

100477-2026 - Competition

**Norway – IT services: consulting, software development, Internet and support –
Kvalifisering_Anskaffelse erp system
OJ S 30/2026 12/02/2026
Contract or concession notice – standard regime
Services**

1. Buyer

1.1. Buyer

Official name: Lunera Energi AS

Email: aekholm@deloitte.no

Activity of the contracting entity: Production, transport or distribution of gas or heat

2. Procedure

2.1. Procedure

Title: Kvalifisering_Anskaffelse erp system

Description: Lunera Energi AS is faced with the need to replace the current over 20 separate and non-integrated systems with an integrated and centralised ERP system that covers the core functions finance, payroll, HR and operation and maintenance. The procurement includes a system, establishment and operation and administration of the system. The system can consist of one or several systems that together cover all, several or one core function(s). The current system solution presents challenges connected to data consistency and a lack of automation. The procurement shall ensure a standardised, cloud-based ERP system that provides better interaction, increased efficiency and improved decision support. Furthermore, it is a central goal that the Contracting Authority shall be able to operate independently by the end of the fourth quarter of 2026, thereby ending transitional agreements with Statkraft. The ERP system must be flexible in order to support the company's long-term strategy and growth ambitions up until 2030. Emphasis will also be put on cost efficiency and simple management through a standardised architecture with a low degree of adaptation, as well as a safe transition to independent operations with clear contracts and reduced supplier risk. The implementation shall be completed by 2026, with the possibility for further development and additional modules afterwards. Tenderers can submit tenders for only part or all of the delivery, i.e. tenders for the following parts: Finance, payroll and HR Operations and maintenance. The contracting authority opens up so that tenderers can connect with sub-suppliers in order to deliver.

Procedure identifier: 2e4402ce-949c-4c9a-8fef-0789d6d1a31e

Internal identifier: 26/02

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

Main features of the procedure: Lunera Energi AS is faced with the need to replace the current over 20 separate and non-integrated systems with an integrated and centralised ERP system that covers the core functions finance, payroll, HR and operation and maintenance. The procurement includes a system, establishment and operation and administration of the system. The system can consist of one or several systems that together cover all, several or one core function(s). The current system solution presents challenges connected to data

consistency and a lack of automation. The procurement shall ensure a standardised, cloud-based ERP system that provides better interaction, increased efficiency and improved decision support. Furthermore, it is a central goal that the Contracting Authority shall be able to operate independently by the end of the fourth quarter of 2026, thereby ending transitional agreements with Statkraft. The ERP system must be flexible in order to support the company's long-term strategy and growth ambitions up until 2030. Emphasis will also be put on cost efficiency and simple management through a standardised architecture with a low degree of adaptation, as well as a safe transition to independent operations with clear contracts and reduced supplier risk. The implementation shall be completed by 2026, with the possibility for further development and additional modules afterwards. Tenderers can submit tenders for only part or all of the delivery, i.e. tenders for the following parts: Finance, payroll and HR Operations and maintenance. The contracting authority opens up so that tenderers can connect with sub-suppliers in order to deliver.

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72000000 IT services: consulting, software development, Internet and support

Additional classification (cpv): 48000000 Software package and information systems, 48400000 Business transaction and personal business software package, 72200000 Software programming and consultancy services, 72600000 Computer support and consultancy services

2.1.2. Place of performance

Country subdivision (NUTS): Trøndelag/Tröndelage (NO060)

Country: Norway

2.1.3. Value

Estimated value excluding VAT: 43 000 000,00 NOK

2.1.4. General information

Legal basis:

Directive 2014/25/EU

Forsyningsforskriften - Lunera Energi AS produces district heating on awarded concession from Trondheim municipality.

2.1.5. Terms of procurement

Terms of submission:

Maximum number of lots for which one tenderer can submit tenders: 2

Terms of contract:

Maximum number of lots for which contracts can be awarded to one tenderer: 2

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: European Single Procurement Document (ESPD), Notice, Procurement Document

Corruption: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body or has the competence to represent or control or make decisions in such bodies, in the event a enforceable verdict has been convicted of corruption by a verdict handed down not more than five years ago, or a rejection period determined directly in the judgement that still applies? Corruption as defined in Article 3 of the Convention on Combating Corruption, Involving European Communities or European Union Member States (EUT C 195 of 25.6.1997, s. 1), and in Article 2, point 1, in the Council's framework decision 2003/568/RIA of 22 July 2003 on combating corruption in the private

sector (EUT L 192 of 31.7.2003, p. 54). This rejection reason also includes corruption as defined in national law for the contracting authority or supplier.

