442856-2026 - Състезателна процедура

Дания – Търговски услуги по продажби на дребно – Electronics Tender - Concession
OJ S 122/2026 29/06/2026
Обявление за поръчка или концесия – стандартен режим
Услуги

1. Купувач

1.1. Купувач

Официално наименование: Københavns Lufthavne A/S
Електронна поща: ea.plaugmann@cph.dk
Правна категория на купувача: Публично предприятие
Купувачът е възложител
Дейност на възложителя: Летищни дейности

2. Процедура

2.1. Процедура

Заглавие: Electronics Tender - Concession
Описание: This tender concerns a bundle of 3 individual lease agreements within the electronics segment in Copenhagen Airport. The lease agreements subjects are as follows: 1100-07995, 1100-08106 and 1100-08107. The tenderers may submit only one tender for all 3 lease agreements. The estimated contract value has been calculated on the basis of the expected turnover for all leases, including options to extend the leases.
Идентификатор на процедурата: 1df77ebd-57e5-4991-a56c-7608cb993707
Вътрешен идентификатор: 1100-07995, m.fl.
Вид процедура: Договаряне с предварително публикуване на покана за участие в състезателна процедура / състезателна с договаряне
Основни характеристики на процедурата: The tender procedure will be conducted as a negotiated procedure without prequalification. CPH reserves the right, during the course of the negotiations, to reduce the number of tenderers participating in the negotiations. The number may already be reduced on the basis of the first tenders. CPH reserves the possibility to award the lease agreements on the basis of the initial and all subsequent tenders received. If so, the tenders will be evaluated in accordance with the tender conditions. CPH is therefore entitled, but not obliged, to negotiate.

2.1.1. Цел

Естество на поръчката: Услуги
Основна класификация (cpv): 55900000 Търговски услуги по продажби на дребно
Допълнителна класификация (cpv): 30200000 Компютърно оборудване и принадлежности , 32000000 Радио-, телевизионно, съобщително, далекосъобщително и сродни видове оборудване

2.1.2. Място на изпълнение

Пощенски адрес: Lufthavnsboulevarden 6
Град: Kastrup
Пощенски код: 2770
Административно-териториална единица на държавата (NUTS): Byen København (DK011)
Държава: Дания

2.1.3. Стойност

Прогнозна стойност, без да се включва ДДС: 563 000 000,00 DKK

2.1.4. Обща информация

Допълнителна информация: 1) Preliminary documentation: As preliminary documentary evidence showing that the tenderer is not excluded under sections 135-136 of the Public Procurement Act, and that the tenderer meets the minimum requirements for suitability, the tenderer must submit only one properly completed ESPD with its tender. Where the tenderer is a consortium, documentary evidence must be provided with the tender in the form of a properly completed ESPD for each consortium member showing suitability and showing that the consortium members are not subject to any of the exclusion grounds specified. Where a tenderer relies on the capacities of other economic operators (sub suppliers, group companies, etc.) in relation to suitability, the tender must be accompanied by a properly completed ESPD for each of the economic operators in question showing suitability and that the economic operators are not subject to any of the exclusion grounds specified. 2) Final documentation: Upon request from CPH, tenderers must show that they are not subject to any exclusion grounds by providing the following documentation: A) An extract from a relevant register or a similar document issued by a competent authority showing that the tenderer is not subject to the exclusion grounds set out in section 135(1) of the Public Procurement Act; and B) a certificate issued by a competent authority showing that the tenderer is not subject to the exclusion grounds set out in sections 135(3) of the Public Procurement Act. For Danish tenderers, the documentation requirement may be met by submitting an official certificate from the Danish Business Authority, which must be issued no more than 6 months before the date of submission. As a result of Article 5k of Council Regulation (EU) 2025/395 of 24 February 2025 amending Regulation (EU) No 833/2014 concerning restrictive measures in view of Russia's actions destabilizing the situation in Ukraine, the tenderer must submit signed declaration concerning Russia (Annex D). The above mentioned documentation must be submitted by each consortium member and potential economic operators which the tenderer relies on. For further information see the tender conditions.

