

**Estonia-Tallinn: Business development consultancy services**  
**OJ S 22/2023 31/01/2023**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: Ettevõtluse ja Innovatsiooni Sihtasutus

National registration number: 90006012

Postal address: Sepise tn 7

Town: Tallinn

NUTS code: EE Eesti

Postal code: 11415

Country: Estonia

Contact person: MARIS PRITSON

E-mail: [kredex@kredex.ee](mailto:kredex@kredex.ee)

Telephone: +372 58517192

**Internet address(es):**

Main address: <http://www.kredex.ee>

**I.4. Type of the contracting authority**

Body governed by public law

**I.5. Main activity**

Other activity: riiklikud tagatised, toetused

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Turismiettevõtete ärimudelite mentorteenus 2023

Reference number: 255068

**II.1.2. Main CPV code**

79411100 Business development consultancy services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

Käesoleva hanke esemeks on turismiettevõtete ärimudelite mentorteenuse osutamine turismiettevõtetele. Tegevuse üldiseks eesmärgiks on tõsta turismiettevõtjate teadmisi ja oskusi uute ärimudelite rakendamises ning teenuste disainist, et muuta teenuste pakkumine efektiivsemaks, kestlikumaks, turvalisemaks ja digitaalselt nutikamateks ning välisturgudele atraktiivsemaks.

Detailne hankelepingu eseme tehniline kirjeldus on ära toodud RHAD lisas 1 „Hankelepingu eseme tehniline kirjeldus“.

#### **II.1.6. Information about lots**

This contract is divided into lots: no

#### **II.1.7. Total value of the procurement**

Value excluding VAT: 120 000,00 EUR

### **II.2. Description**

#### **II.2.2. Additional CPV code(s)**

79411100 Business development consultancy services

#### **II.2.3. Place of performance**

NUTS code: EE Eesti

#### **II.2.4. Description of the procurement**

Käesoleva hanke esemeks on turismiettevõtete ärimudelite mentorteenuse osutamine turismiettevõtetele. Tegevuse üldiseks eesmärgiks on tõsta turismiettevõtjate teadmisi ja oskusi uute ärimudelite rakendamises ning teenuste disainist, et muuta teenuste pakkumine efektiivsemaks, kestlikumaks, turvalisemaks ja digitaalselt nutikamateks ning välisurgudele atraktiivsemaks.

Detailne hankelepingu eseme tehniline kirjeldus on ära toodud RHAD lisas 1 „Hankelepingu eseme tehniline kirjeldus“.

#### **II.2.5. Award criteria**

Quality criterion - Name: Mentorteenuse programmi tutvustava töötoa kvaliteet / Weighting: 20.0

Quality criterion - Name: Välismentorite arv / Weighting: 10.0

Quality criterion - Name: Mentorite ärimudeli arendamise koolituse läbimine / Weighting: 20.0

Quality criterion - Name: Mentorite kogemus hankija asukoha mõistes välisurule suunatud turundustegevustes / Weighting: 20.0

Price - Weighting: 30.0

#### **II.2.11. Information about options**

Options: yes

Description of options:

Hankijal on õigus tellida edukalt pakkuvalt teenust samadel tingimustel korraldades selleks uue hankemenetluse vastavalt riigihangete seaduse § 49 lg-le 5.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: yes

Identification of the project: Euroopa Liidu Euroopa Regionaalarengu Fond

#### **II.2.14. Additional information**

### **Section IV: Procedure**

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#### **IV.1. Description**

##### **IV.1.1. Type of procedure**

Open procedure

#### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

#### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

#### **IV.2. Administrative information**

##### **IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2022/S 221-636098](#)

##### **IV.2.8. Information about termination of dynamic purchasing system**

##### **IV.2.9. Information about termination of call for competition in the form of a prior information notice**

### **Section V: Award of contract**

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**Contract No:** 6-6/23/89

**Title:**

HNR220530 - Turismiettevõtete ärimudelite mentorteenus 2023

A contract/lot is awarded: yes

#### **V.2. Award of contract**

##### **V.2.1. Date of conclusion of the contract**

25/01/2023

##### **V.2.2. Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: no

##### **V.2.3. Name and address of the contractor**

Official name: OÜ BDA Consulting

National registration number: 11152948

Postal address: Tatari tn 64

Town: Tallinn

NUTS code: EE Eesti

Postal code: 10134

Country: Estonia

E-mail: [rhr@bda.ee](mailto:rhr@bda.ee)

Internet address: <http://www.bda.ee>

The contractor is an SME: yes

##### **V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 120 000,00 EUR

##### **V.2.5. Information about subcontracting**

## Section VI: Complementary information

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### VI.3. Additional information

Riigihange ei ole ühe menetluse raames osadeks jaotatud, sest hankelepingu esemeks on funktsionaalselt koos toimivad ja sama eesmärgi saavutamiseks vajalikud teenused.

### VI.4. Procedures for review

#### VI.4.1. Review body

Official name: Riigihangete vaidlustuskomisjon

Postal address: Endla 13/Lökke 5

Town: Tallinn

Postal code: 10122

Country: Estonia

E-mail: [vako@fin.ee](mailto:vako@fin.ee)

Telephone: +372 6113713

Internet address: <http://www.fin.ee/riigihangete-poliitika>

#### VI.4.4. Service from which information about the review procedure may be obtained

Official name: Riigihangete vaidlustuskomisjon

Postal address: Endla 13/Lökke 5

Town: Tallinn

Postal code: 10122

Country: Estonia

E-mail: [vako@fin.ee](mailto:vako@fin.ee)

Telephone: +372 6113713

Internet address: <http://www.fin.ee/riigihangete-poliitika>

### VI.5. Date of dispatch of this notice

26/01/2023