

Germany-Berlin: Business development consultancy services
OJ S 17/2018 25/01/2018
Contract award notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Vivantes — Netzwerk für Gesundheit GmbH

Postal address: Vivantes — Netzwerk für Gesundheit GmbH, Am Nordgraben 2, 13509 Berlin

Town: Berlin

NUTS code: DE300 Berlin

Postal code: 13509

Country: Germany

Contact person: Dr. Andreas Schmidt

E-mail: zvst@vivantes.de

Internet address(es):

Main address: www.vivantes.de

I.4. Type of the contracting authority

Other type: Major Hospital owned by the state of Berlin

I.5. Main activity

Health

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

National Representative Agreement Middle East

Reference number: ZVSt 2017/062

II.1.2. Main CPV code

79411100 Business development consultancy services

II.1.3. Type of contract

Services

II.1.4. Short description

Vivantes — Netzwerk für Gesundheit GmbH (Vivantes) intends to enhance its foreign business and to gain institutional customers. As part of its foreign business, vivantes has already been caring for numerous patients from abroad for a longtime, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided both by Vivantes in general as well as by various subsidiaries, most particularly Vivantes Komfortklinik GmbH, which runs the Comfort Hospitals.

This operational sector is of decisive strategic importance for vivantes and the intention is to further expand and enhance it. For this purpose, the relations that vivantes entertains with

foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in Kuwait whom vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.1.6. Information about lots

This contract is divided into lots: yes

II.1.7. Total value of the procurement

Value excluding VAT: 0,01 EUR

II.2. Description

II.2.1. Title

National Representative Agreement Kuwait

Lot No: 1

II.2.2. Additional CPV code(s)

79416200 Public relations consultancy services

II.2.3. Place of performance

NUTS code: 00 Other or Not Specified

Main site or place of performance: This project is to be further pursued in Kuwait.

II.2.4. Description of the procurement

Vivantes — Netzwerk für Gesundheit GmbH (vivantes) intends to enhance its foreign business and to gain institutional customers. This project is to be further pursued in Kuwait. There is no contract exclusivity.

As part of its foreign business, vivantes has already been caring for numerous patients from abroad for a longtime, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided both by vivantes in general as well as by various subsidiaries, most particularly vivantes Komfortklinik GmbH, which runs the Comfort Hospitals.

This operational sector is of decisive strategic importance for vivantes and the intention is to further expand and enhance it. For this purpose, the relations that vivantes entertains with foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in Kuwait whom vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.2.5. Award criteria

Quality criterion - Name: Content of the Concept (subcriteria: Organization, Procedure for gaining new clients, client care concept) / Weighting: 60 % (10 %, 30 %, 20 %)

Quality criterion - Name: Form of the concept / Weighting: 10 %

Price - Weighting: 30 %

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

The agreement comes into force with the award at the award procedure. It will be concluded for the period of 2 years. It will be extended for another year unless Vivantes declares the termination of the agreement with a months notice.

II.2. Description

II.2.1. Title

National Representative Agreement Saudi-Arabia
Lot No: 2

II.2.2. Additional CPV code(s)

79416200 Public relations consultancy services

II.2.3. Place of performance

NUTS code: 00 Other or Not Specified

Main site or place of performance: This project is to be further pursued in Saudi-Arabia.

II.2.4. Description of the procurement

Vivantes — Netzwerk für Gesundheit GmbH (vivantes) intends to enhance its foreign business and to gain institutional customers. This project is to be further pursued in Saudi-Arabia. There is no contract exclusivity.

As part of its foreign business, vivantes has already been caring for numerous patients from abroad for a longtime, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided bothby vivantes in general as well as by various subsidiaries, most particularly Vivantes Komfortklinik GmbH, whichruns the Comfort Hospitals.

This operational sector is of decisive strategic importance for vivantes and the intention is to further expand andenhance it. For this purpose, the relations that Vivantes entertains with foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in Saudi-Arabia whom vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.2.5. Award criteria

Quality criterion - Name: Content of the Concept (sub-criteria: Organization, Procedure for gaining new clients,client care concept) / Weighting: 60 % (10 %, 30 %, 20 %)

Quality criterion - Name: Form of the concept / Weighting: 10 %

Price - Weighting: 30 %

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

The agreement comes into force with the award at the award procedure. It will be concluded for the period of2 years. It will be extended for another year unless Vivantes declares the termination of the agreement with a month s notice.

