

Norway-Oslo: Devices for the disabled
OJ S 78/2015 22/04/2015
Contract award notice
Supplies

Directive 2004/18/EC

Section I: Contracting authority

I.1. Name and addresses

Official name: Arbeids- og velferdsdirektoratet, Økonomiavdelingen, Anskaffelsesseksjonen

National registration number: 889640782

Postal address: Postboks 5, St Olavs plass

Town: Oslo

Postal code: 0130

Country: Norway

For the attention of: Guro Ebersten

E-mail: nav.anskaffelser@nav.no

Telephone: +47 21071000

Fax: +47 21071010

Internet address(es):

Address of the buyer profile: <https://kgv.doffin.no/ctm/Supplier/CompanyInformation/Index/1002>

Electronic access to information: <https://kgv.doffin.no/ctm/Supplier/Documents/Folder/123129>

I.2. Type of the contracting authority

Ministry or any other national or federal authority, including their regional or local subdivisions

I.3. Main activity

General public services

I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: no

Section II: Object of the contract

II.1. Description

II.1.1. Title

Tender 14-195 Sitting cushions with pressure sore prevention qualities.

II.1.2. Type of contract and place of performance or delivery

Supplies

Purchase

Main site or place of performance: Oslo, Norway.

NUTS code NO Norge

II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)

The procurement involves the establishment of a framework agreement

II.1.4. Short description of the contract or purchase(s)

Establishment of a framework agreement for the procurement of sitting cushions, accessories and spare parts. The contracts will be for 2 years, with an option for the contracting authority to

extend all/parts of the contract for up to 2 years. The competition comprises 6 independent items/competitions. There are variations from item to item as to whether parallel framework agreements or a contract with 1 supplier will be signed.

II.1.5. CPV code(s)

33196200 Devices for the disabled, 33196100 Devices for the elderly

II.1.6. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

II.2. Total value of the contract/lot

II.2.1. Total value of the contract/lot

Value: 124 000 000 NOK
excluding VAT

Section IV: Procedure

IV.1. Type of procedure

IV.1.1. Type of procedure

Open

IV.2. Award criteria

IV.2.1. Award criteria

The most economically advantageous tender in terms of

1. Price item 1. Weighting 60
2. Quality item 1. Weighting 40
3. Price item 2. Weighting 55
4. Quality item 2. Weighting 45
5. Price items 3, 4 and 6. Weighting 35
6. Quality items 3, 4 and 6. Weighting 65
7. Price item 5. Weighting 30
8. Quality item 5. Weighting 70

IV.2.2. Information about electronic auction

IV.3. Administrative information

IV.3.1. File reference number attributed by the contracting authority

14-195

IV.3.2. Previous publication concerning this procedure

Prior information notice

Notice number in the OJ S: [2014/S 68-117679](#) of 2.4.2014

Contract notice

Notice number in the OJ S: [2014/S 205-363803](#) of 24.10.2014

Section V: Award of contract

Contract No: 1

Lot No: 1

- Lot title: Simple foam sitting cushion

V.1. Date of conclusion of the contract

9.3.2015

V.2. Information about tenders

Number of tenders received: 10

V.3. Name and address of the contractor

Official name: Sunrise Medical AS
National registration number: 966042028
Postal address: Dynamitveien 14b
Town: Ski
Postal code: 1400
Country: Norway
Telephone: +47 66963800

V.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot:
Value: 7 122 780 NOK
excluding VAT

V.5. Information about subcontracting

The contract is likely to be subcontracted: no

Contract No: 2

Lot No: 2

- Lot title: Sitting cushion where the user and/or the user's surroundings shall not set or put the sitting cushion together

V.1. Date of conclusion of the contract

9.3.2015

V.2. Information about tenders

Number of tenders received: 37

V.3. Name and address of the contractor

Official name: Etac AS
National registration number: 876597152
Postal address: Postboks 249
Town: Moss
Postal code: 1501
Country: Norway

V.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot:
Value: 18 221 866 NOK
excluding VAT

V.5. Information about subcontracting

The contract is likely to be subcontracted: no

Contract No: 3

Lot No: 3

- Lot title: Sitting cushion where one can set how far down in the material the individual user sinks.

V.1.

