

107933-2026 - Състезателна процедура

Германия – Консултантски услуги, свързани с експериментални разработки – 81322201 -
Expert pool for advisory services on vehicle electrification in Latin America
OJ S 32/2026 16/02/2026

Обявление за поръчка или концесия – стандартен режим - Обявление за промяна
Услуги

1. Купувач

1.1. Купувач

Официално наименование: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Електронна поща: lisa-marie.friebel@twobirds.com

Правна категория на купувача: Публично предприятие, контролирано от орган на централната власт

Дейност на възлагащия орган: Услуги по общофункционално управление на държавата

2. Процедура

2.1. Процедура

Заглавие: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

Описание: Latin America and the Caribbean (LAC) are at a critical moment in its transport decarbonization journey. The transport sector is one of the region's largest and fastest-growing sources of greenhouse gas emissions, driven by entrenched car dependence, under-investment in public transit, high exposure to urban air pollution, and unequal access to mobility. While many countries have abundant low-carbon electricity sources (hydro, wind, solar) and growing political commitment to climate goals - for instance, zero emission targets for fleet acquisition and operation - the conditions for scaling e-mobility are not yet in place: pilots and early adopters are evident, but high capital costs, regulatory uncertainty, and infrastructure gaps continue to constrain large-scale deployment. Often the barriers to establishing these conditions are related to the following key challenges: regulatory, policy & institutional gaps; high upfront costs & financing barriers; technical know-how & operational capacity; infrastructure & grid readiness; and equity, gender & social inclusion. The E-Motion Program is commissioned by the Green Climate Fund (GCF) to the Development Bank of Latin America and the Caribbean (CAF) and the Agence Française de Développement (AFD) as accredited entities, executing entities, and co-financiers for the Financial Assistance (FA). GIZ takes part in the program as the executing entity for Technical Assistance (TA). The TA is integrated into the Mobilize Net Zero Project of the International Climate Initiative (IKI). In the program, GIZ implements large parts of the TA, while CAF and AFD are mainly implementing the FA. E-Motion represents one of the most comprehensive regional efforts to decarbonize the transport sector in LAC. It is anchored in two complementary parts: sub-program 1, implemented by GIZ and AFD in Argentina, Brazil, Colombia, Costa Rica, Dominican Republic, Mexico, and Peru; and sub-program 2, implemented by GIZ and CAF in Panama, Paraguay and Uruguay. Together, they constitute a multi-country platform supporting the transition toward low-carbon, inclusive, and resilient transport systems. They combine policy and institutional strengthening with investment in e-mobility infrastructure and fleets, creating the enabling conditions for large-scale transformation. The program addresses key challenges and

structural barriers that hinder the large-scale deployment of e-mobility in fleets in LAC, with primary focus on buses and their supporting infrastructure but also dealing with fleets of light commercial vehicles (LCV). E-Motion's objective is to translate climate ambition into practical transformation, building the institutional, financial, and technical foundations that enable countries to move from framework to fleet. Its TA and FA model strengthens governance, mobilizes investment, builds capacities, and delivers concrete e-mobility solutions on the ground. GIZ intends to contract a service provider to implement and support the TA activities of the program, while working in close contact with the GIZ team and program partners. Thus, the contractor will perform activities related to 5 core areas: - policy, governance and regulation for building coherent, inclusive, and harmonized policy frameworks - market development, finance and business models to enable financial viability and to mobilize investment - infrastructure, energy and technology for large-scale e-mobility deployment - fleet deployment and operations bringing e-mobility into practice through large-scale fleet deployment - capacity development, awareness and knowledge exchange building institutional, industry and human capacities

Идентификатор на процедурата: 2ce5884b-7c75-4bc7-bbdc-b4821c531bd5

Вътрешен идентификатор: 81322201

Вид процедура: Договаряне с предварително публикуване на покана за участие в състезателна процедура / състезателна с договаряне

Процедурата се ускорява: не

2.1.1. Цел

Естество на поръчката: Услуги

Основна класификация (cpr): 73220000 Консултантски услуги, свързани с експериментални разработки

2.1.2. Място на изпълнение

Държава: Гренада

Допълнителна информация: Regional - Latin America and Caribbean (LAC)

2.1.4. Обща информация

Допълнителна информация: #Bekanntmachungs-ID: CXTRY6YTX8MH1S9# All communication takes place in English via communication tool in the project area of the procurement portal.

