

**United Kingdom-Chelmsford: Community health services**  
**OJ S 82/2017 27/04/2017**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: Essex County Council  
Postal address: County Hall, Market Rd  
Town: Chelmsford  
NUTS code: UKH3 Essex  
Postal code: CM1 1QH  
Country: United Kingdom  
Contact person: Amy Wilson  
E-mail: [commercial.team@essex.gov.uk](mailto:commercial.team@essex.gov.uk)  
Telephone: +44 8457430430  
**Internet address(es):**  
Main address: <http://www.essex.gov.uk>

**I.1. Name and addresses**

Official name: NHS West Essex Clinical Commissioning Group  
Postal address: St Margarets Hospital, Building 4, Spencer Close, The Plain, Essex  
Town: Epping  
NUTS code: UKH3 Essex  
Postal code: CM16 CTN  
Country: United Kingdom  
Contact person: Amy Wilson  
E-mail: [commercial.team@essex.gov.uk](mailto:commercial.team@essex.gov.uk)  
Telephone: +44 8457430430  
**Internet address(es):**  
Main address: <http://www.essex.gov.uk>

**I.2. Information about joint procurement**

The contract involves joint procurement

**I.4. Type of the contracting authority**

Regional or local authority

**I.5. Main activity**

General public services

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

**II.1.2. Main CPV code**

85323000 Community health services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

This Contract is now Awarded.

Essex County Council (ECC) and West Essex CCG sought lead providers to deliver an Integrated Pre-Birth to 19 Health, Wellbeing and Family Support service (PB19). The service is designed to support better outcomes in child development, school readiness, parenting aspirations and skills and child and family health for the period from conception to age 19 (or 25 in the case of people with special educational needs or a disability). This service was procured as 4 Quadrant Lots (Mid, North East, West and South) with no limit on the number of Lots a provider can bid for. The PB19 model incorporates the services under ECC's current Children's Centres contracts and Healthy Child Programme contracts and West Essex CCG's Community Health contracts in the West Quadrant. The PB19 Specification applied to all Quadrants with any Quadrant specific information also provided.

**II.1.6. Information about lots**

This contract is divided into lots: yes

**II.1.7. Total value of the procurement**

Value excluding VAT: 355 513 893,82 EUR

**II.2. Description**

**II.2.1. Title**

North East Essex Quadrant  
Lot No: 1

**II.2.2. Additional CPV code(s)**

85323000 Community health services, 85100000 Health services, 85141220 Advisory services provided by nurses, 85141200 Services provided by nurses, 85140000 Miscellaneous health services, 85000000 Health and social work services, 85312100 Daycare services, 85312110 Child daycare services, 85312120 Daycare services for handicapped children and young people, 75122000 Administrative healthcare services

**II.2.3. Place of performance**

NUTS code: UKH3 Essex

Main site or place of performance: North East Essex, includes Colchester and Tendring.

**II.2.4. Description of the procurement**

Essex County Council (ECC) and West Essex CCG sought lead providers to deliver an Integrated Pre-Birth to 19 Health, Wellbeing and Family Support service (PB19). The service is designed to support better outcomes in child development, school readiness, parenting aspirations and skills and child and family health for the period from conception to age 19 (or 25 in the case of people with special educational needs or a disability). This service was procured as 4 Quadrant Lots (Mid, North East, West and South) with no limit on the number of Lots a provider could bid for. The PB19 model incorporates the services under ECC's current Children's Centres contracts and Healthy Child Programme contracts and West Essex CCG's

Community Health contracts in the West Quadrant. The PB19 Specification applied to all Quadrants with any Quadrant specific information also provided. Further information also provided in section VI.3).

#### **II.2.5. Award criteria**

Quality criterion - Name: Mobilisation, service delivery proposal, supply chain management and sustainability, case studies / Weighting: 50 %

Price - Weighting: 50 %

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

See section VI.3).

