

United Kingdom-Bristol: Pathology services
OJ S 30/2019 12/02/2019
Contract notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: North Bristol NHS Trust
Postal address: Southmead Road, Bristol
Town: Bristol
NUTS code: UKK11 Bristol, City of
Postal code: BS10 5NB
Country: United Kingdom
Contact person: Martin Strawson
E-mail: martin.strawson@UH Bristol.nhs.uk
Telephone: +44 1173420815
Internet address(es):
Main address: <https://www.nbt.nhs.uk/>

I.1. Name and addresses

Official name: University Hospitals Bristol NHS Foundation Trust
Postal address: Marlborough Street
Town: Bristol
NUTS code: UKK11 Bristol, City of
Postal code: BS1 3NU
Country: United Kingdom
Contact person: Martin Strawson
E-mail: martin.strawson@UH Bristol.nhs.uk
Telephone: +44 1173420815
Internet address(es):
Main address: <http://www.uhbristol.nhs.uk/>

I.1. Name and addresses

Official name: Weston Area Health NHS Trust
Postal address: Grange Road, Uphill, Weston-Super-Mare
Town: Weston Super Mare
NUTS code: UKK12 Bath and North East Somerset, North Somerset and South Gloucestershire
Postal code: BS23 4TQ
Country: United Kingdom
Contact person: Martin Strawson
E-mail: martin.strawson@UH Bristol.nhs.uk
Telephone: +44 1173420815
Internet address(es):
Main address: www.waht.nhs.uk

I.1. Name and addresses

Official name: Gloucestershire Hospitals NHS Foundation Trust

Postal address: Great Western Road

Town: Gloucester

NUTS code: UKK13 Gloucestershire

Postal code: GL1 3NN

Country: United Kingdom

Contact person: Martin Strawson

E-mail: martin.strawson@UH Bristol.nhs.uk

Telephone: +44 1173420815

Internet address(es):

Main address: www.gloshospitals.nhs.uk

I.1. Name and addresses

Official name: The Secretary of State for Health acting by Public Health England — South West Laboratory

Postal address: Southmead Road, Bristol

Town: Bristol

NUTS code: UKK11 Bristol, City of

Postal code: BS10 5NB

Country: United Kingdom

Contact person: Martin Strawson

E-mail: martin.strawson@UH Bristol.nhs.uk

Telephone: +44 1173420815

Internet address(es):

Main address: <https://www.gov.uk/guidance/south-west-public-health-laboratory-services>

I.1. Name and addresses

Official name: Royal United Hospitals Bath NHS Foundation Trust

Postal address: Combe Park

Town: Bath

NUTS code: UKK12 Bath and North East Somerset, North Somerset and South Gloucestershire

Postal code: BA1 3NG

Country: United Kingdom

Contact person: Martin Strawson

E-mail: martin.strawson@UH Bristol.nhs.uk

Telephone: +44 1173420815

Internet address(es):

Main address: <http://www.ruh.nhs.uk/>

I.2. Information about joint procurement

The contract involves joint procurement

I.3. Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://uk.eu-supply.com/login.asp?B=NHSSW>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: <https://uk.eu-supply.com/login.asp?B=NHSSW>

Tenders or requests to participate must be submitted to the abovementioned address

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at: <https://uk.eu-supply.com/login.asp?B=NHSSW>

I.4. Type of the contracting authority

Other type: NHS trust

I.5. Main activity

Health

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

West of England Pathology Network — Provision of Agreements for Laboratory Services
Reference number: BWPCCL0992

II.1.2. Main CPV code

85111800 Pathology services - LA33 - RA06

II.1.3. Type of contract

Services

II.1.4. Short description

For the purpose of this Procurement, the five NHS Trusts named in this notice plus PHE who are at this stage, committed to Lots 1 and 6 and an interested party in other lots and will confirm their commitment and contracting intentions following the Invitation to Submit Detailed Solutions stage based on the financial and commercial benefits of the proposed solutions. Bristol and Weston NHS Purchasing Consortium (BWPC) is an agent of the Partner Organisations, acting on their behalf solely to carry out the procurement of the Laboratory Services. All decisions regarding the award of the Contracts will be made by the Partner Organisations.