Правно основание:

Директива 2014/24/EC

vgv -

2.1.6. Основания за изключване

Източници на основанията за изключване: Уведомление

Неизпълнение на задълженията, установено на базата на специфични национални основания за изключване: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Обособена позиция

5.1. Обособена позиция: LOT-0001

Заглавие: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

Описание: The Consultant's team combines strategic management, technical expertise, and operational support, complemented by flexible expert pools that ensure responsiveness to the program's multi-country and multi-sectoral nature. The contractor is responsible for providing

the following work packages. The activities listed in each work packages are indicative, and other activities can be added to the scope of each work package. Not all activities are relevant for each country and might be requested by only a specific country or a number of countries. Specific objectives and impacts that shall be achieved and how this will be measured as well as the deliverables will be defined in a Request for Service.

Work Package 1: Policy, Governance and Regulation In this work package, the contractor's role focuses on building coherent, inclusive, and harmonized policy frameworks that enable the large-scale adoption of e-mobility. The activities involve strengthening national and local institutions, supporting regulatory development, and ensuring that equity, gender, social inclusion, and just transition principles are embedded in policy and regulatory frameworks.

Work Package 2: Market Development, Finance and Business Models The contractor works to enable financial viability and to mobilize investment by designing and/or improving sustainable business models, fiscal frameworks, and territorial assessments. This work package contributes to the objective that e-mobility markets are ready to scale, attractive for private investment, and financially sustainable.

Work Package 3: Infrastructure, Energy and Technology This work package ensures that technical and infrastructure systems are in place for large-scale e-mobility deployment. It focuses on charging and depot infrastructure, renewable integration, grid readiness, interoperability, circular economy approaches for batteries, and integration with urban mobility improvements.

Work Package 4: Fleet Deployment and Operations In this work package, the contractor role focuses on bringing e-mobility into practice through large-scale real-world fleet deployment in public transport, municipal services, and logistics. This work package aims to develop and support procurement processes, O&M systems, and scaling models to ensure replicable solutions.

Work Package 5: Capacity Development, Awareness and Knowledge Exchange In this work package the contractor role focuses on building institutional, industry and human capacities, while fostering knowledge creation and exchange at regional and national levels. The contractor should also work to raise public awareness, strengthen ownership of the e-mobility transition, and promote regional and local supply chain improvements.

Work packages 1-5 are implemented by three expert pools that ensure flexibility and technical depth.

- Pool 1 - Senior Experts with International Experience: 4 to 8 experts (in total up to 800 expert days) in finance, business models, SME development, energy systems, and battery and charging infrastructure. They provide international know-how for activities related to market development, finance and business models; and infrastructure, energy and technology, by developing bankable solutions and technical standards for large-scale e-mobility.
- Pool 2 - Senior Experts with Regional Experience: 7 to 15 experts (in total up to 2800 expert days) in policy, legal, gender, finance, infrastructure, and urban mobility. They ensure contextualized regional expertise to support activities in policy, governance and regulation; market development, finance and business models; infrastructure, energy and technology; and fleet deployment and operations, by focusing on regulation, incentives, and institutional reforms.
- Pool 3 - Junior Experts with Regional Experience: 6 to 15 experts (in total up to 2400 expert days) in procurement, gender, fleet operations, training, communication, and social impact. They support activities related to policy, governance and regulation; fleet deployment and operations; and capacity development, awareness and knowledge exchange, by implementing awareness campaigns, training programs, and operational design and management.

Work Package 6: Contract Management, Overarching tasks and responsibilities The contractor will be actively involved in contract management, ensuring all aspects of the contract are managed efficiently and in accordance with the ToR. The Project Management Team ensures the strategic, technical, administrative and operational steering of the contract and encompasses three experts:

- The Team Leader assumes overall responsibility for project coordination, quality assurance, financial oversight, and communication with GIZ. With at least 10 years of international management experience

in multi-stakeholder projects, this expert ensures methodological coherence and strategic alignment across work packages. - The Senior Technical Expert on E-Mobility provides high-level technical advice on fleet electrification, charging infrastructure, and energy systems, ensuring consistency and complementarity in project design and implementation. The expert combines 10 years of transport and mobility experience with advanced competence in quality assurance of studies, policy drafts, training materials, and reports. - The Project Officer ensures operational continuity through administrative backstopping and support on logistical and financial management. With over 5 years of experience in project administration and familiarity with GIZ processes, the expert supports reporting, contracting, and coordination. This personnel structure ensures strategic leadership, technical excellence, and operational flexibility. It enables access to the right expertise efficiently and adaptation of inputs and deliverables to evolving project needs in alignment with the program's objectives, regional diversity, and quality standards.

