

**United Kingdom-Manchester: Telephone and data transmission services**  
**OJ S 39/2020 25/02/2020**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: English Institute of Sport Ltd

Postal address: The Manchester Institute of Health and Performance, 299 Alan Turing Way

Town: Manchester

NUTS code: UK United Kingdom

Postal code: M11 3BS

Country: United Kingdom

Contact person: Ian Mulholland

E-mail: [ian.mulholland@eis2win.co.uk](mailto:ian.mulholland@eis2win.co.uk)

**Internet address(es):**

Main address: <http://www.eis2win.co.uk>

**I.4. Type of the contracting authority**

Body governed by public law

**I.5. Main activity**

Other activity: High performance athlete and sport science, medicine, technology and engineering services

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Mobile Phone Services Contract

Reference number: EIS2019

**II.1.2. Main CPV code**

64210000 Telephone and data transmission services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

The English Institute of Sport (EIS) wishes to procure a new mobile voice, data and SMS services contract for 24 months starting from December 2019 for approximately 400 connections.

The EIS employs approximately 400 staff who are based at several High Performance Centres in the UK. Most of the workforce regularly work away from their centres and have work

patterns that are mobile and remote. A large number of staff work abroad, their overseas travel may cover periods up to several months. Staff have been issued with iPhone 6S and 7 and it is intended that these devices will remain in use for the new contract.

As a publicly funded organisation EIS is seeking to maximise value for money and wishes to minimise one-off set up costs as well as ongoing revenue costs.

#### **II.1.6. Information about lots**

This contract is divided into lots: no

#### **II.1.7. Total value of the procurement**

Value excluding VAT: 158 400,00 EUR

### **II.2. Description**

#### **II.2.2. Additional CPV code(s)**

64210000 Telephone and data transmission services

#### **II.2.3. Place of performance**

NUTS code: UK United Kingdom

#### **II.2.4. Description of the procurement**

The English Institute of Sport (EIS) is seeking to appoint 1 supplier to provide a contract for mobile voice, data and SMS services for 24 months to its 400 employees. The contract value is worth approximately 300 000 GBP plus VAT.

The supplier will need to:

- 1) Provide connections for all employees;
- 2) Offer solutions for mobile device management and device security;
- 3) Offer solutions for allocating individual user data thresholds and capping of data use when tethering or roaming;
- 4) Provide ongoing technical and customer services support throughout the contract under a service level agreement;
- 5) Provide a clear charging structure with an online billing portal; the portal must have an easy to use facility to analyse summary and detailed breakdowns of billing;
- 6) The billing portal should permit administrators and managers to view the details of staff who report to them, e.g. the Finance manager should be able to see usage details of the Finance team members;
- 7) Offer an easy to use, simple to administer and cost effective roaming solution for staff who are overseas;
- 8) Provide WiFi calling;
- 9) Offer a Tech Fund for the purchase of extra handsets to replace lost and damaged devices. Note that EIS already owns its handset equipment and so handsets for all connections are not required to be provided under this contract. EIS owns its devices which are iPhone 6S and iPhone 7.

The supplier must have greater than 5 % of their domestic market share of subscribers and preferably have a UK based support/helpdesk centre.

The EIS pioneers the delivery of science, medicine and technology services to drive medal success at Olympic, Paralympic and international competition, supporting elite athletes through its nationwide network of expertise and facilities. It strives to be the world-leading high performance institute. Staff are based at 9 high performance centres across the UK but EIS services are delivered at different sporting locations including swimming pools, lakes, velodromes and athletic tracks. Services are also delivered to athletes while competing or training in Europe and the Rest of the World.

To receive a copy of the invitation to tender please contact Ian Mulholland: [ian.mulholland@eis2win.co.uk](mailto:ian.mulholland@eis2win.co.uk)

The ITT will be issued to Interested suppliers after 9th September. They must confirm their intention to submit a response by 16th September and must submit their tenders by 21.10.2019.

**II.2.5. Award criteria**

Quality criterion - Name: Quality / Weighting: 30 %

Cost criterion - Name: Price / Weighting: 70 %

**II.2.11. Information about options**

Options: no

**II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

**II.2.14. Additional information**

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**Section IV: Procedure**

**IV.1. Description**

**IV.1.1. Type of procedure**

Open procedure

**IV.1.3. Information about a framework agreement or a dynamic purchasing system**

**IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

**IV.2. Administrative information**

**IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2019/S 150-370241](#)

**IV.2.8. Information about termination of dynamic purchasing system**

**IV.2.9. Information about termination of call for competition in the form of a prior information notice**

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**Section V: Award of contract**

**Title:**

Mobile Phone Services Contract

A contract/lot is awarded: yes

**V.2. Award of contract**

**V.2.1. Date of conclusion of the contract**

20/01/2020

**V.2.2. Information about tenders**

Number of tenders received: 15

Number of tenders received from SMEs: 12  
Number of tenders received from tenderers from other EU Member States: 0  
Number of tenders received from tenderers from non-EU Member States: 0  
Number of tenders received by electronic means: 15  
The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Simpatico  
Town: Beverley  
NUTS code: UKE Yorkshire and the Humber  
Postal code: HU17 9EZ  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot: 300 000,00 GBP  
Total value of the contract/lot: 158 400,00 GBP

**V.2.5. Information about subcontracting**

**Section VI: Complementary information**

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**VI.3. Additional information**

**VI.4. Procedures for review**

**VI.4.1. Review body**

Official name: English Institute of Sport  
Postal address: Manchester Institute of Health and Performance, 299 Alan Turing Way  
Town: Manchester  
Postal code: M11 3BS  
Country: United Kingdom

**VI.5. Date of dispatch of this notice**

20/02/2020