

United Kingdom-Manchester: Firefighting vehicles

OJ S 69/2014 08/04/2014

Contract notice

Supplies

Directive 2004/18/EC

Section I: Contracting authority

I.1. Name and addresses

Official name: Greater Manchester Fire and Rescue Authority

Postal address: 146 Bolton Road, Swinton

Town: Manchester

Postal code: M27 8US

Country: United Kingdom

Contact person: www.supply4nwfire.org.uk**Internet address(es):**Electronic access to information: www.supply4nwfire.org.ukElectronic submission of tenders and requests to participate: www.supply4nwfire.org.uk**Additional information can be obtained from:**

the abovementioned address

Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from:

the abovementioned address

Tenders or requests to participate must be submitted: the abovementioned address**I.2. Type of the contracting authority**

Regional or local authority

I.3. Main activity

Public order and safety

I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: yes

Official name: Merseyside Fire and Rescue Service

Postal address: Bridle Road, Bootle

Town: Merseyside

Postal code: L30 4YD

Country: United Kingdom

Official name: Lancashire Combined Fire Authority

Postal address: Garstang Road, Fulwood

Town: Preston

Postal code: PR2 3LH

Country: United Kingdom

Official name: Cheshire Fire and Rescue Service

Postal address: Headquarters, Winsford

Town: Cheshire

Postal code: CW7 2FQ

Country: United Kingdom

Official name: Cumbria County Council

Postal address: The Courts

Town: Carlisle
Postal code: CA3 8NA
Country: United Kingdom
Official name: Northern Ireland Fire and Rescue Service
Postal address: 1 Seymour Street, Lisurn
Town: County Antrim
Postal code: BT27 4SX
Country: United Kingdom
Official name: Isle of Man Fire and Rescue Service
Postal address: Elm Tree House, Elm Tree Road
Town: Onchan
Postal code: IM3 4EF
Country: United Kingdom

Section II: Object of the contract

II.1. Description

II.1.1. Title attributed to the contract by the contracting authority

Provision of Water Tower Vehicles and Combined Aerial Appliances.

II.1.2. Type of contract and place of performance or delivery

Supplies

Purchase

NUTS code UK United Kingdom

II.1.3. Information about a framework agreement or a dynamic purchasing system

The notice involves a public contract

II.1.4. Information about framework agreement

II.1.5. Short description of the contract or purchase(s)

Firefighting vehicles. Following a review of its special appliances and following detailed technical dialogue with operational crews, Greater Manchester Fire and Rescue Authority (GMFRA), invites tenders for the supply of new appliances to complement and add to the existing fleet. GMFRA is leading and managing this tender for and on behalf of other regional North West Fire and Rescue Services and will be the initial, and in all likelihood, major user of vehicles purchased once the contract has been let.

The contract is open and available for all other North West FRS's to utilise throughout the duration of the contract period, with prior agreement between GMFRA and the successful Tenderer(s).

The other FRS's able to join the contract are listed below;

- Lancashire Fire and Rescue Service (LFRS)
- Cheshire Fire and Rescue Service (CFRS)
- Merseyside Fire and Rescue Service (MFRS)
- Cumbria County Council and Fire Service (CCC)
- Northern Ireland Fire and Rescue Service (NIFRS)
- Isle of Man Fire and Rescue Service (IMFRS)

Whilst all of the above FRS's are able to join the contract and purchase vehicles throughout the duration of the contract period, only the vehicles and associated specifications included within each of the 'lots' in this tender are available to purchase. The Authority anticipates making a direct award to one supplier within each 'lot'. This may result in one Tenderer being

awarded all 'lots' or a different Tenderer being awarded one 'lot' each or any combination in between.

Each 'lot' will be evaluated individually and the most economically advantageous tender shall be awarded the contract for that particular 'lot'.

The tender is split into three separate 'lots' and tenderers are invited to tender and price each 'lot' they wish to bid for.

The vehicle specification documents for Lots 1 and 2 have been prepared by GMFRA and reflect their specific needs, the specification document for Lot 3 has been prepared by LFRS. Regardless of the specification author, FRS's listed are eligible to purchase vehicles from any or all of the Lots. Reference to FRS specific crests etc. will be amended to suit the requirements of the FRS placing the order.

