

United Kingdom-London: Beer
OJ S 19/2017 27/01/2017
Contract notice
Supplies

Legal Basis:
Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Alexandra Palace Trading Ltd
Postal address: Alexandra Palace, Alexandra Palace Way, Wood Green
Town: London
NUTS code: UKI London
Postal code: N22 7AY
Country: United Kingdom
E-mail: kevan.mayor@alexandrapalace.com
Telephone: +44 2083654373
Internet address(es):
Main address: <http://www.alexandrapalace.com/>

I.3. Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at: <http://www.delta-sourcing.com/tenders/UK-UK-Wood-Green:-Beer./7CR38EUAR5>
Additional information can be obtained from the abovementioned address
Tenders or requests to participate must be submitted electronically via: <http://www.delta-sourcing.com/tenders/UK-title/7CR38EUAR5>
Tenders or requests to participate must be submitted to the abovementioned address

I.4. Type of the contracting authority

Body governed by public law

I.5. Main activity

Recreation, culture and religion

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

Provision of Draught Beer, Cider, and Packaged Beer and Cider to Alexandra Palace Trading Limited (APTL).
Reference number: APT005

II.1.2. Main CPV code

15961000 Beer

II.1.3. Type of contract

Supplies

II.1.4. Short description

Provision of a comprehensive range of Draught Beer, Cider, and Packaged Beer and Cider to Alexandra Palace Trading Limited (APTL), an events venue at a high profile heritage site in North London.

II.1.5. Estimated total value

Value excluding VAT: 5 000 000,00 GBP

II.1.6. Information about lots

This contract is divided into lots: no

II.2. Description

II.2.3. Place of performance

NUTS code: UKI London

Main site or place of performance: London.

II.2.4. Description of the procurement

Provision of Draught Beer, Cider, and Packaged Beer and Cider to Alexandra Palace Trading Limited (APTL), the trading arm of Alexandra Park and Palace Charitable Trust, N22 7AY.

Tenderers must be able to demonstrate the ability to meet the following minimum requirements:

Weekly deliveries of 11gal and 22gal kegs to Phoenix Bar and Kitchen and Events Catering Department.

Current approx' annual volumes:

—Total barrelage: 2 200: Draught Beer, 1 800; Cask Ales = 40; Bottled Beer = 310; Others = 50.

—Includes: 20 x Concerts approx. 600 brewers barrels; 15 days x Annual Sporting event approx. 900 brewers barrels.

Promotional and Contractual Support:

—Ability to Supply 25 x fast pour beer service units for use on site with technicians as required at events.

—Supply of 2 x refrigerated units for each music concert to hold chilled beer kegs.

—Marketing support-fund based on barrel volumes consumed.

—Promotional POS fund.

—Sponsorship fund to build innovative selling points.

Discounts/Rebates:

—Annual listing fee.

—Volume-based retrospective discount.

—Sale and return of keg beer at main annual events.

Tenderers must demonstrate the resource to deliver the requirement in the full range of products, at the capacity specified to a high profile venue.

Exclusive supply of draught and bottled beers. Note: Craft, Real Ale and German bier supply will be non-exclusive.

Non-exclusive supply of spirits.

Keg Delivery operation must observe Historic Building preventative damage restrictions.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6.

Estimated value

Value excluding VAT: 5 000 000,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 60

This contract is subject to renewal: yes

Description of renewals:

Option to award 2 further 1-year extensions subject to satisfactory performance in accordance to the service level agreement.

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged minimum number: 3Maximum number: 5Objective criteria for choosing the limited number of candidates:

Proven capacity to deliver contract of this scale, including ability to service peak periods as per concerts and sporting events.

II.2.10. Information about variants

Variants will be accepted: yes

II.2.11. Information about options

Options: yes

Description of options:

The tender process will take the form of a competitive procedure with negotiation in compliance with Regulation 29 of the Public Contract Regulations 2015. The purpose of this exercise will be to find the most appropriate solution to deliver the requirement as described in the specification.

II.2.12. Information about electronic catalogues

Tenders must be presented in the form of electronic catalogues or include an electronic catalogue

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14. Additional information**Section III: Legal, economic, financial and technical information**

III.1. Conditions for participation**III.1.2. Economic and financial standing**

Selection criteria as stated in the procurement documents

III.1.3. Technical and professional ability

List and brief description of selection criteria:

Tenderers must be able to demonstrate the ability to meet the following minimum requirements:

Weekly deliveries of 11gal and 22gal kegs to Phoenix Bar and Kitchen and Events Catering Department.

Current approx' annual volumes:

—Total barrelage: 2 200: Draught Beer, 1 800; Cask Ales = 40; Bottled Beer = 310; Others = 50.

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Promotional and Contractual Support:

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—Supply of 2 x refrigerated units for each music concert to hold chilled beer kegs.

—Marketing support-fund based on barrel volumes consumed.

—Promotional POS fund.

—Sponsorship fund to build innovative selling points.

Discounts/Rebates:

—Annual listing fee.

—Volume-based retrospective discount.

—Sale and return of keg beer at main annual events.

Minimum level(s) of standards possibly required:

As above.

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Competitive procedure with negotiation

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.4. Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.5. Information about negotiation

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

IV.1.6. Information about electronic auction

An electronic auction will be used

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2016/S 207-374564](#)

IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 27/02/2017 Local time: 14:00

IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

Date: 06/03/2017

IV.2.4. Languages in which tenders or requests to participate may be submitted

English

IV.2.6. Minimum time frame during which the tenderer must maintain the tender

Duration in months: 6 (from the date stated for receipt of tender)

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: yes

Estimated timing for further notices to be published:

5 years.

VI.3. Additional information

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Wood-Green:-Beer./7CR38EUAR5>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/7CR38EUAR5>

GO Reference: GO-2017125-PRO-9455538.

VI.4. Procedures for review

VI.4.1. Review body

Official name: Haringey Council

Postal address: Wood Green

Town: London

Country: United Kingdom

VI.4.2. Body responsible for mediation procedures

Official name: Haringey Council

Postal address: Corporate Procurement, Wood Green

Town: London

Postal code: N22 7TR

Country: United Kingdom

Telephone: +44 2083654373

VI.5. Date of dispatch of this notice

25/01/2017