Scope of the Services includes the provision and maintenance of pathology equipment as well as the provision of all associated consumables; reagents, collection devices and quality control material necessary for the delivery of the activity and scope of services covered under this tender

<https://uk.eu-supply.com/login.asp?B=NHSSW> - ref RFT34355

II.1.5. Estimated total value

Value excluding VAT: 292 215 000,00 GBP

II.1.6. Information about lots

This contract is divided into lots: yes

Tenders may be submitted for all lots

The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

The Procurement is divided into Lots (1 to 8). Bidders are able to bid for single or multiple Lots. The successful provider for Lot 1 or Lot 3 (which is the option to combine Lots 1 and 2) is expected to prime the provision of the Laboratory Services under all of the Lots. Therefore, the successful providers under Lots 2 to 8 shall become mandatory Sub-Contractors to the MSP.

II.2. Description

II.2.1. Title

Blood Sciences including overall Managed Services Provision (with Automated Serology)
Lot No: 1

II.2.2. Additional CPV code(s)

33696500 Laboratory reagents, 42931100 Laboratory centrifuges and accessories, 51430000 Installation services of laboratory equipment, 71900000 Laboratory services, 33696200 Blood-testing reagents, 33696100 Blood-grouping reagents, 38434520 Blood analysers, 38434000 Analysers, 38434560 Chemistry analyser, 38434570 Haematology analysers, 38434580 Immunoassay analysers

II.2.3. Place of performance

NUTS code: UKK11 Bristol, City of

NUTS code: UKK12 Bath and North East Somerset, North Somerset and South Gloucestershire

NUTS code: UKK13 Gloucestershire

Main site or place of performance: All relevant pathology laboratories within the Network — as per tender documents.

II.2.4. Description of the procurement

5 NHS acute trusts and Public Health England (South West Laboratory) are seeking to procure the following:

Laboratory Services includes the provision and maintenance of pathology equipment as well as the provision of all associated consumables; reagents, collection devices and quality control material necessary for the delivery of the activity and scope of services covered under this tender. There 8 lots covering the following (full details of current scope and future scope are described in the tender documents):-

Lot 1 — Blood sciences including overall MSC Provision (with automated serology):

- front and back end automation,
- off track sample management,
- automated coagulation,
- flow cytometry,
- automated biochemistry and immunoassay,
- automated serology,
- haemoglobinopathy screening,
- HbA1c,
- protein electrophoresis,
- autoimmune testing,
- allergy,
- newborn screening,
- amino acids.

Collection Devices (including Urine Tubes removed from Lot 1c)

Lot 2 – Automated haematology.

Lot 3 – Combined Lot 1 and 2 option.

Lot 4 – Automated blood grouping/antibody screening.

Lot 5 – Infection Sciences:

- automated urine screening,
- automated blood culture,
- EIA faeces,
- pre poured media.

Lot 6 – Molecular:

- automated molecular virology,
- specialised molecular.

Lot 7 — Histopathology/neuropathology – including Non Gynae Cytology (1 OBS):

- Slide and Cassette identification and labelling,
- Tissue Processing,
- Tissue Embedding,
- Microtomy,
- Staining – routine and special,
- Coverslipping,
- Cryotomy,
- Immunohistochemistry,
- Digital Microscopy,
- Sample tracking.

Lot 8 — Point of Care Testing:

- Blood Glucose and Ketone Monitoring.

(temperature monitoring at GHFT could be included in future scope for GHFT).

The Organisations require a solution that builds upon the benefits and efficiencies garnered under existing arrangements, whilst creating a recognised exemplar model for the delivery of Laboratory Services. To achieve this it will need to continue to improve and develop through the term of the Contracts, benefit from ongoing access to new technologies, drive excellence in performance and act as a key facilitator and enabler to future strategic developments.

The objectives of the Procurement are to:

- enable the Organisations to deliver high quality, cost effective and customer focused pathology services and to deliver improved health care in the health economy,
- be focused on the needs of each Organisation's service users,
- deliver significant financial benefits to all Organisations through cost reduction,
- improve quality and performance through the application and embedding of continuous improvement methodologies,
- replace existing equipment with new equipment and realise the operational benefits of new technology,
- facilitate delivery of a recognised exemplar pathology service in the United Kingdom,
- reduce burden on each Organisation's capital expenditure,
- explore value added services,
- facilitate the delivery of NHSI agenda in relation to the Model Hospital.

