

329834-2026 - Konkurrencevilkår

Danmark – Ruteflyvning – 16.08 Flyrejser (2027)

OJ S 92/2026 13/05/2026

Udbuds- eller koncessionsbekendtgørelse – standardordningen

Tjenesteydelser

1. Køber

1.1. Køber

Officielt navn: Staten og Kommunernes Indkøbsservice A/S

E-mail: rura@ski.dk

Køberens retlige status: Offentligretligt organ

Den ordregivende myndigheds aktivitet: Økonomiske anliggender

2. Procedure

2.1. Procedure

Titel: 16.08 Flyrejser (2027)

Beskrivelse: SKI, a central purchasing body, puts up for tender a framework agreement for the purchase of air journeys for passenger transport. The tender is conducted as an open procedure. An air journey is defined as a return flight between two destinations. The tender comprises a total of 548 routes, each put up for tender as separate lots. Each lot is evaluated, awarded and contract-managed individually. For administrative purposes, however, SKI has decided to publish the material for the tendered routes under one overall framework agreement, as the contract documents are identical for all the routes, subject to limited route-specific variations set out in Appendix B. Likewise, an overall tender document (bill of quantities) has been prepared, in which the tenderer can submit tender for the routes (lots) desired by the tenderer. The framework agreement is mandatory for state authorities and optional for SKI's other customer segments. The customers entitled to use the framework agreement are specified in Appendix A and Appendix A.1.

Identifikator for proceduren: 92036fd2-1a20-4060-8bde-80cc97698079

Intern ID: 8d2e1548-a598-4b89-a241-23ee144b1f50

Udbudsprocedure: Offentligt udbud

Proceduren er en hasteprocedure: nej

Hovedpunkterne i proceduren: The description of the procedure is set out in the procurement documents.

2.1.1. Formål

Kontraktens hovedformål: Tjenesteydelser

Primær klassifikation (cpv): 60410000 Ruteflyvning

2.1.2. Udførelsessted

Hvor som helst

Yderligere oplysninger: The place of performance depends on the specific air route (lot) and may take place in multiple countries.

2.1.3. Værdi

Anslået værdi eksklusiv moms: 751 100 000,00 DKK

Rammeaftalens maksimumværdi: 2 621 300 000,00 DKK

2.1.4. Generelle oplysninger

Yderligere oplysninger: The procurement substantively covers a total of 594 separate lots. However, it has not been technically possible to create these as individual lots in the contract notice, as the procurement system does not support the creation and publication of such a large number of lots without a significant risk that the notice cannot be published correctly or in due time. Furthermore, due to technical limitations, including a maximum character limit in the present text field "Additional information" (BT-300-Procedure) of the contract notice, it is not possible to specify the information that must be provided for each individual lot pursuant to the Danish Public Procurement Act and Annex V, Part C, of Directive 2014/24/EU, including information on the subject matter of the lots and their estimated maximum value. In order to ensure compliance with the information requirements of the Danish Public Procurement Act in accordance with Annex V to Directive 2014/24/EU, the relevant information has therefore been compiled in "Appendix to Contract notice - Details about the lots" and must be considered an integral part of the information contained in this contract notice. Accordingly, this contract notice covers a total of 594 lots, cf. Annex 1. Prior to the award decision, the tenderers to whom the contracting authority intends to award the contract shall submit appropriate documentation proving that the information provided in the ESPD is correct. Where a tenderer participates as part of a consortium, this must be indicated in Part II, Section A of the ESPD (Information about the economic operator), under the field "Is the economic operator participating in the procurement procedure together with others?". Each participating economic operator shall complete and sign a separate ESPD containing the required information. The tenderer and any consortium members must not be subject to the exclusion grounds laid down in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act.

Documentation substantiating the information provided in the ESPD with regard to the exclusion grounds set out in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act shall be submitted. This requirement applies to the tenderer as well as any consortium members. The European Commission's eCertis service indicates what constitutes sufficient documentation for each economic operator, depending on the country of establishment. With regard to sections 2.1.3 Value and 5.1.5 Value, the indication of the estimated value and the maximum value of the framework agreement represents an estimate of the expected future consumption, based on the following factors: - Revenue and revenue development under the previous framework agreement 16.08 Air Travel (2023); - The development of historical consumption within the central government, based on the State's total procurement of air travel in 2025; - Knowledge of other market conditions identified in the market analysis, including that it is not considered likely that new significant suppliers will tender for the forthcoming framework agreement; - The fact that the framework agreement is mandatory for state authorities but optional for other customers. Several factors are included in the estimation, including a higher utilisation rate under the existing agreement for covered routes, with reservations for routes affected by EU Presidency countries, expanded possibilities for multiple suppliers on all routes, and an overall adjustment based on the risk of significantly increased oil prices. The estimated value therefore reflects a cautious and realistic expectation of the use of the framework agreement, but is significantly below the total theoretical market for the services covered. Over the total duration of the framework agreement and across all customers, there is uncertainty as to the actual turnover under the framework agreement. The estimation therefore includes both an assessment of the estimated value and an assessment of the maximum value of the framework agreement. These values are not considered clearly unrealistic, but are subject to uncertainty, as the framework agreement is optional for some customer segments and competes with customers' existing procurement solutions. The difference between the estimated value and the maximum value is

