

112245-2026 - Result

Switzerland – Miscellaneous services – Mekong Land Initiative (MLI), Inception phase 01.03.2026 – 30.09.2026 (7 months) Phase 1 01.10.2026 – 30.09.2030

OJ S 33/2026 17/02/2026

Contract or concession award notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Federal Department of Foreign Affairs - FDFA

Email: vientiane@eda.admin.ch

Legal type of the buyer: Body governed by public law, controlled by a central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: Mekong Land Initiative (MLI), Inception phase 01.03.2026 – 30.09.2026 (7 months)
Phase 1 01.10.2026 – 30.09.2030

Description: The Mekong Land Initiative (MLI) stands for the transformation of SDC's (Swiss Agency for Development and Cooperation) engagement in improving land governance and in accelerating the implementation of global and regional land governance principles in the Mekong region. The investment in the MLI is closely aligned with Switzerland's International Cooperation Strategy 2025–2028, particularly its thematic focus on climate change, environmental protection, and the sustainable management of natural resources. The project aims to achieve the following development results: Smallholder women and men farmers in CLMV (Cambodia, Laos, Myanmar, and Vietnam) countries, especially those from ethnic minorities, enjoy secure, equitable and sustained access and control over agricultural land and forest and benefit from sustainable livelihoods as responsible agricultural investments (RAI) practices become more widely adopted.

Procedure identifier: bf036c6d-0ca4-46e8-bed1-16540fbb114b

Type of procedure: Open

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 98300000 Miscellaneous services

2.1.4. General information

Additional information: Substantiation for award decision The contract is awarded to Land Equity International (LEI), because; A strong overall technical proposal demonstrating a very good understanding of the Mekong Land Initiative (MLI) mandate, objectives, and regional land-governance context, with clear and coherent approaches to deliver on the intended outcomes. --- Le marché a été adjugé à Land Equity International (LEI). L'adjudicataire a en particulier convaincu grâce à; Une proposition technique globale solide démontrant une très bonne compréhension du mandat, des objectifs et du contexte régional de gouvernance foncière de l'Initiative foncière du Mékong (MLI), avec des approches claires et cohérentes pour atteindre les résultats escomptés.

Legal basis:

Directive 2014/24/EU

5. Lot

5.1. Lot: LOT-0000

Title: Mekong Land Initiative (MLI), Inception phase 01.03.2026 – 30.09.2026 (7 months)

Phase 1 01.10.2026 – 30.09.2030

Description: The Mekong Land Initiative (MLI) stands for the transformation of SDC's (Swiss Agency for Development and Cooperation) engagement in improving land governance and in accelerating the implementation of global and regional land governance principles in the Mekong region. The investment in the MLI is closely aligned with Switzerland's International Cooperation Strategy 2025–2028, particularly its thematic focus on climate change, environmental protection, and the sustainable management of natural resources. The project aims to achieve the following development results: Smallholder women and men farmers in CLMV (Cambodia, Laos, Myanmar, and Vietnam) countries, especially those from ethnic minorities, enjoy secure, equitable and sustained access and control over agricultural land and forest and benefit from sustainable livelihoods as responsible agricultural investments (RAI) practices become more widely adopted.

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 98300000 Miscellaneous services

5.1.2. Place of performance

Country: Laos

Anywhere in the given country

Additional information: Please refer to the tender documents Veuillez consulter les documents d'appel d'offre

5.1.3. Estimated duration

Start date: 01/03/2026

Duration end date: 30/09/2030

5.1.4. Renewal

Maximum renewals: 0

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

5.1.10. Award criteria**Criterion:**

Type: Quality

Description: Award criteria

Description of the method to be used if weighting cannot be expressed by criteria: The award criteria were provided to the tenderers with the invitation to tender.

5.1.15. Techniques**Framework agreement:**

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Tribunal administratif fédéral

Information about review deadlines: Instructions on legal remedies This is a public contract under Annex 5 no. 1 let. d PPA. There is no right of appeal. --- --- --- il s'agit d'un marché public conformément à l'annexe 5, ch. 1, let. d, LMP. Les décisions relatives à ces marchés ne sont pas sujettes à recours.

Organisation providing additional information about the procurement procedure: Federal Department of Foreign Affairs - FDFA

6. Results

Value of all contracts awarded in this notice: 3 285 937,00 CHF

6.1. Result lot identifier: LOT-0000

Winner selection status: At least one winner was chosen.

6.1.2. Information about winners

Winner:

Official name: EN_LAND EQUITY INTERNATIONAL PTY LTD

Tender:

Tender identifier: a9ed444e-fa24-4b40-91d2-cd63dbc4f1fe

Identifier of lot or group of lots: LOT-0000

Value of the tender: 3 285 937,00 CHF

The tender was ranked: no

The tender is a variant: no

Subcontracting: No

Contract information:

Identifier of the contract: N/A

Date of the conclusion of the contract: 16/02/2026

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 6

Range of tenders:

Value of the lowest admissible tender: 3 285 937,00 CHF

Value of the highest admissible tender: 3 285 937,00 CHF

8. Organisations

8.1. ORG-0001

Official name: Federal Department of Foreign Affairs - FDFA

Registration number: e4df8161-ff6f-4495-b3c3-578ac3f0b221

Postal address: Eichenweg 5

Town: Zollikofen

Postcode: 3052

Country subdivision (NUTS): Bern / Berne (CH021)

Country: Switzerland

Email: vientiane@eda.admin.ch

Telephone: +41000000000

Internet address: <https://www.eda.admin.ch>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

8.1. ORG-0002

Official name: Tribunal administratif fédéral

Registration number: BVGER

Postal address: Postfach

Town: St. Gallen

Postcode: 9023

Country subdivision (NUTS): St. Gallen (CH055)

Country: Switzerland

Email: info@bvger.admin.ch

Telephone: +41584652626

Internet address: <https://www.bvger.ch>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Simap.ch

Registration number: CH001

Postal address: Holzikofenweg 36

Town: Bern

Postcode: 3003

Country subdivision (NUTS): Bern / Berne (CH021)

Country: Switzerland

Email: support@simap.ch

Telephone: +41584646388

Internet address: <https://www.simap.ch>

Roles of this organisation:

TED eSender

8.1. ORG-0010

Official name: EN LAND EQUITY INTERNATIONAL PTY LTD

Size of the economic operator: Micro

Registration number: 7703cbec-4e67-4fef-9b8e-5003f6efa2f2

Postal address: Se 10 74 Kembla St

Town: Wollongong

Postcode: 2500

Country: Australia

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0000

Notice information

Notice identifier/version: a0ddde8b-9d76-48a8-a3d5-5976f4b00a73 - 01

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice subtype: 29

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