

United Kingdom-Bristol: Unmanned aerial vehicles  
OJ S 42/2020 28/02/2020  
Contract notice  
Services

Directive 2009/81/EC

Section I: Contracting authority/entity

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**I.1. Name and addresses**

Official name: Defence Equipment and Support  
Postal address: Abbeywood, Yew 2C No 1251, Bristol  
Town: Bristol  
Postal code: BS34 8JH  
Country: United Kingdom  
Contact person: Steve Eustace  
E-mail: [Steven.Eustace100@mod.gov.uk](mailto:Steven.Eustace100@mod.gov.uk)  
Telephone: +44 7890636176

**Internet address(es):**

General address of the contracting authority/entity: <https://www.gov.uk/government/organisations/defence-equipment-and-support>

**Additional information can be obtained from:**

the abovementioned address

**Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from:**

Official name: Ministry of Defence, Combat Air, Unmanned Air Systems (UAS) Team  
Postal address: Defence Equipment and Support, Yew 2C No 1251, Abbeywood  
Town: Bristol  
Postal code: BS34 8JH  
Country: United Kingdom  
E-mail: [Steven.Eustace100@mod.gov.uk](mailto:Steven.Eustace100@mod.gov.uk)  
Telephone: +44 7890616376

**Tenders or requests to participate must be submitted:** the abovementioned address

**I.2. Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

**I.3. Main activity**

Defence

**I.4. Contract award on behalf of other contracting authorities/entities**

The contracting authority is purchasing on behalf of other contracting authorities: no

Section II: Object of the contract

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**II.1. Description**

**II.1.1. Title attributed to the contract by the contracting authority**

Flexible Tactical Unmanned Air System (FTUAS)

**II.1.2. Type of contract and place of performance or delivery**

Services

Service category No 3: Defence services, military defence services and civil defence services

Main site or place of performance: Portsmouth.

NUTS code UKJ31 Portsmouth

### **II.1.3. Information about framework agreement**

### **II.1.4. Information about framework agreement**

### **II.1.5. Short description of the contract or purchase(s)**

Unmanned Aerial Vehicles. The requirement is for the provision of contractor support to operations for a Military Regulated Civil Owned (MRCO) unmanned air system (UAS) to deliver the Royal Navy (RN) Flexible Tactical Unmanned Air System (FTUAS) Urgent Capability Requirement (UCR) for Royal Navy/Royal Fleet Auxiliary (RFA) forward presence shipping to counter Unmanned Surface Vessels (USVs) in an operational theatre. The requirement is for a capability to FIND, FIX, TRACK and RECOGNISE USVs operating alone, in large numbers or in combination with small manned vessels. It is anticipated that the solution will permanently embark in shipping (including Type 23/Type 31/Type 45/LSDA/AO) to provide a persistent, intimate, integrated and assured capability to the parent unit. The ability to operate at sufficient range from its parent ship to facilitate timely decision making is anticipated as is the need for a maritime radar to satisfactorily deliver 'FIND'. The contract duration will be for a period of 36 months with options to extend at 6 monthly intervals (up to a maximum of 2 years) subject to Ministry of Defence approval prior to the expiry of the initial 36 months period.

### **II.1.6. CPV code(s)**

35613000 Unmanned aerial vehicles

### **II.1.7. Information about subcontracting**

The tenderer has to indicate in the tender any share of the contract it may intend to subcontract to third parties and any proposed subcontractor, as well as the subject-matter of the subcontracts for which they are proposed  
The tenderer has to indicate any change occurring at the level of subcontractors during the execution of the contract

### **II.1.8. Lots**

This contract is divided into lots: no

### **II.1.9. Information about variants**

Variants will be accepted: no

## **II.2. Scope of the procurement**

### **II.2.1. Total quantity or scope**

The requirement is for the provision of contractor support to operations for a Military Regulated Civil Owned (MRCO) unmanned air system (UAS) to deliver the Royal Navy (RN) Flexible Tactical Unmanned Air System (FTUAS) Urgent Capability Requirement (UCR) for Royal Navy /Royal Fleet Auxiliary (RFA) forward presence shipping to counter Unmanned Surface Vessels (USVs) in an operational theatre. The requirement is for a capability to FIND, FIX, TRACK and RECOGNISE USVs operating alone, in large numbers or in combination with small manned vessels. It is anticipated that the solution will permanently embark in shipping (including Type 23/Type 31/Type 45/LSDA/AO) to provide a persistent, intimate, integrated and assured capability to the parent unit. The ability

to operate at sufficient range from its parent ship to facilitate timely decision making is anticipated as is the need for a maritime radar to satisfactorily deliver 'FIND'.