The 'lots' are as follows;

Lot 1 – Water Tower

Lot 2 – Combined Aerial Appliance

Lot 3 – Turntable Ladder (TL) and Aerial Lifting Platform (ALP)

It is envisaged that GMFRA will have an initial requirement for two appliances once the contract has been awarded, however as many as eight appliances, or even more if operational requirements dictate, may be purchased throughout the life of the contract.

Other participating FRS requirements can not be confirmed at this stage.

Tenderers are requested to factor in to their responses any discounts that may be offered based on additional volumes of vehicle purchases throughout the contract period.

The need to increase operational capability through appliance innovation will be critical to the future of GMFRA. The concept of combining a conventional aerial appliance to those of a conventional fire appliance is not new, with some examples of succeeding in providing a significantly more versatile vehicle, whilst reducing the overall running costs.

Research in GMFRA has shown the operational need for a water tower significantly outweighs the demand for an operating platform (cage). This is further supported by the continued availability within GMFRA of Hydraulic Platform Vehicles (HPV), of which we currently have 6. This HPV availability provides us with an opportunity to embrace new technology and modern vehicle design through a combined appliance water tower, which provides a vehicle that acts in the same way as our 'standard' fire appliance with the water tower capability of our HPV's. We also recognise the benefits of combining a conventional aerial appliance (with a cage) to those of a conventional fire appliance and for that reason believe that this type vehicle could also add capability to our appliance fleet.

Within each one of these vehicles there remains standard requirements, which are:

- Be compact enough to meet the challenge of manoeuvring around the streets of Greater Manchester
- Provide an appropriate working environment within the cabs for operational crews who will spend a significant amount of their working day within it
- Be quick and simple to deploy
- Be as simple as possible to operate once deployed, thereby freeing crews to concentrate on other operational demands
- Be intuitive and physically understanding in its design and equipment stowage, thereby minimising the demands placed to crews
- Be innovative in design, construction and operation
- Providing a vehicle that challenges enshrined aerial appliance thinking

In order to obtain a fuller account of our aims and ambitions Tenderers are encouraged to view our Corporate Plan via the following link https://www.manchesterfire.gov.uk/about_us/policies_and_publications/corpplan_2013_2016.aspx

II.1.6. CPV code(s)

34144210 Firefighting vehicles

II.1.7. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: no

II.1.8. Lots

This contract is divided into lots: yes

Tenders may be submitted for one or more lots

II.1.9. Information about variants

Variants will be accepted: yes

II.2. Scope of the procurement

II.2.1. Total quantity or scope

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Tenderers prices must be fixed for the initial three year period of the contract. Any subsequent extension periods that may be taken will be subject to negotiation and agreement on prices.

Estimated value excluding VAT:

Range: between 500 000 and 25 000 000 GBP

II.2.2. Information about options

Options: no

II.2.3. Information about renewals

II.3. Duration of the contract or time limit for completion

Duration in months: 60 (from the award of the contract)

Information about lots

Lot No: 1

Lot title: Water Tower

1)

Short description

Lot 1 is for the purchase of water towers. The specification and requirements is included within the tender documentation as a separate attachment.

2) CPV code(s)

44212233 Water towers - FB04

3) Quantity or scope

Lot 1 is for the purchase of water towers. The specification and requirements is included within the tender documentation as a separate attachment.

4) Indication about different time frame or duration**5) Additional information about lots**

The 'lots' included within this tender are as follows;

Lot 1 – Water Tower

Lot 2 – Combined Aerial Appliance

Lot 3 – Turntable Ladder (TL) and Aerial Lifting Platform (ALP)

Lot No: 2

Lot title: Combined Aerial Appliance

1) Short description

Lot 2 of this tender is for combined aerial appliances. The specification and requirements are included within the ITT as a separate attachment and should be viewed prior to responding. Full details are included within the ITT.

2) CPV code(s)

34144210 Firefighting vehicles

3) Quantity or scope

Lot 2 of this tender is for combined aerial appliances. The specification and requirements are included within the ITT as a separate attachment and should be viewed prior to responding. Full details are included within the ITT.