Правно основание:

Директива 2014/23/ЕС

2.1.6. Основания за изключване

Източници на основанията за изключване: Уведомление

Корупция: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 3 of the Convention on the fight against corruption involving officials of the European Communities or officials of Member States of the European Union, OJ C 195, 25.6.1997, p. 1, and in Article 2(1) of Council Framework Decision 2003/568/JHA of 22 July 2003 on combating corruption in the private sector (OJ L 192, 31.7.2003, p. 54). This exclusion ground also includes corruption as defined in the national law of the contracting authority (contracting entity) or the economic operator

Измами: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? Within the meaning of Article 1 of the Convention on the protection of the European Communities' financial interests (OJ C 316, 27.11.1995, p. 48).

Изпиране на пари или финансиране на тероризма: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 1 of Directive 2005/60/EC of the European Parliament and of the Council of 26 October 2005 on the prevention of the use of the financial system for the purpose of money laundering and terrorist financing (OJ L 309, 25.11.2005, p. 15).
Участие в престъпна организация: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 2 of Council Framework Decision 2008/841/JHA of 24 October 2008 on the fight against organised crime (OJ L 300, 11.11.2008, p. 42).
Терористични престъпления или престъпления, които са свързани с терористични дейности: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Articles 1 and 3 of Council Framework Decision of 13 June 2002 on combating terrorism (OJ L 164, 22.6.2002, p. 3). This exclusion ground also includes inciting or aiding or abetting or attempting to commit an offence, as referred to in Article 4 of that Framework Decision.
Детски труд и други форми на трафик на хора: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council of 5 April 2011 on preventing and combating trafficking in human beings and protecting its victims, and replacing Council Framework Decision 2002/629/JHA (OJ L 101, 15.4.2011, p. 1).
Тежко професионално нарушение: Is the economic operator guilty of grave professional misconduct? Where applicable, see definitions in national law, the relevant notice or the procurement documents.
Неверни данни, укриване на информация, непредставяне на придружаващи документи или получаване на поверителна информация във връзка с процедурата: Can the economic operator confirm that:a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria,b) It has withheld such information,c) It has not been able, without delay, to submit the supporting documents required by a contracting authority or contracting entity, andd) It has undertaken to unduly influence the decision making process of the contracting authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award?
Конфликт на интереси, свързан с участието в процедурата за възлагане на обществена поръчка: Is the economic operator aware of any conflict of interest, as indicated in national

law, the relevant notice or the procurement documents due to its participation in the procurement procedure?
Пряко или косвено участие в подготовката на процедурата за възлагане на обществена поръчка: Has the economic operator or an undertaking related to it advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure?
Неизпълнение на задължение, свързано с плащането на социалноосигурителни вноски: Has the economic operator breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment?
Неизпълнение на задължение, свързано с плащането на данъци: Has the economic operator breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment?

5. Обособена позиция

5.1. Обособена позиция: LOT-0000

Заглавие: Electronics Tender
Описание: Lease agreements no. 1100-07995, 1100-08106 and 1100-08107. The leases are further described in the CPH introduction and tender brief.
Вътрешен идентификатор: 1-0

5.1.1. Цел

Естество на поръчката: Услуги
Основна класификация (cpv): 55900000 Търговски услуги по продажби на дребно
Допълнителна класификация (cpv): 30200000 Компютърно оборудване и принадлежности , 32000000 Радио-, телевизионно, съобщително, далекосъобщително и сродни видове оборудване

5.1.2. Място на изпълнение

Пощенски адрес: Lufthavnsboulevarden 6
Град: Kastrup
Пощенски код: 2770
Административно-териториална единица на държавата (NUTS): Byen København (DK011)
Държава: Дания

5.1.3. Очаквана продължителност

Срок: 66 Месеци

5.1.4. Подновяване

Максимален брой подновявания: 1
Друга информация за подновявания: CPH can prolong the lease agreements with up to 12 months.