The contract duration will be for a period of 36 months with options to extend at 6 monthly intervals (up to a maximum of 2 years) subject to Ministry of Defence approval prior to the expiry of the initial 36 months period.

Estimated value excluding VAT:

Range: between 20 000 000 and 40 000 000 GBP

#### **II.2.2. Information about options**

Options: yes

Description of options: The contract duration will be for a period of 36 months with options to extend at 6 monthly intervals (up to a maximum of 2 years) subject to Ministry of Defence approval prior to the expiry of the initial 36 months period.

#### **II.2.3. Information about renewals**

#### **II.3. Duration of the contract or time limit for completion**

### **Section III: Legal, economic, financial and technical information**

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#### **III.1. Conditions related to the contract**

##### **III.1.1. Deposits and guarantees required**

##### **III.1.2. Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them**

This will be in the terms and conditions of the contract.

##### **III.1.3. Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

##### **III.1.4. Other particular conditions to which the performance of the contract is subject, in particular with regard to security of supply and security of information**

##### **III.1.5. Information about security clearance**

#### **III.2. Conditions for participation**

##### **III.2.1. Personal situation**

**Criteria regarding the personal situation of economic operators (that may lead to their exclusion) including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions: The authority will apply all the offences listed in Article 39(1) of Directive 2009/81/EC (implemented as Regulation 23(1) of the Defence and Security Public Contract Regulations (DSPCR) 2011 in the UK) and all of the professional misconducts listed at Article 39(2) of Directive 2009/81/EC (see also Regulation 23(2) in the DSPCR 2011) to the decision of whether a candidate is eligible to be invited to tender.

A full list of the Regulation 23(1) and 23(2) criteria are at <http://www.contracts.mod.uk/delta/project/reasonsForExclusion.html#dspr>

Candidates will be required to sign a declaration confirming whether they do or do not have any of the listed criteria as part of the pre-qualification process.

Candidates who have been convicted of any of the offences under Article 39(1) are ineligible and will not be selected to bid, unless there are overriding requirements in the general interest (including defence and security factors) for doing so.

Candidates who are guilty of any of the offences, circumstances or misconduct under Article 39 (2) may be excluded from being selected to bid at the discretion of the authority.

### **III.2.2. Economic and financial ability**

### **III.2.3. Technical and/or professional capacity**

**Criteria regarding the technical and/or professional ability of economic operators (that may lead to their exclusion)**

Minimum level(s) of standards possibly required

Minimum ISO 9001 or equivalent.

**Criteria regarding the technical and/or professional ability of subcontractors (that may lead to their rejection)**

Minimum level(s) of standards possibly required

Minimum ISO 9001 or equivalent.

### **III.2.4. Information about reserved contracts**

### **III.3. Conditions specific to services contracts**

#### **III.3.1. Information about a particular profession**

#### **III.3.2. Information about staff responsible for the performance of the contract**

## **Section IV: Procedure**

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### **IV.1. Type of procedure**

#### **IV.1.1. Type of procedure**

Restricted

#### **IV.1.2. Information about the limits on the number of candidates to be invited**

Envisaged number of candidates 4

Objective criteria for choosing the limited number of candidates: The most economically advantageous tender (MEAT) in accordance with the criteria to be stated in the invitation to tender documentation.

#### **IV.1.3. Information about reduction of the number of solutions or tenders during negotiation or dialogue**

### **IV.2. Award criteria**

#### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **IV.2.2. Information about electronic auction**

An electronic auction has been used: no

### **IV.3. Administrative information**

#### **IV.3.1. File reference number attributed by the contracting authority**

UAS/00107

#### **IV.3.2. Previous publication concerning this procedure**

no

**IV.3.3. Conditions for obtaining specifications and additional documents or descriptive document**

**IV.3.4. Time limit for receipt of tenders or requests to participate**

5.4.2020 - 23:59

**IV.3.5. Estimated date of dispatch of invitations to tender or to participate to selected candidates**

30.4.2020

**IV.3.6. Languages in which tenders or requests to participate may be submitted**

English.

