

**UK-Corsham: telecommunications services**

OJ S 78/2012 21/04/2012

Contract award notice

Services

Directive 2004/18/EC

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: Networks Commercial Fixed Team, DE&amp;S

Postal address: Networks Commercial Team, Room C2, Bldg 405, Westwells Rd

Town: Corsham

Postal code: SN13 9NR

Country: United Kingdom

For the attention of: Sam Taylor

E-mail: [sam.taylor696@mod.uk](mailto:sam.taylor696@mod.uk)

Telephone: +44 3067701005

Fax: +44 1225847037

**I.2. Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

**I.3. Main activity****I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

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**II.1. Description****II.1.1. Title**

Provision of a Modern Digital Communication for the British Army Training Unit in Kenya.

**II.1.2. Type of contract and place of performance or delivery**

Services

Service category No 5: Telecommunications services

Main site or place of performance: EXTRA-REGIO.

NUTS code UKZ Extra-Regio NUTS 1

**II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)****II.1.4. Short description of the contract or purchase(s)**

Telecommunications services. Requirement: Modern Digital communication system. The British Army Training Unit in Kenya (BATUK) is seeking to replace the existing Professional Mobile Radio Communication System with a modern digital communication system. The new system must be flexible, resilient and allow for multiple concurrent group communication calls to meet the demand of the present and future communication needs. BATUK conduct training in Kenya over a large area of ground with varying terrain; this will range from mountainous (Aberdares), jungle (Kathindi) to semi arid desert (Archers' Post) with a total straight line distance of approximately 300km. Communications along the main transit route which covers this

distance and all the terrains would need to be guaranteed. The main training areas used are both mountainous and semi arid desert and due to the nature of the training at least 95 % communications coverage is required. The new system will be used by mainly BATUK staff but other UK Government Departments/Agencies may wish to share in the future.

Suppliers wishing to express an interest in this requirement are required to:

Submit a copy of their accredited third party (or government issued) Quality Management System (QMS) certification which includes an appropriate scope to meet the requirement. In the event that no certification is held, the company must be able to demonstrate that they operate and maintain a QMS acceptable to the department for this requirement.

Confirm that they are willing or able to trade electronically using the Purchase to Payment (P2P) business process. Further information on this system can be obtained from the following website [www.d2btrade.com](http://www.d2btrade.com).

A Pre Qualifying Questionnaire (PQQ) may be sent to companies who have expressed an interest to this Possible Future Purchase (PFP). In the event of this happening objective criteria for choosing the limited numbers of candidates will be used in the form of commercial and technical evaluation of responses to PQQ. The criteria for down selection will be issued with the PQQ along with the date that the PQQ will need to be returned. It is envisaged that the number of companies who will be invited to tender will be a maximum of six (6).

#### **II.1.5. CPV code(s)**

64200000 Telecommunications services

#### **II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

#### **II.2. Total value of the contract/lot**

##### **II.2.1. Total value of the contract/lot**

Value: 4 924 583,74 GBP  
excluding VAT

### **Section IV: Procedure**

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#### **IV.1. Type of procedure**

##### **IV.1.1. Type of procedure**

Restricted

#### **IV.2. Award criteria**

##### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of  
As stated in Invitation to Tender. Weighting 100

##### **IV.2.2. Information about electronic auction**

An electronic auction has been used: no

#### **IV.3. Administrative information**

##### **IV.3.1. File reference number attributed by the contracting authority**

NETFXD/0021

##### **IV.3.2. Previous publication concerning this procedure**

no

## Section V: Award of contract

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Contract No: NETFXD/0021

### V.1. Date of conclusion of the contract

4.4.2012

### V.2. Information about tenders

Number of tenders received: 1

### V.3. Name and address of the contractor

Official name: Express Automation Ltd

Postal address: Kalson Towers, The Crescent, Westlands

Town: Nairobi

Country: Kenya

E-mail: [info@expauto.com](mailto:info@expauto.com)

Telephone: +254 203630000

Fax: +254 203630100

Internet address: [www.expressautomation.com](http://www.expressautomation.com)

### V.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot:

Value: 5 000 000 GBP

Total value of the procurement:

Value: 4 924 583,74 GBP

If annual or monthly value:

Number of years: 5

### V.5. Information about subcontracting

The contract is likely to be subcontracted: no

## Section VI: Complementary information

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### VI.1. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:  
no

### VI.2. Additional information

Suppliers interested in working with the Ministry of Defence should register on the MOD Supplier Information Database (SID) Register, available at [www.contracts.mod.uk](http://www.contracts.mod.uk). The MOD SID is a database of active and potential suppliers available to all MOD and UK Defence procurement personnel, and is the main supplier database of MOD Procurement organisations. Please note: the registration and publication of a company profile on the MOD SID does not mean or imply that the supplier has in any way been vetted or approved by the MOD. Suppliers wishing to compete for advertised MOD contracts must respond to any specific call for competition by submitting a separate expression of interest in accordance with the instructions of the purchasing organisation.

Advertising Regime OJEU: These contract opportunities are published in the Official Journal of the European Union (OJEU) and the MoD Defence Contracts Bulletin. The award of any subsequent contract arising from such requirements is subject to the Public Contract Regulations 2006. Where advertising is necessary in the OJEU and the DCB, the content of the two adverts must be exactly the same.

The contracting Authority considers that this contract may be suitable for economic operators that are Small or Medium Enterprises (SMEs). For avoidance of doubt, the contracting Authority points out that no weight will be attached to whether or not an economic operator is an SME in selecting economic operators to submit tenders or in assessing the most economically advantageous tender. GO Reference: GO-2012417-DCB-3861495.

### **VI.3. Procedures for review**

#### **VI.3.1. Review body**

Official name: Networks Commercial Fixed Team, DSTL

Postal address: Networks Commercial Team, Bldg 405, Spur C2, Westwells Rd

Town: Corsham

Postal code: SN13 9NR

Country: United Kingdom

E-mail: [DESNet-Comrcifxd1a1@mod.uk](mailto:DESNet-Comrcifxd1a1@mod.uk)

Telephone: +44 3067701005

#### **Body responsible for mediation procedures**

Official name: Networks Commercial Fixed Team, DE&S

#### **VI.3.2. Review procedure**

#### **VI.3.3. Service from which information about the review procedure may be obtained**

Official name: Networks Commercial Fixed Team, DE&S

Postal address: Spur C2, Bldg 405, Wilts

Town: Corsham

Postal code: SN13 9NR

Country: United Kingdom

E-mail: [sam.taylor696@mod.uk](mailto:sam.taylor696@mod.uk)

Telephone: +44 3067701005

Fax: +254 203630000

#### **VI.4. Date of dispatch of this notice**

17.4.2012