

United Kingdom-Yeovil: Health and social work services

OJ S 44/2015 04/03/2015

Contract notice

Services

Directive 2004/18/EC

## Section I: Contracting authority

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### I.1. Name and addresses

Official name: NHS Somerset Clinical Commissioning Group

Postal address: Wynford House, Lufton Way

Town: Yeovil

Postal code: BA22 8HR

Country: United Kingdom

Contact person: South West Commissioning Support

For the attention of: Adam Hann

E-mail: [adam.hann@swcsu.nhs.uk](mailto:adam.hann@swcsu.nhs.uk)

#### Internet address(es):

General address of the contracting authority: <http://www.somersetccg.nhs.uk/>

Address of the buyer profile: <https://in-tendhost.co.uk/swcsu/asp/Home>

#### Additional information can be obtained from:

the abovementioned address

**Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from:**

the abovementioned address

**Tenders or requests to participate must be submitted:** the abovementioned address

### I.2. Type of the contracting authority

Body governed by public law

### I.3. Main activity

Health

### I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: no

## Section II: Object of the contract

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### II.1. Description

#### II.1.1. Title attributed to the contract by the contracting authority

Somerset CCG — Shepton Mallet Health and Wellbeing Service Lead Provider.

#### II.1.2. Type of contract and place of performance or delivery

Services

Service category No 25: Health and social services

NUTS code UKK23 Somerset

#### II.1.3. Information about a framework agreement or a dynamic purchasing system

The notice involves a public contract

#### **II.1.4. Information about framework agreement**

#### **II.1.5. Short description of the contract or purchase(s)**

Somerset Clinical Commissioning Group (CCG) wishes to support the re-modelling of the Shepton Mallet Community Hospital site as it is re-developed into a Health and Wellbeing Campus. Somerset CCG would like to commission a lead provider in order to maximise the potential and to reduce duplication, streamline services and bring new illness prevention and self-help services onto the site.

The shared vision for the site is to develop a health and wellbeing campus, providing primary and secondary care on the same site alongside health and wellbeing services that encourages people to self-care and support the illness prevention agenda. It is envisaged that a GP practice, a community pharmacy (for NHS scripts) and dental access centre will be incorporated into the site, although these will not form part of this procurement.

Somerset CCG would like to update the infrastructure on site to ensure it is fit for 21<sup>st</sup> Century healthcare and wellbeing service provision. We are seeking a lead provider that will deliver services and proactively work with the CCG to re-design the site. It is currently envisaged that the services will be introduced to the contract in two phases:

Phase 1 will commence on the contract start date December 2016.

Phase 2 is estimated to begin 3 years from the contract start date; the timing will be dependent on the build development plans for the site.

The re-development of the site will be planned, and take place during phase one of the contract.

There may be an opportunity for the lead provider to assist with the capital financing of the re-development of the site.

The Commissioner is clear that phase 2 is a key deliverable of the procurement and that the full scope and costing of phase 2 will be agreed and implemented through a contract variation during the contract duration. While the scope of activity to be delivered from the site may vary during the term of the contract, it is currently anticipated that it will include:

Phase 1 (years 1-3 of contract);

Specific outpatient specialties;

Diagnostic procedures;

Therapeutic procedures;

Specific elective/ medical specialties;

Minor Injury Unit provision;

General rehabilitation inpatient bed provision with medical input (beds are planned to have flexible use and therefore should a stroke patient be medically suitable for Early Supported Discharge (ESD), but cannot be cared for in their home environment, they could be cared for in these beds with ESD team visiting them as if they were at their home location). ESD is not included in the procurement;

Day case ambulatory care;

Support services for the site such as catering;

Phase 2 (in addition to phase 1 from approximately year 3 onwards);

Services to support the illness prevention and self-help agenda via the provision of a Health and Wellbeing Centre (where the lead provider will be expected to collaborate with local charities and voluntary groups);

Medically led assessment beds.

Further details are contained in the Memorandum of Information (MOI).

#### **II.1.6. CPV code(s)**

85000000 Health and social work services, 85112200 Outpatient care services, 85312500 Rehabilitation services, 85111400 Rehabilitation hospital services, 85144000 Residential health facilities services, 85111000 Hospital services, 85323000 Community health services, 85111200 Medical hospital services

#### **II.1.7. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

#### **II.1.8. Lots**

This contract is divided into lots: no

#### **II.1.9. Information about variants**

Variants will be accepted: yes

### **II.2. Scope of the procurement**

#### **II.2.1. Total quantity or scope**

Somerset CCG is inviting expressions of interest for services as described above.

The CCG is seeking to award an 8 year contract with the option to extend for any period up to 2 years.