due to the uncertainty regarding the final value of the individual lots. The estimation of the estimated value and the maximum value represents SKI's best qualified and transparent assessment of the expected consumption under the lots at the time of the tender, including possible extensions and options, and across all economic operators participating in the lots, regardless of their final number. Please note that the total estimated value and the total maximum value for all lots are stated in section 5.1.5. Tenderers are specifically reminded that they are fully responsible for the prices tendered in all respects, regardless of the actual turnover achieved under the individual lots, including where the actual turnover deviates from the estimates, whether upwards or downwards. The framework agreement is subject to the prohibition laid down in Article 5k of Council Regulation (EU) No 833/2014, and SKI requires a declaration from the tenderer(s) to whom SKI intends to award the framework agreement, as further specified in section 16.2 of the procurement conditions.

Retsgrundlag:

Direktiv 2014/24/EU

2.1.6. Udelukkelsesgrunde

Kilder til grundlag for udelukkelse: Fælles europæisk udbudsdokument (ESPD)

5. Delkontrakt

5.1. Delkontrakt: LOT-0000

Titel: 16.08 Flyrejser (2027)

Beskrivelse: SKI, a central purchasing body, puts up for tender a framework agreement for the purchase of air journeys for passenger transport. The tender is conducted as an open procedure. An air journey is defined as a return flight between two destinations. The tender comprises a total of 548 routes, each put up for tender as separate lots. Each lot is evaluated, awarded and contract-managed individually. For administrative purposes, however, SKI has decided to publish the material for the tendered routes under one overall framework agreement, as the contract documents are identical for all the routes, subject to limited route-specific variations set out in Appendix B. Likewise, an overall tender document (bill of quantities) has been prepared, in which the tenderer can submit tender for the routes (lots) desired by the tenderer. The framework agreement is mandatory for state authorities and optional for SKI's other customer segments. The customers entitled to use the framework agreement are specified in Appendix A and Appendix A.1.

Intern ID: 25aa2e42-6e20-4339-ac52-2bff5f64f9f8

5.1.1. Formål

Kontraktens hovedformål: Tjenesteydelser

Primær klassifikation (cpv): 60410000 Ruteflyvning

5.1.2. Udførelsessted

Hvor som helst

Yderligere oplysninger: The place of performance depends on the specific air route (lot) and may take place in multiple countries.

5.1.3. Anslået varighed

Varighed: 4 År

5.1.4. Fornyelse

Højeste antal fornyelser: 2

Yderligere oplysninger om fornyelser: The framework agreement may be extended for up to two periods of 12 months each, corresponding to a total extension period of 24 months.

5.1.5. Værdi

Anslået værdi eksklusiv moms: 751 100 000,00 DKK

Rammeaftalens maksimumværdi: 2 621 300 000,00 DKK

5.1.6. Generelle oplysninger

Reserveret deltagelse:

Deltagelse uden forbehold.

Indkøbsprojekt, der ikke finansieres med EU-midler

Udbuddet er omfattet af aftalen om offentlige udbud (GPA): ja

Yderligere oplysninger: The procurement substantively covers a total of 594 separate lots.

However, it has not been technically possible to create these as individual lots in the contract notice, as the procurement system does not support the creation and publication of such a large number of lots without a significant risk that the notice cannot be published correctly or in due time. Furthermore, due to technical limitations, including a maximum character limit in the present text field "Additional information" (BT-300-Procedure) of the contract notice, it is not possible to specify the information that must be provided for each individual lot pursuant to the Danish Public Procurement Act and Annex V, Part C, of Directive 2014/24/EU, including information on the subject matter of the lots and their estimated maximum value. In order to ensure compliance with the information requirements of the Danish Public Procurement Act in accordance with Annex V to Directive 2014/24/EU, the relevant information has therefore been compiled in "Appendix to Contract notice - Details about the lots" and must be considered an integral part of the information contained in this contract notice. Accordingly, this contract notice covers a total of 594 lots, cf. Annex 1. Prior to the award decision, the tenderers to whom the contracting authority intends to award the contract shall submit appropriate documentation proving that the information provided in the ESPD is correct. Where a tenderer participates as part of a consortium, this must be indicated in Part II, Section A of the ESPD (Information about the economic operator), under the field "Is the economic operator participating in the procurement procedure together with others?". Each participating economic operator shall complete and sign a separate ESPD containing the required information. The tenderer and any consortium members must not be subject to the exclusion grounds laid down in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act.

