

**Finland-Helsinki: Business services: law, marketing, consulting, recruitment, printing and security**

OJ S 31/2017 14/02/2017

Contract award notice

Services

**Legal Basis:**

Directive 2014/24/EU

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: Finpro Oy

Town: Helsinki

NUTS code: FI Suomi / Finland

Country: Finland

E-mail: [tendering@finpro.fi](mailto:tendering@finpro.fi)**Internet address(es):**Main address: [www.finpro.fi](http://www.finpro.fi)**I.4. Type of the contracting authority**

Other type: state owned incorporated company

**I.5. Main activity**

Economic and financial affairs

**Section II: Object**

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**II.1. Scope of the procurement****II.1.1. Title**

Finpro country representatives to territories.

**II.1.2. Main CPV code**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 1. Australia and New Zealand; 2. Singapore; 3. Malaysia and Cambodia; 4. Thailand, Myanmar and Laos; 5. Maharashtra, Gujarat and Madhya Pradesh; 6. Tamil Nadu, Andhra Pradesh, Telangana, Karnataka, Kerala and Sri Lanka; 7. Ukraine and Caucasus; 8. Serbia, Bosnia and Herzegovina, Montenegro and Macedonia; 9. Hungary and Croatia; 10. Czech Republic; 11. Lithuania and Belarus; 12. Latvia; 13. Italy and Malta; 14. France; 15. Belgium and Luxemburg; 16. Holland; 17. Texas, Oklahoma, Arkansas, Louisiana 18. Bulgaria; and 19. Norway.

### **II.1.6. Information about lots**

This contract is divided into lots: yes

### **II.1.7. Total value of the procurement**

Value excluding VAT: 1 135 000,00 EUR

## **II.2. Description**

### **II.2.1. Title**

Australia and New Zealand  
Lot No: 1.

### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 1. Australia and New Zealand;

### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, 1 year at the time.

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

## **II.2. Description**

### **II.2.1. Title**

Singapore  
Lot No: 2.

### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 2. Singapore.

#### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life. / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

#### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

##### **II.2. Description**

##### **II.2.1. Title**

Malaysia and Cambodia

Lot No: 3.

##### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

##### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

##### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 3. Malaysia and Cambodia.

##### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

#### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

#### **II.2. Description**

##### **II.2.1. Title**

Thailand, Myanmar and Laos  
Lot No: 4.

##### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

##### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

##### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 4. Thailand, Myanmar and Laos.

##### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

#### **II.2. Description**

##### **II.2.1. Title**

Maharashtra, Gujarat and Madhya Pradesh  
Lot No: 5.

##### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

##### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

#### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 5. Maharashtra, Gujarat and Madhya Pradesh.

#### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

#### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

##### **II.2. Description**

##### **II.2.1. Title**

Tamil Nadu, Andhra Pradesh, Telangana, Karnataka, Kerala and Sri Lanka

Lot No: 6.

##### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

##### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

##### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 6. Tamil Nadu, Andhra Pradesh, Telangana, Karnataka, Kerala and Sri Lanka.

##### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

#### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

#### **II.2. Description**

##### **II.2.1. Title**

Ukraine and Caucasus  
Lot No: 7.

##### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

##### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

##### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 7. Ukraine and Caucasus.

##### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

#### **II.2. Description**

##### **II.2.1. Title**

Serbia, Bosnia and Herzegovina, Montenegro and Macedonia  
Lot No: 8.

##### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 8. Serbia, Bosnia and Herzegovina, Montenegro and Macedonia.

### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

#### **II.2. Description**

#### **II.2.1. Title**

Hungary and Croatia

Lot No: 9.

#### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

#### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

#### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 9. Hungary and Croatia.

#### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

### **II.2.11.**

## **Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

#### **II.2. Description**

##### **II.2.1. Title**

Czech Republic

Lot No: 10.

##### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

##### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

##### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 10. Czech Republic.

##### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

#### **II.2. Description**

##### **II.2.1. Title**

Lithuania and Belarus

Lot No: 11.

## **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

## **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

## **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 11. Lithuania and Belarus.

## **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

## **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

## **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

## **II.2.14. Additional information**

### **II.2. Description**

#### **II.2.1. Title**

Latvia

Lot No: 12.

#### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

#### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

#### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 12. Latvia.

#### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

#### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

##### **II.2. Description**

##### **II.2.1. Title**

Italy and Malta  
Lot No: 13.

##### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

##### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

##### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 13. Italy & Malta.

##### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

#### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

##### **II.2. Description**

##### **II.2.1. Title**

France

Lot No: 14.

**II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

**II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

**II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 14. France.

**II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

**II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

**II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

**II.2.14. Additional information**

**II.2. Description**

**II.2.1. Title**

Belgium and Luxemburg

Lot No: 15.

**II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

**II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

**II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 15. Belgium and Luxemburg.

**II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30  
Price - Weighting: 10

#### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

##### **II.2. Description**

##### **II.2.1. Title**

Holland

Lot No: 16.

##### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

##### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

##### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 16. Holland.

##### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

#### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

##### **II.2. Description**

##### **II.2.1. Title**

Texas, Oklahoma, Arkansas, Louisiana  
Lot No: 17.

**II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

**II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

**II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 17. Texas, Oklahoma, Arkansas, Louisiana.

**II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

**II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

**II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

**II.2.14. Additional information**

**II.2. Description**

**II.2.1. Title**

Bulgaria

Lot No: 18.

**II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

**II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

**II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 18. Bulgaria.

**II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

#### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

##### **II.2. Description**

##### **II.2.1. Title**

Norway

Lot No: 19.

##### **II.2.2. Additional CPV code(s)**

79000000 Business services: law, marketing, consulting, recruitment, printing and security

##### **II.2.3. Place of performance**

NUTS code: FIZ Extra-Regio NUTS 1

##### **II.2.4. Description of the procurement**

Finpro does not have its own Trade Center in all important countries/markets. Finpro covers those countries/markets/industries with Country Representation arrangements. That is why Finpro wishes to select trustworthy and competent service providers to represent and cooperate with Finpro. The services are to be provided for one or more of the following nineteen (19) territories: 19. Norway.

##### **II.2.5. Award criteria**

Quality criterion - Name: Experience on the market and business life / Weighting: 5

Quality criterion - Name: Networks and service offer / Weighting: 55

Quality criterion - Name: Professionalism and quality of the work / Weighting: 30

Price - Weighting: 10

#### **II.2.11. Information about options**

Options: yes

Description of options:

After the fixed period Finpro reserves the right to extend the contract twice, one year at the time.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

### **Section IV: Procedure**

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#### **IV.1. Description**

##### **IV.1.1. Type of procedure**

Open procedure

##### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

##### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

#### **IV.2. Administrative information**

##### **IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2015/S 250-458444](#)

##### **IV.2.8. Information about termination of dynamic purchasing system**

##### **IV.2.9. Information about termination of call for competition in the form of a prior information notice**

### **Section V: Award of contract**

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**Contract No:** 1

**Title:**

Asutralia and New Zealand

A contract/lot is awarded: yes

#### **V.2. Award of contract**

##### **V.2.1. Date of conclusion of the contract**

22/09/2016

##### **V.2.2. Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

##### **V.2.3. Name and address of the contractor**

Official name: Foley & Associates PTY

Town: Sydney

NUTS code: FIZ Extra-Regio NUTS 1

Country: Australia

The contractor is an SME: yes

##### **V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 45 000,00 EUR

##### **V.2.5. Information about subcontracting**

### **Section V: Award of contract**

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**Contract No:** 2

**Title:**

Singapore

A contract/lot is awarded: yes

## **V.2. Award of contract**

### **V.2.1. Date of conclusion of the contract**

22/09/2016

### **V.2.2. Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

### **V.2.3. Name and address of the contractor**

Official name: Finnbiz Consultancy

Town: Singapore

NUTS code: FIZ Extra-Regio NUTS 1

Country: Singapore

The contractor is an SME: yes

### **V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 15 000,00 EUR

### **V.2.5. Information about subcontracting**

## **Section V: Award of contract**

---

**Contract No: 3**

**Title:**

Malaysia and Cambodia

A contract/lot is awarded: no

### **V.1. Information on non-award**

**The contract/lot is not awarded**

Other reasons (discontinuation of procedure)

