

United Kingdom-Warwick: Business and management consultancy services
OJ S 31/2020 13/02/2020
Contract award notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Warwickshire County Council

Postal address: Shire Hall

Town: Warwick

NUTS code: UKG13 Warwickshire

Postal code: CV34 4RL

Country: United Kingdom

Contact person: Strategic Procurement

E-mail: procurement@warwickshire.gov.uk

Telephone: +44 1926736364

Internet address(es):

Main address: <http://www.warwickshire.gov.uk>

Address of the buyer profile: <http://www.warwickshire.gov.uk/procurement>

I.1. Name and addresses

Official name: Coventry City Council

Postal address: Earl Street

Town: Coventry

NUTS code: UKG33 Coventry

Postal code: CV1 5RR

Country: United Kingdom

Contact person: Strategic Procurement

E-mail: procurement@warwickshire.gov.uk

Telephone: +44 1926736364

Internet address(es):

Main address: <http://www.warwickshire.gov.uk>

Address of the buyer profile: <http://www.warwickshire.gov.uk/procurement>

I.1. Name and addresses

Official name: Nuneaton and Bedworth Borough Council

Postal address: Town Hall, Coton Road

Town: Nuneaton

NUTS code: UKG13 Warwickshire

Postal code: CV11 5AA

Country: United Kingdom

Contact person: Strategic Procurement

E-mail: procurement@warwickshire.gov.uk

Telephone: +44 1926736364

Internet address(es):

Main address: <http://www.warwickshire.gov.uk>

Address of the buyer profile: <http://www.warwickshire.gov.uk/procurement>

I.1. Name and addresses

Official name: North Warwickshire Borough Council

Postal address: South Street

Town: Atherstone

NUTS code: UKG13 Warwickshire

Postal code: CV9 1DE

Country: United Kingdom

Contact person: Strategic Procurement

E-mail: procurement@warwickshire.gov.uk

Telephone: +44 1926736364

Internet address(es):

Main address: <http://www.warwickshire.gov.uk>

Address of the buyer profile: <http://www.warwickshire.gov.uk/procurement>

I.1. Name and addresses

Official name: Rugby Borough Council

Postal address: Town Hall, Evreux Way

Town: Rugby

NUTS code: UKG13 Warwickshire

Postal code: CV21 2RR

Country: United Kingdom

Contact person: Strategic Procurement

E-mail: procurement@warwickshire.gov.uk

Telephone: +44 1926736364

Internet address(es):

Main address: <http://www.warwickshire.gov.uk>

Address of the buyer profile: <http://www.warwickshire.gov.uk/procurement>

I.1. Name and addresses

Official name: Stratford-on-Avon District Council

Postal address: Elizabeth House, Church Street

Town: Stratford

NUTS code: UKG13 Warwickshire

Postal code: CV37 6HX

Country: United Kingdom

Contact person: Strategic Procurement

E-mail: procurement@warwickshire.gov.uk

Telephone: +44 1926736364

Internet address(es):

Main address: <http://www.warwickshire.gov.uk>

Address of the buyer profile: <http://www.warwickshire.gov.uk/procurement>

I.1. Name and addresses

Official name: Warwick District Council

Postal address: Riverside House, Milverton Hill

Town: Leamington Spa

NUTS code: UKG13 Warwickshire

Postal code: CV32 5HZ

Country: United Kingdom

Contact person: Strategic Procurement

E-mail: procurement@warwickshire.gov.uk

Telephone: +44 1926736364

Internet address(es):

Main address: <http://www.warwickshire.gov.uk>

Address of the buyer profile: <http://www.warwickshire.gov.uk/procurement>

I.2. Information about joint procurement

The contract involves joint procurement

I.4. Type of the contracting authority

Regional or local authority

I.5. Main activity

General public services

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

Business Start Up Support Services

II.1.2. Main CPV code

79410000 Business and management consultancy services

II.1.3. Type of contract

Services

II.1.4. Short description

Warwickshire County Council is looking to enter into a single-supplier contract with a specialist organisation to deliver business start-up support services across Warwickshire. The service should provide support to individuals who have ambitions to start a business and support to start-up businesses in their first 24 months of trading.

The service will be part-funded by the European Regional Development Fund, with this funding being matched by contributions from the Council, North Warwickshire Borough Council, Nuneaton and Bedworth Borough Council, Rugby Borough Council, Stratford-on-Avon District Council and Warwick District Council. As a result the contracting authority and the successful supplier will need to work together to ensure ERDF reporting obligations are maintained outcomes are attained.