5.1.5. Стойност

Прогнозна стойност, без да се включва ДДС: 563 000 000,00 DKK

5.1.6. Обща информация

Запазено участие:
Участието не е запазено.
Проект за възлагане на обществена поръчка, който не е финансиран със средства от ЕС

5.1.9. Критерии за подбор

Източници на критерии за избор: Уведомление
Критерий: Референции за определени услуги
Описание на критерия за подбор: It is a minimum requirement that the tenderer provides at least three (3) references relating to comparable business activities. For the purposes of this requirement, CPH considers comparable business activities to include the operation of electronics retail stores. It is not required that the references evidence experience from an airport setting. The references must relate to contracts that have been carried out during the three (3) years preceding the tender deadline. Ongoing contracts may be relied upon, provided that the contract has been performed for at least twelve (12) months prior to the tender deadline. The reference requirement can be fulfilled through references where the tenderer has been a supplier or subcontractor. The decisive factor is that the tenderer has performed the work covered by the reference. Please note that a tenderer may in its ESPD state only its own references, i.e. for the specific legal entity (e.g. company) in question. This means for example that group companies' references may be considered only if the tenderer relies on the group companies in question in relation to suitability and if separate ESPDs and letters of commitment are submitted for these group companies, see below. As for consortia, the consortium members combined must meet the minimum requirement. As for tenderers relying on the technical and professional suitability of other economic operators, the tenderer and the committed entity combined must meet the minimum requirement.

5.1.10. Критерии за възлагане

Критерий:
Вид: Цена
Наименование: Financial
Описание: The economic operator must complete and submit Annex A (Financial offer). All blanks marked yellow in Annex A must be filled out by the tenderer. Annex A constitutes the tenderer’s combined financial offer across all three locations. The offered concession fees will be aggregated into one effective concession fee (%) applicable across all locations, while the minimum annual rent (per IDP) is to be stated separately per contract and will be aggregated for evaluation purposes. The overall assessment of “Financial” is based on the two (2) sub-sub-criteria described above and is calculated with two decimal places. The sub-sub-criteria are evaluated separately. No indexation is applied for evaluation purposes. All prices must be quoted in Danish kroner (DKK) excluding VAT (but including any other indirect taxes). 16.2.1.1. Sub-sub-criterion “Effective concession fee (%)” (50%) The tenderer must state the offered concession fee percentages in Annex A (Financial offer), including the definition of product categories, the offered concession fee (%) for each category, and the expected distribution of turnover across the categories (expressed in percentage terms). The expected distribution of turnover across the categories stated must in total equal 100%. The stated concession fees per category, the definition of product categories and the expected distribution of turnover across the categories cover all three (3) contracts. The tenderer must submit concession fees for a minimum of one (1) and a maximum of five (5) product categories. For evaluation purposes, CPH will calculate an effective concession fee (%) as a weighted average of the offered concession fees across the categories defined by the tenderer, where the expected turnover distribution is used solely as weighting factors. The effective concession fee (%) represents a weighted average reflecting the expected sales distribution provided by the tenderer. When assessing “Effective concession fee (%)”, emphasis will be placed on as high a value as possible. For the avoidance of doubt, the expected turnover distribution provided by the tenderer will not be evaluated as a separate

parameter but will only be used for the calculation of the effective concession fee (%). CPH will use a scoring system in which the effective concession fees are translated into scores ranging from a minimum of 0 points to a maximum of 10 points: • The tenderer offering the highest effective concession fee will achieve the maximum score of 10 points. • An effective concession fee equal to 50% of the highest offered effective concession fee will achieve a score of 0 points. • All other tenderers will be scored based on a linear interpolation between these two values. • If one or more tenders fall below 50% of the highest offered effective concession fee, the lower bound will be adjusted in increments of 10 percentage points to the minimum level required to include all submitted tenders. • If all tenderers submit identical effective concession fees, all tenderers will be awarded 10 points 16.2.1.2. Sub-sub-criterion “Total minimum annual rent (per IDP)” (50%) The tenderer must state the offered minimum annual rent (per IDP) for each location in Annex A (Financial Offer), which will be adjusted in accordance with the lease agreement. The minimum annual rent (per IDP) for each location will serve as the minimum guaranteed payment to CPH. For evaluation purposes, the total minimum annual rent (per IDP) is calculated as the sum of the minimum annual rent (per IDP) offered for the three locations. The estimated IDP in the Financial offer (Annex A) for the lease period, provided by CPH, is not binding. When assessing “Total minimum annual rent (per IDP)”, emphasis will be placed on as high a total minimum annual rent per IDP as possible. The minimum annual rent per IDP must be quoted in Danish kroner (DKK) excl. VAT (but including any other indirect taxes, duties etc.) CPH will use a scoring system in which the total minimum annual rents (per IDP) are translated into scores ranging from a minimum of 0 points to a maximum of 10 points: • The tenderer offering the highest total minimum annual rent (per IDP) will achieve the maximum score of 10 points. • A total minimum annual rent (per IDP) equal to 50% of the highest offered total minimum annual rent (per IDP) will achieve a score of 0 points. • All other tenderers will be scored based on a linear interpolation between these two values. • If one or more tenders fall below 50% of the highest offered total minimum annual rent (per IDP), the lower bound will be adjusted in increments of 10 percentage points to the minimum level required to include all submitted tenders. • If all tenderers submit identical total minimum annual rents (per IDP), all tenderers will be awarded 10 points