4) Indication about different time frame or duration**5) Additional information about lots**

The 'lots' in this tender are as follows;

Lot 1 – Water Tower

Lot 2 – Combined Aerial Appliance

Lot 3 – Turntable Ladder (TL) and Aerial Lifting Platform (ALP)

Lot No: 3

Lot title: Turntable Ladder and Aerial Lifting Platform

1) Short description

Lot 3 is for the purchase of turntable ladders and/or aerial lifting platforms. The specification and requirements are included within the ITT as a separate attachment.

2) CPV code(s)

34144210 Firefighting vehicles - FB04

3) Quantity or scope

Lot 3 is for the purchase of turntable ladders and/or aerial lifting platforms. The specification and requirements are included within the ITT as a separate attachment.

4) Indication about different time frame or duration

5) Additional information about lots

The 'lots' within this tender are as follows;

Lot 1 – Water Tower

Lot 2 – Combined Aerial Appliance

Lot 3 – Turntable Ladder (TL) and Aerial Lifting Platform (ALP)

Section III: Legal, economic, financial and technical information

III.1. Conditions related to the contract

III.1.1. Deposits and guarantees required

As specified in ITT.

III.1.2. Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

As specified in ITT.

III.1.3. Legal form to be taken by the group of economic operators to whom the contract is to be awarded

As specified in ITT.

III.1.4. Contract performance conditions

The performance of the contract is subject to particular conditions: yes

Description of particular conditions: As detailed within ITT.

III.2. Conditions for participation

III.2.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions: The Authority will apply all the offences listed in Article 45(1) of Directive 2004/18/EC (implemented as Regulation 23(1) of the Public Contract Regulations (PCR) 2006 in the UK) and all of the professional misconducts listed at Article 45 (2) of Directive 2004/18/EC (see also Regulation 23(2) in the PCR 2006) to the decision of whether a Candidate is eligible to be invited to tender.

A full list of the Regulation 23(1) and 23(2) criteria are at <http://www.delta-esourcing.com/delta/project/reasonsForExclusion.html#pcr>

Candidates will be required to answer these questions as part of the qualification process. For candidates who are registered overseas, you will need to declare if you have any offences /misconduct under your own countries laws, where these laws are equivalent to the Regulation 23 lists.

Candidates who have been convicted of any of the offences under Article 45(1) are ineligible and will not be selected to bid, unless there are overriding requirements in the general interest for doing so.

Candidates who are guilty of any of the offences, circumstances or misconduct under Article 45 (2) may be excluded from being selected to bid at the discretion of the Authority.

The objective of the selection process is to assess the responses to the tenders submitted, conduct clarification interviews and/or site visits as required and then select a preferred tenderer.

The tender evaluation exercise will seek to balance the issues of quality and price to ensure that the chosen tender offers the most economically advantageous tender (MEAT) for the

Authority.

Upon receipt of formal tenders, the Authority will be concerned to ensure that there has been full compliance with the ITT documents, and all necessary information has been supplied. The information supplied will be checked for completeness and compliance before responses are evaluated. The Authority shall not be bound to accept the lowest price of any bid submitted. Submissions failing to conform to the requirements contained within the specification document (s) may not be evaluated further.

Demonstration to crews, Interviews/presentations will be required as part of the final evaluation and clarification. No weightings are attached for this phase but initial scores may be amended as a result of any interviews/visits that take place.

Section 3. This will be marked on a pass/fail basis and this will entail conducting an independent financial credit check along with the taking up of references. The financial credit check will be carried out using reports from Experian Group and the pass/fail Delphi score will be 50 %.

If you need the opportunity to submit additional evidence that will clarify your financial standing, this should be submitted at question 3.6.15.

Where we are unable to verify that your organisation:

Is a legitimate trading organisation;

Has acceptable levels of financial standing;

Promotes good practices in areas of employment, health and safety and environmental care and protection, then we reserve the right to reject your submission.

