

## 397327-2026 - Състезателна процедура

Финландия – Консултантски услуги, свързани с транспортни системи – **Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services**

OJ S 110/2026 10/06/2026

Обявление за поръчка или концесия – стандартен режим

Услуги

### 1. Купувач

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#### 1.1. Купувач

Официално наименование: Liikenne- ja viestintävirasto

Електронна поща: [rare@traficom.fi](mailto:rare@traficom.fi)

Правна категория на купувача: Орган на централната власт

Дейност на възлагащия орган: Услуги по общофункционално управление на държавата

### 2. Процедура

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#### 2.1. Процедура

Заглавие: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

Описание: SUBJECT OF THE PROCUREMENT The Contracting Authority intends to procure advisory services from a single Supplier (one company) to support the planning, competitive tendering, evaluation, award, and mobilisation of Public Service Contracts (PSC) for subsidised passenger rail services. The services will be delivered by a team of experts covering the competence areas defined in the tender. See further details regarding the object of the procurement in the Annex 1. CONTRACT PERIOD Base contract period: 21.8.2026 - 21.8.2027. The contract includes also four options, each of which will be decided on separately. Options: 22.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031 ESTIMATED VALUE OF THE CONTRACT The total value of base contract period excluding the option is a maximum of 150,000 € + VAT. The procurement also includes four options of 150,000 € + VAT each to continue the planning or to train the client for independent planning. However, the Contracting Authority does not guarantee a specific total invoicing amount; the workload will be agreed upon separately, and invoicing will be based on approved work plans.

Идентификатор на процедурата: 51fce55f-0d35-426f-aef5-e6530c397345

Вътрешен идентификатор: Dnro/Dnr TRAFICOM/357700/02.03.01/2026

Вид процедура: Открита

Процедурата се ускорява: не

Основни характеристики на процедурата: 1. GENERAL Public procurement legislation applies to the procurement. The tendering process is carried out using the open procedure referred to in Section 32 of the Act on Public Procurement and Concession Contracts (1397 /2016) (the Public Procurement Act). 2. CONTRACT NOTICE A contract notice has been published at [www.hankintailmoitukset.fi](http://www.hankintailmoitukset.fi). A contract award notice will also be published after the procurement decision. 3. TENDERING AS A GROUP AND SUBCONTRACTING RELATIONSHIPS The contract will be concluded with the supplier (company) in whose name the tender is submitted. That supplier is responsible for all contractual obligations, including when subcontractors are used. Conditions related to subcontracting are set out in the draft contract attached to the request for tenders. 4. RELIANCE ON THE RESOURCES OF

OTHER ENTITIES A tenderer may rely on the resources of other companies for the performance of the contract, regardless of the legal nature of their relationship. The resources of other entities must be genuinely available to the tenderer during contract performance. Traficom reserves the right to request evidence (such as commitments or agreements between companies) that the resources of other entities are available to the tenderer. Such resources may include, for example: experience in delivering the services that are the subject of the procurement from a company belonging to the same group or another company, provided that this entity is named in the tender as a subcontractor for those services professional qualifications of personnel employed by another company, provided that the persons actually participate in the performance of the service resources related to financial situation and financing capacity resources related to technical performance, provided that these resources are actually used in performing the contract.

## 5. EVALUATION OF TENDERS

### 5.1 Suitability of tenderers

Before evaluating tenders, it will be assessed whether tenderers meet the requirements set for financial and economic standing, technical performance, and professional competence. Suitability is assessed based on the information provided in the tender (ESPD form and other requested information). Tenderers are requested to verify that the information in the system is correct before submitting their tender. Tenderers will be excluded from the procedure if they or a person with representation, decision-making, or supervisory authority has committed any of the offences listed in Article 57(1) of the Procurement Directive or aggravated usury-type labour exploitation under Chapter 47, Section 3a of the Finnish Criminal Code (mandatory exclusion grounds). Tenderers may also be excluded on discretionary exclusion grounds as defined in procurement legislation.

### 5.2 Compliance of tenders with the request for tenders

The offered services must comply with the request for tenders and its appendices. The tenderer must answer all questions and attach all requested clarifications. Tenders that do not comply with the request for tenders will be excluded from the procedure.

