

United Kingdom-Birmingham: Training programme services
OJ S 50/2014 12/03/2014
Contract award notice
Services

Directive 2004/18/EC

Section I: Contracting authority

I.1. Name and addresses

Official name: Sandwell and West Birmingham Hospitals NHS Trust

Postal address: City Hospital, Dudley Road

Town: Birmingham

Postal code: B18 7QH

Country: United Kingdom

For the attention of: Andy Brierley

E-mail: andy.brierley@nhs.net

Telephone: +44 1215074956

Fax: +44 1215074961

Internet address(es):

General address of the contracting authority: <http://www.swbh.nhs.uk>

I.2. Type of the contracting authority

Body governed by public law

I.3. Main activity

Health

I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: no

Section II: Object of the contract

II.1. Description

II.1.1. Title

The Provision of an Enhanced Leadership Development Programme.

II.1.2. Type of contract and place of performance or delivery

Services

Service category No 24: Education and vocational education services

Main site or place of performance: Across 3 SWBH NHS Trust Sites and possible external sites within the West Midlands.

NUTS code UKG31 Birmingham, UKG34 Dudley and Sandwell

II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)

II.1.4. Short description of the contract or purchase(s)

The contract for the supply of an Enhanced Leadership Development Programme for use by SWBH.

SWBH is an acute hospital and community health service Trust employing in the region of 7,000 staff.

The requirement is to provide a range of development solutions to improve leadership skills across the Trust; ensuring leaders have the leadership competences, knowledge and skills to deliver organisational vision, values and objectives.

There is an existing leadership development framework and this tender is to initially provide development centre/s addressing the key components of this framework for approximately 150 – 200 senior leaders, with options to deliver further development centres and support programmes to a second tier of management. These leaders include the Executive Team; Group Triumvirates; Directorate Triumvirates; senior leaders with broad impact/responsibilities beyond their immediate service or those leading a significant service, and includes all disciplines (examples of roles include: Executive Directors; Group and Clinical Directors; Group Directors of Nursing; Group Directors of Operations, Clinical Leads; Deputy/Assistant Directors or equivalents; Heads of Services and/or Programmes).

High level objectives to be met via the provision of this leadership development are:

- A recognised SWBH leadership brand;
- Improved capability to deliver transformational change within the NHS/Healthcare environment;
- Improved patient outcomes and experience through cultural change and continuous improvement;
- Supporting the development of an integrated approach to talent management;
- Recognition of the Trust as an employer of choice where new and potential employees know they will be developed to be excellent leaders.

The Trust has agreed a set of principles which underpin our approach to Leadership Development:

Our development offering will:

- Deliver multidisciplinary development;
- Support the development of Group and directorate Triumvirate (medical, nursing and managerial) leadership;
- Incorporate or build on, leadership development work already in place;
- Include team as well as individual development;
- Use 360 degree feedback as widely as possible;
- Not be optional;
- Incorporate organisational leadership competences and Trust values;
- Include embedding effective appraisals;
- Link to, and support, talent management and succession planning.

II.1.5. CPV code(s)

80521000 Training programme services

II.1.6. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

II.2. Total value of the contract/lot

II.2.1. Total value of the contract/lot

Value: 750 000 GBP

Section IV: Procedure

IV.1. Type of procedure

IV.1.1. Type of procedure

Accelerated restricted

IV.2. Award criteria

IV.2.1. Award criteria

The most economically advantageous tender in terms of

1. Price. Weighting 40
2. Quality. Weighting 60

IV.2.2. Information about electronic auction

An electronic auction has been used: no

IV.3. Administrative information

IV.3.1. File reference number attributed by the contracting authority

IV.3.2. Previous publication concerning this procedure

Contract notice

Notice number in the OJ S: [2013/S 241-419458](#) of 12.12.2013

Section V: Award of contract

Contract No: TW1280

Lot title: The Provision of an Enhanced Leadership Development Programme

V.1. Date of conclusion of the contract

18.2.2014

V.2. Information about tenders

Number of tenders received: 6

V.3. Name and address of the contractor

Official name: The Hay Group Management Limited

Postal address: 33 Grosvenor Place

Town: London

Postal code: SW1X 7HG

Country: United Kingdom

Internet address: <http://www.haygroup.com/uk/>

V.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot:

Value: 750 000 GBP

V.5. Information about subcontracting

The contract is likely to be subcontracted: no

Section VI: Complementary information

VI.1. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:

no

VI.2. Additional information

VI.3. Procedures for review

VI.3.1. Review body

VI.3.2. Review procedure

VI.3.3. Service from which information about the review procedure may be obtained

VI.4. Date of dispatch of this notice

7.3.2014