

**Netherlands-The Hague: Business and management consultancy and related services**

OJ S 3/2015 06/01/2015

Contract notice

Services

**Directive 2004/18/EC****Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: CBI (Centre for the Promotion of Imports from developing countries)

Postal address: Prinses Beatrixlaan 2

Town: The Hague

Postal code: 2595 AL

Country: Netherlands

For the attention of: Mr L.C. Brussee

E-mail: [l.brussee@cbi.eu](mailto:l.brussee@cbi.eu)

Telephone: +31 702054200

**Additional information can be obtained from:**

the abovementioned address

**Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from:**

the abovementioned address

**Tenders or requests to participate must be submitted:** the abovementioned address**I.2. Type of the contracting authority**

National or federal agency/office

**I.3. Main activity**

Other: Other: export development and export promotion from developing countries

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description****II.1.1. Title attributed to the contract by the contracting authority**

Tender experts BSOD Asia.

**II.1.2. Type of contract and place of performance or delivery**

Services

Service category No 11: Management consulting services [6] and related services

NUTS code

**II.1.3. Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

**II.1.4. Information about framework agreement**

Framework agreement with several operators

### **II.1.5. Short description of the contract or purchase(s)**

CBI contributes to sustainable economic development in developing countries through the expansion of exports from these countries. This is done by offering an integrated approach of different intervention types, targeting SME exporters from developing countries, European importers, Business Support Organizations (BSOs) and governmental authorities. With this tender procedure CBI wishes to select and contract experts that can contribute to the institutional development of organizations in developing countries in Asia. This tender regards multiple programmes for different market sectors, such as tourism, food and natural ingredients, engineering and fish.

### **II.1.6. CPV code(s)**

79400000 Business and management consultancy and related services

### **II.1.7. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

### **II.1.8. Lots**

This contract is divided into lots: yes  
Tenders may be submitted for one or more lots

### **II.1.9. Information about variants**

Variants will be accepted: no

## **II.2. Scope of the procurement**

### **II.2.1. Total quantity or scope**

Estimated value excluding VAT: 2 175 000 EUR

### **II.2.2. Information about options**

Options: no

### **II.2.3. Information about renewals**

## **II.3. Duration of the contract or time limit for completion**

Information about lots

Lot No: 1

Lot title: Tourism: destination marketing and branding — Indonesia

#### **1) Short description**

The expert on institutional capacity building (BSO) for destination marketing and branding will work in the tourism programme in Indonesia with the objective to develop capacity among (network of) business support organization(s) in the field of destination marketing and branding.

#### **2) CPV code(s)**

79400000 Business and management consultancy and related services

#### **3) Quantity or scope**

Estimated value excluding VAT: 175 000 EUR

#### **4) Indication about different time frame or duration**

#### **5) Additional information about lots**

To download tender documents and to receive more information about this tender, including any amendments and/or clarifications and to request any clarifications and/or to respond to this tender, you must register your interest to this tender on the following site: [https://eu.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=135815&B=CTMSOLUTION](https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=135815&B=CTMSOLUTION)

Lot No: 2

Lot title: Fish programme Vietnam

**1) Short description**

The institutional expert will contribute to the project 'Capacity building Vietnamese Fishery BSOs on export development and promotion EU market — phase 2' through coaching, consultancy, training, sharing knowledge to relevant actors, in particular VASEP. The expected duration of this project will be 2 years, 2015/16. Through this project, CBI envisages to support VASEP, the main BSO in the Vietnamese fishery sector, with improving their services to the fisheries sector, especially in the field of enhancing the image of Vietnamese fishery products on EU market by improved marketing and promotion.

**2) CPV code(s)**

79400000 Business and management consultancy and related services

**3) Quantity or scope**

Estimated value excluding VAT: 120 000 EUR

**4) Indication about different time frame or duration**

**5) Additional information about lots**

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Lot No: 3

Lot title: Export Marketing — Vietnam

**1) Short description**

The expert export marketing will work in projects in Vietnam, in the mentioned sectors, with the objective to develop capacity among (network of) business support organization(s) in the field of export marketing.

**2) CPV code(s)**

79400000 Business and management consultancy and related services

**3) Quantity or scope**

Estimated value excluding VAT: 220 000 EUR

**4) Indication about different time frame or duration**

**5) Additional information about lots**

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Lot No: 4

Lot title: Export Marketing — Indonesia and Philippines

**1)**

**Short description**

The expert export marketing will work in projects in Indonesia and Philippines, in the mentioned sectors, with the objective to develop capacity among (network of) business support organization(s) in the field of export marketing.