Вътрешен идентификатор: 81322201

5.1.1. Цел

Естество на поръчката: Услуги

Основна класификация (срв): 73220000 Консултантски услуги, свързани с експериментални разработки

Варианти:

Описание на опциите: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Място на изпълнение

Държава: Гренада

Допълнителна информация: Regional - Latin America and Caribbean (LAC)

5.1.3. Очаквана продължителност

Срок: 42 Месеци

5.1.4. Подновяване

Максимален брой подновявания: 2

Друга информация за подновявания: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Обща информация

Запазено участие:

Участието не е запазено.

Трябва да се посочат имената и професионалната квалификация на служителите, на които ще бъде възложено изпълнението на поръчката: Не се изисква

Проект за възлагане на обществена поръчка, финансиран изцяло или частично със средства от ЕС

Поръчката попада в приложното поле на Споразумението за държавните поръчки (СДП) : да

Тази обществена поръчка е подходяща и за малки и средни предприятия (МСП): да

Допълнителна информация: #Besonders auch geeignet für:other-sme#

5.1.7. Стратегически обществени поръчки

Цел на стратегическите обществени поръчки: Намаление на екологичното въздействие

Описание: See tender documents

Цел на стратегическите обществени поръчки: Покупка на новаторски решения

Описание: See tender documents

Цел на стратегическите обществени поръчки: Постигане на социални цели

Описание: See tender documents

Подход за намаляване на въздействието върху околната среда: Защита и възстановяване на водното биоразнообразие и на водните екосистеми, Преход към кръгова икономика, Адаптиране към изменението на климата, Смятане на изменението на климата

Социална цел, чието постигане се насърчава: Равенство между народностите, Равенство между половете

Обществени поръчки за иновации: Строителството, доставките или услугите, които са предмет на поръчката, включват научноизследователски и развойни дейности.

5.1.9. Критерии за подбор

Източници на критерии за избор: Уведомление

Критерий: Други икономически или финансови изисквания

Описание на критерия за подбор: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Критерий: Други икономически или финансови изисквания

Описание на критерия за подбор: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5. Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbean (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Критерий: Референции за определени услуги

Описание на критерия за подбор: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. At least 3 references in the technical field of electric mobility in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 (net) (exclusion criterion). 2. At least 3 references in the region of sustainable transport in Latin America and the Caribbean in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 EUR (exclusion criterion). 3. Only ongoing reference projects and reference projects that have finished in the last 36 months (reference date: date of publication

of this tender) will be assessed. If a reference fulfils both the criteria for the technical field and for the region/country, it will be used to assess both criteria.

Критерий: Среден годишен оборот

Описание на критерия за подбор: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 5.000.000 EUR (net).

Критерий: Други икономически или финансови изисквания

Описание на критерия за подбор: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

Критерий: Други икономически или финансови изисквания

Описание на критерия за подбор: Non-inclusion on French financial sanctions list (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Our company is not included on the designated list (s) of specifically named individuals, groups or organisations subject to financial sanctions by France.

Критерий: Референции за определени услуги

Описание на критерия за подбор: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Критериите ще бъдат използвани за подбор на кандидатите, които да бъдат поканени за втория етап на процедурата

Тегло (процентен дял, точна величина): 100,00

Информация за втория етап на двуетапна процедура:

Минимален брой кандидати, които да бъдат поканени за втория етап на процедурата: 3

Максимален брой кандидати, които да бъдат поканени за втория етап на процедурата: 5

Процедурата ще бъде извършена на няколко последователни етапа. На всеки етап може да бъдат отстранени някои участници

Купувачът си запазва правото да възложи поръчката въз основа на първоначалните оферти без допълнително договаряне

5.1.10. Критерии за възлагане

Критерий:

Вид: Цена

Наименование: Preis

Описание: Price criteria for "Bestangebots-Quotienten-Methode"

Категория на критерия за възлагане с тегло: Тегло (точки, точна величина)

Число, свързано с критерия за възлагане: 30

Критерий:

Вид: Качество

Наименование: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Описание: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Категория на критерия за възлагане с тегло: Тегло (точки, точна величина)

Число, свързано с критерия за възлагане: 70

5.1.11. Документация за възлагане на обществена поръчка

Езици, на които документацията за обществената поръчка е официално достъпна: английски