## **Section V: Award of contract**

---

**Contract No: 4**

**Title:**

Thailand, Myanmar, Laos

A contract/lot is awarded: yes

## **V.2. Award of contract**

### **V.2.1. Date of conclusion of the contract**

22/09/2016

### **V.2.2. Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Netpoint Thailand S.E.A & Netpoint Thailand Oy

Town: Nonthaburi

NUTS code: FIZ Extra-Regio NUTS 1

Country: Thailand

The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 210 000,00 EUR

**V.2.5. Information about subcontracting****Section V: Award of contract**

---

**Contract No:** 5

**Title:**

Maharashtra, Gujarat and Madhya Pradesh

A contract/lot is awarded: no

**V.1. Information on non-award**

**The contract/lot is not awarded**

No tenders or requests to participate were received or all were rejected

**Section V: Award of contract**

---

**Contract No:** 6

**Title:**

Tamil Nadu, Andhra Pradesh, Telangana, Karnataka, Kerala and Sri Lanka

A contract/lot is awarded: no

**V.1. Information on non-award**

**The contract/lot is not awarded**

No tenders or requests to participate were received or all were rejected

**Section V: Award of contract**

---

**Contract No:** 7

**Title:**

Ukraine and Caucasus

A contract/lot is awarded: yes

**V.2. Award of contract****V.2.1. Date of conclusion of the contract**

22/09/2016

**V.2.2. Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Sergii Malynovskyi  
Town: Caucasus  
NUTS code: FIZ Extra-Regio NUTS 1  
Country: Ukraine  
The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 15 000,00 EUR

**V.2.5. Information about subcontracting****Section V: Award of contract**

---

**Contract No:** 8

**Title:**

Serbia, Bosnia and Herzegovina, Montenegro and Macedonia

A contract/lot is awarded: yes

**V.2. Award of contract****V.2.1. Date of conclusion of the contract**

22/09/2016

**V.2.2. Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Fincon Igor Madzarevic  
Town: Belgrade  
NUTS code: FIZ Extra-Regio NUTS 1  
Country: Serbia  
The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 30 000,00 EUR