**2) CPV code(s)**

79400000 Business and management consultancy and related services

**3) Quantity or scope**

Estimated value excluding VAT: 260 000 EUR

**4) Indication about different time frame or duration****5) Additional information about lots**

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Lot No: 5

Lot title: Export Marketing — Bangladesh, Mongolia and Myanmar

**1) Short description**

The expert Institutional capacity building on export marketing will work in projects in Bangladesh, Myanmar and Mongolia, in the below mentioned sectors and countries, with the objective to develop capacity of (network of) business support organization(s) in the field of export marketing.

**2) CPV code(s)**

79400000 Business and management consultancy and related services

**3) Quantity or scope**

Estimated value excluding VAT: 225 000 EUR

**4) Indication about different time frame or duration****5) Additional information about lots**

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Lot No: 6

Lot title: Trade Fair Participation — Indonesia and Philippines

**1) Short description**

The institutional expert on trade fair participation is expected to build institutional capacity among BSO's on Trade Fair Participation and trade fair organization — through coaching, consultancy, training, sharing knowledge to relevant actors.

**2) CPV code(s)**

79400000 Business and management consultancy and related services

**3) Quantity or scope**

Estimated value excluding VAT: 215 000 EUR

**4) Indication about different time frame or duration**

## 5) Additional information about lots

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Lot No: 7

Lot title: Trade Fair Participation — Vietnam, Bangladesh, Mongolia and Myanmar

### 1) Short description

The institutional expert on trade fair participation is expected to build institutional capacity among BSO's on Trade Fair Participation and trade fair organization — through coaching, consultancy, training, sharing knowledge to relevant actors.

### 2) CPV code(s)

79400000 Business and management consultancy and related services

### 3) Quantity or scope

Estimated value excluding VAT: 290 000 EUR

### 4) Indication about different time frame or duration

## 5) Additional information about lots

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Lot No: 8

Lot title: Market Intelligence — Indonesia, Philippines

### 1) Short description

The expert Institutional capacity building on EU market intelligence will work in projects in Indonesia and Philippines in the below mentioned sectors and countries, with the objective to develop capacity of (network of) business support organization(s) in the field of EU market intelligence.

### 2) CPV code(s)

79400000 Business and management consultancy and related services

### 3) Quantity or scope

Estimated value excluding VAT: 230 000 EUR

### 4) Indication about different time frame or duration

## 5) Additional information about lots

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Lot No: 9

Lot title: Market Intelligence — Vietnam, Bangladesh, Mongolia and Myanmar and Indonesia

### 1) Short description

The expert Institutional capacity building on EU market intelligence will work in projects in

Vietnam Bangladesh, Myanmar, Mongolia and Indonesia in the below mentioned sectors and countries, with the objective to develop capacity of (network of) business support organization (s) in the field of EU market intelligence.

**2) CPV code(s)**

79400000 Business and management consultancy and related services

**3) Quantity or scope**

Estimated value excluding VAT: 245 000 EUR

**4) Indication about different time frame or duration**

**5) Additional information about lots**

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Lot No: 10

Lot title: Export Marketing — Pakistan

**1) Short description**

The expert Institutional capacity building on export marketing will work in projects in Pakistan in the below mentioned sectors and countries, with the objective to develop capacity of (network of) business support organization(s) in the field of export marketing.

**2) CPV code(s)**

79400000 Business and management consultancy and related services

**3) Quantity or scope**

Estimated value excluding VAT: 60 000 EUR

**4) Indication about different time frame or duration**

**5) Additional information about lots**

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Lot No: 11

Lot title: Trade Fair Participation — Pakistan

**1) Short description**

The institutional expert on trade fair participation is expected to build institutional capacity among BSO's on Trade Fair Participation and trade fair organization — through coaching, consultancy, training, sharing knowledge to relevant actors.

**2) CPV code(s)**

79400000 Business and management consultancy and related services

**3) Quantity or scope**

Estimated value excluding VAT: 95 000 EUR

**4) Indication about different time frame or duration**

**5) Additional information about lots**

To download tender documents and to receive more information about this tender, including any amendments and/or clarifications and to request any clarifications and/or to respond to this tender, you must register your interest to this tender on the following site: [https://eu.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=135815&B=CTMSOLUTION](https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=135815&B=CTMSOLUTION)

Lot No: 12

Lot title: Market Intelligence — Pakistan

**1) Short description**

The expert Institutional capacity building on EU market intelligence will work in projects in Pakistan in the below mentioned sectors and countries, with the objective to develop capacity of (network of) business support organization(s) in the field of EU market intelligence.