### 5.3 Comparison of tenders

The comparison of tenders will be carried out as described under "Award criteria".

### 5.4 Procurement decision and notification

The procurement decision will be sent electronically to all tenderers. The contract is not concluded by notification of the procurement decision and requires a separate written agreement. The contract may be signed once the procurement decision has become legally binding or a court has permitted implementation of the procurement.

#### 2.1.1. Цел

Естество на поръчката: Услуги

Основна класификация (срв): 71311200 Консултантски услуги, свързани с транспортни системи

Допълнителна класификация (срв): 79410000 Консултантски услуги по управление и стопанска дейност

#### 2.1.2. Място на изпълнение

На всяко място в Европейското икономическо пространство

Допълнителна информация: Place of performance: Remote and on site (Helsinki / Finland) as required.

#### 2.1.4. Обща информация

Допълнителна информация: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation/start-up.

**Правно основание:**

Директива 2014/24/EC

## 2.1.6. Основания за изключване

Източници на основанията за изключване: Документ за обществени поръчки, Уведомление, Единен европейски документ за обществени поръчки (ЕЕДОП)

Корупция: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Измами: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Изпиране на пари или финансиране на тероризма: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Участие в престъпна организация: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Терористични престъпления или престъпления, които са свързани с терористични дейности: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Детски труд и други форми на трафик на хора: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Нарушение на задължения в областта на екологичното право: The economic operator has breached its obligations in the field of environmental law.

Нарушение на задължения в областта на трудовото право: The economic operator has breached its obligations in the field of labour law.

Нарушение на задължения в областта на социалното право: The economic operator has breached its obligations in the field of social law.

Споразумения с други икономически оператори за нарушаване на конкуренцията: The economic operator has entered into agreements with other economic operators aimed at distorting competition.

Тежко професионално нарушение: The economic operator is guilty of grave professional misconduct.

Неверни данни, укриване на информация, непредставяне на придружаващи документи или получаване на поверителна информация във връзка с процедурата: The economic

operator can confirm that: a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria, b) It has withheld such information, c) It has not been able, without delay, to submit the supporting documents required by a contracting authority or contracting entity, and d) It has undertaken to unduly influence the decision making process of the contracting authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award.

Конфликт на интереси, свързан с участието в процедурата за възлагане на обществена поръчка: The economic operator is aware of any conflict of interest, as indicated in national law, the relevant notice or the procurement documents due to its participation in the procurement procedure.

Пряко или косвено участие в подготовката на процедурата за възлагане на обществена поръчка: The economic operator or an undertaking related to it has advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure.

Предсрочно прекратяване на договор и налагане на обезщетения или други подобни санкции: The economic operator has experienced that a prior public contract, a prior contract with a contracting entity or a prior concession contract was terminated early, or that damages or other comparable sanctions were imposed in connection with that prior contract.

Неизпълнение на задълженията, установено на базата на специфични национални основания за изключване: Any person who is a member of the economic operator's administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for work safety offence, working hours offence, work discrimination, extortionate work discrimination, violation of the right to organise or unauthorised use of foreign labour.

Неизпълнение на задължение, свързано с плащането на социалноосигурителни вноски: The economic operator has breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Неизпълнение на задължение, свързано с плащането на данъци: The economic operator has breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Прекратена стопанска дейност: The business activities of the economic operator are suspended.

Банкрут: The economic operator is bankrupt.

Споразумение с кредиторите: The economic operator is in arrangement with creditors.

Неплатежоспособност: The economic operator is the subject of insolvency or winding-up.

Администриране на активите от ликвидатор: The assets of the economic operator are being administered by a liquidator or by the court.

Аналогична на несъстоятелност ситуация съгласно националното законодателство: The economic operator is in any analogous situation like bankruptcy arising from a similar procedure under national laws and regulations.

