

397327-2026 - Wettbewerb

Finnland – Beratung für Transportsysteme – Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

OJ S 110/2026 10/06/2026

Auftrags- oder Konzessionsbekanntmachung – Standardregelung Dienstleistungen

1. Beschaffer

1.1. Beschaffer

Offizielle Bezeichnung: Liikenne- ja viestintävirasto

E-Mail: rare@traficom.fi

Rechtsform des Erwerbers: Zentrale Regierungsbehörde

Tätigkeit des öffentlichen Auftraggebers: Allgemeine öffentliche Verwaltung

2. Verfahren

2.1. Verfahren

Titel: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services
Beschreibung: SUBJECT OF THE PROCUREMENT The Contracting Authority intends to procure advisory services from a single Supplier (one company) to support the planning, competitive tendering, evaluation, award, and mobilisation of Public Service Contracts (PSC) for subsidised passenger rail services. The services will be delivered by a team of experts covering the competence areas defined in the tender. See further details regarding the object of the procurement in the Annex 1. CONTRACT PERIOD Base contract period: 21.8.2026 - 21.8.2027. The contract includes also four options, each of which will be decided on separately. Options: 22.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031 ESTIMATED VALUE OF THE CONTRACT The total value of base contract period excluding the option is a maximum of 150,000 € + VAT. The procurement also includes four options of 150,000 € + VAT each to continue the planning or to train the client for independent planning. However, the Contracting Authority does not guarantee a specific total invoicing amount; the workload will be agreed upon separately, and invoicing will be based on approved work plans.

Kennung des Verfahrens: 51fce55f-0d35-426f-aef5-e6530c397345

Interne Kennung: Dnro/Dnr TRAFICOM/357700/02.03.01/2026

Verfahrensart: Offenes Verfahren

Das Verfahren wird beschleunigt: nein

Zentrale Elemente des Verfahrens: 1. GENERAL Public procurement legislation applies to the procurement. The tendering process is carried out using the open procedure referred to in Section 32 of the Act on Public Procurement and Concession Contracts (1397/2016) (the Public Procurement Act). 2. CONTRACT NOTICE A contract notice has been published at www.hankintailmoitukset.fi. A contract award notice will also be published after the procurement decision. 3. TENDERING AS A GROUP AND SUBCONTRACTING RELATIONSHIPS The contract will be concluded with the supplier (company) in whose name the tender is submitted. That supplier is responsible for all contractual obligations, including when subcontractors are used. Conditions related to subcontracting are set out in the draft contract attached to the request for tenders. 4. RELIANCE ON THE RESOURCES OF OTHER ENTITIES A tenderer may rely on the resources of other companies for the

performance of the contract, regardless of the legal nature of their relationship. The resources of other entities must be genuinely available to the tenderer during contract performance. Traficom reserves the right to request evidence (such as commitments or agreements between companies) that the resources of other entities are available to the tenderer. Such resources may include, for example: experience in delivering the services that are the subject of the procurement from a company belonging to the same group or another company, provided that this entity is named in the tender as a subcontractor for those services professional qualifications of personnel employed by another company, provided that the persons actually participate in the performance of the service resources related to financial situation and financing capacity resources related to technical performance, provided that these resources are actually used in performing the contract.

5. EVALUATION OF TENDERS

5.1 Suitability of tenderers

Before evaluating tenders, it will be assessed whether tenderers meet the requirements set for financial and economic standing, technical performance, and professional competence. Suitability is assessed based on the information provided in the tender (ESPD form and other requested information). Tenderers are requested to verify that the information in the system is correct before submitting their tender. Tenderers will be excluded from the procedure if they or a person with representation, decision-making, or supervisory authority has committed any of the offences listed in Article 57(1) of the Procurement Directive or aggravated usury-type labour exploitation under Chapter 47, Section 3a of the Finnish Criminal Code (mandatory exclusion grounds). Tenderers may also be excluded on discretionary exclusion grounds as defined in procurement legislation.

5.2 Compliance of tenders with the request for tenders

The offered services must comply with the request for tenders and its appendices. The tenderer must answer all questions and attach all requested clarifications. Tenders that do not comply with the request for tenders will be excluded from the procedure.