Fraud: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body or has the competence to represent or control or make decisions in such bodies, at the time a legally convicted of fraud has been convicted of fraud by a verdict handed down not more than five years ago, or a rejection period determined directly in the judgement that still applies? Fraud included in Article 1 of the Convention on protection of the Financial Interests of the European Communities (EFT C 316 of 27.11.1995, p. 48).

Money laundering or terrorist financing: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body or has the competence to represent or control or make decisions in such bodies, in the event a legal verdict has been convicted of money laundering or financing terrorism by a verdict handed down no more than five years ago, or a rejection period set out directly in the judgement that still applies? Money laundering or financing terrorism As defined in Article 1 of the European Parliament and Council Directive 2005/60/EF of 26 October 2005 on preventive measures against the use of the financial system for money laundering and financing terrorism (EUT L 309 of 25.11.2005, p. 15).

Participation in a criminal organisation: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body or has the competence to represent or control or make decisions in such bodies, at the time a legally convicted verdict of participation in a criminal organisation by a verdict handed down no more than five years ago, or a rejection period set out directly in the judgement that still applies? Participation in a criminal organisation as defined in Article 2 of the Council's framework decision 2008/841/RIA of 24 October 2008 on control of organised crime (EUT L 300 of 11.11.2008, p. 42)

Terrorist offences or offences linked to terrorist activities: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body, or has the competence to represent or control or make decisions in such bodies, in the event a legal verdict has been convicted of acts of terrorism or criminal acts connected to terrorist activities by a verdict handed down no more than five years ago, or a rejection period set out directly in the judgement that still applies? Acts of terrorism or criminal acts relating to terrorist activity as defined in Article 1 and 3 of the Council's framework decision 2002/475/RIA of 13 June 2002 on combating terrorism (EFT L 164, of 22.6.2002, p. 3). This rejection reason also includes incitement to, participation or attempts to commit such actions as included in Article 4 in the mentioned framework decision.

Child labour and including other forms of trafficking in human beings: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body or has the competence to represent or control or make decisions in such bodies, in the event a legal verdict has been convicted of child labour and other forms of human trafficking by a verdict handed down no more than five years ago, or a rejection period determined directly in the judgement that still applies? Child labour and other forms of human trafficking as defined in Article 2 of the European Parliament and council directive 2011/36/EU of 5. 1 April 2011 on the prevention and control of human trafficking and the protection of its victims and for compensation of the Council's framework decision 2002/629/RIA (EUT L 101 of 15.4.2011, p. 1).

Breaching of obligations in the fields of environmental law: Is the tenderer aware of breaches of environmental provisions as stated in national law, the relevant notice or procurement documents or Article 18 (2) of Directive 2014/24/EU.

Breaching of obligations in the fields of labour law: Is the tenderer aware of breaches of provisions on working conditions as stated in national law, the relevant notice or procurement documents or Article 18 (2) of Directive 2014/24/EU.

Breaching of obligations in the fields of social law: Is the tenderer aware of breaches of provisions on social conditions as stated in national law, the relevant notice or procurement documents or Article 18 (2) of Directive 2014/24/EU.

Agreements with other economic operators aimed at distorting competition: Has the tenderer entered into agreement(s) with other tenderers with the intention of turning the competition?

Grave professional misconduct: Has the tenderer committed serious errors in professional practice? If relevant, see the definitions in national law, the relevant notice or procurement documents.

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: Have the tenderer:a) given grossly incorrect information when notifying the information required to verify that there is no basis for rejection, or of the qualification requirements being met,b) failed to provide such information,c) subject to immediately submitting the supporting documents requested by the Contracting Authority, or d) improperly affecting the Contracting Authority's decision process to acquire confidential information that could give this an unlawful advantage in connection with competition, or negligently has given misleading information that can have a significant influence on decisions on rejection, selection or award?

Conflict of interest due to its participation in the procurement procedure: Are tenderers aware of a conflict of interest as stated in national law, the relevant notice or procurement documents?

