

United Kingdom-Southend-on-Sea: Health services
OJ S 25/2019 05/02/2019
Contract award notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Southend Clinical Commissioning Group
National registration number: E38000168
Postal address: 6th and 8th Floors Civic Centre Victoria Avenue
Town: Southend-on-Sea
NUTS code: UKH3 Essex
Postal code: SS2 6LR
Country: United Kingdom
Contact person: Amy Wilson
E-mail: amy.wilson@attain.co.uk
Telephone: +44 7566287704

Internet address(es):

Main address: <https://southendccg.nhs.uk/>
Address of the buyer profile: <https://southendccg.nhs.uk/>

I.1. Name and addresses

Official name: Southend Borough Council
Postal address: Civic Centre, Victoria Avenue
Town: Southend-on-Sea
NUTS code: UKH3 Essex
Postal code: SS2 6LR
Country: United Kingdom
E-mail: amy.wilson@attain.co.uk

Internet address(es):

Main address: <https://www.southend.gov.uk/>
Address of the buyer profile: <https://www.southend.gov.uk/>

I.1. Name and addresses

Official name: Castle Point and Rochford
Postal address: Pearl House, 12 Castle Road
Town: Rayleigh
NUTS code: UKH3 Essex
Postal code: SS6 7QF
Country: United Kingdom
E-mail: amy.wilson@attain.co.uk

Internet address(es):

Main address: <https://castlepointandrochfordccg.nhs.uk/>
Address of the buyer profile: <https://castlepointandrochfordccg.nhs.uk/>

I.1.

Name and addresses

Official name: Southend Clinical Commissioning Group

Postal address: Civic Centre, Victoria Avenue

Town: Southend-on-Sea

NUTS code: UKH3 Essex

Postal code: SS2 6LR

Country: United Kingdom

E-mail: amy.wilson@attain.co.uk

Internet address(es):

Main address: <https://southendccg.nhs.uk/>

Address of the buyer profile: <https://southendccg.nhs.uk/>

I.2. Information about joint procurement

The contract involves joint procurement

I.4. Type of the contracting authority

Body governed by public law

I.5. Main activity

Health

Section II: Object

II.1. Scope of the procurement**II.1.1. Title**

South-east Essex Mental health Recovery College and Wellbeing Café

Reference number: ACE0339-2018-Sthd

II.1.2. Main CPV code

85100000 Health services

II.1.3. Type of contract

Services

II.1.4. Short description

The Contracting Authorities, NHS Southend Clinical Commissioning Group, NHS Castle Point and Rochford Clinical Commissioning Group and Southend Brough Council sought suitably qualified provider(s) to deliver a Mental Health Recovery College (Lot 1) and a Wellbeing Café (Lot 2) in South-east Essex, commencing 1.4.2019. The intention was to formally procure 2 new services to run from April 2019 for a period of 5 years plus the option to extend for 2 years. Further to extensive patient/service user, stakeholder and operational team engagement the future service model separates the two elements of service, both recovery focussed, but one element with a psycho-educational approach (the Recovery College) and the other element being a Wellbeing Café. The procurement was split into 2 Lots (Lot 1 Recovery College and Lot 2 Wellbeing Café).

II.1.6. Information about lots

This contract is divided into lots: yes

II.1.7. Total value of the procurement

Value excluding VAT: 2 950 000,00 GBP

II.2. Description

II.2.1. Title

Wellbeing Cafe

Lot No: 2

II.2.2. Additional CPV code(s)

85100000 Health services, 85140000 Miscellaneous health services, 85323000 Community health services, 85000000 Health and social work services

II.2.3. Place of performance

NUTS code: UKH3 Essex

Main site or place of performance: South East Essex

II.2.4. Description of the procurement

The Contracting Authorities sought a suitably qualified provider to deliver an open access Wellbeing Café that aims to improve the mental wellbeing of people in South East Essex. The Wellbeing café will be based in Southend in a central and prominent location and provide a point of contact and an unstructured space for anyone with a mental health issue to come and speak to trained and skilled staff about their condition and the impact of any social factors. It will work closely with the Recovery College to ensure that the range of courses offered by the Recovery College are inclusive and influenced by needs of people using the Wellbeing Café. The café must sell food and drink (unlicensed) to the public. The intention being that "high street" environment offers any individual the opportunity to seek mental health support without the stigma of entering a mental health service. There is acknowledgement that a functioning café may not be operational from 1.4.2019 but will be phased in during the contract as agreed with commissioners. There is however an expectation that a walk in space will be offered from 1.4.2019 that can meet the agreed outcomes whilst an open access café is developed. It is envisaged that the café front will be operational within 6 months from the contract start date. As the Wellbeing Café offered from a café front is a new service model, there is no current baseline to draw activity figures from i.e:

- footfall,
- number of assessments,
- numbers signposted, etc.