5.3 Comparison of tenders

The comparison of tenders will be carried out as described under "Award criteria".

5.4 Procurement decision and notification

The procurement decision will be sent electronically to all tenderers. The contract is not concluded by notification of the procurement decision and requires a separate written agreement. The contract may be signed once the procurement decision has become legally binding or a court has permitted implementation of the procurement.

2.1.1. Zweck

Art des Auftrags: Dienstleistungen

Haupteinstufung (cpv): 71311200 Beratung für Transportsysteme

Zusätzliche Einstufung (cpv): 79410000 Unternehmens- und Managementberatung

2.1.2. Erfüllungsort

Ort im Europäischen Wirtschaftsraum

Zusätzliche Informationen: Place of performance: Remote and on site (Helsinki / Finland) as required.

2.1.4. Allgemeine Informationen

Zusätzliche Informationen: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation/start-up.

Rechtsgrundlage:

Richtlinie 2014/24/EU

2.1.6. Ausschlussgründe

Quellen der Ausschlussgründe: Auftragsunterlagen, Bekanntmachung, Einheitliche Europäische Eigenerklärung (EEE)

Korruption: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Betrug: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Geldwäsche oder Terrorismusfinanzierung: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Beteiligung an einer kriminellen Vereinigung: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Terroristische Straftaten oder Straftaten im Zusammenhang mit terroristischen Aktivitäten: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Kinderarbeit und andere Formen des Menschenhandels: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Verstoß gegen umweltrechtliche Verpflichtungen: The economic operator has breached its obligations in the field of environmental law.

Verstoß gegen arbeitsrechtliche Verpflichtungen: The economic operator has breached its obligations in the field of labour law.

Verstoß gegen sozialrechtliche Verpflichtungen: The economic operator has breached its obligations in the field of social law.

Vereinbarungen mit anderen Wirtschaftsteilnehmern zur Verzerrung des Wettbewerbs: The economic operator has entered into agreements with other economic operators aimed at distorting competition.

Schwerwiegendes berufliches Fehlverhalten: The economic operator is guilty of grave professional misconduct.

Täuschung, Zurückhaltung von Informationen, Unfähigkeit zur Vorlage erforderlicher Unterlagen oder Erlangung vertraulicher Informationen zu dem Verfahren: The economic operator can confirm that: a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria, b) It has withheld such information, c) It has not been able,

without delay, to submit the supporting documents required by a contracting authority or contracting entity, and d) It has undertaken to unduly influence the decision making process of the contracting authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award.

Interessenkonflikt aufgrund seiner Teilnahme an dem Vergabeverfahren: The economic operator is aware of any conflict of interest, as indicated in national law, the relevant notice or the procurement documents due to its participation in the procurement procedure.

Direkte oder indirekte Beteiligung an der Vorbereitung des Vergabeverfahrens: The economic operator or an undertaking related to it has advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure.

Vorzeitige Beendigung, Schadensersatz oder andere vergleichbare Sanktionen: The economic operator has experienced that a prior public contract, a prior contract with a contracting entity or a prior concession contract was terminated early, or that damages or other comparable sanctions were imposed in connection with that prior contract.

Verstoß gegen die in den rein innerstaatlichen Ausschlussgründen verankerten Verpflichtungen: Any person who is a member of the economic operator's administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for work safety offence, working hours offence, work discrimination, extortionate work discrimination, violation of the right to organise or unauthorised use of foreign labour.

Verstoß gegen die Verpflichtung zur Entrichtung von Sozialversicherungsbeiträgen: The economic operator has breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Verstoß gegen die Verpflichtung zur Entrichtung von Steuern: The economic operator has breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Einstellung der gewerblichen Tätigkeit: The business activities of the economic operator are suspended.

Konkurs: The economic operator is bankrupt.

Vergleichsverfahren: The economic operator is in arrangement with creditors.

Zahlungsunfähigkeit: The economic operator is the subject of insolvency or winding-up.

Verwaltung der Vermögenswerte durch einen Insolvenzverwalter: The assets of the economic operator are being administered by a liquidator or by the court.

