

539735-2026 - Konkurrencevilkår

Tyskland – Rådgivning i forbindelse med virksomhedsudvikling – 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF) schemes

OJ S 148/2026 04/08/2026

Udbuds- eller koncessionsbekendtgørelse – standardordningen

Tjenesteydelser

1. Køber

1.1. Køber

Officielt navn: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: chiara.geiger@giz.de

Køberens retlige status: Offentlig virksomhed, der styres af en central regeringsmyndighed

Den ordregivende myndigheds aktivitet: Generelle offentlige tjenesteydelser

2. Procedure

2.1. Procedure

Titel: 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF) schemes

Beskrivelse: The BMZ commissioned project "Strengthening Rural Value Chains" has received a co-financing from the Gates Foundation to develop a robust, competitive and inclusive horticulture sector in Ethiopia, Kenya and Uganda, in alignment with the implementation of the Ethiopia National Horticulture Strategy (ENHS) and the CEHA National Chapters in Kenya and Uganda. By strengthening fruit and vegetable value chains (in particular avocado, onion and potato), the project seeks to drive sustainable job creation, income growth, improved nutrition, and enhanced regional trade integration across the COMESA and EAC regions. The primary target group consists of small-scale producers (SSPs), with particular emphasis on women and youth aged 18-35, as well as agribusinesses engaged in production, aggregation, value addition, exports, and domestic market supply. The project focuses on enterprises with strong growth potential in structured domestic, regional, and international markets, while addressing systemic constraints faced by women and youth, including limited access to finance, technical skills, productive resources, and market opportunities. In addition, the project works closely with producer organizations, cooperatives, industry associations, and private-sector service providers in areas such as finance, insurance, climate-resilient inputs, innovation, and sustainable farming solutions. The project is built around two complementary intervention areas. The first focuses on strengthening inclusive business models through inclusive Contract Farming (iCF) schemes and investor readiness support. Small-scale producers will be professionalized and integrated into sustainable markets through partnerships with aggregators, exporters, and other off takers. The project promotes improved access to quality inputs, advisory services, finance, and reliable markets, while supporting contracting enterprises to strengthen governance systems, operational efficiencies, and internal controls. Depending on the maturity of the enterprise, investor readiness support may include business model strengthening, financial management improvements, governance support, and access-to-finance facilitation. This approach enables agribusinesses to become more creditworthy, scalable, and resilient, while simultaneously improving market access and income opportunities for SSPs. The project also supports the development of domestic, regional, and export markets to diversify market opportunities and reduce vulnerability to market shocks.

The second intervention area focuses on strengthening key market institutions and the enabling environment for the horticulture sector. The project supports the implementation capacities of the ENHS and the CEHA National Chapters in Kenya and Uganda, as well as their member associations. Horticulture sector associations will be strengthened to improve governance, service delivery, market information provision, collective marketing, and advocacy for conducive policy and regulatory frameworks. Enhanced institutional capacity will enable these organizations to better represent sector interests, influence policy reforms, and provide more effective services to their members. Addressing constraints simultaneously at micro, meso, and macro levels will improve sector competitiveness and create sustainable economic opportunities. By combining inclusive contract farming, investor readiness, market systems development, and institutional strengthening, the project is expected to increase the integration of small-scale producers into formal markets, improve access to finance and services for agribusinesses, strengthen sector coordination, and enhance the resilience and competitiveness of the horticulture sector.

Identifikator for proceduren: 6bdf1cd6-ef5e-425c-870e-97f6b09dcb29

Intern ID: 10013553

Udbudsprocedure: Offentligt udbud

Proceduren er en hasteprocedure: nej

2.1.1. Formål

Kontraktens hovedformål: Tjenesteydelser

Primær klassifikation (cpv): 79411100 Rådgivning i forbindelse med virksomhedsudvikling

2.1.2. Udførelsessted

Hvor som helst

Yderligere oplysninger: Ethiopia, Kenya, Uganda

2.1.4. Generelle oplysninger

Yderligere oplysninger: #Bekanntmachungs-ID: CXTRY6YTTQUU61U# All communication takes place in English via communication tool in the project area of the procurement portal.