Section 4 and 5 will be evaluated on the basis of the most economically advantageous offer to the Authority. The evaluation criteria, and the associated weightings, which will be utilised in this assessment are:-

Operational requirements – 32 %, broken down as follows;

— Speed of deployment – 8 %

— Ease of operation – 8 %

— Crew cab configuration/ergonomics – 8 %

— Appliance ergonomics and equipment stowage – 8 %

Technical elements – 28 %, broken down as follows;

— Detailed service delivery plan/overall proposal – 5 %

— Relevant experience – 5 %

— Quality – 5 %

— Value added services –

- Appliance related innovations– 8 %

- Other added value services – 5 %

Price – 30 %, broken down as follows;

— Project cost and value for money – 5 %

— Price of vehicle(s) – 20 %

— Whole life costing – 5 %

Delivery – 10 %, broken down as follows;

— Capacity to deliver – 4 %

— Time certainty – 4 %

— Business Continuity – 2 %

III.2.2. Economic and financial ability

List and brief description of conditions: (a) Appropriate statements from banks or, where appropriate, evidence of relevant professional risk indemnity insurance.

(c) A statement of the undertaking's overall turnover and, where appropriate, of turnover in the area covered by the contract for a maximum of the last 3 financial years available, depending

on the date on which the undertaking was set up or the economic operator started trading, as far as the information on these turnovers is available

The objective of the selection process is to assess the responses to the tenders submitted, conduct clarification interviews and/or site visits as required and then select a preferred tenderer.

The tender evaluation exercise will seek to balance the issues of quality and price to ensure that the chosen tender offers the most economically advantageous tender (MEAT) for the Authority.

Upon receipt of formal tenders, the Authority will be concerned to ensure that there has been full compliance with the ITT documents, and all necessary information has been supplied. The information supplied will be checked for completeness and compliance before responses are evaluated. The Authority shall not be bound to accept the lowest price of any bid submitted. Submissions failing to conform to the requirements contained within the specification document (s) may not be evaluated further.

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If you need the opportunity to submit additional evidence that will clarify your financial standing, this should be submitted at question 3.6.15.

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- Price of vehicle(s) – 20 %
- Whole life costing – 5 %

Delivery – 10 %, broken down as follows;

- Capacity to deliver – 4 %

- Time certainty – 4 %
- Business Continuity – 2 %

Minimum level(s) of standards possibly required: The objective of the selection process is to assess the responses to the tenders submitted, conduct clarification interviews and/or site visits as required and then select a preferred tenderer.

The tender evaluation exercise will seek to balance the issues of quality and price to ensure that the chosen tender offers the most economically advantageous tender (MEAT) for the Authority.

Upon receipt of formal tenders, the Authority will be concerned to ensure that there has been full compliance with the ITT documents, and all necessary information has been supplied. The information supplied will be checked for completeness and compliance before responses are evaluated. The Authority shall not be bound to accept the lowest price of any bid submitted. Submissions failing to conform to the requirements contained within the specification document (s) may not be evaluated further.

Demonstration to crews, Interviews/presentations will be required as part of the final evaluation and clarification. No weightings are attached for this phase but initial scores may be amended as a result of any interviews/visits that take place.

Section 3. This will be marked on a pass/fail basis and this will entail conducting an independent financial credit check along with the taking up of references. The financial credit check will be carried out using reports from Experian Group and the pass/fail Delphi score will be 50%.

If you need the opportunity to submit additional evidence that will clarify your financial standing, this should be submitted at question 3.6.15.

Where we are unable to verify that your organisation:

Is a legitimate trading organisation;

Has acceptable levels of financial standing;

Promotes good practices in areas of employment, health & safety and environmental care & protection, then we reserve the right to reject your submission.

Section 4 & 5 will be evaluated on the basis of the most economically advantageous offer to the Authority. The evaluation criteria, and the associated weightings, which will be utilised in this assessment are:-

Operational requirements – 32 %, broken down as follows;

- Speed of deployment – 8 %
- Ease of operation – 8 %
- Crew cab configuration/ergonomics – 8 %
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Technical elements – 28 %, broken down as follows;

- Detailed service delivery plan/overall proposal – 5 %
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- Value added services –

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Price – 30 %, broken down as follows;

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- Price of vehicle(s) – 20 %
- Whole life costing – 5 %

Delivery – 10 %, broken down as follows;

