

United Kingdom-Alfreton: Construction materials
OJ S 55/2021 19/03/2021
Contract award notice
Supplies

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Efficiency East Midlands Ltd
Postal address: Unit 3 Maisies Way, South Normanton
Town: Alfreton
NUTS code: UK United Kingdom
Postal code: DE55 2DS
Country: United Kingdom
Contact person: Rebecca Dermody-Simmons
E-mail: materials@eem.org.uk
Telephone: +44 1246395610
Internet address(es):
Main address: www.eem.org.uk

I.2. Information about joint procurement

The contract is awarded by a central purchasing body

I.4. Type of the contracting authority

Body governed by public law

I.5. Main activity

General public services

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

Merchants Framework 2021-2025
Reference number: EEM0072

II.1.2. Main CPV code

44110000 Construction materials

II.1.3. Type of contract

Supplies

II.1.4. Short description

Efficiency East Midlands Ltd (EEM) is a not for profit consortium which establishes and manages a range of framework and DPS agreements. Our membership has now grown to over 200 public sector organisations including Housing Associations and ALMO's, Local Authorities, NHS trusts, Education Providers, Blue Light Services, Government Agencies and

Charities. EEM have also established a formal collaboration with 3 like-minded procurement consortia. EEM has procured and entered into framework agreements with multiple merchants for the supply and distribution of a broad range of construction related materials required to maintain and construct domestic housing, public and commercial properties and other buildings that are the responsibility of EEM and the other consortia to repair, renew, refurbish or maintain. The framework agreements tendered are as follows:

Lot 1: Trade Specific Supplies, this lot has 4 trade sub-lots as described in this notice at II.2.4);
Lot 2: Managed Solutions.

II.1.6. Information about lots

This contract is divided into lots: yes

II.1.7. Total value of the procurement

Value excluding VAT: 1 170 000 000,00 GBP

II.2. Description

II.2.1. Title

Trade Specific Materials

Lot No: 1

II.2.2. Additional CPV code(s)

44115200 Plumbing and heating materials, 44112500 Roofing materials, 44111000 Building materials, 44115220 Heating materials, 44115210 Plumbing materials, 31680000 Electrical supplies and accessories

II.2.3. Place of performance

NUTS code: UK United Kingdom

II.2.4. Description of the procurement

Efficiency East Midlands (EEM) have conducted this tender exercise on behalf of our membership and the membership of Westworks, South East Consortium and Advantage South West and the other authorised users of the framework agreement to establish a set of trade specific materials supply agreements. Merchants appointed to Lot 1 will support members through the supply and distribution of materials which fall in to one of the following sub-lot categories:

- Sub-lot 1 — Electrical materials,
- Sub-lot 2 — Plumbing and heating materials,
- Sub-lot 3 — Joinery materials,
- Sub-lot 4 — General building materials.

Up to 8 merchants will be appointed to each of the specific sub-lots.

This lot (and Sub-lots) will be used by Members of EEM and the other consortia referred to in this contract notice and other authorised users of the framework agreement looking to appoint trade specific merchants to meet all their materials requirements. Following an initial review of requirements EEM will determine the most appropriate sub-lot and advise the Member accordingly. Each call off contract set up under this lot will be for Materials within a specific sub-lot and will likely involve a traditional service delivery of over the counter collections and deliveries. Additional services maybe be provided by the successful Merchants to enhance this traditional service and options my include but are not limited to van stock management, preparation of pre-picked 'kits', out of hours supply and simple electronic ordering/invoicing systems.

The core area of work for most Members is within repairs and maintenance within the public housing sector, but not exclusively so (see above at II.1.4) and many employ their own operatives with support from external contractors. It is essential that all operatives have easy access to materials as locally as possible to complete all the required repairs and maintenance to properties. These materials need to be available at the right time to provide an efficiency of time for operatives and a first-time fix.

It is vital for our Members that the supply chain is capable of supplying materials at competitive rates but also deliver the required service level requirements to enable them to meet their own objectives and commitments. The key features valued by our contracting authorities are:

- sufficient coverage in their area to support a mobile workforce,
- next day delivery to either a stores facility, site or individual property,
- trade counter to facilitate collections,
- guaranteed stock holding against an agreed core list,
- dedicated Account Manager,
- reporting data to assist with continuous improvement and review of products,
- management and transparency of pricing.