Retsgrundlag:

Direktiv 2014/24/EU

vgv -

2.1.6. Udelukkelsesgrunde

Kilder til grundlag for udelukkelse: Bekendtgørelse

Tilsidesættelse af forpligtelser i henhold til rent nationale udelukkelsesgrunde: In accordance with §§ 123,124 GWB, § 22 LkS

Deltagelse i en kriminel organisation: In accordance with §§ 123,124 GWB, § 22 LkS

Terrorhandling eller strafbare handlinger med forbindelse til terroraktivitet: In accordance with §§ 123,124 GWB, § 22 LkS

Hvidvaskning af penge eller finansiering af terrorisme: In accordance with §§ 123,124 GWB, § 22 LkS

Svig: In accordance with §§ 123,124 GWB, § 22 LkS

Korruption: In accordance with §§ 123,124 GWB, § 22 LkS

Børnearbejde og andre former for menneskehandel: In accordance with §§ 123,124 GWB, § 22 LkS

Tilsidesættelse af forpligtelser vedrørende betaling af skatter og afgifter: In accordance with §§ 123,124 GWB, § 22 LkS

Tilsidesættelse af forpligtelser vedrørende betaling af bidrag til sociale sikringsordninger: In accordance with §§ 123,124 GWB, § 22 LkS

Tilsidesættelse af forpligtelser på miljølovgivningsområdet: In accordance with §§ 123,124 GWB, § 22 LkS

Tilsidesættelse af forpligtelser på sociallovgivningsområdet: In accordance with §§ 123,124 GWB, § 22 LkS

Tilsidesættelse af forpligtelser på det arbejdsretlige område: In accordance with §§ 123,124 GWB, § 22 LkS

Insolvens: In accordance with §§ 123,124 GWB, § 22 LkS

Aktiver, der administreres af en kurator: In accordance with §§ 123,124 GWB, § 22 LkS

Erhvervsvirksomheden er indstillet: In accordance with §§ 123,124 GWB, § 22 LkS

En situation, der svarer til konkurs i henhold til national ret: In accordance with §§ 123,124 GWB, § 22 LkS

Alvorlige forsømmelser i forbindelse med udøvelsen af erhvervet: In accordance with §§ 123,124 GWB, § 22 LkS

Aftaler med andre økonomiske aktører med henblik på konkurrencefordrejning: In accordance with §§ 123,124 GWB, § 22 LkS

Interessekonflikt som følge af deltagelse i udbudsproceduren: In accordance with §§ 123,124 GWB, § 22 LkS

Direkte eller indirekte involvering i forberedelsen af denne udbudsprocedure: In accordance with §§ 123,124 GWB, § 22 LkS

Ophævelse eller en lignende sanktion: In accordance with §§ 123,124 GWB, § 22 LkS

Afgivelse af urigtige oplysninger, tilbageholdelse af oplysninger, ude af stand til at fremlægge de dokumenter, der anmodes om, eller indhentede fortrolige oplysninger i forbindelse med denne procedure: In accordance with §§ 123,124 GWB, § 22 LkS

5. Delkontrakt

5.1. Delkontrakt: LOT-0001

Titel: 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF) schemes

Beskrivelse: The tender supports the implementation of Primary Outcome 1 of the project through the provision of specialized technical assistance for the design and implementation of inclusive Contract Farming (iCF) schemes in Ethiopia, Kenya, and Uganda. The contractor will work in close coordination with GIZ project teams and relevant public and private sector actors to strengthen agribusinesses operating in selected fruit and vegetable value chains and support the achievement of the Ethiopia National Horticulture Strategy (ENHS) and the CEHA National Chapters in Kenya and Uganda. The overall objective of the tender is to support the piloting and scaling of inclusive business models that improve market integration, competitiveness, and investor readiness of agribusinesses while enhancing opportunities for small-scale producers (SSPs), particularly women and youth. Through the implementation of iCF schemes, participating agribusinesses will improve access for SSPs to quality inputs, advisory services, innovative technologies, finance, and structured domestic and export markets. Using a pool of experts steered by team leads in each country, the tender foresees the provision of one-on-one advisory and business development support to 10 agribusinesses across the three countries (5 in Kenya, 3 in Ethiopia, and 2 in Uganda). Support will cover several business growth dimensions, including technical business development, investor readiness, digital transformation, climate adaptation, and access to finance. Key interventions include enterprise diagnostics, market analysis, business process optimization, governance and compliance strengthening, financial management improvements, climate-smart and digital business solutions, market linkage facilitation, and investment matchmaking. The contractor will also support agribusinesses in strengthening inclusive contract farming arrangements with