- Capacity to deliver – 4 %

- Time certainty – 4 %
- Business Continuity – 2 %

III.2.3. Technical and professional ability

List and brief description of conditions:

(a) a list of the works carried out over the past five years, accompanied by certificates of satisfactory execution for the most important works. These certificates shall indicate the value, date and site of the works and shall specify whether they were carried out according to the rules of the trade and properly completed. Where appropriate, the competent authority shall submit these certificates to the contracting authority direct

(b) a list of the principal deliveries effected or the main services provided in the past three years, with the sums, dates and recipients, whether public or private, involved. Evidence of delivery and services provided shall be given: - where the recipient was a contracting authority, in the form of certificates issued or countersigned by the competent authority, - where the recipient was a private purchaser, by the purchaser's certification or, failing this, simply by a declaration by the economic operator

(j) An indication of the proportion of the contract which the services provider intends possibly to subcontract

The objective of the selection process is to assess the responses to the tenders submitted, conduct clarification interviews and/or site visits as required and then select a preferred tenderer.

The tender evaluation exercise will seek to balance the issues of quality and price to ensure that the chosen tender offers the most economically advantageous tender (MEAT) for the Authority.

Upon receipt of formal tenders, the Authority will be concerned to ensure that there has been full compliance with the ITT documents, and all necessary information has been supplied. The information supplied will be checked for completeness and compliance before responses are evaluated. The Authority shall not be bound to accept the lowest price of any bid submitted. Submissions failing to conform to the requirements contained within the specification document (s) may not be evaluated further.

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 - Delivery – 10 %, broken down as follows;
 - Capacity to deliver – 4 %
 - Time certainty – 4 %
 - Business Continuity – 2 %
- Minimum level(s) of standards possibly required:
As detailed within ITT.

III.2.4. Information about reserved contracts

III.3. Conditions specific to services contracts

III.3.1. Information about a particular profession

III.3.2. Information about staff responsible for the performance of the contract

Section IV: Procedure

IV.1. Type of procedure

IV.1.1. Type of procedure

Open

IV.1.2. Information about the limits on the number of candidates to be invited

IV.1.3. Information about reduction of the number of solutions or tenders during negotiation or dialogue

IV.2. Award criteria

IV.2.1. Award criteria

The most economically advantageous tender in terms of Price is not the only award criterion and all criteria are stated only in the procurement documents

IV.2.2. Information about electronic auction

An electronic auction will be used: no

IV.3. Administrative information

IV.3.1. File reference number attributed by the contracting authority

GMFRS0023

IV.3.2. Previous publication concerning this procedure

no

IV.3.3. Conditions for obtaining specifications and additional documents or descriptive document

Time limit for receipt of requests for documents or for accessing documents: 20.5.2014 - 11:00

IV.3.4. Time limit for receipt of tenders or requests to participate

20.5.2014 - 12:00

IV.3.5. Estimated date of dispatch of invitations to tender or to participate to selected candidates

IV.3.6. Languages in which tenders or requests to participate may be submitted

English.

IV.3.7. Minimum time frame during which the tenderer must maintain the tender

Duration in months: 36 (from the date stated for receipt of tender)

IV.3.8. Conditions for opening of tenders

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.2. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

VI.3. Additional information

Suppliers should read through this set of instructions and follow the process to respond to this opportunity.

The information and/ associated documents for this opportunity are available on

<https://www.supply4nwfire.org.uk/delta>

You must register on this site to respond, if you are already registered you will not need to register again, simply use your existing username and password.

Please note there is a password reminder link on the homepage.

Suppliers must log in, go to your Response Manager and add the following Access Code: YDFC67UM62. Please ensure you follow any instruction provided to you here.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.supply4nwfire.org.uk/tenders/UK-UK-Manchester:-Firefighting-vehicles./YDFC67UM62>

To respond to this opportunity, please click here:

<https://www.supply4nwfire.org.uk/respond/YDFC67UM62>

GO Reference: GO-201443-PRO-5578293

VI.4. Procedures for review

VI.4.1. Review body

VI.4.2. Review procedure

VI.4.3. Service from which information about the review procedure may be obtained

VI.5.

Date of dispatch of this notice

3.4.2014