Der Zahlungsunfähigkeit vergleichbare Lage gemäß nationaler Rechtsvorschriften: The economic operator is in any analogous situation like bankruptcy arising from a similar procedure under national laws and regulations.

5. Los

5.1. Los: LOT-0000

Titel: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

Beschreibung: SUBJECT OF THE PROCUREMENT The Contracting Authority intends to procure advisory services from a single Supplier (one company) to support the planning, competitive tendering, evaluation, award, and mobilisation of Public Service Contracts (PSC) for subsidised passenger rail services. The services will be delivered by a team of experts covering the competence areas defined in the tender. See further details regarding the object

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Interne Kennung: Dnro/Dnr TRAFICOM/357700/02.03.01/2026

5.1.1. Zweck

Art des Auftrags: Dienstleistungen

Haupteinstufung (cpv): 71311200 Beratung für Transportsysteme

Zusätzliche Einstufung (cpv): 79410000 Unternehmens- und Managementberatung

5.1.2. Erfüllungsort

Ort im Europäischen Wirtschaftsraum

Zusätzliche Informationen: Place of performance: Remote and on site (Helsinki / Finland) as required.

5.1.3. Geschätzte Dauer

Datum des Beginns: 21/08/2026

Enddatum der Laufzeit: 21/08/2027

5.1.4. Verlängerung

Maximale Verlängerungen: 4

Weitere Informationen zur Verlängerung: Options: 21.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031

5.1.6. Allgemeine Informationen

Vorbehaltene Teilnahme:

Teilnahme ist nicht vorbehalten.

Auftragsvergabeprojekt nicht aus EU-Mitteln finanziert

Die Beschaffung fällt unter das Übereinkommen über das öffentliche Beschaffungswesen: ja

Diese Auftragsvergabe ist auch für kleine und mittlere Unternehmen (KMU) geeignet: nein

Zusätzliche Informationen: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation /start-up.

5.1.9. Eignungskriterien

Quellen der Eignungskriterien: Auftragsunterlagen, Bekanntmachung, Einheitliche Europäische Eigenerklärung (EEE)

Kriterium: Berufliche Risikohaftpflichtversicherung

Beschreibung des Eignungskriteriums: The candidate, member of the consortium or a resource subcontractor holds a comprehensive indemnity insurance. The insured amount in its risk indemnity insurance is at least 500.000 euros.

Kriterium: Durchschnittlicher Jahresumsatz

Beschreibung des Eignungskriteriums: The tenderer's general annual turnover for the past two financial years must be over 200000 euros.

5.1.10. Zuschlagskriterien

Kriterium:

Art: Preis

Bezeichnung: Price

Beschreibung: Price: 40 %. For price comparison, the total comparison price in Annex 3 "Experts" is used. It is formed for the relevant party in cell F8 on the "Expert team" tab. The bidder's total comparison price is converted into comparison points using the formula: cheapest total comparison price / tender's total comparison price × price weighting (40).

Kriterium:

Art: Qualität

Bezeichnung: Quality

Beschreibung: Quality: 60 %. In addition to the minimum requirements, the designated experts are subject to additional experience-related requirements, from which quality points may be awarded in accordance with the instructions provided in the annex "Experts" and Annex 2 Minimum requirements and evaluation model. The bidder's quality points are converted into comparison points using the formula: bidder's quality points / maximum quality points × quality weighting (60).

5.1.11. Auftragsunterlagen

Frist für die Anforderung zusätzlicher Informationen: 25/06/2026 09:00:00 (UTC+00:00)

Westeuropäische Zeit, GMT

Internetadresse der Auftragsunterlagen: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

5.1.12. Bedingungen für die Auftragsvergabe

Bedingungen für die Einreichung:

Elektronische Einreichung: Erforderlich

Adresse für die Einreichung: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

Sprachen, in denen Angebote oder Teilnahmeanträge eingereicht werden können: Englisch

Elektronischer Katalog: Nicht zulässig

Die Bieter können mehrere Angebote einreichen: Nicht zulässig

Frist für den Eingang der Angebote: 05/08/2026 09:00:00 (UTC+00:00) Westeuropäische Zeit, GMT

Dauer, während der das Angebot gültig bleiben muss: 180 Tage

Informationen über die öffentliche Angebotsöffnung:

Eröffnungstermin: 05/08/2026 09:01:00 (UTC+00:00) Westeuropäische Zeit, GMT

Auftragsbedingungen:

Die Auftragsausführung muss im Rahmen von Programmen für geschützte

Beschäftigungsverhältnisse erfolgen: Nein

Es ist eine Geheimhaltungsvereinbarung erforderlich: ja

Zusätzliche Angaben zur Geheimhaltungsvereinbarung: NDAs are required before accessing restricted documentation.