**Section VI: Complementary information**

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**VI.1. Information about recurrence**

This is a recurrent procurement: no

**VI.2. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

**VI.3. Additional information**

To support the RN UCR, it is likely that the successful solution will be mature, possess a civil type airworthiness certification (or equivalent) and need little adaptation or modification (e.g. COTS/MOTS) to meet the requirement and be deployable in the operational theatre at sea. Given the nature of the Military Regulated Civil Owned (MRCO) service, the contractor will need to deploy its personnel in operational situations to provide the MRCO service under Contractors on Deployed Operations (CONDO) terms.

Relevant experience in the delivery of a UAS MRCO service at sea or in the provision of the deployable UAS equipment in support military operations or in a similar civilian environment is desirable.

It is anticipated that the MRCO service will commence by mid-2021.

A constraint for deployed solutions is that the only fuels available onboard the RN/RFA platforms will be AVCAT/FSII F44 Deso F76.

The service will include the contractor provision of operators for control and mission management, maintenance crews and logistic support to the operation.

It is anticipated that a maximum of 4 suppliers will be invited to submit formal tenders: the top 4 highest scoring responses based on the evaluation criteria contained within the PQQ documents will be invited to the tender stage.

Award criteria: the most economically advantageous tender (MEAT) in accordance with the criteria to be stated in the invitation to tender documentation.

The authority may request a practical demonstration of proposed solutions as part of the tender evaluation process at a location to be determined by the authority.

All queries regarding this advert must be submitted to the UAS Commercial Officer named above. Failure to observe this condition could lead to the company concerned being excluded from future participation in the procurement exercise.

Information on subcontracting: At ITT stage, tenderers will need to indicate in their tender any share of the contract it may intend to subcontract to third parties and any proposed subcontractor, as well as the subject-matter of the subcontractors for which they are proposed (if applicable).

Electronic trading: potential suppliers should note the mandatory requirement for electronic trading using the contracting, purchasing and finance (CP&F) electronic procurement tool. All payments for contractor deliverables under the contract shall only be made via CP&F. You can find details on CP&F at: <https://www.gov.uk/government/publications/mod-contracting-purchasing-and-finance-e-procurement-system/contracting-purchasing-and-finance-cpf-tool>

#### Security during the PQQ procedure

During the PQQ procedure, the level of classification of the information or material that will need to be protected, processed, stored or transmitted by suppliers will be a maximum of Official Sensitive Commercial.

#### Security during the tendering procedure

During the invitation to tender procedure, the level of classification of the information or material that will need to be protected, processed, stored or transmitted by tenderers will be a maximum of UK Secret.

To enable the authority to transmit UK Secret information or material to a tenderer, suppliers will need to advise the authority of their designated List X Facility or one that holds an equivalent facility security clearance (FSC) status. In addition, prior to receiving tender documentation, tenderers will need to provide evidence that they have the personnel with the necessary security clearance to protect, process, store and transmit information or material with a maximum classification of UK Secret.

Should the authority determine that there is insufficient evidence that the supplier has met the facility security and/or personnel security conditions the supplier will be unable to participate in the invitation to tender exercise.

#### Security during the performance of the contract

Prior to the deployment of the FTUAS system, the level of classification of the information or material that will need to be protected, processed, stored or transmitted by the contractor will be a maximum level of UK Secret.

Once the FTUAS system has been deployed, the maximum level of classification of the information or material that will need to be protected, processed, stored or transmitted during the conduct of the services by contractor's deployed personnel will be a maximum of Secret UK Eyes Only. As such, within a reasonable time after contract award, the contractor will need to provide details to the authority of its deployable personnel with the necessary security clearance to protect, process, store and transmit information or material with a maximum classification of Secret UK Eyes Only. This is used to designate classified assets to UK national interests and cannot be shared with overseas contractor's personnel.

The authority reserves the right to amend any condition related to security of information to reflect any changes in national Law or government policy. If any contract documents are accompanied by instructions on safeguarding classified information (e.g. a Security Aspects Letter (SAL), the authority reserves the right to amend the terms of these instructions to reflect changes in national Law or government policy whether in respect of the applicable protective marking scheme, specific protective markings given, the aspects to which any protective marking applies or otherwise.