Documentation substantiating the information provided in the ESPD with regard to the exclusion grounds set out in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act shall be submitted. This requirement applies to the tenderer as well as any consortium members. The European Commission's eCertis service indicates what constitutes sufficient documentation for each economic operator, depending on the country of establishment. With regard to sections 2.1.3 Value and 5.1.5 Value, the indication of the estimated value and the maximum value of the framework agreement represents an estimate of the expected future consumption, based on the following factors: - Revenue and revenue development under the previous framework agreement 16.08 Air Travel (2023); - The development of historical consumption within the central government, based on the State's total procurement of air travel in 2025; - Knowledge of other market conditions identified in the market analysis, including that it is not considered likely that new significant suppliers will tender for the forthcoming framework agreement; - The fact that the framework agreement is mandatory for state authorities but optional for other customers. Several factors are included in the estimation, including a higher utilisation rate under the existing agreement for covered routes, with reservations for routes affected by EU Presidency countries, expanded possibilities for multiple suppliers on all routes, and an overall adjustment based on the risk of significantly increased oil prices. The estimated value therefore reflects a cautious and realistic

expectation of the use of the framework agreement, but is significantly below the total theoretical market for the services covered. Over the total duration of the framework agreement and across all customers, there is uncertainty as to the actual turnover under the framework agreement. The estimation therefore includes both an assessment of the estimated value and an assessment of the maximum value of the framework agreement. These values are not considered clearly unrealistic, but are subject to uncertainty, as the framework agreement is optional for some customer segments and competes with customers' existing procurement solutions. The difference between the estimated value and the maximum value is due to the uncertainty regarding the final value of the individual lots. The estimation of the estimated value and the maximum value represents SKI's best qualified and transparent assessment of the expected consumption under the lots at the time of the tender, including possible extensions and options, and across all economic operators participating in the lots, regardless of their final number. Please note that the total estimated value and the total maximum value for all lots are stated in section 5.1.5. Tenderers are specifically reminded that they are fully responsible for the prices tendered in all respects, regardless of the actual turnover achieved under the individual lots, including where the actual turnover deviates from the estimates, whether upwards or downwards. The framework agreement is subject to the prohibition laid down in Article 5k of Council Regulation (EU) No 833/2014, and SKI requires a declaration from the tenderer(s) to whom SKI intends to award the framework agreement, as further specified in section 16.2 of the procurement conditions.

5.1.9. Udvælgelseskriterier

Kilder til udvælgelseskriterier: Fælles europæisk udbudsdokument (ESPD)

5.1.10. Tildelingskriterier

Beskrivelse af den metode, der skal anvendes, hvis vægtningen ikke kan udtrykkes ved hjælp af kriterier: Tenders will be evaluated separately per route on the basis of the award criterion "best value for money". For each received and admissible tender for a given route, an evaluation price will be calculated. The evaluation price is determined on the basis of a weighted price consisting of historical prices and the discounts offered per booking class. The weighted price is adjusted to reflect the quality offered by applying a percentage reduction factor defined for each qualitative element, as stated by the tenderer in the tender list.

5.1.11. Tilbudsdokumenter

Adresse på udbudsdokumenterne: <https://www.ethics.dk/ethics/eo#/76a6af89-6e89-4552-b172-6da502684903/publicMaterial>

5.1.12. Tilbudsvilkår

Vilkår for indgivelse:

Elektronisk indgivelse: Påkrævet

Indgivelsesadresse: <https://www.ethics.dk/ethics/eo#/76a6af89-6e89-4552-b172-6da502684903/homepage>

Sprog, som tilbud og ansøgninger om deltagelse kan indgives på: engelsk

Elektronisk katalog: Ikke tilladt

Frist for modtagelse af tilbud: 19/06/2026 11:00:00 (UTC+00:00) vesteuropæisk tid, GMT

Varighed, hvor tilbuddet skal forblive gyldigt: 12 År

Betingelser for kontraktens udførelse:

Udførelsen af kontrakten skal ske inden for rammerne af programmer for beskyttet

beskæftigelse: Nej

Elektronisk fakturering: Påkrævet

Der vil blive anvendt elektronisk bestilling: ja

Der vil blive anvendt elektronisk betaling: ja

Oplysninger om finansiering og betaling: Where the tenderer is a group of economic operators (such as a consortium), the members of the group shall be jointly and severally liable for the performance of any delivery contracts awarded under the system and shall appoint a common authorised representative responsible for communication with SKI.