There is clear evidence to show that public bodies are paying a wide range of prices for the same commodities, EEM's objective is to assist the public sector in maximising the significant buying power that exists across construction materials. With this in mind EEM is looking to create a framework that provides all public sector bodies the same price regardless of size and location. By collaborating across the membership of EEM and the membership of the other consortia referred to in this contract notice and other authorised users of the framework agreement, we expect to receive the best possible price for materials. With this in mind all merchants will be required to work to the objective of 'One price for the Public Sector' Under this Lot EEM will provide Members of EEM and of the other consortia referred to in this contract notice and of other authorised users of the framework agreement with a managed price book with all Suppliers being required to provide the same price for every Member regardless of size and location.

The call-off contracts to be awarded pursuant to the framework will typically be up to 5 years in length, meaning that call off contracts will likely run beyond the expiry date of the 4 year framework for a period of up to 5 years.

II.2.5. Award criteria

Quality criterion - Name: Method statement written submissions / Weighting: 30

Price - Weighting: 70

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:

no

II.2.14. Additional information

The membership of the three consortia referenced in II.1.4) and II.2.4) may be obtained from the following website addresses:

- Westworks: www.westworks.org.uk
- South East Consortium: www.southeastconsortium.org.uk
- Advantage South West: www.advantagesouthwest.co.uk

II.2. Description

II.2.1. Title

Managed Solution

Lot No: 2

II.2.2. Additional CPV code(s)

44115200 Plumbing and heating materials, 44112500 Roofing materials, 44111000 Building materials, 44115220 Heating materials, 44115210 Plumbing materials, 31680000 Electrical supplies and accessories

II.2.3. Place of performance

NUTS code: UK United Kingdom

II.2.4. Description of the procurement

Efficiency East Midlands (EEM) have conducted this tender exercise on behalf of our membership and the membership of Westworks, South East Consortium and Advantage South West and the other authorised users of the framework agreement to establish a framework for the supply and distribution of a broad range of materials. Merchants appointed to Lot 2 will support Members through the supply and distribution of materials through a fully managed Solution or 'One Stop Shop' type arrangement.

It is envisaged that this lot will be used by Members of EEM and the other consortia referred to in this contract notice and other authorised users of the framework agreement who are looking to partner with a merchant that can provide a full range of materials across multiple Trades either directly or in collaboration with third parties. The administration of all supply arrangements will be undertaken by the merchant so that the Member directs all payment for materials to the merchant.

Up to 8 merchants will be appointed to this lot.

This lot will encompass the traditional requirements for over the counter collections, deliveries and van stock management but will also involve a range of enhanced options which will provide Members with the most efficient, cost effective and tailor made solution to meet their requirements.

Additional services may be provided by the successful merchants to enhance this and options may include but are not limited to preparation of pre-picked 'kits', out of hours supply, full IT integration, consignment stocks and where required dedicated stores facilities.

The core area of work for most Members is within repairs and maintenance within the public housing sector, but not exclusively so (see above at II.1.4) and many employ their own operatives with support from external contractors. It is essential that all operatives have easy access to materials as locally as possible to complete all the required repairs and maintenance to properties. These materials need to be available at the right time to provide an efficiency of time for operatives and a first-time fix.

It is vital for our Members that the supply chain is capable of supplying materials at competitive rates but also deliver the required service level requirements to enable them to meet their own objectives and commitments. The key features valued by our contracting authorities are:

- sufficient coverage in their area to support a mobile workforce,
- next day delivery to either a stores facility, site or individual property,
- trade counter to facilitate collections,
- guaranteed stock holding against an agreed core list,
- dedicated account manager,
- reporting data to assist with continuous improvement and review of products,
- management and transparency of pricing.

There is clear evidence to show that public bodies are paying a wide range of prices for the same commodities, EEM's objective is to assist the public sector in maximising the significant

buying power that exists across construction materials. With this in mind EEM is looking to create a framework that provides all public sector bodies the same price regardless of size and location. By collaborating across the membership of EEM and the membership of the other consortia referred to in this contract notice and other authorised users of the framework agreement, we expect to receive the best possible price for materials. With this in mind all Merchants will be required to work to the objective of 'One price for the Public Sector' Under this Lot EEM will provide Members with a managed price book with all Merchants being required to provide the same price for every Member regardless of size and location. The call-off contracts to be awarded pursuant to the framework will typically be up to 10 years in length, meaning that call off contracts will likely run beyond the expiry date of the 4 year framework for a period of up to 10 years.