The initial 26 month term is build around current ERDF funding commitments and any extension periods will follow similar justification.

II.1.6. Information about lots

This contract is divided into lots: no

II.1.7. Total value of the procurement

Lowest offer: 556 062,50 GBP / Highest offer: 667 312,50 GBP taken into consideration

II.2. Description

II.2.3. Place of performance

NUTS code: UKG13 Warwickshire

NUTS code: UKG33 Coventry

Main site or place of performance: The delivery of this provision will take place within the County of Warwickshire. Performance may become required within Coventry over the contract's term.

II.2.4. Description of the procurement

The procurement followed an open procedure.

The aim of the procurement process was to award a contract to a single supplier who has the capacity to deliver the specified services to the whole County and is capable of meeting and surpassing the obligations set by ERDF and the Council

Contract value – the 'Estimated value' provided in this notice is a potential total value for the entire 74 month term. The value is set at a high level to accommodate for currently unknown factors including future ERDF funding and possible collaboration opportunities.

The known contract value – the initial 26 month term contract has committed funding of 668 210 GBP to be available for this time period.

Following this term, extension periods will be possible subject to funding being committed from ERDF or the Government based equivalent following the UK's withdrawal from the European Union. For the purposes of this notice, the level of funding is predicted to be the same for the following 4 years.

During the contract's term, performance may become required within Warwickshire's neighbouring local authority, Coventry City. The authority currently has its their own contracted arrangements. However, the Council — in line with our sub-regional procurement strategy — is giving Coventry City Council (as well as Warwickshire's District and Borough Councils) the potential opportunity to make use of this contract rather than re-tendering their own provision. For the purposes of this notice, Coventry City Council have a current contract which is valued at approximately 200 000 GBP per annum.

Considering the above, the estimated contract value on this procurement has been raised to cover a situation where all this spend combines, although the potential of it occurring is unknown.

II.2.5. Award criteria

Quality criterion - Name: Service activities / Weighting: 27

Quality criterion - Name: Geographical coverage / Weighting: 15

Quality criterion - Name: Added value of service / Weighting: 3

Quality criterion - Name: Resources and timescales / Weighting: 12

Quality criterion - Name: Additional outputs / Weighting: 3

Cost criterion - Name: Cost element / Weighting: 40

II.2.11. Information about options

Options: yes

Description of options:

Following the initial 26 month term, and dependant on funding and supplier performance, the Council reserves the right to extend the contract by further periods not exceeding 48 months. The maximum contract term including full extension period will be 74 months (6 years and 2 months).

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: yes

Identification of the project: The provision is primarily funded by the European Regional Development Fund (ERDF).

II.2.14. Additional information

Please see details provided in VI.3) Additional information.

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2019/S 140-345229](#)

IV.2.8. Information about termination of dynamic purchasing system

IV.2.9. Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Title:

Business Start Up Support Services

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

23/10/2019

V.2.2. Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Coventry and Warwickshire Chamber of Commerce

Postal address: Chamber House, Unit 8-9 Innovation Village, Cheetah Road

Town: Coventry

NUTS code: UKG33 Coventry

Postal code: CV1 2TL

Country: United Kingdom

Internet address: www.cw-chamber.co.uk

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 2 100 000,00 GBP

Lowest offer: 556 062,50 GBP / Highest offer: 667 312,50 GBP taken into consideration

V.2.5. Information about subcontracting

Section VI: Complementary information

VI.3. Additional information

This procurement exercise has been run electronically using the Council's e-tendering system (CSWJETS). All documentation and further information regarding the procurement were available on this system.

The successful supplier will have to work with the Council and ensure ERDF reporting requirements at met and predicted outcomes are attained. Failure to attain ERDF outcomes has financial consequences and/or effects future funding the Council can gain and the Council will seek losses from the Supplier in this instance.

The estimated contract value is inflated to cover potential but currently unrealised spend. The actual known value of this contract is 668 210 GBP based on committed funding from ERDF. For further details regarding how the larger estimated value was calculated, please see question II.2.4) Description of the procurement.

VI.4. Procedures for review

VI.4.1. Review body

Official name: The Royal Courts of Justice

Postal address: The Strand

Town: London

Postal code: WC2A 2LL

Country: United Kingdom

VI.4.4. Service from which information about the review procedure may be obtained

Official name: Cabinet Office

Postal address: 70 Whitehall

Town: London

Postal code: SW1A 2AS

Country: United Kingdom

VI.5. Date of dispatch of this notice

10/02/2020