Elektronische Rechnungsstellung: Erforderlich

Aufträge werden elektronisch erteilt: ja

Zahlungen werden elektronisch geleistet: ja

5.1.15. Techniken

Rahmenvereinbarung:

Keine Rahmenvereinbarung

Informationen über das dynamische Beschaffungssystem:

Kein dynamisches Beschaffungssystem

5.1.16. Weitere Informationen, Schlichtung und Nachprüfung

Überprüfungsstelle: Markkinaoikeus

Informationen über die Überprüfungsfristen: Appeals must be lodged with the Market Court within 14 days of the tenderer having received notice of the procurement decision and the appeal instructions, in accordance with the Act on Public Procurement and Concession Contracts (1397/2016).

Organisation, die weitere Informationen für die Nachprüfungsverfahren bereitstellt:
Markkinaoikeus

8. Organisationen

8.1. ORG-0001

Offizielle Bezeichnung: Liikenne- ja viestintävirasto

Registrierungsnummer: 2924753-3

Postanschrift: PL 320

Stadt: TRAFICOM

Postleitzahl: 00059

Land, Gliederung (NUTS): Helsinki-Uusimaa (FI1B1)

Land: Finnland

Kontaktperson: RARE

E-Mail: rare@traficom.fi

Telefon: +358 295345000

Internetadresse: <http://www.traficom.fi>

Rollen dieser Organisation:

Beschaffer

8.1. ORG-0002

Offizielle Bezeichnung: Markkinaoikeus

Registrierungsnummer: 3006157-6

Postanschrift: Radanrakentajantie 5

Stadt: Helsinki

Postleitzahl: 00520

Land, Gliederung (NUTS): Helsinki-Uusimaa (FI1B1)

Land: Finnland

E-Mail: markkinaoikeus@oikeus.fi

Telefon: +358 295643300

Internetadresse: <https://www.markkinaoikeus.fi>

Rollen dieser Organisation:

Überprüfungsstelle

Organisation, die weitere Informationen für die Nachprüfungsverfahren bereitstellt

8.1. ORG-0003

Offizielle Bezeichnung: Hansel Oy (Hilma)

Registrierungsnummer: FI09880841

Postanschrift: Mannerheiminaukio 1a

Stadt: Helsinki

Postleitzahl: 00100

Land, Gliederung (NUTS): Helsinki-Uusimaa (FI1B1)

Land: Finnland

Kontaktperson: eSender
E-Mail: tekninen@hankintailmoitukset.fi
Telefon: 029 55 636 30
Internetadresse: <http://hankintailmoitukset.fi>
Rollen dieser Organisation:
TED eSender

Informationen zur Bekanntmachung

Kennung/Fassung der Bekanntmachung: 179c5e16-3cf4-4a4f-a0e9-815da3c0fde3 - 01
Formulartyp: Wettbewerb
Art der Bekanntmachung: Auftrags- oder Konzessionsbekanntmachung – Standardregelung
Unterart der Bekanntmachung: 16
Datum der Übermittlung der Bekanntmachung: 09/06/2026 05:15:49 (UTC+00:00)
Westeuropäische Zeit, GMT
Bekanntmachung — eSender-Übermittlungsdatum: 09/06/2026 05:15:52 (UTC+00:00)
Westeuropäische Zeit, GMT
Sprachen, in denen diese Bekanntmachung offiziell verfügbar ist: Englisch
Veröffentlichungsnummer der Bekanntmachung: 397327-2026
ABl. S – Nummer der Ausgabe: 110/2026
Datum der Veröffentlichung: 10/06/2026