5.1.15. Teknikker

Rammeaftale:

Rammeaftale uden fornyet iværksættelse af konkurrence

Det maksimale antal deltagere: 2 416

Oplysninger om det dynamiske indkøbssystem:

Intet dynamisk indkøbssystem

5.1.16. Yderligere oplysninger, mægling og gennemgang

Organisation med ansvar for klager: Klagenævnet for Udbud

Oplysninger om klagefrister: Complaints concerning this procurement procedure must be submitted to the Complaints Board for Public Procurement within 6 months after SKI has concluded the framework agreement, calculated from the day following the day on which SKI has informed the tenderers concerned, cf. section 7(2)(3) of the Danish Act on the Complaints Board for Public Procurement (Act No. 593 of 2 June 2016, as amended). At the latest at the same time as a complaint is submitted to the Complaints Board for Public Procurement, the complainant must notify SKI in writing that a complaint has been lodged and state whether the complaint has been submitted during the standstill period, cf. section 6(4) of the Act. Where the complaint has not been submitted during the standstill period, the complainant must also state whether interim measures are requested, cf. section 12(1) in conjunction with section 6 (4) of the Act.

Organisation, der leverer yderligere oplysninger om klageprocedurerne: Konkurrence- og Forbrugerstyrelsen

8. Organisationer

8.1. ORG-0001

Officielt navn: Staten og Kommunernes Indkøbsservice A/S

Registreringsnummer: 17472437

Postadresse: Pakkerivej 6

By: Valby

Postnummer: 2500

Landsdel (NUTS): Byen København (DK011)

Land: Danmark

Enhed: Rune Ramming Laugesen

E-mail: rura@ski.dk

Telefon: 20668578

Internetadresse: <https://www.ski.dk>

Denne organisations roller:

Køber

8.1. ORG-0002

Officielt navn: Klagenævnet for Udbud

Registreringsnummer: 37795526

Postadresse: Toldboden 2

By: Viborg

Postnummer: 8800
Landsdel (NUTS): Vestjylland (DK041)
Land: Danmark
Enhed: Klagenævnet for Udbud
E-mail: klfu@naevneneshus.dk
Telefon: +45 72405600
Internetadresse: <https://naevneneshus.dk/start-din-klage/klagenaevnet-for-udbud/>
Adresse til udveksling af oplysninger (URL) (eDelivery-Gateway): <https://naevneneshus.dk/start-din-klage/klagenaevnet-for-udbud/>

Denne organisations roller:

Organisation med ansvar for klager

8.1. ORG-0003

Officielt navn: Konkurrence- og Forbrugerstyrelsen
Registreringsnummer: 10294819
Postadresse: Carl Jacobsens Vej 35
By: Valby
Postnummer: 2500
Landsdel (NUTS): Byen København (DK011)
Land: Danmark
Enhed: Konkurrence- og Forbrugerstyrelsen
E-mail: kfst@kfst.dk
Telefon: +45 41715000
Internetadresse: <https://www.kfst.dk>
Adresse til udveksling af oplysninger (URL) (eDelivery-Gateway): <https://www.kfst.dk>

Denne organisations roller:

Organisation, der leverer yderligere oplysninger om klageprocedurerne

8.1. ORG-0004

Officielt navn: Merzell Holding ASA
Registreringsnummer: 980921565
Postadresse: Askekroken 11
By: Oslo
Postnummer: 0277
Landsdel (NUTS): Oslo (NO081)
Land: Norge
Enhed: eSender
E-mail: publication@merzell.com
Telefon: +47 21018800
Fax: +47 21018801
Internetadresse: <http://merzell.com/>

Denne organisations roller:

TED eSender

Oplysninger om bekendtgørelsen

Bekendtgørelsens ID: 5d644972-7f4a-4ca8-8b64-d9b5ac7928b9 - 01
Formulartype: Konkurrencevilkår
Bekendtgørelsestype: Udbuds- eller koncessionsbekendtgørelse – standardordningen
Bekendtgørelsesundertype: 16

Afsendelsesdato for bekendtgørelsen: 12/05/2026 09:19:17 (UTC+00:00) vesteuropæisk tid, GMT

Dato for afsendelse af bekendtgørelsen (eSender): 12/05/2026 09:19:37 (UTC+00:00) vesteuropæisk tid, GMT

Bekendtgørelsens officielle sprog: engelsk

Bekendtgørelsesnummer: 329834-2026

EUT-S-nummer: 92/2026

Offentliggørelsesdato: 13/05/2026