## **5. Обособена позиция**

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### **5.1. Обособена позиция: LOT-0000**

Заглавие: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

Описание: SUBJECT OF THE PROCUREMENT The Contracting Authority intends to procure advisory services from a single Supplier (one company) to support the planning, competitive tendering, evaluation, award, and mobilisation of Public Service Contracts (PSC) for subsidised passenger rail services. The services will be delivered by a team of experts covering the competence areas defined in the tender. See further details regarding the object of the procurement in the Annex 1. CONTRACT PERIOD Base contract period: 21.8.2026 - 21.8.2027. The contract includes also four options, each of which will be decided on separately. Options: 22.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031 ESTIMATED VALUE OF THE CONTRACT The total value of base contract period excluding the option is a maximum of 150,000 € + VAT. The procurement also includes four options of 150,000 € + VAT each to continue the planning or to train the client for independent planning. However, the Contracting Authority does not guarantee a specific total invoicing amount; the workload will be agreed upon separately, and invoicing will be based on approved work plans.

Вътрешен идентификатор: Dnro/Dnr TRAFICOM/357700/02.03.01/2026

#### **5.1.1. Цел**

Естество на поръчката: Услуги

Основна класификация (срв): 71311200 Консултантски услуги, свързани с транспортни системи

Допълнителна класификация (срв): 79410000 Консултантски услуги по управление и стопанска дейност

#### **5.1.2. Място на изпълнение**

На всяко място в Европейското икономическо пространство

Допълнителна информация: Place of performance: Remote and on site (Helsinki / Finland) as required.

#### **5.1.3. Очаквана продължителност**

Начална дата: 21/08/2026

Крайна дата на продължителността: 21/08/2027

#### **5.1.4. Подновяване**

Максимален брой подновявания: 4

Друга информация за подновявания: Options: 21.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031

#### **5.1.6. Обща информация**

##### **Запазено участие:**

Участието не е запазено.

Проект за възлагане на обществена поръчка, който не е финансиран със средства от ЕС  
Поръчката попада в приложното поле на Споразумението за държавните поръчки (СДП)  
: да

Тази обществена поръчка е подходяща и за малки и средни предприятия (МСП): не

Допълнителна информация: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation/start-up.

#### **5.1.9. Критерии за подбор**

Източници на критерии за избор: Документ за обществени поръчки, Уведомление, Единен европейски документ за обществени поръчки (ЕЕДОП)

Критерий: Професионална застраховка за индемнизация на риска

Описание на критерия за подбор: The candidate, member of the consortium or a resource subcontractor holds a comprehensive indemnity insurance. The insured amount in its risk indemnity insurance is at least 500.000 euros.

Критерий: Среден годишен оборот

Описание на критерия за подбор: The tenderer's general annual turnover for the past two financial years must be over 200000 euros.

#### **5.1.10. Критерии за възлагане**

**Критерий:**

Вид: Цена

Наименование: Price

Описание: Price: 40 %. For price comparison, the total comparison price in Annex 3 "Experts" is used. It is formed for the relevant party in cell F8 on the "Expert team" tab. The bidder's total comparison price is converted into comparison points using the formula: cheapest total comparison price / tender's total comparison price × price weighting (40).

**Критерий:**

Вид: Качество

Наименование: Quality

Описание: Quality: 60 %. In addition to the minimum requirements, the designated experts are subject to additional experience-related requirements, from which quality points may be awarded in accordance with the instructions provided in the annex "Experts" and Annex 2 Minimum requirements and evaluation model. The bidder's quality points are converted into comparison points using the formula: bidder's quality points / maximum quality points × quality weighting (60).

#### **5.1.11. Документация за възлагане на обществена поръчка**

Краен срок за искане на допълнителна информация: 25/06/2026 09:00:00 (UTC+00:00) западноевропейско време

Адрес на документацията за обществената поръчка: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

#### **5.1.12. Условия за възлагане на обществена поръчка**

**Условия за подаване:**

Електронно подаване: Задължително

Адрес за подаване: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

Езици, на които могат да се подават оферти или заявления за участие: английски

Електронен каталог: Забранено

Оферентите могат да представят повече от една оферта: Забранено

Краен срок за получаване на оферти: 05/08/2026 09:00:00 (UTC+00:00) западноевропейско време

