

United Kingdom-London: Business and management consultancy and related services
OJ S 19/2020 28/01/2020
Contract award notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Greater London Authority

Postal address: City Hall, The Queens Walk

Town: London

NUTS code: UKI London

Postal code: SE1 2AA

Country: United Kingdom

Contact person: Mr Gary Seed

E-mail: garyseed@tfl.gov.uk

Internet address(es):

Main address: <https://www.london.gov.uk>

Address of the buyer profile: <https://www.london.gov.uk>

I.4. Type of the contracting authority

Body governed by public law

I.5. Main activity

General public services

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

London Growth Hub: Hub and Spoke Business Support Programme GLA 81366

Reference number: DN419251

II.1.2. Main CPV code

79400000 Business and management consultancy and related services

II.1.3. Type of contract

Services

II.1.4. Short description

The Greater London Authority (the 'GLA' or 'Contracting Authority') has appointed a supplier to develop and deliver a European Regional Development (ERDF) funded business support programme to be delivered through a Hub and spoke model across locations in Greater London.

II.1.6. Information about lots

This contract is divided into lots: no

II.1.7. Total value of the procurement

Value excluding VAT: 3 500 000,00 GBP

II.2. Description

II.2.3. Place of performance

NUTS code: UKI London

II.2.4. Description of the procurement

The Greater London Authority (the 'GLA' or 'Contracting Authority') has appointed a supplier to develop and deliver a European Regional Development Fund (ERDF) funded business support programme ('Project'). To deliver the services the supplier will appoint a minimum of 5 business advisors with Small Firms Enterprise Development Initiative (SFEDI) or equivalent qualifications, and an administrator and a programme manager, all positions are to be full time and working exclusively on this project.

The supplier selected through this procurement process will deliver a business support programme in locations across London's sub regions, with one central hub and 4 spokes across north, south, west and east London. Each location will have additional satellite locations for recruitment of beneficiaries and delivery of workshops. The project will provide the opportunity for businesses across London to enquire and learn about business support and programmes available locally and across London, to support them on their journey from start up to growth, although most of the activity will be focused on established businesses with capacity to increase productivity or growth. The services provided will be sector agnostic in order to support 'everyday economy sectors', that want to unlock growth, investment and make productivity improvements.

The supplier must ensure that project activities are ERDF compliant and that an audit trail of expenditure and project activities is kept at all times.

The contracting authority will initially allocate 1 500 000 GBP for a 27 month project. During the initial project lifetime the GLA may request the supplier to increase the scope (additional staff and additional outputs) of the project if additional funding is secured and/or may extend the project lifetime for an additional period of up to 24 months. If the project is augmented and /or extended to a maximum period of up to 24 months the project value will increase to a maximum of 3 500 000 GBP.

II.2.5. Award criteria

Quality criterion - Name: Project design and understanding of the business support ecosystem / Weighting: 11

Quality criterion - Name: Partnership working and SME Recruitment / Weighting: 8

Quality criterion - Name: Project team experience and skills / Weighting: 11

Quality criterion - Name: Programme management / Weighting: 6

Quality criterion - Name: SME recruitment and account management for project beneficiaries / Weighting: 11

Quality criterion - Name: Compliance with ERDF requirements / Weighting: 5

Quality criterion - Name: Cross cutting themes / Weighting: 4

Quality criterion - Name: State Aid / Weighting: 5

Quality criterion - Name: Reporting and audit / Weighting: 5

Quality criterion - Name: Risk management / Weighting: 4

Quality criterion - Name: Evaluation / Weighting: 5

Quality criterion - Name: Publicity / Weighting: 5

Price - Weighting: 20

II.2.11.

Information about options

Options: yes

Description of options:

The GLA will allocate 1 500 000 GBP for a 27 month project. The GLA may request the supplier to increase the scope (additional staff and additional outputs) of the project if additional funding is secured and/or may extend the project lifetime up to a maximum period of up to a further 24 months and the project value will increase to a maximum of 3 500 000 GBP.

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
yes

Identification of the project: London Growth Hub ERDF23R19P03286

II.2.14. Additional information

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2019/S 129-316434](#)

IV.2.8. Information about termination of dynamic purchasing system

IV.2.9. Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Title:

London Growth Hub: Hub and Spoke Business Support Programme GLA 81366

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

09/12/2019

V.2.2. Information about tenders

Number of tenders received: 7

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Newable Ltd
National registration number: 01653116
Postal address: 149 Aldergate Street
Town: London
NUTS code: UKI London
Postal code: EC1A 4HY
Country: United Kingdom
The contractor is an SME: no

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 1 500 000,00 GBP
Total value of the contract/lot: 3 500 000,00 GBP

V.2.5. Information about subcontracting

Section VI: Complementary information

VI.3. Additional information

VI.4. Procedures for review

VI.4.1. Review body

Official name: HM High Courts and Tribunal Service
Postal address: The Strand
Town: London
Postal code: WC2A 2LL
Country: United Kingdom

VI.5. Date of dispatch of this notice

24/01/2020