**2) CPV code(s)**

79400000 Business and management consultancy and related services

**3) Quantity or scope**

Estimated cost excluding VAT: 40 000.

**4) Indication about different time frame or duration**

**5) Additional information about lots**

To download tender documents and to receive more information about this tender, including any amendments and/or clarifications and to request any clarifications and/or to respond to this tender, you must register your interest to this tender on the following site: [https://eu.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=135815&B=CTMSOLUTION](https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=135815&B=CTMSOLUTION)

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**Section III: Legal, economic, financial and technical information**

**III.1. Conditions related to the contract**

**III.1.1. Deposits and guarantees required**

**III.1.2. Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them**

**III.1.3. Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

**III.1.4. Contract performance conditions**

The performance of the contract is subject to particular conditions: no

**III.2. Conditions for participation**

**III.2.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions: See Self Declaration (Form 4), part of the tender documents.

**III.2.2. Economic and financial ability**

List and brief description of conditions: See Self Declaration (Form 4), part of the tender documents.

**III.2.3. Technical and professional ability**

List and brief description of conditions:  
See tender documents: each lot has its specific requirements.

Minimum level(s) of standards possibly required:  
See tender documents: each lot has its specific requirements.

#### **III.2.4. Information about reserved contracts**

#### **III.3. Conditions specific to services contracts**

##### **III.3.1. Information about a particular profession**

Execution of the service is reserved to a particular profession: no

##### **III.3.2. Information about staff responsible for the performance of the contract**

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract: yes

### **Section IV: Procedure**

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#### **IV.1. Type of procedure**

##### **IV.1.1. Type of procedure**

Open

##### **IV.1.2. Information about the limits on the number of candidates to be invited**

##### **IV.1.3. Information about reduction of the number of solutions or tenders during negotiation or dialogue**

#### **IV.2. Award criteria**

##### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of Price is not the only award criterion and all criteria are stated only in the procurement documents

##### **IV.2.2. Information about electronic auction**

An electronic auction will be used: no

#### **IV.3. Administrative information**

##### **IV.3.1. File reference number attributed by the contracting authority**

CBI RFT113060

##### **IV.3.2. Previous publication concerning this procedure**

no

##### **IV.3.3. Conditions for obtaining specifications and additional documents or descriptive document**

Payable documents: no

##### **IV.3.4. Time limit for receipt of tenders or requests to participate**

16.2.2015 - 10:00

##### **IV.3.5. Estimated date of dispatch of invitations to tender or to participate to selected candidates**

##### **IV.3.6. Languages in which tenders or requests to participate may be submitted**

English.

##### **IV.3.7. Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

#### **IV.3.8. Conditions for opening of tenders**

Date: 16.2.2015 - 10:00

Persons authorised to be present at the opening of tenders: no

### **Section VI: Complementary information**

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#### **VI.1. Information about recurrence**

This is a recurrent procurement: no

#### **VI.2. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **VI.3. Additional information**

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#### **VI.4. Procedures for review**

##### **VI.4.1. Review body**

Official name: Rechtbank Den Haag

Postal address: Postbus 20302

Town: The Hague

Postal code: 2500 EH

Country: Netherlands

E-mail: [voorlichting.rb.den.haag@rechtspraak.nl](mailto:voorlichting.rb.den.haag@rechtspraak.nl)

Internet address: <http://www.rechtspraak.nl/>

##### **VI.4.2. Review procedure**

Precise information on deadline(s) for review procedures: Only if the summons is issued within 20 calendar days of the contract award notice being sent and the Contracting Authority is notified of the date on which the case will be heard, the award will be deferred pending the judgement in interlocutory injunction proceedings. After these 20 days the right for the tenderer to act against the legitimacy of this tender procedure and/or the awarding decisions will expire.

##### **VI.4.3. Service from which information about the review procedure may be obtained**

Official name: Rechtbank Den Haag

Postal address: Postbus 20302

Town: The Hague

Postal code: 2500 EH

Country: Netherlands

E-mail: [voorlichting.rb.den.haag@rechtspraak.nl](mailto:voorlichting.rb.den.haag@rechtspraak.nl)

Internet address: <http://www.rechtspraak.nl/>

#### **VI.5. Date of dispatch of this notice**

5.1.2015