A joint contract management structure between the Organisations will be established post contract award to ensure these objectives are realised through a 'system wide approach'.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

Value excluding VAT: 143 850 000,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 01/07/2021 End: 30/06/2036

This contract is subject to renewal: no

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 5
Objective criteria for choosing the limited number of candidates:

Please see tender documents for shortlisting methodology and detailed award criteria. It is envisaged 5 bidders will progress to ISOS stage.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Automated Haematology
Lot No: 2

II.2.2. Additional CPV code(s)

38434570 Haematology analysers, 33696500 Laboratory reagents, 71900000 Laboratory services

II.2.3. Place of performance

NUTS code: UKK11 Bristol, City of
NUTS code: UKK12 Bath and North East Somerset, North Somerset and South Gloucestershire
NUTS code: UKK13 Gloucestershire
Main site or place of performance: All relevant pathology laboratories within the Network — as per tender documents.

II.2.4. Description of the procurement

See description for Lot 1.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

Value excluding VAT: 18 975 000,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 01/07/2021 End: 30/06/2036
This contract is subject to renewal: no

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 5
Objective criteria for choosing the limited number of candidates:

Please see tender documents for shortlisting methodology and detailed award criteria. It is envisaged 5 bidders will progress to ISOS stage.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Combined Lot 1 and 2 Option
Lot No: 3

II.2.2. Additional CPV code(s)

33696500 Laboratory reagents, 71900000 Laboratory services, 38434000 Analysers, 38434520 Blood analysers, 38434560 Chemistry analyser, 38434570 Haematology analysers, 38434580 Immunoassay analysers, 85111810 Blood analysis services

II.2.3. Place of performance

NUTS code: UKK11 Bristol, City of

NUTS code: UKK12 Bath and North East Somerset, North Somerset and South Gloucestershire

NUTS code: UKK13 Gloucestershire

Main site or place of performance: All relevant pathology laboratories within the Network — as per tender documents.

II.2.4. Description of the procurement

As per description within Lot 1.

However it is important to note, that Lot 3 is a combined lot to allow for a joint submission Lot 1 and 2. It wont automatically be assumed that if a bidder submits a lot 1 submission and a lot 2 submission that these will be aggregated. This will not be the case and a formal Lot 3 submission will also need to be submitted to in order to demonstrate the benefits of level of integration and amalgamation of supply chains. Please refer to tender documents for further information.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

Value excluding VAT: 162 825 000,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 01/07/2021 End: 30/06/2036

This contract is subject to renewal: no

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 5
Objective criteria for choosing the limited number of candidates:

Please see tender documents for shortlisting methodology and detailed award criteria. It is envisaged 5 bidders will progress to ISOS stage.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Automated Blood Grouping/Antibody Screening

Lot No: 4

II.2.2. Additional CPV code(s)

33194210 Blood-transfusion devices, 33194220 Blood-transfusion supplies, 38434520 Blood analysers, 43411000 Sorting and screening machines, 45252123 Screening installations, 71900000 Laboratory services

II.2.3. Place of performance

NUTS code: UKK11 Bristol, City of

NUTS code: UKK12 Bath and North East Somerset, North Somerset and South Gloucestershire

NUTS code: UKK13 Gloucestershire

Main site or place of performance: All relevant pathology laboratories within the Network — as per tender documents.

II.2.4. Description of the procurement

As per description in Lot 1.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

Value excluding VAT: 7 305 000,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 01/07/2021 End: 30/06/2036

This contract is subject to renewal: no

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 4 Objective criteria for choosing the limited number of candidates:

Please see tender documents for shortlisting methodology and detailed award criteria. It is envisaged 4 bidders will progress to ISOS stage.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11.

Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Infection Sciences

Lot No: 5

II.2.2. Additional CPV code(s)

33696200 Blood-testing reagents, 38434550 Blood-cell counters, 85111810 Blood analysis services, 38434000 Analysers, 38434520 Blood analysers, 33698100 Microbiological cultures, 33696500 Laboratory reagents, 71900000 Laboratory services

II.2.3. Place of performance

NUTS code: UKK11 Bristol, City of

NUTS code: UKK12 Bath and North East Somerset, North Somerset and South Gloucestershire

NUTS code: UKK13 Gloucestershire

Main site or place of performance: All relevant pathology laboratories within the Network — as per tender documents.