These figures will form part of performance monitoring and the performance framework and will be agreed during the implementation phase and at subsequent contract monitoring reviews. The Provider is required to ensure that sufficient staff are employed to meet the expected demand and within the available funding. Discussions have taken place regarding a joined up approach between drug and alcohol, and mental health services, in an open access café/Wellbeing Hub. Supporting people with a dual diagnosis has been an issue, particularly in Southend for many years, so if an opportunity arises during the life of the contract to offer supports in a joined up café, a business case will be considered. Any variation to the scope of the contract via addition of complementary services and or funding will be made via formal contract variation. Bidders were able to choose to bid for one or both of the lots. The services to which this procurement relates fall within Schedule 3 of the Public Contracts Regulations 2015 (the "Regulations"). As such, the procurement of the services was run as a bespoke, single stage process akin to the open procedure, involving a number of evaluation stages which are outlined within the suite of procurement documents. The Contracting Authority does not intend to hold itself bound by any of the Regulations, save those applicable to Schedule 3 services.

II.2.5. Award criteria

Quality criterion - Name: As stated in the procurement documentation / Weighting: 80
Price - Weighting: 20

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

See VI.3).

II.2. Description

II.2.1. Title

Recovery College
Lot No: 1

II.2.2. Additional CPV code(s)

85100000 Health services, 85323000 Community health services, 85000000 Health and social work services, 80561000 Health training services

II.2.3. Place of performance

NUTS code: UKH3 Essex
Main site or place of performance: South East Essex

II.2.4. Description of the procurement

The Contracting Authorities sought a suitably qualified provider to deliver a Recovery College (Lot 1) from 1.4.2019 to meet the needs of the population in South East Essex and support to fill the gap between the transition from secondary care to primary care. The aim is revolutionise mental health services in South East Essex and help people to fulfill their potential. The provider will deliver comprehensive, peer-led education and training programmes within mental health services. It will be run like any other college, providing education as a route to Recovery, not as a form of therapy with courses that are co-devised and co-delivered by people with lived experience of mental illness and by mental health professionals. (Perkins, Repper, Rinaldi and Brown) (IMROC). There are a number of people who need support with their recovery which can be achieved through a recovery college approach i.e: courses and workshops to facilitate self-learning and encourage people to take responsibility for their mental health. The offer will aim to enable people to self-manage their own mental health by building up their own "toolkit" and strategies to facilitate their own personal recovery pathway. The overall aims of the Recovery College are:

- to improve the mental health and wellbeing of participants,
 - to build social and community support for participants by encouraging peer support,
 - to reduce the dependence on and utilisation of secondary mental health services,
 - to improve the co-ordination of mental health services in south east Essex and their flow into mainstream services,
 - to co-produce the Recovery College and its outcomes in partnership with people with living experience of mental health challenges
- bidders were able to choose to bid for one or both of the Lots. The services to which this procurement relates fall within Schedule 3 of the Public Contracts Regulations 2015 (the "Regulations"). As such, the procurement of the services was run as a bespoke, single stage process akin to the open procedure, involving a number of evaluation stages which are outlined within the suite of procurement documents. The

Contracting Authority does not intend to hold itself bound by any of the Regulations, save those applicable to Schedule 3 services.

II.2.5. Award criteria

Quality criterion - Name: As stated in the procurement documentation / Weighting: 80
Price - Weighting: 20

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

See VI.3)

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: no

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2018/S 199-451884](#)

IV.2.8. Information about termination of dynamic purchasing system

IV.2.9. Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Contract No: 1

Lot No: 1

Title:

Recovery College

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

17/01/2019

V.2.2.

Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Trust Links Ltd

National registration number: 4351216

Postal address: 47 Fairfax Drive

Town: Westcliff-on-Sea

NUTS code: UKH3 Essex

Postal code: SS0 9AG

Country: United Kingdom

E-mail: chiefexec@trustlinks.org

Internet address: www.trustlinks.org

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Total value of the contract/lot: 1 219 894,00 GBP

V.2.5. Information about subcontracting

Section V: Award of contract

Contract No: 1

Lot No: 2

Title:

Wellbeing Café

A contract/lot is awarded: no

V.1. Information on non-award

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

Section VI: Complementary information

VI.3. Additional information

VI.4. Procedures for review

VI.4.1. Review body

Official name: Southend Clinical Commissioning Group

Postal address: 6th and 8th Floors Civic Centre Victoria Avenue

Town: Southend on Sea

Postal code: SS2 6LR

Country: United Kingdom

E-mail: amy.wilson@attain.co.uk

Internet address: <https://southendccg.nhs.uk/>

VI.5. Date of dispatch of this notice

31/01/2019