**V.2.5. Information about subcontracting****Section V: Award of contract**

---

**Contract No:** 9

**Title:**

Hungary and Croatia

A contract/lot is awarded: yes

**V.2. Award of contract****V.2.1. Date of conclusion of the contract**

22/09/2016

**V.2.2. Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Nord-Dec Consulting

Town: Budapest

NUTS code: FIZ Extra-Regio NUTS 1

Country: Hungary

The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 180 000,00 EUR

**V.2.5. Information about subcontracting****Section V: Award of contract**

---

**Contract No:** 10

**Title:**

Czech Republic

A contract/lot is awarded: yes

**V.2. Award of contract****V.2.1. Date of conclusion of the contract**

22/09/2016

**V.2.2. Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Cee-Nordic Trade (Lilja!)

Town: Prague

NUTS code: FIZ Extra-Regio NUTS 1

Country: Czechia

The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 30 000,00 EUR

**V.2.5. Information about subcontracting****Section V: Award of contract**

---

**Contract No:** 11

**Title:**

Lithuania and Belarus

A contract/lot is awarded: yes

## **V.2. Award of contract**

### **V.2.1. Date of conclusion of the contract**

22/09/2016

### **V.2.2. Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

### **V.2.3. Name and address of the contractor**

Official name: UAB Reint

Town: Vilnius

NUTS code: FIZ Extra-Regio NUTS 1

Country: Lithuania

The contractor is an SME: yes

### **V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 30 000,00 EUR

### **V.2.5. Information about subcontracting**

## **Section V: Award of contract**

---

**Contract No:** 12

**Title:**

Latvia

A contract/lot is awarded: yes

## **V.2. Award of contract**

### **V.2.1. Date of conclusion of the contract**

22/09/2016

### **V.2.2. Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

### **V.2.3. Name and address of the contractor**

Official name: Finbalt Consulting

Town: Riga

NUTS code: FIZ Extra-Regio NUTS 1

Country: Latvia

The contractor is an SME: yes

### **V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 30 000,00 EUR

### **V.2.5. Information about subcontracting**

## **Section V: Award of contract**

---

**Contract No:** 13

**Title:**

Italy and Malta

A contract/lot is awarded: yes

**V.2. Award of contract****V.2.1. Date of conclusion of the contract**

22/09/2016

**V.2.2. Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Dreamex Consulting

Town: Milan

NUTS code: FIZ Extra-Regio NUTS 1

Country: Italy

The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 90 000,00 EUR

**V.2.5. Information about subcontracting****Section V: Award of contract**

---

**Contract No:** 14

**Title:**

France

A contract/lot is awarded: yes

**V.2. Award of contract****V.2.1. Date of conclusion of the contract**

22/09/2016

**V.2.2. Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: HPZ Consulting

Town: Paris

NUTS code: FIZ Extra-Regio NUTS 1

Country: France

The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 120 000,00 EUR

**V.2.5. Information about subcontracting**

## Section V: Award of contract

---

**Contract No:** 15

**Title:**

Belgium and Luxemburg

A contract/lot is awarded: yes

### V.2. Award of contract

#### V.2.1. Date of conclusion of the contract

22/09/2016

#### V.2.2. Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

#### V.2.3. Name and address of the contractor

Official name: Matches2success

Town: Oosterzele

NUTS code: FIZ Extra-Regio NUTS 1

Country: Belgium

The contractor is an SME: yes

#### V.2.4. Information on value of the contract/lot

Total value of the contract/lot: 90 000,00 EUR

#### V.2.5. Information about subcontracting

## Section V: Award of contract

---

**Contract No:** 16

**Title:**

Holland

A contract/lot is awarded: yes

### V.2. Award of contract

#### V.2.1. Date of conclusion of the contract

22/09/2016

#### V.2.2. Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

#### V.2.3. Name and address of the contractor

Official name: Trademill

Town: Limmen

NUTS code: FIZ Extra-Regio NUTS 1

Country: Netherlands

The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 60 000,00 EUR

**V.2.5. Information about subcontracting****Section V: Award of contract**

---

**Contract No:** 17

**Title:**

Texas, Oklahoma, Arkansas, Louisiana

A contract/lot is awarded: yes

**V.2. Award of contract****V.2.1. Date of conclusion of the contract**

22/09/2016

**V.2.2. Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Lovejoy-Mcauley& Company

Town: Houston

NUTS code: FIZ Extra-Regio NUTS 1

Country: United States

The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 180 000,00 EUR

**V.2.5. Information about subcontracting****Section V: Award of contract**

---

**Contract No:** 18

**Title:**

Bulgaria

A contract/lot is awarded: yes

**V.2. Award of contract****V.2.1. Date of conclusion of the contract**

22/09/2016

**V.2.2. Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Strategic Management Consulting

Town: Sofia  
NUTS code: FIZ Extra-Regio NUTS 1  
Country: Bulgaria  
The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 10 000,00 EUR

**V.2.5. Information about subcontracting**

**Section V: Award of contract**

---

**Contract No:** 19

**Title:**

Norway

A contract/lot is awarded: no

**V.1. Information on non-award**

**The contract/lot is not awarded**

Other reasons (discontinuation of procedure)

**Section VI: Complementary information**

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**VI.3. Additional information**

Suspension of the procurement: Malaysia and Cambodia: No need for country representative, Finpro has its own Trade center.

Suspension of the procurement: Maharashtra, Gujarat and Madhya Pradesh: No received tenders.

Suspension of the procurement: Tamil Nadu, Andhra Pradesh, Telangana, Karnataka, Kerala and Sri Lanka:

No received tenders.

Suspension of the procurement: Norway: No need for country representative, Finpro has its own Trade center.

**VI.4. Procedures for review**

**VI.4.1. Review body**

Official name: Markkinaoikeus

Postal address: Radanraketajantie 5

Town: Helsinki

Postal code: 00520

Country: Finland

E-mail: [markkinaoikeus@oikeus.fi](mailto:markkinaoikeus@oikeus.fi)

Telephone: +358 295643300

Fax: +358 295643314

Internet address: <http://www.oikeus.fi/markkinaoikeus>

**VI.5. Date of dispatch of this notice**

10/02/2017