

UK-Glasgow: business and management consultancy services
OJ S 90/2012 11/05/2012
Contract award notice
Services

Directive 2004/18/EC

Section I: Contracting authority

I.1. Name and addresses

Official name: CTLB (Com), C&C
Postal address: PServe, Rm 2102, Kentigern House
Town: Glasgow
Postal code: G2 8EX
Country: United Kingdom
Contact person: L.Pittman
E-mail: CTLBCom-PSb1@mod.uk
Telephone: +44 1412242672

I.2. Type of the contracting authority

Ministry or any other national or federal authority, including their regional or local subdivisions

I.3. Main activity

Defence

I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: no

Section II: Object of the contract

II.1. Description

II.1.1. Title

Provision of Technical Support to Submarine Enterprise Performance Programme (SEPP).

II.1.2. Type of contract and place of performance or delivery

Services
Service category No 11: Management consulting services [6] and related services
NUTS code UKK South West (England)

II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)

II.1.4. Short description of the contract or purchase(s)

Business and management consultancy services. Provision of project support to the Submarine Enterprise Performance Programme (SEPP).

II.1.5. CPV code(s)

79410000 Business and management consultancy services

II.1.6. Information about the Government Procurement Agreement (GPA)

II.2. Total value of the contract/lot

II.2.1. Total value of the contract/lot

Section IV: Procedure

IV.1. Type of procedure

IV.1.1. Type of procedure

Negotiated without a call for competition

Justification for the award of the contract without prior publication of a call for competition in the Official Journal of the European Union:

Directive 2004/18/EC

1) Justification for the choice of the negotiated procedure without prior publication of a contract notice in the OJEU in accordance with Directive 2004/18/EC

The works, supplies or services can be provided only by a particular economic operator for the following reason:

technical

The MOD is proposing to award a contract to Pricewaterhouse Coopers LLP under the negotiated procedure without prior publication of a contract notice for the continued provision of project support to the Submarine Enterprise Performance Programme (SEPP) on the basis that, for technical reasons, Pricewaterhouse Coopers LLP is the only economic operator capable of fulfilling this requirement (Regulation 16(1)(ii) of the Defence and Security Public Contracts Regulations). The MOD Submarine Operating Centre (SMOC) has an urgent requirement for the continued provision of project support to SEPP. The SMOC is currently preparing a competitive procurement for a long term programme and project support partnership role through which future project support requirements are likely to be procured. Announcements will be published separately in due course. In the meantime, continuing project support is now required to support SMOC activities, by providing independent and specific support to develop the commercial construct and details such as terms, risk, incentivisation and negotiation strategies, and Enterprise arrangements in respect of the collaborative Submarine Enterprise and the bi-lateral Foundation, Product and Programme arrangements. The project support services are currently provided by Pricewaterhouse Coopers LLP who were appointed following a call-off under the Framework Agreement for Technical Support (FATS3) which was competed under the Public Contracts Regulations 2006 and placed in April 2009. The contract with Pricewaterhouse Coopers LLP expires on 31.3.2012. There is a continuing requirement for these project support services for a period of about 6 months until the new project support partner is appointed. A supplier would require an in-depth knowledge and previous background in, and working practices at, both strategic and tactical level, in a complex transformation programme with many interdependencies, bi-lateral and collaborative relationships and stringent timescales. The proposed procurement strategy is single source as Pricewaterhouse Coopers LLP has been providing the service for 18 months and has developed the relevant know-how, knowledge, tools and means necessary to perform the services in the time available. This includes an in-depth knowledge and understanding of the project background and working practices at, both strategic and tactical level, of a very complex transformation programme with many interdependencies, bi-lateral and collaborative relationships and stringent timescales. Given the amount of established background, know-how, level of understanding and relevant experience required to continue to provide these services, by the time any new supplier was brought up to speed sufficiently and the necessary approvals for accessing a significant amount of highly sensitive information owned by third parties were obtained, the new project support partnership will have been

appointed. Therefore, for the technical reasons set out above it is not possible to change suppliers at this stage given the short duration requirement.

IV.2. Award criteria

IV.2.1. Award criteria

The most economically advantageous tender in terms of
Technical. Weighting 60
Price. Weighting 40

IV.2.2. Information about electronic auction

An electronic auction has been used: no

IV.3. Administrative information

IV.3.1. File reference number attributed by the contracting authority

CTLBC/1938

IV.3.2. Previous publication concerning this procedure

Voluntary ex ante transparency notice

Notice number in the OJ S: [2012/S 53-086126](#) of 16.3.2012

Section V: Award of contract

Contract No: CTLBC/1939

V.1. Date of conclusion of the contract

24.4.2012

V.2. Information about tenders

Number of tenders received: 1

V.3. Name and address of the contractor

Official name: Pricewaterhousecoopers LLP
Postal address: 1 Embankment Place
Town: London
Postal code: WC2N 6RH
Country: United Kingdom
Telephone: +44 2075835000
Fax: +44 2078224652

V.4. Information on value of the contract/lot

Total value of the procurement:
Value: 1 477 886 GBP
excluding VAT
If annual or monthly value:
Number of months: 6

V.5. Information about subcontracting

The contract is likely to be subcontracted: no

Section VI: Complementary information

VI.1. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

VI.2. Additional information

Suppliers interested in working with the Ministry of Defence should register on the MOD Supplier Information Database (SID) Register, available at www.contracts.mod.uk. The MOD SID is a database of active and potential suppliers available to all MOD and UK Defence procurement personnel, and is the main supplier database of MOD Procurement organisations. Please note: the registration and publication of a company profile on the MOD SID does not mean or imply that the supplier has in any way been vetted or approved by the MOD. Suppliers wishing to compete for advertised MOD contracts must respond to any specific call for competition by submitting a separate expression of interest in accordance with the instructions of the purchasing organisation.

Advertising Regime OJEU: This contract opportunity is published in the Official Journal of the European Union (OJEU), the MoD Defence Contracts Bulletin and www.contracts.mod.uk GO Reference: GO-201259-DCB-3910293.

VI.3. Procedures for review

VI.3.1. Review body

Official name: CTLB (Com), C&C
Postal address: PServe, Rm 2102, Kentigern House
Town: Glasgow
Postal code: G2 8EX
Country: United Kingdom
E-mail: CTLBCom-PSb1@mod.uk
Telephone: +44 1412242672

VI.3.2. Review procedure

VI.3.3. Service from which information about the review procedure may be obtained

Official name: CTLB (Com), C&C
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Town: Glasgow
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VI.4. Date of dispatch of this notice

9.5.2012