

**United Kingdom-Bristol: Business analysis consultancy services**

OJ S 23/2017 02/02/2017

Contract notice

Services

**Legal Basis:**

Directive 2014/24/EU

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: NHS South, Central and West Commissioning Support Unit

Postal address: South Plaza, Marlborough Street

Town: Bristol

NUTS code: UK United Kingdom

Postal code: BS1 3NX

Country: United Kingdom

Contact person: Natalie Turney

E-mail: [scwcsu.dps.procurement@nhs.net](mailto:scwcsu.dps.procurement@nhs.net)**Internet address(es):**Main address: <https://www.scwcsu.nhs.uk/>**I.3. Communication**The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://in-tendhost.co.uk/scwcsu.aspx/Home>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted to the abovementioned address

**I.4. Type of the contracting authority**

Body governed by public law

**I.5. Main activity**

Health

**Section II: Object**

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**II.1. Scope of the procurement****II.1.1. Title**

Dynamic Purchasing System — Turnaround Services Program.

Reference number: SCW/NHSSCWCSU/00000345/2016

**II.1.2. Main CPV code**

72221000 Business analysis consultancy services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

The NHS is experiencing significant challenge in implementing the 5 Year Forward View whilst maintaining performance standards and financial balance. At Month 5 in 2016/17, 77 CCGs

reported year-to-date overspends, of which 40 were greater than 1 %. Whilst the majority expected to recover their position by year-end, 24 were forecasting a position worse than their annual plan, 4 of these being unplanned deficits. At that point a small but significant number of CCGs were already operating within special measures, and a further tranche of commissioners had voluntarily sought turnaround support.

SCW is seeking to establish a Dynamic Purchasing System of suitably qualified organisations that can provide a range of consultancy support, specialist services and additional workforce capacity, normally operating as part of blended teams with SCW staff and associates, delivering services to our customers in the form of a Turnaround Services Program.

#### **II.1.5. Estimated total value**

Value excluding VAT: 1 500 000,00 GBP

#### **II.1.6. Information about lots**

This contract is divided into lots: yes

Tenders may be submitted for all lots

### **II.2. Description**

#### **II.2.1. Title**

Lot 1 — Turnaround Workforce

Lot No: 1

#### **II.2.2. Additional CPV code(s)**

66171000 Financial consultancy services, 72224000 Project management consultancy services, 72221000 Business analysis consultancy services, 85140000 Miscellaneous health services, 79411000 General management consultancy services

#### **II.2.3. Place of performance**

NUTS code: UK United Kingdom

#### **II.2.4. Description of the procurement**

The Turnaround Services Program is a product that comprises PMO functions, a diagnostic and insight assessment, and turn around delivery support organised within a number of modules. SCW will establish central PMO support to the program which will coordinate engagement, scoping initial support required and matching a blended team to the customer requirements, monitor and support local delivery and oversee the commercial aspects of disengagement and handover at the end of the program. Local delivery teams once formed will establish local PMO functions, coordinate input from various sources to support the diagnostic and insight exercise, report to customers on findings, mobilise turnaround services, monitor and performance manage delivery ahead of handover and disengagement at the end of the program. SCWCSU is looking for commercial partners that can operate across the SCW footprint in the south of England and in other parts of England and/or national NHS-systems coverage.

For Lot 1 — SCW need to work with commercial partners that can supply high quality workforce according to a set of roles and skills profiles to work as part of blended team with other partners and SCW employees:

- Turnaround Directors/MDT Leaders;
- NHS Contracting experts;
- QIPP experts;
- NHS Performance Management experts;
- Finance analysts; Nation Tariff, counting and coding experts;

- Business intelligence analysts;
- Project Managers;
- Quality specialists;
- Clinical policy/IFR specialists;
- Prescribing and Medicines Management experts;
- Health and social care Commissioning experts;
- Change Management experts;
- Hospital efficiency experts;

**II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6. Estimated value**

Value excluding VAT: 750 000,00 GBP

**II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 60

This contract is subject to renewal: no

**II.2.10. Information about variants**

Variants will be accepted: no

**II.2.11. Information about options**

Options: no

**II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

**II.2.14. Additional information**

**II.2. Description**

**II.2.1. Title**

Lot 2 — Suppliers of Specialist Services

Lot No: 2

**II.2.2. Additional CPV code(s)**

66171000 Financial consultancy services, 72221000 Business analysis consultancy services, 72224000 Project management consultancy services, 85140000 Miscellaneous health services , 79212000 Auditing services, 79411000 General management consultancy services

**II.2.3. Place of performance**

NUTS code: UK United Kingdom

**II.2.4. Description of the procurement**

The Turnaround Services Program is a product that comprises PMO functions, a diagnostic and insight assessment, and turn around delivery support organised within a number of modules. SCW will establish central PMO support to the program that will coordinate engagement, scoping initial support required and matching a blended team to the customer requirements, monitor and support local delivery and oversee the commercial aspects of disengagement and handover at the end of the program. Local delivery teams once formed will establish local PMO functions, coordinate input from various sources to support the

diagnostic and insight exercise, report to customers on findings, mobilise turnaround services, monitor and performance manage delivery ahead of handover and disengagement at the end of the program. SCWCSU is looking for commercial partners that can operate across the SCW footprint in the south of England, and in other parts of England and/or national NHS-systems coverage.

For Lot 2 — SCW need to work with commercial partners that can supply specialist services often required to support turnaround and organisational recovery:

- Turnaround Directors; MDT Leaders;
- Financial analysis and modelling;
- Business analytics supporting performance analysis and strategy planning;
- Clinical variation diagnostics and support;
- Urgent and emergency care system management and development;
- Counting and coding and clinical audit;
- National Tariff, counting and coding audit, training and development;
- New models of care and contracting;
- Organisational Development;
- Consultancy to specialist providers e.g. Mental health, Learning Disability, Ambulance 999 and 111 services, Primary care and Out of Hours Services; Continuing Healthcare; Cancer, and children's services;
- Medicines Management;
- Continuing Healthcare services;
- Network development and support;
- Transformation and change management services;
- Hospital efficiency support services;

#### **II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6. Estimated value**

Value excluding VAT: 750 000,00 EUR

#### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 60

This contract is subject to renewal: no

#### **II.2.10. Information about variants**

Variants will be accepted: no

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

### **Section III: Legal, economic, financial and technical information**

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#### **III.1. Conditions for participation**

##### **III.1.2.**

## **Economic and financial standing**

Selection criteria as stated in the procurement documents

### **III.1.3. Technical and professional ability**

Selection criteria as stated in the procurement documents

## **Section IV: Procedure**

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### **IV.1. Description**

#### **IV.1.1. Type of procedure**

Restricted procedure

#### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

The procurement involves the setting up of a dynamic purchasing system

#### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

### **IV.2. Administrative information**

#### **IV.2.2. Time limit for receipt of tenders or requests to participate**

Date: 02/03/2017 Local time: 12:00

#### **IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates**

#### **IV.2.4. Languages in which tenders or requests to participate may be submitted**

English

## **Section VI: Complementary information**

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### **VI.1. Information about recurrence**

This is a recurrent procurement: no

### **VI.3. Additional information**

### **VI.4. Procedures for review**

#### **VI.4.1. Review body**

Official name: NHS South, Central and West Commissioning Support Unit

Town: Bristol

Country: United Kingdom

#### **VI.5. Date of dispatch of this notice**

31/01/2017