The link below to the Gov.uk website provides information on the Government Security Classification

<https://www.gov.uk/government/publications/government-security-classifications>

The cyber risk profile for this requirement identified by the cyber risk assessment is moderate and has a reference: RAR-BN6ZTUHZ

#### Participation:

You should be aware that the PQQ shall be evaluated using the award evaluation tool.

Potential suppliers should register for access to the data room via this link: <https://award.bravosolution.co.uk/ftuas/web/project/100/register>

Interested suppliers are required to complete the dynamic pre-qualification questionnaire (DPQQ) to provide the authority with information to evaluate the supplier's capacity and capability against the selection criteria:

The authority will use the DPQQ response to create a shortlist of tenderers who:

- (i) are eligible to participate;
- (ii) fulfil any minimum economic, financial, professional and technical standards, as mandated by Defence and Security Public Contracting Regulations 2012; and
- (iii) best meet, in terms of capacity and capability, the selection criteria set out in this notice and the DPQQ.

Further details of the method for choosing the tenderers is set out in the DPQQ.

The date and time for receipt of expressions of interest in participating in the pre-qualification questionnaire is:

Date: 5.4.2020

Time: 23.59 (BST)

Further information on this notice can be obtained from: the UAS DT Commercial Officer named above i.e. Steve Eustace.

Additional information: suppliers interested in working with the Ministry of Defence should register on the MOD Supplier Information Database (SID) Register, available at [www.contracts.mod.uk](http://www.contracts.mod.uk) The MOD SID is a database of active and potential suppliers available to all MOD and UK Defence procurement personnel and is the main supplier database of MOD Procurement organisations. Please note: the registration and publication of a company profile on the MOD SID does not mean or imply that the supplier has in any way been vetted or approved by the MOD. Suppliers wishing to compete for advertised MOD contracts must respond to any specific call for competition by submitting a separate expression of interest in accordance with the instructions of the purchasing organisation.

The authority reserves the right to amend any condition related to security of information to reflect any changes in national law or government policy. If any contract documents are accompanied by instructions on safeguarding classified information (e.g. a Security Aspects Letter), the authority reserves the right to amend the terms of these instructions to reflect any changes in national law or government policy, whether in respect of the applicable protective marking scheme, specific protective markings given, the aspects to which any protective marking applies or otherwise.

Suppliers must read through this set of instructions and follow the process to respond to this opportunity.

The information and/or documents for this opportunity are available on <http://www.contracts.mod.uk>

You must register on this site to respond, if you are already registered you will not need to register again, simply use your existing username and password. Please note there is a password reminder link on the homepage.

Suppliers must log in, go to your response manager and add the following access code: U965CQX5SE.

Please ensure you follow any instruction provided to you here.

The deadline for submitting your response(s) is detailed within this contract notice, you will also have visibility of the deadline date, once you have added the access code via DCO as the opening and closing date is visible within the opportunity.

Please ensure that you allow yourself plenty of time when responding to this opportunity prior to the closing date and time, especially if you have been asked to upload documents.

If you experience any difficulties please refer to the online frequently asked questions (FAQ's) or the user guides or contact the MOD DCO Helpdesk by emailing [support@contracts.mod.uk](mailto:support@contracts.mod.uk) or telephone 0800 282324.

Go reference: GO-2020226-DCB-16068619

#### **VI.4. Procedures for review**

##### **VI.4.1. Review body**

Official name: Ministry of Defence, Combat Air, Unmanned Air Systems (UAS) Team

Postal address: Yew 2C No 1251, Abbeywood

Town: Bristol

Postal code: BS34 8JH

Country: United Kingdom

E-mail: [Steven.Eustace100@mod.gov.uk](mailto:Steven.Eustace100@mod.gov.uk)

Telephone: +44 7890616376

##### **Body responsible for mediation procedures**

Official name: Ministry of Defence, Combat Air, Unmanned Air Systems (UAS) Team

Postal address: Yew 2C No 1251, Abbeywood

Town: Bristol

Postal code: BS348JH

Country: United Kingdom

E-mail: [Steven.Eustace100@mod.gov.uk](mailto:Steven.Eustace100@mod.gov.uk)

Telephone: +44 7890616376

##### **VI.4.2. Review procedure**

##### **VI.4.3. Service from which information about the review procedure may be obtained**

##### **VI.5. Date of dispatch of this notice**

26.2.2020