Критерий:

Вид: Качество

Наименование: Quality

Описание: The overall assessment of quality is based on the following sub-sub-criteria and is calculated with two decimal places. 16.2.2.1. Sub-sub-criterion “Concept” (50%) The assessment of concept will focus on: Store Concept: The proposal will be evaluated on the overall strength of the store concept, including the ability to deliver a well-executed portfolio of stores with a relevant value proposition for travelers, clearly defined roles, and store design and layout that create a high-quality shopping experience and deliver strong commercial performance Selection: The proposal will be evaluated on the overall strength of the proposed selection, including the ability to deliver a commercially strong category mix and brand portfolio, supported by a clear and effective pricing strategy that drives both conversion and high transaction values. Store experience: The proposal will be evaluated on the overall strength of the store experience, including the ability to create an engaging and intuitive shopping experience supported by effective merchandising, communication and in-store activation, with staff playing a key role in enhancing the experience and delivering strong commercial performance. 16.2.2.2. Sub-sub-criterion “Business plan” (50%) The assessment of Business plan will focus on: Set up: The proposal will be evaluated on the overall strength of the CPH setup, including the ability to deliver a robust organizational set up, a high-quality, durable, and sustainable design solutions, and a clear go-to-market strategy that enables a successful launch and drives sustained commercial performance. Viability of business plan:

The viability of the business plan will be evaluated on how the submitted description demonstrates an ability to operate a sustainable and commercially sound unit at CPH, and on how convincingly intended investments and key operational and cost drivers support the brand experience and commercial performance.

5.1.11. Документация за възлагане на обществена поръчка

Езици, на които документацията за обществената поръчка е официално достъпна: английски
Краен срок за искане на допълнителна информация: 21/08/2026 08:00:00 (UTC+00:00) западноевропейско време
Адрес на документацията за обществената поръчка: https://eu.eu-supply.com/app/rfq/rwlentrance_s.asp?PID=457854&TID=200418413&B=

5.1.12. Условия за възлагане на обществена поръчка

Условия за подаване:
Електронно подаване: Задължително
Адрес за подаване: https://eu.eu-supply.com/app/rfq/rwlentrance_s.asp?PID=457854&TID=200418413&B=
Езици, на които могат да се подават оферти или заявления за участие: английски
Варианти: Забранено
Оферентите могат да представят повече от една оферта: Забранено
Описание на финансовата гаранция: No later than two months before the date of commencement, the lessee must provide security in form of a cash deposit or a demand guarantee from a reputable bank in accordance with appendix 5.9.
Краен срок за получаване на заявления за участие: 04/09/2026 08:00:00 (UTC+00:00) западноевропейско време
Информация, която може да бъде допълнена след крайния срок за подаване:
По преценка на купувача всички липсващи документи, отнасящи се до оферентите, могат да бъдат подадени по-късно.
Условия на договора:
Изпълнението на договора трябва да се извършва в рамките на програми за създаване на защитени работни места: Не
Изисква се споразумение за неразкриване на информация: да
Допълнителна информация за споразумението за неразкриване на информация: To obtain access to CPH passenger forecast, the tenderer must sign a non-disclosure agreement (Annex H) because the information is confidential. The following document contain CPH passenger forecast and is therefore subject to signing of the NDA: Financial offer (Annex A) and Viability of Business plan (Annex I). Tenderers must fill out and submit Financial offer (Annex A) and Viability of Business plan (Annex I) as part of the tender. This means that a tenderer must sign the NDA in order to submit a tender. The tenderer shall fill out Annex H (NDA) and forward it to CPH via EU-Supply. When CPH has received the signed NDA, CPH will forward Financial offer (Annex A) and Viability of Business plan (Annex I) to the tenderer through EU-Supply at the latest four days after CPH has received the signed Annex H (NDA).
Електронно фактуриране: Задължително
Ще се използва електронно поръчване: да
Ще се използва електронно плащане: да