II.2. Description

II.2.1. Title

National Representative Agreement United Arab Emirates

Lot No: 3

II.2.2. Additional CPV code(s)

79416200 Public relations consultancy services

II.2.3. Place of performance

NUTS code: 00 Other or Not Specified

Main site or place of performance: This project is to be further pursued in United Arab Emirates.

II.2.4. Description of the procurement

Vivantes — Netzwerk für Gesundheit GmbH (vivantes) intends to enhance its foreign business and to gain institutional customers. This project is to be further pursued in Saudi-Arabia. There is no contract exclusivity.

As part of its foreign business, vivantes has already been caring for numerous patients from abroad for a longtime, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided both by vivantes in general as well as by various subsidiaries, most particularly Vivantes Komfortklinik GmbH, which runs the Comfort Hospitals.

This operational sector is of decisive strategic importance for vivantes and the intention is to further expand and enhance it. For this purpose, the relations that Vivantes entertains with foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in Saudi-Arabia whom vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.2.5. Award criteria

Quality criterion - Name: Content of the Concept (subcriteria: Organization, Procedure for gaining new clients, client care concept) / Weighting: 60 % (10 %, 30 %, 20 %)

Quality criterion - Name: Form of the concept / Weighting: 10 %

Price - Weighting: 30 %

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14. Additional information

The agreement comes into force with the award at the award procedure. It will be concluded for the period of 2 years. It will be extended for another year unless Vivantes declares the termination of the agreement with a months notice.

II.2. Description

II.2.1. Title

National Representative Agreement Sudan

Lot No: 4

II.2.2. Additional CPV code(s)

79416200 Public relations consultancy services

II.2.3. Place of performance

NUTS code: 00 Other or Not Specified

Main site or place of performance: This project is to be further pursued in Sudan.

II.2.4. Description of the procurement

Vivantes — Netzwerk für Gesundheit GmbH (vivantes) intends to enhance its foreign business and to gain institutional customers. This project is to be further pursued in Saudi-Arabia. There is no contract exclusivity.

As part of its foreign business, vivantes has already been caring for numerous patients from abroad for a longtime, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided both by vivantes in general as well as by various subsidiaries, most particularly Vivantes Komfortklinik GmbH, which runs the Comfort Hospitals.

This operational sector is of decisive strategic importance for vivantes and the intention is to further expand and enhance it. For this purpose, the relations that Vivantes entertains with foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in Saudi-Arabia whom vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.2.5. Award criteria

Quality criterion - Name: Content of the Concept (subcriteria: Organization, Procedure for gaining new clients, client care concept) / Weighting: 60 % (10 %, 30 %, 20 %)

Quality criterion - Name: Form of the concept / Weighting: 10 %

Price - Weighting: 30 %

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14. Additional information

The agreement comes into force with the award at the award procedure. It will be concluded for the period of 2 years. It will be extended for another year unless Vivantes declares the termination of the agreement with a month's notice.

II.2. Description

II.2.1. Title

National Representative Agreement Egypt

Lot No: 5

II.2.2. Additional CPV code(s)

79416200 Public relations consultancy services

II.2.3. Place of performance

NUTS code: 00 Other or Not Specified

II.2.4. Description of the procurement

Vivantes — Netzwerk für Gesundheit GmbH (vivantes) intends to enhance its foreign business and to gain institutional customers. This project is to be further pursued in Saudi-Arabia. There is no contract exclusivity.

As part of its foreign business, vivantes has already been caring for numerous patients from abroad for a longtime, who wish to benefit from the exceptional medical services our hospitals provide. This care is provided both by vivantes in general as well as by various subsidiaries, most particularly Vivantes Komfortklinik GmbH, which runs the Comfort Hospitals. This operational sector is of decisive strategic importance for vivantes and the intention is to further expand and enhance it. For this purpose, the relations that Vivantes entertains with foreign institutional business partners such as governmental institutions, private-sector enterprises, and insurance companies need to be fostered and enhanced. The contractual partner in Saudi-Arabia whom vivantes is seeking to identify by the present tendering procedure is to provide significant support in this regard.

