

United Kingdom-Glasgow: Business development consultancy services
OJ S 68/2014 05/04/2014
Contract award notice
Services

Directive 2004/18/EC

Section I: Contracting authority

I.1. Name and addresses

Official name: The Scottish Ministers acting through the Scottish Government

Postal address: Europa Building, 450 Argyle Street

Town: Glasgow

Postal code: G2 8LG

Country: United Kingdom

Contact person: Scottish Procurement

For the attention of: Douglas Martin

Telephone: +44 1412420478

Internet address(es):

General address of the contracting authority: <http://www.scotland.gov.uk>

Address of the buyer profile: http://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482

I.2. Type of the contracting authority

Ministry or any other national or federal authority, including their regional or local subdivisions

I.3. Main activity

General public services

I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: yes

Official name: The Scottish Government Core Directorates

Section II: Object of the contract

II.1. Description

II.1.1. Title

Business Support for Third Sector Organisations.

II.1.2. Type of contract and place of performance or delivery

Services

Service category No 27: Other services

Main site or place of performance: Scotland.

NUTS code UKM Scotland

II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)

II.1.4. Short description of the contract or purchase(s)

The Scottish Government is seeking a Supplier to work with them to market and deliver business support and development services during 2014-18 to the enterprising third sector in Scotland.

This contract will build on the success of the business support currently being delivered through the Scottish Government's 'Just Enterprise' business support programme. Successful delivery requires a Supplier with expertise and experience of delivering fully supported professional client-focussed business development services across a wide geographic area. A knowledge of the third sector landscape in Scotland will be important as well as the ability to communicate and engage with sectoral stakeholders so that the benefits of the services may be accessed by as many enterprising organisations as possible. The Supplier will use their expertise to ensure that only organisations with the best potential of being more enterprising are taken forward for support.

Familiarity with the key markets in which third sector organisations operate will be needed to ensure the support being offered is pertinent. Knowledge of where other forms of public support and services are already available to the sector (i.e. from Third Sector Interfaces, Highlands and Islands Enterprise, Business Gateway and Scottish Enterprise and other providers) will ensure that these services remain additional and complementary to mainstream business support already available.

The Supplier is required to ensure service continuity from 24.5.2014 to 23.5.2016. A further two options to extend this contract for one year will be considered at the sole discretion of the Scottish Ministers 3 months prior to the contract expiry date.

II.1.5. CPV code(s)

79411100 Business development consultancy services, 79632000 Personnel-training services , 79900000 Miscellaneous business and business-related services, 66171000 Financial consultancy services

II.1.6. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

II.2. Total value of the contract/lot

II.2.1. Total value of the contract/lot

Value: 3 977 540 GBP
excluding VAT

Section IV: Procedure

IV.1. Type of procedure

IV.1.1. Type of procedure

Open

IV.2. Award criteria

IV.2.1. Award criteria

The most economically advantageous tender in terms of

1. Technical. Weighting 70
2. Price. Weighting 30

IV.2.2. Information about electronic auction

IV.3. Administrative information

IV.3.1. File reference number attributed by the contracting authority

Case/203247

IV.3.2. Previous publication concerning this procedure

Contract notice

Notice number in the OJ S: [2013/S 244-425056](#) of 17.12.2013

Section V: Award of contract

Contract No: Case/203247

Lot title: Business Support for Third Sector Organisations

V.1. Date of conclusion of the contract

1.4.2014

V.2. Information about tenders

Number of tenders received: 2

V.3. Name and address of the contractor

Official name: Ceis

Postal address: Moorpark Court, 5 Dava Street, Glasgow Postal code: G51 2JA

Country: United Kingdom

V.4. Information on value of the contract/lot

Total value of the procurement:

Value: 3 977 540 GBP

excluding VAT

If annual or monthly value:

Number of years: 4

V.5. Information about subcontracting

Section VI: Complementary information

VI.1. Information about European Union funds

VI.2. Additional information

(SC Ref:300404)

VI.3. Procedures for review

VI.3.1. Review body

Official name: Scottish Government

Postal address: Europa Building, 450 Argyle Street

Town: Glasgow

Postal code: G2 8LG

Country: United Kingdom

VI.3.2. Review procedure

VI.3.3. Service from which information about the review procedure may be obtained

VI.4. Date of dispatch of this notice

2.4.2014