

143485-2026 - Result

Ireland – IT services: consulting, software development, Internet and support – Invitation to Tender for Client Portal Project Management and Salesforce Experience Cloud Development Delivery

OJ S 42/2026 02/03/2026

Contract or concession award notice – standard regime
Services

1. Buyer

1.1. Buyer

Official name: Bord Bia (Irish Food Board)

Email: procurement@bordbia.ie

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: Invitation to Tender for Client Portal Project Management and Salesforce Experience Cloud Development Delivery

Description: Bord Bia requests tenders from suitably experienced and qualified service providers to provide the service of Project Management and Salesforce Experience Cloud Development of My Bord Bia, Bord Bia's dedicated client portal. The tender comprises of two lots: Lot 1: Project Management, Business Analysis and Strategic Support Lot 2: Salesforce Experience Cloud Development Delivery and QA The service providers will be responsible with leading the delivery of the My Bord Bia roadmap through the release of new features and functionalities. Bord Bia requires a partner or partners to lead in the project management and technical development and implementation of new key functionalities on our client portal, built on Salesforce Experience Cloud.

Procedure identifier: 4449538f-63f3-4d2b-a9aa-62b0c8b64689

Previous notice: 7e3a40a0-e46a-4264-b976-7470cd744dd3-01

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72000000 IT services: consulting, software development, Internet and support

2.1.2. Place of performance

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

2.1.3. Value

Estimated value excluding VAT: 1 184 800,00 EUR

2.1.4. General information

Legal basis:

5. Lot

5.1. Lot: LOT-0001

Title: Lot 1: Project Management, Business Analysis and Strategic Support

Description: Bord Bia requests tenders from suitably experienced and qualified service providers to provide the service of Project Management and Salesforce Experience Cloud Development of My Bord Bia, Bord Bia's dedicated client portal. The tender comprises of two lots: Lot 1: Project Management, Business Analysis and Strategic Support Lot 2: Salesforce Experience Cloud Development Delivery and QA The service providers will be responsible with leading the delivery of the My Bord Bia roadmap through the release of new features and functionalities. Bord Bia requires a partner or partners to lead in the project management and technical development and implementation of new key functionalities on our client portal, built on Salesforce Experience Cloud.

Internal identifier: 1

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72000000 IT services: consulting, software development, Internet and support

5.1.2. Place of performance

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

5.1.3. Estimated duration

Duration: 48 Months

5.1.5. Value

Estimated value excluding VAT: 1 184 800,00 EUR

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.7. Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.10. Award criteria

Criterion:

Type: Cost

Description: Cost @ 20%

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 20

Criterion:

Type: Quality

Description: Quality @ 80%

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 80

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: The High Court of Ireland

Organisation providing offline access to the procurement documents: Bord Bia (Irish Food Board)

Organisation providing more information on the review procedures: The High Court of Ireland

Organisation executing the payment: Bord Bia (Irish Food Board)

5.1. Lot: LOT-0002

Title: Lot 2: Salesforce Experience Cloud Development Delivery and QA

Description: Bord Bia requests tenders from suitably experienced and qualified service providers to provide the service of Project Management and Salesforce Experience Cloud Development of My Bord Bia, Bord Bia's dedicated client portal. The tender comprises of two lots: Lot 1: Project Management, Business Analysis and Strategic Support Lot 2: Salesforce Experience Cloud Development Delivery and QA The service providers will be responsible with leading the delivery of the My Bord Bia roadmap through the release of new features and functionalities. Bord Bia requires a partner or partners to lead in the project management and technical development and implementation of new key functionalities on our client portal, built on Salesforce Experience Cloud.

