

UK-Salford: business and management consultancy services
OJ S 80/2012 25/04/2012
Contract award notice
Services

Directive 2004/18/EC

Section I: Contracting authority

I.1. Name and addresses

Official name: HM Revenue & Customs

Postal address: Commercial Directorate, 5th Floor West, Ralli Quays, 3 Stanley Street

Town: Salford

Postal code: M60 9LA

Country: United Kingdom

Contact person: Ken Webster

For the attention of: James Power

E-mail: james.power@hmrc.gsi.gov.uk

Telephone: +44 1618270855

Fax: +44 1618270270

Internet address(es):

Address of the buyer profile: www.hmrc.gov.uk

I.2. Type of the contracting authority

Ministry or any other national or federal authority, including their regional or local subdivisions

I.3. Main activity

Other: Direct & Indirect Taxes

I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: no

Section II: Object of the contract

II.1. Description

II.1.1. Title

Organisational Development Consultancy.

II.1.2. Type of contract and place of performance or delivery

Services

Service category No 11: Management consulting services [6] and related services

NUTS code UK United Kingdom

II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)

The procurement involves the establishment of a framework agreement

II.1.4. Short description of the contract or purchase(s)

Business and management consultancy services. HM Revenue & Customs (HMRC) has a requirement for a variety of professional service providers to enter into a Framework Agreement to provide Organisational Development Consultancy Services. Organisational Development (OD) is a cross cutting function which will focus on supporting HMRC in the

delivery of its strategically designed future size, shape and operating model. Service Provision will be to HMRC's most senior 'Tiers' of management at the Tier 1 to Tier 3 level and may be rolled out to Tier 4 managers on an exceptional basis. There are eight Tiers in all; Tier 1 as the Chief Executive, Tier 2 the direct reports of the Chief Executive and so on down to Tier 8. Further details regarding HMRC's corporate governance can be found on the HMRC web site using the following link: <http://www.hmrc.gov.uk/governance/index.htm>

OD will partner the business to develop an understanding of the strategic and operational drivers of change within the department, it will also provide the analysis, tools and expert support to define the optimal way to organise and transfer HMRC resource. The Organisation Development work can be broadly divided into two distinct strands: Lot 1- Leadership Development for Senior Executives, Lot 2 - Strategic Organisational Development. HMRC does not intend to use an e-auction as part of the Framework Award procedure, but the right is reserved for individual clients to use an e-auction as part of any 'call-off' contract award.

II.1.5. CPV code(s)

79410000 Business and management consultancy services

II.1.6. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

II.2. Total value of the contract/lot

II.2.1. Total value of the contract/lot

Lowest offer 500 000 and Highest offer 5 000 000 GBP
excluding VAT

Section IV: Procedure

IV.1. Type of procedure

IV.1.1. Type of procedure

Open

IV.2. Award criteria

IV.2.1. Award criteria

The most economically advantageous tender in terms of
Technical merit strategic requirements. Weighting 5
Technical merit framework requirements. Weighting 15
Quality (lot specific). Weighting 40
Cost effectiveness (lot specific). Weighting 40

IV.2.2. Information about electronic auction

An electronic auction has been used: no

IV.3. Administrative information

IV.3.1. File reference number attributed by the contracting authority

PS-2011-96

IV.3.2. Previous publication concerning this procedure

Contract notice

Notice number in the OJ S: [2011/S 152-252975](http://eur-lex.europa.eu/legal-content/EN/SIP/2011/S_2011_152-252975) of 10.8.2011

Section V: Award of contract

Lot No: 1

- Lot title: Leadership Development for Senior Executives.

Lot No: 2

- Lot title: Strategic Organisational Development.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Just Deliver Ltd

Postal address: The White House, 2 Meadow

Town: Godalming

Postal code: GU7 3HN

Country: United Kingdom

E-mail: jane@justconsult.co.uk

Telephone: +44 1428606345

V.4. Information on value of the contract/lot

If annual or monthly value:

Number of months: 24

V.5. Information about subcontracting

The contract is likely to be subcontracted: no

Lot No: 1

- Lot title: Leadership Development for Senior Executives.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Oakridge Training and Consulting

Postal address: The Oakridge Centre, Shrigley Park, Pott Shrigley

Town: Macclefield

Postal code: SK10 5SE

Country: United Kingdom

E-mail: tony.sweeney@oakridgecentre.co.uk

Telephone: +44 1625572474

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 1

- Lot title: Leadership Development for Senior Executives.

Lot No: 2

- Lot title: Strategic Organisational Development.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Corven Consulting Ltd

Postal address: 30 Haymarket

Town: London

Postal code: SWY1 4EX

Country: United Kingdom

E-mail: kate.watson@corven.com

Telephone: +44 2033262946

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 1

- Lot title: Leadership Development for Senior Executives.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Impact Consulting Psychologists Ltd

Postal address: Brentwood, 171 Bury New Road, Whitefield

Town: Manchester

Postal code: M45 6AB

Country: United Kingdom

Telephone: +44 1613512290

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 1

- Lot title: Leadership Development for Senior Executives.