smallholder farmers. This includes improving enterprises' capacities to sustainably implement iCF schemes, increasing awareness among farmers and enterprises on the opportunities and requirements of iCF, and applying the GIZ methodology for inclusive contract farming. Additional support will include facilitating business-to-business (B2B) and business-to-consumer (B2C) linkages, strengthening partnerships with export promotion organizations such as the Import Promotion Desk (IPD), and supporting enterprises to better meet domestic and export market requirements related to quality, traceability, and compliance. The tender is structured around three interlinked work packages: Work Package 1: Agribusiness Onboarding and Strategy Development This work package focuses on the identification, onboarding, diagnostic assessment, and strategic planning support for participating agribusinesses. The contractor will develop comprehensive enterprise selection criteria to identify suitable enterprises for participation in the programme based on sector and market assessments. Following selection, the contractor will organize onboarding and kick-off sessions to align expectations, provide programme information, and formalize participation through commitments and non-disclosure agreements. The contractor will then conduct detailed enterprise diagnostic assessments covering areas such as statutory compliance, operational processes, stakeholder relations, market access, procurement systems, financial management, and infrastructure needs. Using these findings, enterprise-specific diagnostic reports and tailored business reform strategies will be developed. These strategies will identify key bottlenecks and define implementation roadmaps to strengthen enterprise competitiveness, internal systems, inclusivity, sustainability, and scalability. Work Package 2: Implementation Based on the approved business reform strategies, the contractor will provide bundled business development support tailored to the needs of each enterprise. This includes strategic-level support such as strengthening procurement systems, business process re-engineering and digitalization, product development, market access, and access to finance. Operational-level support will address day-to-day management issues, including accounting and bookkeeping, compliance with taxation, labour and environmental regulations, and human resource development. The contractor will strengthen the technical capacities of participating enterprises to sustainably implement iCF schemes, facilitate awareness raising among farmers and enterprises, and apply the GIZ iCF methodology and relevant country experiences. The contractor will also support enterprises in developing innovative services, technologies, and production methods that improve productivity, traceability, quality assurance, and climate resilience. In addition, the contractor will facilitate business exchange and exposure activities, including B2B and B2C roundtables, linkages with export promotion organizations such as the Import Promotion Desk (IPD), and participation in targeted market platforms. These interventions aim to strengthen commercial partnerships, improve understanding of buyer requirements and standards, and support enterprises in accessing high-value domestic and export markets. Work Package 3: Monitoring, Evaluation and Reporting The contractor will establish a monitoring and evaluation (M&E) system aligned with the overall project M&E framework in close coordination with GIZ. The system will support monitoring of implementation progress, assessment of enterprise performance, and tracking of project indicators and outcomes. The contractor will also document impact stories, case studies, and lessons learned from participating enterprises to support knowledge exchange and replication across the three countries.

Intern ID: 10013553

5.1.1. Formål

Kontraktens hovedformål: Tjenesteydelser

Primær klassifikation (cpv): 79411100 Rådgivning i forbindelse med virksomhedsudvikling

Valgmuligheder:

Beskrivelse af optioner: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Udførelsessted

Hvor som helst

Yderligere oplysninger: Ethiopia, Kenya, Uganda

5.1.3. Anslået varighed

Varighed: 18 Måneder

5.1.4. Fornyelse

Højeste antal fornyelser: 2

Yderligere oplysninger om fornyelser: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Generelle oplysninger

Reserveret deltagelse:

Deltagelse uden forbehold.

Navnene på og de faglige kvalifikationer for det personale, der skal udføre kontrakten, skal angives: Ikke påkrævet

Indkøbsprojekt, der ikke finansieres med EU-midler

Udbuddet er omfattet af aftalen om offentlige udbud (GPA): ja

Dette udbud er også egnet for små og mellemstore virksomheder (SMV'er): ja

Yderligere oplysninger: #Besonders auch geeignet für:startup#, #Besonders auch geeignet für: other-sme#

5.1.7. Strategiske udbud

Formålet med strategiske udbud: Reduktion af miljømæssige indvirkninger

Beskrivelse: In accordance with the tender documents.

Formålet med strategiske udbud: Opfyldelse af sociale mål

Beskrivelse: In accordance with the tender documents.

Tilgang til reduktion af miljøpåvirkninger: Beskyttelse og genopretning af biodiversitet og økosystemer, Omstilling til en cirkulær økonomi, Tilpasning til klimaændringer, Modvirkning af klimaændringer, Forebyggelse og bekæmpelse af forurening

Socialt mål, som fremmes: Etnisk ligestilling, Ligestilling mellem kønnene, Due diligence i forbindelse med menneskerettigheder i globale forsyningskæder, Beskæftigelsesmuligheder for langtidsledige, dårligt stillede personer og/eller for personer med handicap, Retfærdige arbejdsforhold, Andet

5.1.9. Udvalgelseskriterier

Kilder til udvalgelseskriterier: Bekendtgørelse

Kriterium: Referencer på specificerede tjenester

Beskrivelse af udvalgelseskriterium: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 100,000.00 EUR. 2. At least 04 reference projects in the technical field of enterprise development in the agribusiness sector, including inclusive contract farming and investor readiness of which at least 02 references in Eastern Africa, all of them in the last 36 months.

