

**Finland-Espoo: Financial management consultancy services**  
**OJ S 69/2017 07/04/2017**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: Aalto-korkeakoulusäätiö

Postal address: PL 11000, Aalto

Town: Espoo

NUTS code: FI1 Manner-Suomi

Postal code: 00076

Country: Finland

E-mail: [kirjaamo@aalto.fi](mailto:kirjaamo@aalto.fi)

Telephone: +358 947001

**Internet address(es):**

Main address: [www.aalto.fi](http://www.aalto.fi)

**I.4. Type of the contracting authority**

Other type: university foundation

**I.5. Main activity**

Education

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Fundraising consultancy services for Aalto University.

Reference number: D/558/01.01.04.00/2016

**II.1.2. Main CPV code**

79412000 Financial management consultancy services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

The Aalto University Foundation, operating as Aalto University invited tenders for fundraising consulting service for Aalto University's fundraising activity in accordance with this invitation to tender and its terms and annexes.

Aalto University seeks support with the continuous development of its fundraising strategy, goals and practices, especially in establishing a long-term pool of funds that offer attractive opportunities for donors and support Aalto's strategic goals, and in developing international

fundraising. The Contract shall enter into force on the day of its signature by the authorized representatives of the Parties and shall stay valid until further notice, with a one (1)-month mutual termination period.

#### **II.1.6. Information about lots**

This contract is divided into lots: no

#### **II.1.7. Total value of the procurement**

Value excluding VAT: 500 000,00 EUR

### **II.2. Description**

#### **II.2.2. Additional CPV code(s)**

79416200 Public relations consultancy services

#### **II.2.3. Place of performance**

NUTS code: FI Suomi / Finland

#### **II.2.4. Description of the procurement**

Aalto is engaged in a major governmental matching funding campaign. Aalto's goal is to raise 20 000 000 EUR by June 2017. Aalto's fundraising team works in close cooperation with the University's corporate relations team, coordinating efforts to build long-term relationships with companies, and at the same time fundraising efforts have expanded towards alumni and foundations. During the past seven years, fundraising efforts have largely concentrated in Finland. The intention is to become global with the help of corporate contacts, alumni abroad, and the appeal of Aalto's combination of competence areas and entrepreneurial profile. Aalto seeks support with the continuous development of its fundraising strategy, goals and practices, especially in establishing a long-term pool of funds that that offer attractive opportunities for donors and support Aalto's strategic goals, and in developing international fundraising.

#### **II.2.5. Award criteria**

Quality criterion - Name: The team providing the service: The experience and achievements of the team proposed / Weighting: 40

Quality criterion - Name: Work plan: The ability of the Tenderer to apply its experience to Aalto's needs (as presented in the 5-page description and supported by the annexes) / Weighting: 30

Price - Weighting: 30

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

#### **II.2.14. Additional information**

### **Section IV: Procedure**

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#### **IV.1. Description**

##### **IV.1.1. Type of procedure**

Open procedure

#### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

#### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

#### **IV.2. Administrative information**

##### **IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2016/S 202-365262](#)

##### **IV.2.8. Information about termination of dynamic purchasing system**

##### **IV.2.9. Information about termination of call for competition in the form of a prior information notice**

### **Section V: Award of contract**

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#### **Title:**

Fundraising consulting services for Aalto University

A contract/lot is awarded: yes

#### **V.2. Award of contract**

##### **V.2.1. Date of conclusion of the contract**

07/03/2017

##### **V.2.2. Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: no

##### **V.2.3. Name and address of the contractor**

Official name: Grenzebach Glier & Associates

National registration number: US129947449L

Town: Chicago

NUTS code: FIZ Extra-Regio NUTS 1

Country: United States

The contractor is an SME: no

##### **V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 500 000,00 EUR

##### **V.2.5. Information about subcontracting**

### **Section VI: Complementary information**

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#### **VI.3. Additional information**

#### **VI.4. Procedures for review**

##### **VI.4.1. Review body**

Official name: Markkinaoikeus

Postal address: Radanraketajantie 5

Town: Helsinki

Postal code: 00520

Country: Finland

E-mail: [markkinaoikeus@oikeus.fi](mailto:markkinaoikeus@oikeus.fi)

Telephone: +358 295643300

Fax: +358 295643314

Internet address: <http://www.oikeus.fi/markkinaoikeus>

**VI.5. Date of dispatch of this notice**

05/04/2017