

**United Kingdom-Southampton: Aerial and related services**  
**OJ S 66/2019 03/04/2019**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

---

**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: Maritime and Coastguard Agency

Postal address: 105 Commercial Road

Town: Southampton

NUTS code: UK United Kingdom

Postal code: SO15 1EG

Country: United Kingdom

Contact person: Neil Grant

E-mail: [neil.grant@mcga.gov.uk](mailto:neil.grant@mcga.gov.uk)

**Internet address(es):**

Main address: <https://www.gov.uk/government/organisations/maritime-and-coastguard-agency>

**I.2. Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4. Type of the contracting authority**

National or federal agency/office

**I.5. Main activity**

General public services

---

**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Aerial Surveillance Contract

**II.1.2. Main CPV code**

60440000 Aerial and related services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

The Authority requires the successful supplier (the "Supplier") to provide, following an initial mobilisation and acceptance period potentially of 6 to 18 months, a non-military aerial surveillance service for a period of 5 years plus potential extension periods of up to 2 years. The Authority requires an all-weather 24/7 capability to provide aerial surveillance, tracking, detection, observation, transmission of data and support to Search and Rescue (SAR) and counter pollution operations within the UK Exclusive Economic Zone ("UKEZZ") and UK

Search and Rescue Region (“UKSRR”). This service shall be interoperable with other Government departments and agencies and neighbouring nations. The Authority, through the Aeronautical Rescue Coordination Centre (“ARCC”), will act as the sole tasking authority.

#### **II.1.6. Information about lots**

This contract is divided into lots: no

#### **II.1.7. Total value of the procurement**

Value excluding VAT: 18 335 427,35 GBP

### **II.2. Description**

#### **II.2.2. Additional CPV code(s)**

90740000 Pollutants tracking and monitoring and rehabilitation services, 90733000 Services related to water pollution, 60445000 Aircraft operating services, 90715000 Pollution investigation services, 79961200 Aerial photography services, 35611600 Maritime patrol aircrafts

#### **II.2.3. Place of performance**

NUTS code: UK United Kingdom

#### **II.2.4. Description of the procurement**

Aerial and related services; aircraft operating services; pollution investigation services; services related to water pollution; pollution tracking; aerial photography services; and maritime patrol aircraft. As an executive agency of the Department for Transport (DfT), the Authority develops and implements the Government’s maritime safety and environmental protection strategy by, amongst other roles, monitoring the coasts and seas and responding to emergencies. The Authority has 2 broad objectives: firstly to ensure safety through accident prevention and effective search and rescue coordination and response, improve the safety of ships and people at sea and at the coast; and secondly to protect the environment through monitoring of ships and response to pollution incidents protect the marine environment. The Authority’s vision is to be a world-class organisation that is committed to preventing loss of life, continuously improving maritime safety and protecting the coastal environment. In order to achieve its vision the Authority requires the successful supplier to provide a non-military aerial surveillance service to assist with to search and rescue and counter pollution operations. The Authority requires the successful supplier (the “Supplier”) to provide, following an initial mobilisation and acceptance period potentially of 6 to 18 months, a non-military aerial surveillance service for a period of 5 years plus potential extension periods of up to 2 years. The Authority requires an all-weather 24/7 capability to provide aerial surveillance, tracking, detection, observation, transmission of data and support to Search and Rescue (SAR) and counter pollution operations within the UK Exclusive Economic Zone (“UKEZZ”) and UK Search and Rescue Region (“UKSRR”). This service shall be interoperable with other Government departments and agencies and neighbouring nations. The Authority, through the Aeronautical Rescue Coordination Centre (“ARCC”), will act as the sole tasking authority. In contracting with the supplier the Authority will be acting on behalf of the secretary of state for transport.

#### **II.2.5. Award criteria**

Quality criterion - Name: Supplier solution / Weighting: 42

Quality criterion - Name: Transition plan / Weighting: 7

Quality criterion - Name: Business continuity and disaster recovery plan / Weighting: 1

Quality criterion - Name: Service points and service credits / Weighting: 5

Quality criterion - Name: Draft contract / Weighting: 5

Price - Weighting: 40

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

### **Section IV: Procedure**

---

#### **IV.1. Description**

##### **IV.1.1. Type of procedure**

Competitive procedure with negotiation

##### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

##### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

#### **IV.2. Administrative information**

##### **IV.2.8. Information about termination of dynamic purchasing system**

##### **IV.2.9. Information about termination of call for competition in the form of a prior information notice**

### **Section V: Award of contract**

---

A contract/lot is awarded: yes

#### **V.2. Award of contract**

##### **V.2.1. Date of conclusion of the contract**

19/03/2019

##### **V.2.2. Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: no

##### **V.2.3. Name and address of the contractor**

Official name: 2 Excel Aviation Ltd

National registration number: 05391365

Postal address: The Tiger House, Sywell Aerodrome

Town: Northampton

NUTS code: UK United Kingdom

Postal code: NN6 0BN

Country: United Kingdom

Internet address: <https://www.2excelaviation.com>

The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 18 335 427,35 GBP

**V.2.5. Information about subcontracting****Section VI: Complementary information**

---

**VI.3. Additional information****VI.4. Procedures for review****VI.4.1. Review body**

Official name: Maritime and Coastguard Agency

Postal address: 105 Commercial Road

Town: Southampton

Postal code: SO15 1EG

Country: United Kingdom

**VI.4.3. Review procedure**

Precise information on deadline(s) for review procedures:

The Authority will incorporate a minimum 10 calendar day standstill period at the point information on the award of the contract is communicated to tenderers along with their debriefing. This period allows unsuccessful tenderers, with sufficient grounds, to consider a challenge against an award before the contract is entered into. If an appeal regarding the award of a contract has not been successfully resolved prior to the end of the standstill period the Public Contracts Regulations 2015 (SI 2015 No 102) provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to bring action in the High Court (England, Wales and Northern Ireland). Any such action must be brought promptly (generally within 3 months). Where a contract has not been entered into the Court may order the setting aside of the award decision or order the authority to amend any document and may award damages. If the contract has been entered into the Court may order the (prospective) ineffectiveness of a contract, where certain serious rule breaches have occurred, in addition to any fine. The Court may instead provide for alternative penalties; either contract shortening, fines or both and damages.

**VI.5. Date of dispatch of this notice**

29/03/2019