

**United Kingdom-Northampton: Software package and information systems**  
**OJ S 22/2020 31/01/2020**  
**Contract award notice**  
**Supplies**

**Legal Basis:**

Directive 2014/24/EU

---

**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: University of Northampton

Postal address: University Drive

Town: Northampton

NUTS code: UKF24 West Northamptonshire

Postal code: NN1 5PH

Country: United Kingdom

Contact person: Julia Gough

E-mail: [julia.gough@northampton.ac.uk](mailto:julia.gough@northampton.ac.uk)

Telephone: +44 1604892663

**Internet address(es):**

Main address: [www.northampton.ac.uk](http://www.northampton.ac.uk)

Address of the buyer profile: <https://in-tendhost.co.uk/universityofnorthampton/>

**I.4. Type of the contracting authority**

Body governed by public law

**I.5. Main activity**

Education

---

**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

ITT269 Provision of a Student Record System

Reference number: ITT269

**II.1.2. Main CPV code**

48000000 Software package and information systems

**II.1.3. Type of contract**

Supplies

**II.1.4. Short description**

The University of Northampton is seeking to acquire a new student record system for an initial period of 5 years from October 2019 with the possibility of 5 additional 1 year extensions. The University has been using its current system since 2006. It has been the key product supporting application and admissions processing, student records, assessment, awards and student communications during this time. With its move to the brand new 'Waterside' campus in September 2018, the University is now looking for a system that covers the full student

management and administration lifecycle from application to graduation and beyond; that provides an efficient processing tool for staff and a high quality interface to enhance the student and staff experience, can provide flexibility to support the University's range of Higher Education provision, supports changes and compliance requirements of the UK Higher Education sector.

#### **II.1.6. Information about lots**

This contract is divided into lots: no

#### **II.1.7. Total value of the procurement**

Value excluding VAT: 2 650 000,00 GBP

### **II.2. Description**

#### **II.2.2. Additional CPV code(s)**

48000000 Software package and information systems, 48000000 Software package and information systems

#### **II.2.3. Place of performance**

NUTS code: UKF24 West Northamptonshire

Main site or place of performance: Northampton.

#### **II.2.4. Description of the procurement**

The University of Northampton is seeking to acquire a new student record system for an initial period of 5 years from October 2019 with the possibility of 5 additional 1 year extensions. The University has been using its current system since 2006. It has been the key product supporting application and admissions processing, student records, assessment, awards and student communications during this time. The University is looking for a system that covers the full student management and administration lifecycle from application to graduation and beyond that: provides an efficient processing tool for staff and a high quality interface to enhance the student experience, can provide flexibility to support the University's range of higher education provision, supports changes and compliance requirements of the UK Higher Education sector. The new system will need to integrate seamlessly with a large number of applications such as the University's Virtual Learning Environment, Customer Relationship Management Dynamics, Business Intelligence Suite, Unit4 Business World applications for Human Resources and Finance, Scientia Syllabus Plus, Kinetic's Room Service, Haplo PhD Manager as the student records system is the pivotal link to University systems. The system will need to integrate with UCAS systems and enable the University to undertake its statutory reporting duties. The University is seeking a student record system that will also include the ability to manage automatic workflow, support self-service, deliver a range of external and statutory reporting requirements and directly support tuition fee processing which is undertaken outside of the current system. In 2017/18 there were approximately 13 400 undergraduate students studying in full time or part time mode on single honours or joint honours programmes. An additional 3 400 students were also studying full time, part time or distance learning postgraduate taught programmes and 200 students were taking research programmes on a full time or part time basis. The University also works with a number of partner institutions and has recently begun increasing its number of apprenticeship programmes. Approximately 6 500 students apply through the current self-service application tool and most students (approximately 15 000) use the current self-service portal to pre-enrol each year. There are over 1 300 staff with a variety of management, academic and administrative roles across the University involving student recruitment, admissions, teaching, assessment, quality assurance and personal tutor and student support who need to access

different levels of student data. The University recognises that the student records system is a key and critical system in enabling it to support its future growth, to adapt to changing environments and markets and therefore ensure its financial sustainability.

#### **II.2.5. Award criteria**

Quality criterion - Name: Requirements, fit for purpose and capability / Weighting: 80  
Price - Weighting: 20

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

The University envisages entering a 5-year contract with the option to extend entirely at the University discretion for a further 5 x 1 year extensions.

### **Section IV: Procedure**

---

#### **IV.1. Description**

##### **IV.1.1. Type of procedure**

Restricted procedure

##### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

##### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

#### **IV.2. Administrative information**

##### **IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2019/S 086-205543](#)

##### **IV.2.8. Information about termination of dynamic purchasing system**

##### **IV.2.9. Information about termination of call for competition in the form of a prior information notice**

### **Section V: Award of contract**

---

A contract/lot is awarded: yes

#### **V.2. Award of contract**

##### **V.2.1. Date of conclusion of the contract**

20/12/2019

##### **V.2.2. Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Tribal Education Ltd

Postal address: Kings Orchard, One Queen Street

Town: Bristol

NUTS code: UKK11 Bristol, City of

Postal code: BS2 0HQ

Country: United Kingdom

The contractor is an SME: no

**V.2.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot: 2 670 000,00 GBP

Total value of the contract/lot: 2 650 000,00 GBP

**V.2.5. Information about subcontracting**

**Section VI: Complementary information**

---

**VI.3. Additional information**

**VI.4. Procedures for review**

**VI.4.1. Review body**

Official name: High Court

Town: London

Country: United Kingdom

**VI.4.3. Review procedure**

Precise information on deadline(s) for review procedures:

**VI.5. Date of dispatch of this notice**

28/01/2020