Date of conclusion of the contract

9.3.2015

V.2. Information about tenders

Number of tenders received: 35

V.3. Name and address of the contractor

Official name: Etac AS

National registration number: 876597152

Postal address: Postboks 249

Town: Moss

Postal code: 1501

Country: Norway

V.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot:

Value: 22 930 801 NOK

excluding VAT

V.5. Information about subcontracting

The contract is likely to be subcontracted: no

Contract No: 4

Lot No: 4

- Lot title: Sitting cushion with good ventilation qualities in order to reduce/prevent damp

V.1. Date of conclusion of the contract

9.3.2015

V.2. Information about tenders

Number of tenders received: 42

V.3. Name and address of the contractor

Official name: Etac AS

National registration number: 876597152

Postal address: Postboks 249

Town: Moss

Postal code: 1501

Country: Norway

V.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot:

Value: 12 200 744 NOK

excluding VAT

V.5. Information about subcontracting

The contract is likely to be subcontracted: no

Contract No: 5

Lot No: 5

- Lot title: Sitting cushion that compensates/corrects for asymmetry and/or wrong positions.

V.1. Date of conclusion of the contract

9.3.2015

V.2. Information about tenders

Number of tenders received: 29

V.3. Name and address of the contractor

Official name: Etac AS
National registration number: 876597152
Postal address: Postboks 249
Town: Moss
Postal code: 1501
Country: Norway

V.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot:
Value: 50 459 204 NOK
excluding VAT

V.5. Information about subcontracting

The contract is likely to be subcontracted: no

Contract No: 6

Lot No: 6

- Lot title: Sitting cushion that provides good support whilst being moved

V.1. Date of conclusion of the contract

9.3.2015

V.2. Information about tenders

Number of tenders received: 36

V.3. Name and address of the contractor

Official name: Etac AS
National registration number: 876597152
Postal address: Postboks 249
Town: Moss
Postal code: 1501
Country: Norway

V.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot:
Value: 12 538 354 NOK
excluding VAT

V.5. Information about subcontracting

The contract is likely to be subcontracted: no

Section VI: Complementary information

VI.1. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

VI.2. Additional information

The stated total value of the contracts is given in NOK excluding VAT.
Award Criteria and weighting of these is stated in the tender documentation.
Item 1 Single foam sitting cushion — framework agreement with 1 winner

Total value: 7 122 780 NOK

Name of the supplier who is set to gain a contract: Sunrise Medical AS

Number of received tenders: 10

Item 2 Sitting cushions where the user and/or the user's surroundings shall not be set or put the sitting cushion together — parallel framework agreement

Total value: 18 221 866 NOK

Names of the suppliers who are set to gain a contract:

1. Etac AS with sitting cushion ROHO AirLITE F
2. Etac AS with sitting cushion ROHO AirLITE C
3. Sunrise Medical AS with sitting cushion Jay Easy Visco C
4. Parir AS with sitting cushion Contur EX
5. Sunrise Medical AS with sitting cushion Jay Easy Visco F
6. Sunrise Medical AS with sitting cushion Jay Easy C
7. Invacare AS with sitting cushion Liberty
8. Sunrise Medical AS with sitting cushion Jay Easy F

Number of received tenders: 37

Item 3: Sitting cushion where one can set how far down in the material the individual user sinks - parallel framework agreements

Total value: 22 930 801 NOK

Names of the suppliers who are set to gain a contract:

1. Etac AS with sitting cushion ROHO Enkammer HIGH PROFILE Classic
2. Etac AS with sitting cushion ROHO Enkammer HIGH PROFILE Sensor Ready
3. Etac AS with sitting cushion ROHO QUADTRO SELECT HIGH PROFILE
4. Etac AS with sitting cushion ROHO Enkammer MID PROFILE Classic
5. Etac AS with sitting cushion ROHO Enkammer MID PROFILE Sensor Ready
6. Etac AS with sitting cushion ROHO QUADTRO SELECT MID PROFILE
7. Etac AS with sitting cushion ROHO CONTOUR SELECT
8. Handicare AS with sitting cushion Standard Contour
9. Etac AS with sitting cushion ROHO Enkammer LOW PROFILE Classic
10. Invacare AS with sitting cushion Academy Adjuster

Number of received tenders: 35

Item 4: Sitting cushion with good ventilation qualities in order to reduce/prevent damp - parallel framework agreements

Total value: 12 200 744 NOK

Names of the supplier who is set to gain a contract:

1. Etac AS with sitting cushion ROHO QUADTRO SELECT MID PROFILE
2. Etac AS with sitting cushion ROHO QUADTRO SELECT HIGH PROFILE
3. Etac AS with sitting cushion ROHO QUADTRO SELECT LOW PROFILE
4. Etac AS with sitting cushion ROHO Enkammer HIGH PROFILE Smart Check
5. Etac AS with sitting cushion ROHO Hybrid Elite Dual Valve
6. Etac AS with sitting cushion ROHO Hybrid Elite Single Valve
7. Etac AS with sitting cushion ROHO Enkammer MID PROFILE Smart Check
8. Sunrise Medical AS with sitting cushion Jay Balance AS
9. Sunrise Medical AS with sitting cushion Jay Balance AD
10. Nima AB with sitting cushion Nima Equagel Allround
11. Gøran Sjødén's Rehabshop Norge AS with sitting cushion Stimulite Slimline Ekstra Myk

Number of received tenders: 42

Item 5: Sitting cushion that compensates/corrects for asymmetry and/or wrong positions - parallel framework agreements

Total value: 50 459 204 NOK

Names of the suppliers who are set to gain a contract:

1. Etac AS with sitting cushion ROHO Hybrid Elite Dual Valve
2. Etac AS with sitting cushion ROHO QUADTRO SELECT HIGH PROFILE
3. Sunrise Medical AS with sitting cushion Jay GS
4. Sunrise Medical AS with sitting cushion Jay J2 Dyp
5. Invacare AS with sitting cushion Academy Vector
6. Handicare AS with sitting cushion StarLock 10
7. Handicare AS with sitting cushion StarLock 13
8. Sunrise Medical AS with sitting cushion Jay J2

Number of received tenders: 29

Item 6: Sitting cushion that provides good support whilst being moved - parallel framework agreement

Total value: 12 538 354 NOK

Names of the suppliers who are set to gain a contract:

1. Etac AS with sitting cushion ROHO Hybrid Elite Single Valve
2. Etac AS with sitting cushion ROHO Hybrid Elite Dual Valve
3. Sunrise Medical AS with sitting cushion Jay Balance AS
4. Sunrise Medical AS with sitting cushion Jay Balance AD
5. Etac AS with sitting cushion ROHO AirLITE C
6. Etac AS with sitting cushion ROHO AirLITE F
7. Sunrise Medical AS with sitting cushion Jay Balance
8. Sunrise Medical AS with sitting cushion Jay Xtreme Active S
9. Sunrise Medical AS with sitting cushion Jay Xtreme Active L
10. Invacare AS with sitting cushion Academy Active
11. Gøran Sjødén's Rehabshop Norge AS with sitting cushion Stimulite Contoured Ekstra Myk Brederer Sittegrøp

Number of received tenders: 36

Care of Sweden AS

3151 Tolvsrød

Telephone number: +47 69676600

Fax: +47 325112840

E-mail: info@parir.no

Internet: www.careofsweden.se/parir

Organisation number:

998367891

Etac AS

Post Box 249

1501 Moss

Telephone number: +47 81569469

Fax: +47 69912601

Email: hovedkontor.norge@etac.no

Website: www.etac.no

Organisation number:

876 597 152

Gøran Sjødén's Rehabshop Norge AS

Henrik Ibsens gt 90

0255 Oslo

Telephone number: +47 22837010

Fax: +47 22837011

E-mail: goran@rehabshop.com

Internet: www.rehabshop.se

Organisation number:

914463969

Handicare AS

Post box 163

1501 Moss

Telephone number: +47 03250

Fax: +47 85028822

E-mail: anbud@handicare.no

Website: www.handicare.no

Organisation number:

965 395 830

Invacare AS

Grensesvingen 9

Postboks 6230

Etterstad

Telephone number: +47 22579500

Fax: +47 22579501

Email: norway@invacare.com

Website: www.invacare.no

Organisation number:

970 993 487

Nimacare AB

Sigurdsvagen 4

Djursholm

Sweden

Telephone number: +46 855117390

Fax: +46 706355070

E-mail: info@nimacare.se

Internet: www.nimacare.se

Organisation number:

556806-9131

Sunrise Medical AS

Dynamitveien 14b

1400 SKI

Telephone number: +47 66963800

Fax: +47 66963880

Email: post@sunrisemedical.no

Website: www.sunrisemedical.no

Organisation number:

966 042 028.

VI.3. Procedures for review

VI.3.1. Review body

VI.3.2. Review procedure

VI.3.3. Service from which information about the review procedure may be obtained

VI.4. Date of dispatch of this notice

17.4.2015