The successful bidder will perform services from the existing Shepton Mallet NHS Treatment Centre located at Old Wells Road, Shepton Mallet, Somerset BA4 4LP.

The successful bidder will be granted a lease for the necessary buildings by NHS Property Services Ltd, who own the site. The successful bidder as lead provider would be expected to cover the rental charges (which will include overheads) applicable to the site.

During the first phase of the contract the lead provider should expect a charge of approximately 1 100 000 GBP per annum. The rental charge for phase 2 onwards will be dependent on the agreed development of the site in order to provide the services.

For the purposes of this stage of the procurement exercise, bidders should assume the rental will remain at 1 100 000 GBP throughout the contract term. The successful bidder will be a key member in the team designing and negotiating the redevelopment of the site and therefore rental charges will be agreed in advance of phase 2.

The successful bidder will also deliver services across Somerset in order to deliver care closer to home. These sites will not be specified except where provision is already in existence and the potential provider is asked to consider additional options to be agreed with the Commissioner. Further information is contained within Part B of the Mol.

The Provider will be expected to meet premises costs.

The lead provider will be responsible for all the specified services and Somerset CCG will manage the contract directly through the lead provider. The lead provider will be expected to formally manage any sub-contracting arrangements.

The lead provider will need to replace existing equipment as and when the life of the equipment determines replacement or put in an alternative solution that is agreed with the commissioners.

There may be an opportunity to take on some of the existing equipment on the site, some of which may be available at residual book value. This information will be provided during the procurement process.

#### **Instructions for Expressing of Interest in the Procurement**

Providers are required to identify whether they are potential Lead Providers or potential Sub Contractors. Expressions of Interest are required from those organisations that consider themselves suitable Lead Providers or Sub Contractors and should go to <https://in-tendhost.co.uk/swcsu/asp/Home> and register your interest.

To help providers in determining whether they are a suitable Lead Provider the following will apply:

The lead provider will be responsible for the clinical delivery of all the specified services on site along with the financial and budgetary management, budgetary analysis, overall contract management of the entire contract and the performance including RTT.

The lead provider will be responsible for the performance and contract management of all sub-contractors to the main contract.

Should providers consider they are suitable candidates then please Express an Interest by following the instructions as detailed in additional information.

A bidder information event has been arranged to take place at Wynford House, Lufton Way, Yeovil, Somerset, BA22 8HR on Tuesday 10.3.2015 starting at 13:00. This is to ensure all potential Bidders are given an equal opportunity to fully understand the requirements of this procurement and have an equal opportunity to bid. It will aim to inform all potential bidders of the procurement principles, processes and next steps.

This event is open to potential lead providers and potential sub-contractors.

If you wish to attend this event you are required to complete and return Appendix A as instructed within the MOI no later than 17:00 on Friday 6.3.2015. The MOI is available to download from In-tend once you have successfully registered your Interest on the In-Tend portal.

The estimated contract value for an 8 year period is 103 000 000 GBP to 108 000 000 GBP. This has been calculated based on the anticipated cost of phase one and includes the maximum potential CQUIN value at 2.5 % based solely on the expected cost of phase 1. This range provides an indicative envelope for bidders largely based on current activity however, the actual financial envelope will be confirmed during the procurement process.

The annual price for phase 2 will be agreed through contract negotiations during phase one, but is likely to be largely cost neutral. However, potential providers should be aware that negotiations for phase 2 may result in a reduction in contract price of 300 000 GBP per annum up to an increase in annual value of 250 000 GBP.

The volume of activity for the successful bidder will largely be dependent on patient choice but an indicative activity plan will be included with the contract. However, no volume guarantees will be provided.

As the health care services within Somerset are modernised, the CCG may wish for some specialities to be commissioned for outcomes during the life of the contract. Should this be the case, these changes will be reflected in contract variations.

Estimated value excluding VAT:

Range: between 128 000 000 and 134 500 000 GBP

## **II.2.2. Information about options**

Options: yes

Description of options: Option to extend for any period up to 2 years.

## **II.2.3. Information about renewals**

This contract is subject to renewal: yes

Number of possible renewals: Range: between 1 and 2

## **II.3. Duration of the contract or time limit for completion**

Duration in months: 120 (from the award of the contract)

# **Section III: Legal, economic, financial and technical information**

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## **III.1. Conditions related to the contract**



## Section IV: Procedure

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### IV.1. Type of procedure

#### IV.1.1. Type of procedure

Negotiated

Some candidates have already been selected (if appropriate under certain types of negotiated procedures) no

#### IV.1.2. Information about the limits on the number of candidates to be invited

Envisaged minimum number 3: and Maximum number 10

Objective criteria for choosing the limited number of candidates: The CCG will utilise a PQQ to shortlist expressions of interest. The criteria for shortlisting will be set out in the PQQ documentation. The PQQ and associated documentation will be available upon successfully registering your interest.