Lot No: 2

- Lot title: Strategic Organisational Development.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Red Scientific Ltd
Postal address: 1 Oriel Court, Omega Park
Town: Alton
Postal code: GU34 2YT
Country: United Kingdom
Telephone: +44 142080011

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62
Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: SML Training & Consultancy
Postal address: Knoll House, Knoll Road
Town: Camberley
Postal code: GU15 3SY
Country: United Kingdom
Telephone: +44 1344620508

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 1

- Lot title: Leadership Development for Senior Executives.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62
Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Persuasion Associates Ltd
Postal address: 58 Chiddingstone street
Town: London
Postal code: SW6 3TG
Country: United Kingdom
E-mail: giorgina@soane.net
Telephone: +44 2077362396

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 1

- Lot title: Leadership Development for Senior Executives.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Keary Harper LLP

Postal address: 6 Porter Street

Town: London

Postal code: W1U 6DD

Country: United Kingdom

E-mail: john@kearyharper.co.uk

Telephone: +44 2074861321

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 1

- Lot title: Leadership Development for Senior Executives.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Teleois Consulting South East t/a Rema Consulting

Postal address: Cobat House, 1446-1448 London Road

Town: Leigh-on-Sea

Postal code: SS9 2UW

Country: United Kingdom

E-mail: ruthmorris@remaconsulting.net

Telephone: +44 1702475498

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 1

- Lot title: Leadership Development for Senior Executives.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: ASK Europe Ltd

Postal address: Trent House, University Way

Town: Cranfield
Postal code: MK43 0AN
Country: United Kingdom
E-mail: paul.northcott@askeurope.com
Telephone: +44 1234756487

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 2

- Lot title: Strategic Organisational Development.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Deloitte MCS Ltd

Postal address: Hill House, 1 Little New Street

Town: London

Postal code: EC4A 3TR

Country: United Kingdom

E-mail: sueconder@deloitte.co.uk

Telephone: +44 2070072991

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 2

- Lot title: Strategic Organisational Development.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Program Planning Professionals Ltd trading as Pcubed

Postal address: 10 Bloomsbury Street

Town: London

Postal code: WC1B 3SR

Country: United Kingdom

E-mail: mark.sorrell@pcubed.com

Telephone: +44 2074620100

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 2

- Lot title: Strategic Organisational Development.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Office for Public Management (OPM)

Postal address: 252b Grays Inn Road

Town: London

Postal code: WC1X 8XG

Country: United Kingdom

E-mail: rpeacock@opm.co.uk

Telephone: +44 2072397831

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Alpine Resourcing Ltd

Postal address: Ludgate House, 107-111 Fleet Street

Town: London

Postal code: EC4A 2AB

Country: United Kingdom

E-mail: sturnbull@alpine.eu.com

Telephone: +44 2079369738

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 2

- Lot title: Strategic Organisational Development.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: PricewaterhouseCoopers

Postal address: 1 Embankment Place

Town: London

Postal code: WC2N 6RN
Country: United Kingdom
E-mail: tina.hallett@uk.pwc.com
Telephone: +44 2078041704

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 2

- Lot title: Startegic Organisational Development.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: PA Consulting Services Ltd
Postal address: 123 Buckingham Palace Road
Town: London
Postal code: SW1W 9SR
Country: United Kingdom
E-mail: andrew.heley@paconsulting.com
Telephone: +44 1612348153

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Lot No: 2

- Lot title: Strategic Organisational Development.

V.1. Date of conclusion of the contract

14.3.2012

V.2. Information about tenders

Number of tenders received: 62

Number of tenders received by electronic means: 62

V.3. Name and address of the contractor

Official name: Capita Consulting
Postal address: 71 Victoria Street
Town: London
Postal code: SW1H 0XA
Country: United Kingdom
E-mail: simon.rilot@capita.co.uk
Telephone: +44 7584703371

V.4. Information on value of the contract/lot

V.5. Information about subcontracting

Section VI: Complementary information

VI.1. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

VI.2. Additional information

GO Reference: GO-2012420-PRO-3870655.

VI.3. Procedures for review**VI.3.1. Review body**

Official name: HMRC

Postal address: 5th Floor West, Ralli Quays

Town: Salford

Postal code: M60 9LA

Country: United Kingdom

E-mail: james.power@hmrc.gsi.gov.uk

Telephone: +44 1618270260

Fax: +44 1618270207

VI.3.2. Review procedure

Precise information on deadline(s) for review procedures: Unsuccessful tenderers will be notified by letter containing detailed results of the tender exercise and reasons will be provided as to why their tender was unsuccessful. There will then be a mandatory 10 calendar day standstill period, in accordance with Regulation 32 of the Public Contracts Regulations, before the framework is concluded. During this period you may bring formal legal proceedings in the event that you believe there has been a breach, by HMRC, of the Public Contracts Regulations.

VI.3.3. Service from which information about the review procedure may be obtained**VI.4. Date of dispatch of this notice**

20.4.2012