Kriterium: Gennemsnitlig årlig omsætning

Beskrivelse af udvælgelseskriterium: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 600,000.00 EUR.

Kriterium: Andre økonomiske eller finansielle krav

Beskrivelse af udvælgelseskriterium: EN-C2: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

5.1.11. Tilbudsdokumenter

Sprog, som udbudsdokumenterne er officielt tilgængelige på: engelsk

Frist for anmodning om yderligere oplysninger: 27/08/2026 23:59:59 (UTC+02:00)

østeuropæisk tid, centraleuropæisk sommertid

Adresse på udbudsdokumenterne: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTTQUU61U/documents>

Ad hoc-kommunikationskanal:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTTQUU61U>

5.1.12. Tilbudsvilkår

Vilkår for indgivelse:

Elektronisk indgivelse: Påkrævet

Indgivelsesadresse: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTTQUU61U>

Sprog, som tilbud og ansøgninger om deltagelse kan indgives på: engelsk

Elektronisk katalog: Ikke tilladt

Alternative tilbud: Ikke tilladt

Tilbudsgivere kan indgive mere end ét tilbud: Ikke tilladt

Frist for modtagelse af tilbud: 03/09/2026 12:00:00 (UTC+02:00) østeuropæisk tid, centraleuropæisk sommertid

Varighed, hvor tilbuddet skal forblive gyldigt: 64 Døgn

Oplysninger, der kan suppleres efter indgivelsesfristen er udløbet:

Køberen kan beslutte, at visse manglende tilbudsrelaterede dokumenter kan indsendes senere.

Yderligere oplysninger: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Betingelser for kontraktens udførelse:

Udførelsen af kontrakten skal ske inden for rammerne af programmer for beskyttet beskæftigelse: Nej

Vilkår relateret til kontraktens udførelse: The execution conditions result from the information given in the contract notice and the tender documents.

Elektronisk fakturering: Påkrævet

Der vil blive anvendt elektronisk bestilling: ja

Der vil blive anvendt elektronisk betaling: ja

5.1.15. Teknikker

Rammeaftale:

Ingen rammeaftale

Oplysninger om det dynamiske indkøbssystem:

Intet dynamisk indkøbssystem

5.1.16. Yderligere oplysninger, mægling og gennemgang

Organisation med ansvar for klager: Vergabekammern des Bundes

Oplysninger om klagefrister: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation, der leverer supplerende oplysninger om udbudsproceduren: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation, der modtager ansøgninger om deltagelse: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisationer

8.1. ORG-0001

Officielt navn: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registreringsnummer: 993-80072-52

Postadresse: Dag-Hammarskjöld-Weg 1 - 5

By: Eschborn

Postnummer: 65760

Landsdel (NUTS): Main-Taunus-Kreis (DE71A)

Land: Tyskland

E-mail: chiara.geiger@giz.de

Telefon: +49 619679254465

Fax: +49 6196791115

Internetadresse: <https://www.giz.de>

Denne organisations roller:

Køber

Organisation, der leverer supplerende oplysninger om udbudsproceduren

Organisation, der modtager ansøgninger om deltagelse

8.1. ORG-0002

Officielt navn: Vergabekammern des Bundes

Registreringsnummer: 022894990

Postadresse: Kaiser-Friedrich-Straße 16

By: Bonn

Postnummer: 53113

Landsdel (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Tyskland

E-mail: vk@bundeskartellamt.bund.de

Telefon: +49 2289499-0

Fax: +49 2289499-163

Internetadresse: <https://www.bundeskartellamt.de>

Denne organisations roller:

Organisation med ansvar for klager

8.1. ORG-0003

Officielt navn: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registreringsnummer: 0204:994-DOEVD-83

By: Bonn

Postnummer: 53119

Landsdel (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Tyskland

E-mail: noreply.esender_hub@bescha.bund.de

Telefon: +49228996100

Denne organisations roller:

TED eSender

Oplysninger om bekendtgørelsen

Bekendtgørelsens ID: 34e1b3f6-098e-4878-ad9c-6af28960268d - 01

Formulartype: Konkurrencevilkår

Bekendtgørelsestype: Udbuds- eller koncessionsbekendtgørelse – standardordningen

Bekendtgørelsesundertype: 16

Afsendelsesdato for bekendtgørelsen: 03/08/2026 11:38:48 (UTC+02:00) østeuropæisk tid, centraleuropæisk sommertid

Bekendtgørelsens officielle sprog: engelsk

Bekendtgørelsesnummer: 539735-2026

EUT-S-nummer: 148/2026

Offentliggørelsesdato: 04/08/2026