Criteria for shortlisting at each stage of the process will be defined in the appropriate tender documentation.

#### IV.1.3. Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated yes

### IV.2. Award criteria

#### IV.2.1. Award criteria

The most economically advantageous tender in terms of Price is not the only award criterion and all criteria are stated only in the procurement documents

#### IV.2.2. Information about electronic auction

An electronic auction will be used: no

### IV.3. Administrative information

#### IV.3.1. File reference number attributed by the contracting authority

SWCSU/NHSNSCCG/00000038/2015

#### IV.3.2. Previous publication concerning this procedure

Prior information notice

Notice number in the OJ S: [2014/S 117-207149](#) of 20.6.2014

#### IV.3.3. Conditions for obtaining specifications and additional documents or descriptive document

Time limit for receipt of requests for documents or for accessing documents: 30.3.2015 - 12:00

Payable documents: no

#### IV.3.4. Time limit for receipt of tenders or requests to participate

7.4.2015 - 12:00

#### IV.3.5. Estimated date of dispatch of invitations to tender or to participate to selected candidates

8.6.2015

#### IV.3.6. Languages in which tenders or requests to participate may be submitted

English.

#### **IV.3.7. Minimum time frame during which the tenderer must maintain the tender**

#### **IV.3.8. Conditions for opening of tenders**

### **Section VI: Complementary information**

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#### **VI.1. Information about recurrence**

This is a recurrent procurement: no

#### **VI.2. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **VI.3. Additional information**

This is a procurement for healthcare services falling with Schedule 3 (Social and Other Specified Services) of the Public Contracts Regulation 2015 (the 2015 Regulations). Regulation 120 of the 2015 Regulations exempt CCGs from the requirements of the new regulations for the procurement of healthcare services commenced before 18.4.2016. Therefore, the Public Contracts Regulations 2006 (as amended) (the 2006 Regulations) together with NHS (Procurement, Patient Choice and Competition) (No.2) Regulations 2013 remain relevant and apply to the conduct of this procurement exercise.

Accordingly, the CCG is voluntarily advertising this requirement in the OJEU given the flexibilities applying to Part B services under the 2006 Regulations. The CCG intends to conduct a negotiated procedure similar to the form of competition set out in the 2006 Regulations. However, the CCG in procuring a Part B services contract is not bound by many of the formalities of the 2006 Regulations and reserves the right to vary the form and manner of the competition accordingly.

The procurement exercise will be conducted in accordance with the information contained in the tender documentation.

The Authority has voluntarily advertised this procurement exercise in the Official Journal, solely in order to reach as wide an audience as possible. The Authority has been constrained by the forms used by the Publications Office to describe the procurement procedure as Negotiated but the Authority does not bind itself to conduct the procurement process in accordance with the Negotiated Procedure, as described in the Regulations, nor to abide by any other part of the Regulations which does not expressly apply to procurements for Health Services.

Neither a reference during or after this procurement process to the Regulations or the use of language or terminology common to the Regulations shall require the Authority to conduct a full procurement in accordance with the Regulations. This notice is being placed for advertising purposes only.

As part of the tendering process bidders will be required to complete a mandatory PQQ stage.

To receive more information about this tender, including the Memorandum of Information (Mol) and any amendments and/or clarifications and to request any clarifications and/or to respond to this tender, you must register your interest to this tender on the following site:

<https://in-tendhost.co.uk/swcsu/asp/Home>

Once you have successfully registered your Expressions of Interest you will be issued with the Pre-Qualifying Questionnaire for completion.

Note: Potential Subcontractors should follow the instructions contained within the Mol.

Note: A potential Lead Provider who also wishes to take part as a Potential Subcontractor to another bidder should ensure that appropriate measures are taken within its organisation to

prevent conflicts of interest or flow of information between its bid to act as Lead Provider and any proposal to act as a Potential Subcontractor to another organisation. Failure to do so may result in disqualification. This is a continuing obligation throughout this tendering process.

**VI.4. Procedures for review**

**VI.4.1. Review body**

**VI.4.2. Review procedure**

Precise information on deadline(s) for review procedures: The NHS Somerset CCG intends to voluntarily observe the award decision notices provisions and 10 day standstill period described in Regulation 32 of the 2006 Regulations.

Unsuccessful tenderers and applicants will receive scores and reasons for the decision, including the characteristics and relative advantages of the winning bid and the reasons why the tenderer/application was unsuccessful. Deadline for lodging of appeals should be in accordance with Regulation 32 and Regulation 47 of the 2006 Regulations.

**VI.4.3. Service from which information about the review procedure may be obtained**

**VI.5. Date of dispatch of this notice**

27.2.2015