

**Tyskland – Tjenester vedrørende økonomisk hjælp til udlandet – 81309658-Structuring the Financing Line for a Renewable Hydrogen Project (RH2) in Chile****OJ S 166/2024 27/08/2024****Udbuds- eller koncessionsbekendtgørelse – standardordningen  
Tjenesteydelser**

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**1. Køber****1.1. Køber**

Officielt navn: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: [eva.theis@giz.de](mailto:eva.theis@giz.de)Køberens retlige status: Offentlig virksomhed, der styres af en central regeringsmyndighed  
Den ordregivende myndigheds aktivitet: Generelle offentlige tjenesteydelser

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**2. Procedure****2.1. Procedure**

Titel: 81309658-Structuring the Financing Line for a Renewable Hydrogen Project (RH2) in Chile

Beskrivelse: The "Promotion of Renewable Hydrogen (RH2) in Chile" is an EU-German initiative to advance RH2 development in Chile, crucial for climate and economic goals. This program is key to the Team Europe Initiative (TEI) on Green Hydrogen (GH2) in Chile, fostering EU-Chile cooperation. It supports an investment-friendly environment, offers concessional financing, promotes R&D collaboration, and encourages business and technology transfer. The initiative aims to decarbonize Chile's economy, create green jobs, and generate business opportunities for Chilean and European companies while meeting Europe's green hydrogen import needs. Financing will be through the Team Europe RH2 Fund, involving KfW, EIB, and the EU. To meet the EU's 2030 climate and energy targets and the European Green Deal objectives, investments must focus on sustainable projects. The EU taxonomy defines environmentally sustainable economic activities, offering clarity to investors and promoting climate-friendly business practices. Europe's hydrogen demand will require global markets for RH2 imports, with Chile positioned as a leading producer due to its renewable energy resources and ambitious strategy. Chile aims to produce the world's cheapest RH2 at \$1.3 per kg by 2030, targeting 25 GW electrolysis capacity and a \$2.5 billion export value, with substantial investments in hydrogen infrastructure. Chile's National Green Hydrogen Strategy outlines production, storage, and export goals, positioning it among the top RH2 exporters. Chile is active in international initiatives, hosting the Innovating to Net Zero Summit and supporting RH2 projects through financial assistance and strategic partnerships. European companies are involved in Chile's RH2 development, with MoUs signed with ports like Antwerp, Rotterdam, Singapore, and Hamburg for RH2 imports. Key challenges for RH2 in Chile include certification schemes for sustainable hydrogen production, tailored policies for low-carbon hydrogen adoption, mobilizing financing, and supporting R&D for market readiness. Addressing financing barriers is crucial, as many projects struggle to secure investment due to mismatches between funding needs and available resources. Since 2014, GIZ's Renewable Energy and Energy Efficiency (4e) program has supported RH2 development in Chile through studies, business analyses, and workshops, contributing to the National Green Hydrogen Strategy. This joint action strategy emphasizes market development, business cooperation, and financing, promoting experience sharing among

stakeholders to advance the RH2 sector. The initiative aims to bridge financing gaps and accelerate investment to achieve climate and development goals.

Identifikator for proceduren: 2a9ccb87-543f-4ea9-953a-2ffc675f9266

Intern ID: 81309658

Udbudsprocedure: Udbud med forhandling/indkaldelse af tilbud med forudgående offentliggørelse

Proceduren er en hasteprocedure: nej

### 2.1.1. Formål

Kontraktens hovedformål: Tjenesteydelser

Primær klassifikation (cpv): 75211200 Tjenester vedrørende økonomisk hjælp til udlandet

Supplerende klassifikation (cpv): 79411100 Rådgivning i forbindelse med virksomhedsudvikling

### 2.1.2. Udførelsessted

Land: Chile

### 2.1.3. Værdi

Anslået værdi eksklusiv moms: 410 640,00 EUR

### 2.1.4. Generelle oplysninger

Yderligere oplysninger: Bekanntmachungs-ID: CXTRYY6Y18CSGU76 All communication takes place in English via communication tool in the project area of the procurement portal.