Краен срок за искане на допълнителна информация: 18/02/2026 23:59:59 (UTC+01:00) централноевропейско време, западноевропейско лятно време

Адрес на документацията за обществената поръчка: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTX8MH1S9/documents>

Ad hoc канал за комуникация:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTX8MH1S9>

5.1.12. Условия за възлагане на обществена поръчка

Условия на процедурата:

Очаквана дата на изпращане на поканите за представяне на оферти: 16/03/2026

Условия за подаване:

Електронно подаване: Задължително

Адрес за подаване: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTX8MH1S9>

Езици, на които могат да се подават оферти или заявления за участие: английски

Електронен каталог: Забранено

Варианти: Забранено

Оферентите могат да представят повече от една оферта: Забранено

Краен срок за получаване на заявления за участие: 26/02/2026 12:00:00 (UTC+01:00) централноевропейско време, западноевропейско лятно време

Информация, която може да бъде допълнена след крайния срок за подаване:

По преценка на купувача някои липсващи документи, отнасящи се до оферентите, могат да бъдат подадени по-късно.

Допълнителна информация: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Условия на договора:

Изпълнението на договора трябва да се извършва в рамките на програми за създаване на защитени работни места: Не

Условия, свързани с изпълнението на договора: The execution conditions result from the information given in the contract notice and the tender documents.

Електронно фактуриране: Задължително

Ще се използва електронно поръчване: да

Ще се използва електронно плащане: да

5.1.15. Техники

Рамково споразумение:

Няма рамково споразумение

Информация за динамичната система за покупки:

Няма динамична система за покупки

5.1.16. Допълнителна информация, медиация и преразглеждане (обжалване)

Организация, отговаряща за преразглеждането (обжалването): Vergabekammern des Bundes

Информация за крайните срокове за преразглеждане: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not

permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Организация, която предоставя допълнителна информация за процедурата за възлагане : Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Организация, която получава заявленията за участие: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Организации

8.1. ORG-0001

Официално наименование: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Регистрационен номер: 993-80072-52

Пощенски адрес: Dag-Hammarskjöld-Weg 1 - 5

Град: Eschborn

Пощенски код: 65760

Административно-териториална единица на държавата (NUTS): Main-Taunus-Kreis (DE71A)

Държава: Германия

Електронна поща: lisa-marie.friebel@twobirds.com

Телефон: +49 619679

Факс: +49 6196791115

Интернет адрес: <https://www.giz.de>

Роли на тази организация:

Купувач

Организация, която предоставя допълнителна информация за процедурата за възлагане

Организация, която получава заявленията за участие

8.1. ORG-0002

Официално наименование: Vergabekammern des Bundes

Регистрационен номер: 022894990

Пощенски адрес: Kaiser-Friedrich-Straße 16

Град: Bonn

Пощенски код: 53113

Административно-териториална единица на държавата (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Държава: Германия

Електронна поща: vk@bundeskartellamt.bund.de

Телефон: +49 2289499-0

Факс: +49 2289499-163

Интернет адрес: <https://www.bundeskartellamt.de>

Роли на тази организация:

Организация, отговаряща за преразглеждането (обжалването)

8.1. ORG-0003

Официално наименование: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Регистрационен номер: 0204:994-DOEVD-83

Град: Bonn

Пощенски код: 53119

Административно-териториална единица на държавата (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Държава: Германия

Електронна поща: noreply.esender_hub@bescha.bund.de

Телефон: +49228996100

Роли на тази организация:

TED eSender

10. Промяна

Версия на предишното обявление, което трябва да бъде променено

:

be4994cb-35f1-47e1-9ac7-0a2fffa2611f-01

Основна причина за промяната

:

Актуализирана информация

10.1. Промяна

Идентификатор на раздела: PROCEDURE

Описание на промените: Addition clarifying the turnover value of the reference in 05 Self-declaration

Документацията за обществената поръчка е променена на: 12/02/2026

Информация за обявлението

Идентификатор/версия на обявлението: 9a37c61c-fa8f-4b9e-990c-07afb758e849 - 01

Вид на формуляра: Състезателна процедура

Вид обявление: Обявление за поръчка или концесия – стандартен режим

Подвид на обявлението: 16

Дата на изпращане на известието: 13/02/2026 10:11:02 (UTC+01:00)

централноевропейско време, западноевропейско лятно време

Езици, на които настоящото известие е официално достъпно: английски

Номер на публикуване на обявлението: 107933-2026

Номер на броя на ОВ S: 32/2026

Дата на публикуване: 16/02/2026