

**United Kingdom-Southend: Residential nursing care services**  
**OJ S 69/2014 08/04/2014**  
**Contract award notice**  
**Services**

**Directive 2004/18/EC**

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: Southend University Hospital Foundation Trust

National registration number: RAJ

Postal address: Southend Hospital Foundation Trust Southend Hospital Prittlewell Chase  
Southend-on Sea

Town: Southend

Postal code: SS0 0RY

Country: United Kingdom

Contact person: Purchasing Department

For the attention of: Nicky Kruger, Contracts Manager

E-mail: [nicola.kruger@southend.nhs.uk](mailto:nicola.kruger@southend.nhs.uk)

Telephone: +44 1702385612

Fax: +44 1702508177

**Internet address(es):**

General address of the contracting authority: <http://www.southend.nhs.uk>

**I.2. Type of the contracting authority**

Body governed by public law

**I.3. Main activity**

Health

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description**

**II.1.1. Title**

Supply of Step-down Bed Services (Standard Residential Care and High Dependency).

**II.1.2. Type of contract and place of performance or delivery**

Services

Service category No 25: Health and social services

Main site or place of performance: UKH31.

NUTS code

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)**

**II.1.4. Short description of the contract or purchase(s)**

The supply of residential care home services (Step-down beds) on the basis of Standard Care and/or High Dependency Care (including patients with dementia) to meet the patient

requirements on discharge from hospital. Services are provided on a temporary basis whilst permanent arrangements for longer term can be made. The contract is a framework contract and the award is to 13 Homes (10 Companies). The assessment of price was also considered in the award criteria on a cost per benefit point basis. Where the aggregate score is divided into the estimated annual price to determine cost per benefit points. The Framework Contract is for 1 year with option to extend by 12 months. Part B Services.

**II.1.5. CPV code(s)**

85144100 Residential nursing care services

**II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

**II.2. Total value of the contract/lot**

**II.2.1. Total value of the contract/lot**

Value: 261 002 GBP  
excluding VAT

**Section IV: Procedure**

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**IV.1. Type of procedure**

**IV.1.1. Type of procedure**

Restricted

**IV.2. Award criteria**

**IV.2.1. Award criteria**

The most economically advantageous tender in terms of  
1. Site Visit Inspection. Weighting 95  
2. Financial Risk. Weighting 5

**IV.2.2. Information about electronic auction**

An electronic auction has been used: no

**IV.3. Administrative information**

**IV.3.1. File reference number attributed by the contracting authority**

SE1376

**IV.3.2. Previous publication concerning this procedure**

no

**Section V: Award of contract**

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Contract No: SE1376

Lot No: 1

- Lot title: Step-down Bed Services (Standard Residential Care & High Dependency Care) framework contract

**V.1. Date of conclusion of the contract**

10.3.2014

**V.2. Information about tenders**

Number of tenders received: 21

Number of tenders received by electronic means: 21

**V.3. Name and address of the contractor**

Official name: Strathmore Care Group (Homes: Meyrin, Milton & Fairview)

Postal address: 57-59 Avenue Rd

Town: Westcliff on Sea

Postal code: SS0 7PJ

Country: United Kingdom

Telephone: +44 1702433335

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 60 231,24 GBP

excluding VAT

Total value of the procurement:

Value: 60 231,24 GBP

excluding VAT

If annual or monthly value:

Number of years: 1

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: SE1376

Lot No: 1

- Lot title: Step-down Bed Services (Standard Residential Care & High Residential Care)

**V.1. Date of conclusion of the contract**

10.3.2014

**V.2. Information about tenders**

Number of tenders received: 21

Number of tenders received by electronic means: 21

**V.3. Name and address of the contractor**

Official name: Willowdale Lodge

Postal address: 21 Cromer Rd.

Town: Southend on Sea

Postal code: SS1 2DU

Country: United Kingdom

Telephone: +44 1702469547

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 20 077,08 GBP

excluding VAT

Total value of the procurement:

Value: 20 077,08 GBP

excluding VAT

If annual or monthly value:

Number of years: 1

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: SE1376

Lot No: 1

- Lot title: Step-down Bed Services (Standard Residential Care & High Dependency Care)

**V.1. Date of conclusion of the contract**

10.3.2014

**V.2. Information about tenders**

Number of tenders received: 21

Number of tenders received by electronic means: 21

**V.3. Name and address of the contractor**

Official name: Silversea Lodge

Postal address: 46 Silversea Drive

Town: Westcliff on Sea

Postal code: SS0 9XE

Country: United Kingdom

Telephone: +444 1702480502

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 20 077,08 GBP

excluding VAT

Total value of the procurement:

Value: 20 077,08 GBP

excluding VAT

If annual or monthly value:

Number of years: 1

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: SE1376

Lot No: 1

- Lot title: Step-down Bed Services (Standard Residential Care & High Dependency Care)

**V.1. Date of conclusion of the contract**

10.3.2014

**V.2. Information about tenders**

Number of tenders received: 21

Number of tenders received by electronic means: 21

**V.3. Name and address of the contractor**

Official name: Rootcroft Ltd (t/a West House)