Direct or indirect involvement in the preparation of this procurement procedure: Has the tenderer or an entity associated with the supplier advised the contracting authority or in another way been involved in the planning of the competition?

Early termination, damages, or other comparable sanctions: Has the tenderer committed significant breaches of contract in connection with the fulfilment of a previous public contract, a previous contract with a public contracting authority or a previous concession contract, where the breach has led to the cancellation of the contract, compensation or other similar sanctions?

Breaching of obligations set under purely national exclusion grounds: The contracting authority shall state that in Norway there are national rejection reasons. These shall be described in the procurement documents. Tenderers must respond to whether they are in one or more of the situations described in the national rejection reasons. Will the purely national rejection reasons, as stated in the relevant notice or in the procurement documents, apply?

Breaching obligation relating to payment of social security contributions: Have tenderers failed to fulfil all their social security obligations in the country where they are established and in their member state, if this is a different country than what he is established in?

Breaching obligation relating to payment of taxes: Has the tenderer not fulfilled his tax and duty obligations in the country in which he is established, and in the contracting authority's member state, if this is a different country than what he is established in?

Business activities are suspended: Specify why, under the mentioned circumstances, one is able to carry out the contract, considering the current national provisions and measures for continuing the business activities? It is not necessary to provide this information if rejection of tenderers made mandatory in accordance with the current national law without the possibility for exceptions.

Bankruptcy: Is the tenderer in a bankruptcy situation? Specify why, under the mentioned circumstances, one is able to carry out the contract, considering the current national provisions

and measures for continuing the business activities? It is not necessary to provide this information if rejection of tenderers made mandatory in accordance with the current national law without the possibility for exceptions.

Arrangement with creditors: Is the supplier in a situation where he has been forced debt arrangement? Specify why, under the mentioned circumstances, one is able to carry out the contract, considering the current national provisions and measures for continuing the business activities? It is not necessary to provide this information if rejection of tenderers made mandatory in accordance with the current national law without the possibility for exceptions.

Insolvency: Is the tenderer in an insolvency situation? Specify why, under the mentioned circumstances, one is able to carry out the contract, considering the current national provisions and measures for continuing the business activities? It is not necessary to provide this information if rejection of tenderers made mandatory in accordance with the current national law without the possibility for exceptions.

Assets being administered by liquidator: Specify why, under the mentioned circumstances, one is able to carry out the contract, considering the current national provisions and measures for continuing the business activities? It is not necessary to provide this information if rejection of tenderers made mandatory in accordance with the current national law without the possibility for exceptions.

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law: Is the supplier in a situation where he has been forced debt arrangement? Specify why, under the mentioned circumstances, one is able to carry out the contract, considering the current national provisions and measures for continuing the business activities? It is not necessary to provide this information if rejection of tenderers made mandatory in accordance with the current national law without the possibility for exceptions.

5. Lot

5.1. Lot: LOT-0001

Title: Finance, payroll and HR

Description: Lunera Energi AS shall procure a system that shall cover the functions within finance, payroll and HR. The system shall include financial and financial functions, including a ledger, accounts payable ledger, bank reconciliation, assets, multi-company management, as well as budgeting and reporting. The purchasing process should be supported with functionality for handling purchase agreements, requisitions, purchase orders, budget control, and product catalogue. Furthermore, project finances shall be taken care of through the project register, project budgeting, project prognoses, budget control and project reporting, so that we have good overview and control over the project economy. The wages system shall cover the entire payroll administration with wage support, wages processing, tax handling, audit, reporting, reconciliation and refunds. This is to ensure efficient and correct handling of payroll processes. The HR functions shall be comprehensive and include employee administration with handling of employee data, off-boarding, time registration and absence management. The system shall also support HR strategy and management through the development and follow-up of HR policies and guidelines. The talent procurement shall be safeguarded with functions for recruitment, onboarding, work contracts and additions. In learning and development we would like functionality for certification, documentation, competence mapping, planning as well as production and delivery of training content. Talent development shall include performance management, succession planning, manpower planning as well as work with culture and engagement. Organisation design and efficiency shall be supported through organisation design and restructuring functions. The total compensation shall be handled with a focus on compensation and handling expenses. HR

system management shall include reporting, analysis, configuration, operation and support of HR systems and the system shall also ensure efficient handling of employee enquiries.