II.2.4. Description of the procurement

As per description within Lot 1

Potential future scope:

- bacteriology,
- antimicrobial lab at — NBT,
- enterics molecular,
- automated urine screening,
- automated blood culture.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

Value excluding VAT: 25 485 000,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 01/07/2021 End: 30/06/2036

This contract is subject to renewal: no

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 3
Objective criteria for choosing the limited number of candidates:

Please see tender documents for shortlisting methodology and detailed award criteria. It is envisaged 3 bidders will progress to ISOS stage.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Molecular
Lot No: 6

II.2.2. Additional CPV code(s)

38512200 Molecular microscopes, 71900000 Laboratory services, 33694000 Diagnostic agents

II.2.3. Place of performance

NUTS code: UKK11 Bristol, City of

NUTS code: UKK12 Bath and North East Somerset, North Somerset and South Gloucestershire

NUTS code: UKK13 Gloucestershire

Main site or place of performance: All relevant pathology laboratories within the Network — as per tender documents.

II.2.4. Description of the procurement

As per description within Lot 1.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

Value excluding VAT: 48 780 000,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 01/07/2021 End: 30/06/2036

This contract is subject to renewal: no

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 4
Objective criteria for choosing the limited number of candidates:

Please see tender documents for shortlisting methodology and detailed award criteria. It is envisaged 4 bidders will progress to ISOS stage.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Histopathology/Neuropathology (Including Non Gynae Cytology)
Lot No: 7

II.2.2. Additional CPV code(s)

71900000 Laboratory services, 38434000 Analysers

II.2.3. Place of performance

NUTS code: UKK11 Bristol, City of

NUTS code: UKK12 Bath and North East Somerset, North Somerset and South Gloucestershire

NUTS code: UKK13 Gloucestershire

Main site or place of performance: All relevant pathology laboratories within the Network — as per tender documents.

II.2.4. Description of the procurement

As per description in Lot 1.

Cytology HPV at NBT may be included within future scope subject to regional procurement tender outcomes for HPV.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

Value excluding VAT: 31 170 000,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 01/07/2021 End: 30/06/2036

This contract is subject to renewal: no

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 3 Objective criteria for choosing the limited number of candidates:

Please see tender documents for shortlisting methodology and detailed award criteria. It is envisaged 3 bidders will progress to ISOS stage.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Point of Care Testing
Lot No: 8

II.2.2. Additional CPV code(s)

38434520 Blood analysers, 38434550 Blood-cell counters, 85111810 Blood analysis services, 33696200 Blood-testing reagents, 33696100 Blood-grouping reagents

II.2.3. Place of performance

NUTS code: UKK11 Bristol, City of
NUTS code: UKK12 Bath and North East Somerset, North Somerset and South Gloucestershire
NUTS code: UKK13 Gloucestershire
Main site or place of performance: All relevant pathology laboratories within the Network — as per tender documents.

II.2.4. Description of the procurement

As per description within Lot 1.
Other PoCT eg HbA1c, Hb etc may included in future scope at GHFT.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

Value excluding VAT: 16 650 000,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 01/07/2021 End: 30/06/2036
This contract is subject to renewal: no

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 4
Objective criteria for choosing the limited number of candidates:
Please see tender documents for shortlisting methodology and detailed award criteria. It is envisaged 4 bidders will progress to ISOS stage.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

Section III: Legal, economic, financial and technical information

III.1. Conditions for participation

III.1.2. Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3. Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Competitive dialogue

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2018/S 223-510319](#)

IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 25/03/2019 Local time: 12:00

IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

Date: 10/05/2019

IV.2.4. Languages in which tenders or requests to participate may be submitted

English

IV.2.6. Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 01/07/2021

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: yes

Estimated timing for further notices to be published:

This contract will run from July 2021 to 2036. There is every likelihood this will be a recurrent procurement thereafter.

VI.3. Additional information

VI.4. Procedures for review

VI.4.1. Review body

Official name: Bristol and Weston Purchasing Consortium

Postal address: Level 3, Whitefriars, Lewins Mead

Town: Bristol

Postal code: BS1 2NT

Country: United Kingdom

VI.4.3. Review procedure

Precise information on deadline(s) for review procedures:

BWPC will incorporate a minimum 10 calendar day Standstill Period following electronic notification to unsuccessful applicants of the award decision. An economic operator that suffers, or risks suffering, loss or damage attributable to a breach of duty under the Public Contracts Regulations 2015 (SI 2015 No 102) may bring proceedings in the High Court (England, Wales and Northern Ireland). Any such action must be brought promptly.

VI.5. Date of dispatch of this notice

07/02/2019