Retsgrundlag:

Direktiv 2014/24/EU

vgv -

### 2.1.6. Udelukkelsesgrunde

En situation, der svarer til konkurs i henhold til national ret: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Konkurs: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Korruption: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Tvangsakkord uden for konkurs: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Deltagelse i en kriminel organisation: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Aftaler med andre økonomiske aktører med henblik på konkurrencefordrejning: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Tilsidesættelse af forpligtelser på miljølovgivningsområdet: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Hvidvaskning af penge eller finansiering af terrorisme: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Svig: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Børnearbejde og andre former for menneskehandel: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Insolvens: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Tilsidesættelse af forpligtelser på det arbejdsretlige område: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Aktiver, der administreres af en kurator: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Har afgivet urigtige oplysninger eller tilbageholdt oplysninger, som ikke var i stand til at fremlægge de krævede dokumenter og indhentet fortrolige oplysninger i forbindelse med denne procedure: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Interessekonflikt som følge af deltagelse i udbudsproceduren: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Direkte eller indirekte involvering i forberedelsen af denne udbudsprocedure: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Skyldig i alvorlige forsømmelser i forbindelse med udøvelsen af erhvervet: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Ophævelse eller en lignende sanktion: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Tilsidesættelse af forpligtelser på sociallovgivningsområdet: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Betaling af socialsikringsbidrag: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Erhvervsvirksomheden er indstillet: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Betaling af skatter og afgifter: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Terrorhandlinger eller strafbare handlinger med forbindelse til terroraktivitet: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

## 5. Delkontrakt

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### 5.1. Delkontrakt: LOT-0001

Titel: 81309658-Structuring the Financing Line for a Renewable Hydrogen Project (RH2) in Chile

Beskrivelse: Description of works and services to be provided: The contract focuses on market- and project development, business cooperation and finance for renewable hydrogen (RH2), fostering market development and closing business gaps through shared experiences and best practices. The general objective is to transfer know-how to RH2 project developers and owners on using smart financial instruments within the Chilean financial market regulations. Specifically, this includes to the implementation of new smart financial instruments (SFI) for mobilizing financing for RH2 projects in Chile, considering local financial market rules, and the design of a compensation mechanism for hydrogen projects to promote industrial-scale clean technologies like hydrogen. These objectives aim to mobilize investment for RH2 projects through the "umbrella funding line" model, with cooperation through the following work packages. Task 1 focuses on incorporating new forms of financing and financial instruments for RH2 projects: addressing insufficient financing and lack of experience in the green hydrogen industry by incorporating new financial instruments suitable for the Chilean market, based on successful models from Europe. Activities include international benchmarking, adapting instruments for the local market, and industry meetings. This work package involves specialized consultancy and knowledge transfer and involves the following key institutions: - CMF (Financial Market Commission): Supervision, regulation, enforcement, and market development. - CNE (National Energy Commission): Analysis of prices, tariffs, and technical norms for energy services. - Ministries of Energy, Economy, and Treasury. - ABIF (Association of Banks and Financial Institutions): Improving banking procedures and representing banks. - AACH (Association of Chilean Insurance Companies): Promoting the insurance industry's growth and development. Task 2 aims at incorporating a structure for the H2Global - CHILE mechanism, by designing a financial instrument to adjust price differences between supply and demand (contract for difference). This promotes the market creation for clean hydrogen and low-emission technologies globally. The task focuses on establishing international partnerships, particularly with H2Global, to replicate the support mechanism in Chile. Activities

include establishing international alliances, designing the funding mechanism, developing the business model and ensuring international cooperation. Required project and knowledge management includes selecting, training, and steering experts, providing necessary equipment and covering costs, managing costs, accounting, and invoicing per GIZ requirements. Required monitoring and reporting requirements include regular monitoring of activity implementation, achievement of objectives, and risk management, reporting to GIZ according to applicable General Terms and Conditions. Company-wide learning, knowledge, and innovation requirements include contributing to conferences and workshops, participating in GIZ's sector networks-, supporting project evaluation and knowledge management and conducting debriefing sessions and submitting developed materials and reports.