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72000000 IT services: consulting, software development, Internet and support

Additional classification (cpv): 48000000 Software package and information systems

5.1.2. Place of performance

Country: Norway

Anywhere in the given country

5.1.3. Estimated duration

Duration: 120 Months

5.1.4. Renewal

Maximum renewals: 2

Other information about renewals: 2 years + 2 years.

5.1.6. General information

Reserved participation:

Participation is not reserved.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 3

Maximum number of candidates to be invited for the second stage of the procedure: 5

5.1.10. Award criteria

Criterion:

Type: Quality

Name: Quality

Description: Quality • System demonstration • Implementation project • Fulfilment of requirements and functionality in the solution description.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 45

Criterion:

Type: Price

Name: Price

Description: Price • Licenses • Implementation • Management • Mark-up/Extra

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 25

Criterion:

Type: Quality

Name: Climate and environment

Description: Climate and environment • Fulfilment of climate and environmental requirements in the solution description.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 30

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: Norwegian

Address of the procurement documents: <https://mercell.com>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://mercell.com>

Languages in which tenders or requests to participate may be submitted: Norwegian

Electronic catalogue: Allowed

Deadline for receipt of requests to participate: 08/04/2026 10:00:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The contract terms will be regulated by the SSA cloud with annexes

Financial arrangement: The contract terms will be regulated by the SSA cloud with annexes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Oslo Tingrett

Information about review deadlines: Deadline for request for a temporary injunction: A petition for a provisional injunction against the contracting authority's decision to reject or reject a request for participation in the competition must be presented to the court within 15 days calculated from the day after the notification of the rejection or rejection has been sent.

Organisation providing additional information about the procurement procedure: Lunera Energi AS

5.1. Lot: LOT-0002

Title: Operation and maintenance

Description: Lunera Energi AS shall procure a system for operation and maintenance. The system shall support the maintenance process by identifying the maintenance need, planning and preparing maintenance work, carrying out the actual maintenance, as well as documenting and reporting completed assignments. In addition the system shall facilitate analyses and continual improvements to the maintenance activities. Furthermore, the system shall include functionality for storage and procurement management, including orders for goods and services, receipt control, delivery control and management of inventory, in order to ensure efficient logistics and availability of the necessary resources. Handling deviations is also a central part of the system, with an option for registering and processing deviations, as well as analysis and improvement based on deviations in order to ensure quality and security in the operation. Finally, the system shall ensure time and resource management for maintenance workers, including work planning and an overview of availability, time registration and approval, as well as management of resource capacity to ensure optimal utilisation of labour and efficient operation.

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Type: Quality

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Description: • System demonstration • Implementation project • Fulfilment of requirements and functionality in the solution description.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 45

Criterion:

Type: Price

Name: Price

Description: •Licenses •Implementation •Management • Mark-up/Extra

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 25

Criterion:

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Name: Climate and environment

Description: • Fulfilment of climate and environmental requirements in the solution description.

Category of award weight criterion: Weight (percentage, exact)

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Organisation providing additional information about the procurement procedure: Lunera Energi AS

8. Organisations

8.1. ORG-0001

Official name: Lunera Energi AS

Registration number: 980396002

Postal address: Sluppenvegen 17B

Town: TRONDHEIM

Postcode: 7037

Country subdivision (NUTS): Trøndelag/Tröndelage (NO060)

Country: Norway

Contact point: Anne-Berit Ekholm

Email: aekholm@deloitte.no

Telephone: 004747717898

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

8.1. ORG-0002

Official name: Oslo Tingrett

Registration number: 926725939

Town: Oslo
Postcode: 0125
Country subdivision (NUTS): Oslo (NO081)
Country: Norway
Roles of this organisation:
Review organisation

Notice information

Notice identifier/version: 3c397b9a-1559-4cd3-a80f-94878c1a7a45 - 01
Form type: Competition
Notice type: Contract or concession notice – standard regime
Notice subtype: 17
Notice dispatch date: 11/02/2026 09:36:34 (UTC+00:00) Western European Time, GMT
Notice dispatch date (eSender): 11/02/2026 11:51:40 (UTC+00:00) Western European Time, GMT
Languages in which this notice is officially available: English
Notice publication number: 100477-2026
OJ S issue number: 30/2026
Publication date: 12/02/2026