II.2.5. Award criteria

Quality criterion - Name: Content of the Concept (subcriteria: Organization, Procedure for gaining new clients, client care concept) / Weighting: 60 % (10 %, 30 %, 20 %)

Quality criterion - Name: Form of the concept / Weighting: 10 %

Price - Weighting: 30 %

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14. Additional information

The agreement comes into force with the award at the award procedure. It will be concluded for the period of 2 years. It will be extended for another year unless vivantes declares the termination of the agreement with a months notice.

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: no

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2017/S 183-375076](#)

IV.2.8. Information about termination of dynamic purchasing system

IV.2.9. Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Lot No: 1

Title:

National Representative Agreement Kuwait

A contract/lot is awarded: yes

V.2. Award of contract**V.2.1. Date of conclusion of the contract**

21/11/2017

V.2.2. Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Deutsche International Medical Company (DIMC)

Postal address: Meshal Tower, 7th Floor, Jaber AlMubarak St

Town: Kuwait

NUTS code: 00 Other or Not Specified

Country: Kuwait

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 1 950 000,00 EUR

Total value of the contract/lot: 0,01 EUR

V.2.5. Information about subcontracting**Section V: Award of contract**

Contract No: 2

Lot No: 2

Title:

National Representative Agreement Saudi-Arabia

A contract/lot is awarded: yes

V.2. Award of contract**V.2.1. Date of conclusion of the contract**

21/11/2017

V.2.2. Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Sanam Infrastructure Solutions Co Limited

Postal address: Alaqeeq district, Prince Mohammed bin Saad Rd., Alrajhi building, Office 8, first floor

Town: Riyadh

NUTS code: 00 Other or Not Specified

Country: Saudi Arabia

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 1 950 000,00 EUR

Total value of the contract/lot: 0,01 EUR

V.2.5. Information about subcontracting

Section V: Award of contract

Contract No: 3

Lot No: 3

Title:

National Representative Agreement United Arab Emirates

A contract/lot is awarded: no

V.1. Information on non-award

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

Section V: Award of contract

Contract No: 4

Lot No: 4

Title:

National Representative Agreement Sudan

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

21/11/2017

V.2.2. Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: PanHealth Company Limited

Postal address: AL Faisal Eye Center, Elnos St. Al Riyadh

Town: Karthoum

NUTS code: 00 Other or Not Specified

Country: Sudan

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 1 950 000,00 EUR

Total value of the contract/lot: 0,01 EUR

V.2.5. Information about subcontracting

Section V: Award of contract

Contract No: 5

Lot No: 5

Title:

National Representative Agreement Egypt

A contract/lot is awarded: no

V.1. Information on non-award

The contract/lot is not awarded

No tenders or requests to participate were received or all were rejected

Section VI: Complementary information

VI.3. Additional information

(1) For additional information including:

- (i) draft National Representative Agreement;
- (ii) General Tendering Document on the award procedure and award criteria; and
- (iii) forms required for submitting the tender please send a written request by letter or by email to the authority (please refer to No. I.1) above for contact details).

(2) Bidders may participate in the award procedure as a consortium. Please refer to the General Tendering Document mentioned above for details, including information on further documents and a special form to be submitted.

(3) Bidders may refer to third parties, including without limitation parent companies and group companies, for proving their eligibility. Please refer to the General Tendering Document mentioned above for details, including information on further documents to be submitted.

VI.4. Procedures for review

VI.4.1. Review body

Official name: Vergabekammer des Landes Berlin, Senatsverwaltung für Wirtschaft, Technologie und Forschung

Postal address: Martin-Luther-Straße 105

Town: Berlin

Postal code: 10825

Country: Germany

VI.4.3. Review procedure

Precise information on deadline(s) for review procedures:

The public procurement tribunal shall initiate review proceedings only upon application. The application is inadmissible if:

- (1) the applicant became aware of the violation of provisions governing the awarding of public contracts during the award procedure and did not object to the contracting entity within 10 calendar days;
- (2) violations of provisions governing the awarding of public contracts which become apparent from the tender notice are not notified to the contracting entity by the end of the period specified in the notice for the submission of a tender or application;

- (3) violations of provisions governing the awarding of public contracts which only become apparent from the award documents are not notified to the contracting entity by the end of the period specified in the notice for the submission of a tender or application;
- (4) more than 15 calendar days have expired since receipt of notification from the contracting entity that it is unwilling to redress the complaint.

VI.5. Date of dispatch of this notice

23/01/2018