Postal address: 11 St Vincent Rd

Town: Westcliff on Sea

Postal code: SS0 7PP

Country: United Kingdom

Telephone: +44 1702339883

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 20 077,08 GBP  
excluding VAT  
Total value of the procurement:  
Value: 20 077,08 GBP  
excluding VAT  
If annual or monthly value:  
Number of years: 1

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: SE1376

Lot No: 1

- Lot title: Step-down Bed Services (Standard Residential Care & High Dependency)

**V.1. Date of conclusion of the contract**

10.3.2014

**V.2. Information about tenders**

Number of tenders received: 21

Number of tenders received by electronic means: 21

**V.3. Name and address of the contractor**

Official name: Ailsa House Residential Care Home

Postal address: 64-66 Genesta Rd

Town: Westcliff on Sea

Postal code: SS0 8DB

Country: United Kingdom

Telephone: +44 1702346473

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 20 077,08 GBP

Total value of the procurement:

Value: 20 077,08 GBP

excluding VAT

If annual or monthly value:

Number of years: 1

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: SE1376

Lot No: 1

- Lot title: Step-down Bed Services (Standard Residential Care & High Dependency Care)

**V.1. Date of conclusion of the contract**

10.3.2014

**V.2. Information about tenders**

Number of tenders received: 21

Number of tenders received by electronic means: 21

**V.3. Name and address of the contractor**

Official name: Fernbrook Care Homes Ltd (t/a Fernbrook House Nursing Home)  
Postal address: 37-47 Fernbrook Avenue  
Town: Southend on Sea  
Postal code: SS1 2QW  
Country: United Kingdom  
Telephone: +44 1702469547

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:  
Value: 20 077,08 GBP  
Total value of the procurement:  
Value: 20 077,08 GBP  
excluding VAT  
If annual or monthly value:  
Number of years: 1

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: SE1376

Lot No: 1

- Lot title: Step-down Bed Services (Standard Residential Care & High Dependency Care)

**V.1. Date of conclusion of the contract**

10.3.2014

**V.2. Information about tenders**

Number of tenders received: 21  
Number of tenders received by electronic means: 21

**V.3. Name and address of the contractor**

Official name: Brooklands Nursing Home  
Postal address: 25 Lambeth Rd  
Town: Leigh on Sea  
Postal code: SS9 5XR  
Country: United Kingdom  
Telephone: +44 1702525375

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:  
Value: 20 077,08 GBP  
excluding VAT  
Total value of the procurement:  
Value: 20 077,08 GBP  
excluding VAT  
If annual or monthly value:  
Number of years: 1

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: SE1376

Lot No: 1

- Lot title: Step-down Bed Services (High Dependency Care only)

**V.1. Date of conclusion of the contract**

10.3.2014

**V.2. Information about tenders**

Number of tenders received: 21

Number of tenders received by electronic means: 21

**V.3. Name and address of the contractor**

Official name: Norman House Nursing Home

Postal address: 51 - 53 Elm Rd

Town: Shoeburyness

Postal code: SS3 9PD

Country: United Kingdom

Telephone: +44 1702297217

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 20 077,08 GBP

excluding VAT

Total value of the procurement:

Value: 20 077,08 GBP

excluding VAT

If annual or monthly value:

Number of years: 1

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: SE1376

Lot No: 1

- Lot title: Step-down Bed Services (Standard Care)

**V.1. Date of conclusion of the contract**

10.3.2014

**V.2. Information about tenders**

Number of tenders received: 21

Number of tenders received by electronic means: 21

**V.3. Name and address of the contractor**

Official name: E & F Enterprises (Palmerston Care Home)

Postal address: 21 Palmerston Rd

Town: Westcliff on Sea

Postal code: SS0 7TA

Country: United Kingdom

Telephone: +44 1702213553

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 20 077,08 GBP

excluding VAT

Total value of the procurement:

Value: 20 077,08 GBP

excluding VAT

If annual or monthly value:

Number of years: 1

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

Contract No: SE1376

Lot No: 1

- Lot title: Step-down Bed Services (Standard Care)

**V.1. Date of conclusion of the contract**

10.3.2014

**V.2. Information about tenders**

Number of tenders received: 21

Number of tenders received by electronic means: 21

**V.3. Name and address of the contractor**

Official name: Poppy Lodge Care Homes Ltd (Poppy Lodge High Dependency & Bliss Care Home Standard Care)

Postal address: 23 Cobham Rd

Town: Westcliff on Sea

Postal code: SS0 8EG

Country: United Kingdom

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:

Value: 40 154,10 GBP

excluding VAT

Total value of the procurement:

Value: 40 154,16 GBP

excluding VAT

If annual or monthly value:

Number of years: 1

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

**Section VI: Complementary information**

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**VI.1. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:

no

**VI.2. Additional information**

The value of the contract is a basic estimate and not guaranteed as there is a set budget split between the homes on the framework and beds utilised are selected on the basis of availability at the time of need, patient specific requirements, and patient/family choice.

**VI.3. Procedures for review**

**VI.3.1. Review body**

**VI.3.2. Review procedure**

**VI.3.3. Service from which information about the review procedure may be obtained**

**VI.4. Date of dispatch of this notice**

4.4.2014