II.2.5. Award criteria

Quality criterion - Name: Method statement written submission / Weighting: 40
Price - Weighting: 60

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

The membership of the three consortia referenced in II.1.4) and II.2.4) may be obtained from the following website addresses:

- Westworks: www.westworks.org.uk
- South East Consortium: www.southeastconsortium.org.uk
- Advantage South West: www.advantagesouthwest.co.uk

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: no

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2020/S 192-465125](https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:2020/S192465125)

IV.2.8. Information about termination of dynamic purchasing system

IV.2.9. Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Contract No: EEM0072

Lot No: 1

Title:

Trade Specific Materials

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

15/02/2021

V.2.2. Information about tenders

Number of tenders received: 14

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 14

The contract has been awarded to a group of economic operators: yes

V.2.3. Name and address of the contractor

Official name: Bradfords Building Supplies Ltd

Town: Yeovil

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: City Electrical Factors Ltd

Town: Kenilworth

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: City Plumbing Supplies Holdings Ltd

Town: Northampton

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: Edmundson Electrical Ltd

Town: Knutsford

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: Grafton Merchanting GB Ltd

Town: Birmingham

NUTS code: UK United Kingdom
Country: United Kingdom
The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: UK Plumbing Supplies Ltd
Town: Stockton Heath
NUTS code: UK United Kingdom
Country: United Kingdom
The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: Rexel UK Ltd
Town: Birmingham
NUTS code: UK United Kingdom
Country: United Kingdom
The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: Saint-Gobain Building Distribution Ltd t/a Jewson Partnership Solutions
Town: Loughborough
NUTS code: UK United Kingdom
Country: United Kingdom
The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: Smith Bros Wholesale Ltd
Town: Doncaster
NUTS code: UK United Kingdom
Country: United Kingdom
The contractor is an SME: yes

V.2.3. Name and address of the contractor

Official name: Wolseley UK Ltd
Town: Warwick
NUTS code: UK United Kingdom
Country: United Kingdom
The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: YESSS (A) Electrical Ltd
Town: Normanton
NUTS code: UK United Kingdom
Country: United Kingdom
The contractor is an SME: no

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 330 000 000,00 GBP
Total value of the contract/lot: 330 000 000,00 GBP

V.2.5. Information about subcontracting

Section V: Award of contract

Contract No: 2

Lot No: 2

Title:

Managed Solution

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

15/02/2021

V.2.2. Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: yes

V.2.3. Name and address of the contractor

Official name: Bradford Building Supplies Ltd

Town: Yeovil

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: Grafton Merchanting GB Ltd

Town: Birmingham

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: Saint-Gobain Building Distribution Ltd t/a Jewson Partnership Solutions

Town: Loughborough

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: Travis Perkins Trading Company Ltd

Town: Northampton

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: no

V.2.3. Name and address of the contractor

Official name: Wolseley UK Ltd

Town: Warwick

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: no

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 840 000 000,00 GBP

Total value of the contract/lot: 840 000 000,00 GBP

V.2.5. Information about subcontracting

Section VI: Complementary information

VI.3. Additional information

Please note that the total potential value stated in II.1.5) is in relation to the full 4-year framework and takes into consideration the lot structure, length of call of contracts and that the EEM membership and the membership of the other consortia referred to in this contract notice (and other authorised users of the framework agreements) may grow over the framework lifetime.

This framework is being procured by Efficiency East Midlands Ltd (EEM) on behalf of their members and the other organisations described below as being authorised users. The following organisations will be entitled to agree and award contracts under this framework agreement as authorised users:

1) Any existing Member of EEM (and for the avoidance of doubt the 3 partner consortia which for the avoidance of doubt currently includes 3 partner consortia — Westworks, South East Consortium and Advantage South West and South East Consortium). A full list of current members of EEM is available at www.eem.org.uk. The membership details for Westworks, South East Consortium and Advantage South West may be obtained from the following website addresses:

Westworks: www.westworks.org.uk

South East Consortia: www.southeastconsortium.org.uk

Advantage South West: www.advantagesouthwest.co.uk

2) Any future member of EEM (including any Participant Member) or our partner consortia and in all cases being an organisation which has applied to joined EEM or our partner consortia in accordance with the applicable constitutional documents;

3) An EEM participant Participant being an organisation which is neither a current or EEM member (as defined at 1 above) nor a future member of EEM (as defined at 2 above).

VI.4. Procedures for review

VI.4.1. Review body

Official name: Royal Courts of Justice

Postal address: The Strand

Town: London

Postal code: WC2A 2LL

Country: United Kingdom

VI.4.2. Body responsible for mediation procedures

Official name: Royal Courts of Justice

Postal address: The Strand

Town: London

Postal code: WC2A 2LL

Country: United Kingdom

VI.4.4. Service from which information about the review procedure may be obtained

Official name: The Cabinet Office

Postal address: Whitehall

Town: London

Postal code: SW1A 2AS

Country: United Kingdom

VI.5. Date of dispatch of this notice

16/03/2021