Продължителност, през която офертата трябва да остане валидна: 180 Дни

**Информация за обществената поръчка:**

Дата на отваряне: 05/08/2026 09:01:00 (UTC+00:00) западноевропейско време

**Условия на договора:**

Изпълнението на договора трябва да се извършва в рамките на програми за създаване на защитени работни места: Не

Изисква се споразумение за неразкриване на информация: да  
Допълнителна информация за споразумението за неразкриване на информация: NDAs are required before accessing restricted documentation.  
Електронно фактуриране: Задължително  
Ще се използва електронно поръчване: да  
Ще се използва електронно плащане: да

#### **5.1.15. Техники**

##### **Рамково споразумение:**

Няма рамково споразумение

##### **Информация за динамичната система за покупки:**

Няма динамична система за покупки

#### **5.1.16. Допълнителна информация, медиация и преразглеждане (обжалване)**

Организация, отговаряща за преразглеждането (обжалването): Markkinaoikeus

Информация за крайните срокове за преразглеждане: Appeals must be lodged with the Market Court within 14 days of the tenderer having received notice of the procurement decision and the appeal instructions, in accordance with the Act on Public Procurement and Concession Contracts (1397/2016).

Организация, предоставяща повече информация за процедурите за преглед (обжалване): Markkinaoikeus

## **8. Организации**

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### **8.1. ORG-0001**

Официално наименование: Liikenne- ja viestintävirasto

Регистрационен номер: 2924753-3

Пощенски адрес: PL 320

Град: TRAFICOM

Пощенски код: 00059

Административно-териториална единица на държавата (NUTS): Helsinki-Uusimaa (FI1B1)

Държава: Финландия

Звено за контакт: RARE

Електронна поща: [rare@traficom.fi](mailto:rare@traficom.fi)

Телефон: +358 295345000

Интернет адрес: <http://www.traficom.fi>

##### **Роли на тази организация:**

Купувач

### **8.1. ORG-0002**

Официално наименование: Markkinaoikeus

Регистрационен номер: 3006157-6

Пощенски адрес: Radanrakentajantie 5

Град: Helsinki

Пощенски код: 00520

Административно-териториална единица на държавата (NUTS): Helsinki-Uusimaa (FI1B1)

Държава: Финландия

Електронна поща: [markkinaoikeus@oikeus.fi](mailto:markkinaoikeus@oikeus.fi)

Телефон: +358 295643300

Интернет адрес: <https://www.markkinaoikeus.fi>

##### **Роли на тази организация:**

Организация, отговаряща за преразглеждането (обжалването)  
Организация, предоставяща повече информация за процедурите за преглед (обжалване)

#### 8.1. **ORG-0003**

Официално наименование: Hansel Oy (Hilma)  
Регистрационен номер: FI09880841  
Пощенски адрес: Mannerheiminaukio 1a  
Град: Helsinki  
Пощенски код: 00100  
Административно-териториална единица на държавата (NUTS): Helsinki-Uusimaa (FI1B1)  
Държава: Финландия  
Звено за контакт: eSender  
Електронна поща: [tekninen@hankintailmoitukset.fi](mailto:tekninen@hankintailmoitukset.fi)  
Телефон: 029 55 636 30  
Интернет адрес: <http://hankintailmoitukset.fi>  
**Роли на тази организация:**  
TED eSender

### Информация за обявлението

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Идентификатор/версия на обявлението: 179c5e16-3cf4-4a4f-a0e9-815da3c0fde3 - 01  
Вид на формуляра: Състезателна процедура  
Вид обявление: Обявление за поръчка или концесия – стандартен режим  
Подвид на обявлението: 16  
Дата на изпращане на известието: 09/06/2026 05:15:49 (UTC+00:00) западноевропейско време  
Дата на изпращане на обявлението (електронен подател): 09/06/2026 05:15:52 (UTC+00:00) западноевропейско време  
Езици, на които настоящото известие е официално достъпно: английски  
Номер на публикуване на обявлението: 397327-2026  
Номер на броя на ОВ S: 110/2026  
Дата на публикуване: 10/06/2026