Intern ID: 81309658

#### **5.1.1. Formål**

Kontraktens hovedformål: Tjenesteydelser

Primær klassifikation (cpv): 75211200 Tjenester vedrørende økonomisk hjælp til udlandet

Supplerende klassifikation (cpv): 79411100 Rådgivning i forbindelse med virksomhedsudvikling  
Valgmuligheder:

Beskrivelse af optioner: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### **5.1.2. Udførelsessted**

Land: Chile

#### **5.1.3. Anslået varighed**

Varighed: 8 Måneder

#### **5.1.4. Fornyelse**

Højeste antal fornyelser: 2

Køberen forbeholder sig retten til at foretage yderligere indkøb fra entreprenøren som beskrevet her: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### **5.1.6. Generelle oplysninger**

Navnene på og de faglige kvalifikationer for det personale, der skal udføre kontrakten, skal angives: Ikke påkrævet

Offentligt udbudsprojekt, der finansieres helt eller delvist med EU-midler

Udbuddet er omfattet af aftalen om offentlige udbud (GPA): ja

Dette udbud er også egnet for små og mellemstore virksomheder (SMV'er): nej

Yderligere oplysninger: This contract is suited for SME's. The contrary indication above is only due to technical problems of the e-tendering platform.

#### **5.1.7. Strategiske udbud**

Formålet med strategiske udbud: Ingen strategiske udbud

#### **5.1.9. Udvalgelseskriterier**

Kriterium:

Type: Økonomisk og finansiel formåen

Navn: Wirtschaftliche und finanzielle Leistungsfähigkeit

Beskrivelse: 1. Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least:

500,000.00 EUR 2. Average number of employees and managers in the last three calendar years, at least 5 persons

Kriterium:

Type: Andet

Navn: Sonstiges

Beskrivelse: If more than 5 requests to participate are received, a selection will be made on the basis of the following criteria: Technical experience: 1. in supporting the implementation of Renewable Hydrogen (RH2) projects 2. in developing of smart financial instruments for renewable energy 3. in designing and executing competition-based incentive mechanisms to promote the adoption of clean technologies 4. in conduction road shows for potential investors Regional experience: in South America

Kriteriet vil blive anvendt til at udvælge de ansøgere, som skal opfordres til at deltage i anden fase af proceduren

Kriterium:

Type: Egnethed til at udøve det pågældende erhverv

Navn: Eignung zur Berufsausübung

Beskrivelse: 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Kriterium:

Type: Teknisk og faglig formåen

Navn: Technische und berufliche Leistungsfähigkeit

Beskrivelse: 1. The technical assessment is only based on reference projects with a minimum commission value of 120,000.00 EUR. 2. At least 2 reference projects in the technical field "Financing of green hydrogen" and at least 1 reference project in the region "Europe" in the last 3 years

Oplysninger om den anden fase i en procedure, der afvikles i to faser:

Mindsteantallet af ansøgere, som skal opfordres til at deltage i anden fase af proceduren: 3

Det højeste antal ansøgere, som skal opfordres til at deltage i anden fase af proceduren: 5

Køberen forbeholder sig retten til at tildele kontrakten på grundlag af de indledende tilbud uden yderligere forhandlinger

#### 5.1.11. Udbudsdokumenter

Sprog, som udbudsdokumenterne er officielt tilgængelige på: engelsk

Frist for anmodning om yderligere oplysninger: 18/09/2024 23:59:00 (UTC+2)

Adresse på udbudsdokumenterne: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6Y18CSGU76/documents>

Ad hoc-kommunikationskanal:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6Y18CSGU76>

#### 5.1.12. Udbudsvilkår

Vilkår for indgivelse:

Elektronisk indgivelse: Påkrævet

Indgivelsesadresse: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6Y18CSGU76>

Sprog, som tilbud og ansøgninger om deltagelse kan indgives på: engelsk

Elektronisk katalog: Ikke tilladt

Alternative tilbud: Ikke tilladt

Tilbudsgivere kan indgive mere end ét tilbud: Ikke tilladt

Frist for modtagelse af anmodninger om deltagelse: 26/09/2024 12:00:00 (UTC+2)

Vedståelsesfrist for tilbuddet: 186 Døgn

Oplysninger, der kan suppleres efter indgivelsesfristen er udløbet:

Køberen kan beslutte, at visse manglende tilbudsrelaterede dokumenter kan indsendes senere.