Internal identifier: 2

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72000000 IT services: consulting, software development, Internet and support

5.1.2. Place of performance

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

5.1.3. Estimated duration

Duration: 48 Months

5.1.5. Value

Estimated value excluding VAT: 1 184 800,00 EUR

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.7. Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.10. Award criteria

Criterion:

Type: Cost

Description: Cost @ 20%

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 20

Criterion:

Type: Quality
Name: Quality @ 80%
Description: Quality @ 80%
Category of award weight criterion: Weight (percentage, exact)
Award criterion number: 80

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: The High Court of Ireland

Organisation providing offline access to the procurement documents: Bord Bia (Irish Food Board)

Organisation providing more information on the review procedures: The High Court of Ireland

Organisation executing the payment: Bord Bia (Irish Food Board)

6. Results

Value of all contracts awarded in this notice: 1 184 800,00 EUR

6.1. Result lot identifier: LOT-0001

Winner selection status: At least one winner was chosen.

6.1.2. Information about winners

Winner:

Official name: Bluewave Technology Ltd

Tender:

Tender identifier: 000133322

Identifier of lot or group of lots: LOT-0001

Value of the tender: 1 184 800,00 EUR

Subcontracting: No

Contract information:

Identifier of the contract: 437770

Date on which the winner was chosen: 20/11/2025

Date of the conclusion of the contract: 26/02/2026

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders from micro, small or medium tenderers

Number of tenders or requests to participate received: 8

6.1. Result lot identifier: LOT-0002

Winner selection status: At least one winner was chosen.

6.1.2. Information about winners

Winner:

Official name: Bluewave Technology Ltd

Tender:

Tender identifier: 000133322

Identifier of lot or group of lots: LOT-0002

Value of the tender: 1 184 800,00 EUR

Subcontracting: No

Contract information:

Identifier of the contract: 437771

Date on which the winner was chosen: 20/11/2025

Date of the conclusion of the contract: 26/02/2026

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders from micro, small or medium tenderers

Number of tenders or requests to participate received: 8

8. Organisations

8.1. ORG-0001

Official name: Bord Bia (Irish Food Board)

Registration number: None

Postal address: 140 Pembroke Road

Town: Ballsbridge, Dublin 4

Postcode: D04 NV34

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Email: procurement@bordbia.ie

Telephone: 01 6685155

Internet address: <https://www.bordbia.ie>

Buyer profile: <https://www.bordbia.ie>

Roles of this organisation:

Buyer

Organisation providing offline access to the procurement documents

Organisation executing the payment

8.1. ORG-0002

Official name: Bluewave Technology Ltd

Size of the economic operator: Micro, small, or medium

Registration number: 314938

Postal address: 13 Adelaide Road

Town: Dublin 2

Postcode: D02 P950

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Email: fiona.lynch@bluewavecx.com

Telephone: 0868349937

Fax: 1111111111111111

Internet address: www.bluewavecx.com

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001, LOT-0002

8.1. ORG-0003

Official name: The High Court of Ireland

Registration number: The High Court of Ireland
Department: The High Court of Ireland
Postal address: Four Courts, Inns Quay, Dublin 7
Town: Dublin
Postcode: D07 WDX8
Country subdivision (NUTS): Dublin (IE061)
Country: Ireland
Email: HighCourtCentralOffice@courts.ie
Telephone: +353 1 8886000

Roles of this organisation:

Review organisation
Organisation providing more information on the review procedures

8.1. ORG-0004

Official name: European Dynamics S.A.
Registration number: 002024901000
Department: European Dynamics S.A.
Town: Athens
Postcode: 15125
Country subdivision (NUTS): Βόρειος Τομέας Αθηνών (EL301)
Country: Greece
Email: eproc-esender@eurodyn.com
Telephone: +30 2108094500
Roles of this organisation:
TED eSender

Notice information

Notice identifier/version: e7010e5c-55cd-407e-932f-685ce3eabf9f - 01
Form type: Result
Notice type: Contract or concession award notice – standard regime
Notice subtype: 29
Notice dispatch date: 27/02/2026 11:30:18 (UTC+00:00) Western European Time, GMT
Languages in which this notice is officially available: English
Notice publication number: 143485-2026
OJ S issue number: 42/2026
Publication date: 02/03/2026