5.1.16. Допълнителна информация, медиация и преразглеждане (обжалване)

Организация, отговаряща за преразглеждането (обжалването): Klagenævnet for Udbud
Информация за крайните срокове за преразглеждане: Under the Danish Act on the Complaints Board for Public Procurement (in Danish, Lov om: Klagenævnet for Udbud), which

is applicable to tender procedures conducted in accordance with the Concession Directive, cf. § 10 of the Danish announcement no. 1080 of 29 June 2022 regarding the award of concession contracts, the following deadlines apply to the lodging of complaints: 45 calendar days after the contracting entity has published a notice in the Official Journal of the European Union that the contracting entity has entered into a contract (see section 7(2)(1) of the Act). The deadline is calculated from the day after the day when the notice was published. Not later than at the time of lodging a complaint with the Danish Complaints Board for Public Procurement, the complainant must notify the contracting entity in writing that a complaint has been lodged with the Danish Complaints Board for Public Procurement and whether the appeal was lodged during the standstill period, see section 6(4) of the Act. In cases where the complaint was not lodged within the standstill period, the complainant must furthermore indicate whether a suspensory effect of the complaint has been requested, see section 12(1) of the Act.
Организация, която предоставя допълнителна информация за процедурата за възлагане : Københavns Lufthavne A/S
Организация, предоставяща повече информация за процедурите за преглед (обжалване) : Konkurrence- og Forbrugerstyrelsen

8. Организации

8.1. ORG-0001

Официално наименование: Københavns Lufthavne A/S
Регистрационен номер: 14707204
Пощенски адрес: Lufthavnsboulevarden 6
Град: Kastrup
Пощенски код: 2770
Административно-териториална единица на държавата (NUTS): Byen København (DK011)
Държава: Дания
Звено за контакт: Ea Meyer
Електронна поща: ea.plaugmann@cph.dk
Телефон: +45 28707014
Профил на купувача: https://eu.eu-supply.com/ctm/company/companyinformation/index/564760
Роли на тази организация:
Купувач
Организация, която предоставя допълнителна информация за процедурата за възлагане

8.1. ORG-0002

Официално наименование: Klagenævnet for Udbud
Регистрационен номер: 37795526
Пощенски адрес: Nævnenes Hus, Toldboden 2
Град: Viborg
Пощенски код: 8800
Административно-териториална единица на държавата (NUTS): Vestjylland (DK041)
Държава: Дания
Електронна поща: klfu@naevneneshus.dk
Телефон: +45 72405600
Интернет адрес: https://naevneneshus.dk/start-din-klage/klagenaevnet-for-udbud/
Роли на тази организация:
Организация, отговаряща за преразглеждането (обжалването)

8.1. ORG-0003

Официално наименование: Konkurrence- og Forbrugerstyrelsen
Регистрационен номер: 10294819
Пощенски адрес: Carl Jacobsens Vej 35
Град: Valby
Пощенски код: 2500
Административно-териториална единица на държавата (NUTS): Byen København (DK011)
Държава: Дания
Електронна поща: kfst@kfst.dk
Телефон: +45 41715000
Интернет адрес: https://kfst.dk/
Роли на тази организация:
Организация, предоставяща повече информация за процедурите за преглед (обжалване)

8.1. ORG-0004

Официално наименование: Mercell Holding ASA
Регистрационен номер: 980921565
Пощенски адрес: Askekroken 11
Град: Oslo
Пощенски код: 0277
Административно-териториална единица на държавата (NUTS): Oslo (NO081)
Държава: Норвегия
Звено за контакт: eSender
Електронна поща: publication@mercell.com
Телефон: +47 21018800
Факс: +47 21018801
Интернет адрес: http://mercell.com/
Роли на тази организация:
TED eSender

Информация за обявлението

Идентификатор/версия на обявлението: 5246c16f-7090-41bb-b4f9-c06a307b70ba - 01
Вид на формуляра: Състезателна процедура
Вид обявление: Обявление за поръчка или концесия – стандартен режим
Подвид на обявлението: 19
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