Yderligere oplysninger: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Betingelser for kontraktens udførelse:

Udførelsen af kontrakten skal ske inden for rammerne af programmer for beskyttet beskæftigelse: Nej

Vilkår relateret til kontraktens udførelse: The execution conditions result from the information given in the contract notice and the tender documents. Please note: contrary to the indication below there is no obligation to submit details on persons other than those requested in the tender documents.

Elektronisk fakturering: Påkrævet

Der vil blive anvendt elektronisk bestilling: ja

Der vil blive anvendt elektronisk betaling: ja

#### **5.1.15. Teknikker**

Rammeaftale: Ingen rammeaftale

Oplysninger om det dynamiske indkøbssystem: Intet dynamisk indkøbssystem

Elektronisk auktion: nej

#### **5.1.16. Yderligere oplysninger, mægling og gennemgang**

Organisation med ansvar for klager: Vergabekammern des Bundes

Oplysninger om klagefrister: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation, der leverer supplerende oplysninger om udbudsproceduren: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation, der modtager ansøgninger om deltagelse: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

TED eSender: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

### 8.1. ORG-0001

Officielt navn: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registreringsnummer: 993-80072-52

Postadresse: Dag-Hammarskjöld-Weg 1 - 5

By: Eschborn

Postnummer: 65760

Landsdel (NUTS): Main-Taunus-Kreis (DE71A)

Land: Tyskland

E-mail: [eva.theis@giz.de](mailto:eva.theis@giz.de)

Telefon: +49 619679

Fax: +49 6196791115

**Denne organisations roller:**

Køber

### 8.1. ORG-0002

Officielt navn: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registreringsnummer: 993-80072-52

Postadresse: Dag-Hammarskjöld-Weg 1 - 5

By: Eschborn

Postnummer: 65760

Landsdel (NUTS): Main-Taunus-Kreis (DE71A)

Land: Tyskland

E-mail: [eva.theis@giz.de](mailto:eva.theis@giz.de)

Telefon: +49 619679

Fax: +49 6196791115

**Denne organisations roller:**

Organisation, der leverer supplerende oplysninger om udbudsproceduren

### 8.1. ORG-0003

Officielt navn: Vergabekammern des Bundes

Registreringsnummer: 022894990

Postadresse: Kaiser-Friedrich-Straße 16

By: Bonn

Postnummer: 53113

Landsdel (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Tyskland

E-mail: [vk@bundeskartellamt.bund.de](mailto:vk@bundeskartellamt.bund.de)

Telefon: +49 2289499-0

Fax: +49 2289499-163

**Denne organisations roller:**

Organisation med ansvar for klager

### 8.1. ORG-0004

Officielt navn: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registreringsnummer: 993-80072-52

Postadresse: Dag-Hammarskjöld-Weg 1 - 5

By: Eschborn

Postnummer: 65760

Landsdel (NUTS): Main-Taunus-Kreis (DE71A)

Land: Tyskland

E-mail: [eva.theis@giz.de](mailto:eva.theis@giz.de)

Telefon: +49 619679

Fax: +49 6196791115

**Denne organisations roller:**

Organisation, der modtager ansøgninger om deltagelse

**8.1. ORG-0005**

Officielt navn: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registreringsnummer: 0204:994-DOEVD-83

By: Bonn

Postnummer: 53119

Landsdel (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Tyskland

E-mail: [noreply.esender\\_hub@bescha.bund.de](mailto:noreply.esender_hub@bescha.bund.de)

Telefon: +49228996100

**Denne organisations roller:**

TED eSender

Oplysninger om bekendtgørelsen

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Bekendtgørelsens ID: 43c52303-b40f-407e-aa2e-52fea7077f69 - 01

Formulartype: Konkurrencevilkår

Bekendtgørelsestype: Udbuds- eller koncessionsbekendtgørelse – standardordningen

Bekendtgørelsesundertype: 16

Afsendelsesdato for bekendtgørelsen: 26/08/2024 14:53:57 (UTC+2)

Bekendtgørelsens officielle sprog: engelsk

Bekendtgørelsesnummer: 513476-2024

EUT-S-nummer: 166/2024

Offentliggørelsesdato: 27/08/2024