### **II.2. Description**

#### **II.2.1. Title**

Mid Essex Quadrant

Lot No: 2

#### **II.2.2. Additional CPV code(s)**

85323000 Community health services, 85100000 Health services, 85141220 Advisory services provided by nurses, 85141200 Services provided by nurses, 85140000 Miscellaneous health services, 85000000 Health and social work services, 85312100 Daycare services, 85312110 Child daycare services, 85312120 Daycare services for handicapped children and young people, 75122000 Administrative healthcare services

#### **II.2.3. Place of performance**

NUTS code: UKH3 Essex

Main site or place of performance: Mid Essex including Braintree, Chelmsford and Maldon.

#### **II.2.4. Description of the procurement**

Essex County Council (ECC) and West Essex CCG sought lead providers to deliver an Integrated Pre-Birth to 19 Health, Wellbeing and Family Support service (PB19). The service is designed to support better outcomes in child development, school readiness, parenting aspirations and skills and child and family health for the period from conception to age 19 (or 25 in the case of people with special educational needs or a disability). This service was procured as four Quadrant Lots (Mid, North East, West and South) with no limit on the number of Lots a provider could bid for. The PB19 model incorporates the services under ECC's current Children's Centres contracts and Healthy Child Programme contracts and West Essex CCG's Community Health contracts in the West Quadrant. The PB19 Specification applied to all Quadrants with any Quadrant specific information also provided. Further information also provided in section VI.3).

#### **II.2.5. Award criteria**

Quality criterion - Name: Mobilisation, service delivery proposal, supply chain management and sustainability, case studies / Weighting: 50 %

Price - Weighting: 50 %

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

See section VI.3).

## **II.2. Description**

### **II.2.1. Title**

South Essex Quadrant  
Lot No: 3

### **II.2.2. Additional CPV code(s)**

85323000 Community health services, 85100000 Health services, 85141220 Advisory services provided by nurses, 85141200 Services provided by nurses, 85140000 Miscellaneous health services, 85000000 Health and social work services, 85312100 Daycare services, 85312110 Child daycare services, 85312120 Daycare services for handicapped children and young people, 75122000 Administrative healthcare services

### **II.2.3. Place of performance**

NUTS code: UKH3 Essex

Main site or place of performance: South Essex including Basildon and Brentwood and Castlepoint and Rochford.

### **II.2.4. Description of the procurement**

Essex County Council (ECC) and West Essex CCG sought lead providers to deliver an Integrated Pre-Birth to 19 Health, Well-being and Family Support service (PB19). The service is designed to support better outcomes in child development, school readiness, parenting aspirations and skills and child and family health for the period from conception to age 19 (or 25 in the case of people with special educational needs or a disability). This service was procured as four Quadrant Lots (Mid, North East, West and South) with no limit on the number of Lots a provider could bid for. The PB19 model incorporates the services under ECC's current Children's Centres contracts and Healthy Child Programme contracts and West Essex CCG's Community Health contracts in the West Quadrant. The PB19 Specification applied to all Quadrants with any Quadrant specific information also provided. Further information also provided in section VI.3).

### **II.2.5. Award criteria**

Quality criterion - Name: Mobilisation, service delivery proposal, supply chain management and sustainability, case studies / Weighting: 50 %

Price - Weighting: 50 %

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

See section VI.3).

## **II.2. Description**

### **II.2.1. Title**

West Essex Quadrant  
Lot No: 4

### **II.2.2. Additional CPV code(s)**

85323000 Community health services, 85100000 Health services, 85141220 Advisory services provided by nurses, 85141200 Services provided by nurses, 85140000 Miscellaneous health services, 85000000 Health and social work services, 85312100 Daycare services, 85312110 Child daycare services, 85312120 Daycare services for handicapped children and young people, 75122000 Administrative healthcare services

### **II.2.3. Place of performance**

NUTS code: UKH3 Essex  
Main site or place of performance: West Essex including Uttlesford and Epping Forest.

### **II.2.4. Description of the procurement**

Essex County Council (ECC) and West Essex CCG sought lead providers to deliver an Integrated Pre-Birth to 19 Health, Wellbeing and Family Support service (PB19). The service is designed to support better outcomes in child development, school readiness, parenting aspirations and skills and child and family health for the period from conception to age 19 (or 25 in the case of people with special educational needs or a disability). This service was procured as four Quadrant Lots (Mid, North East, West and South) with no limit on the number of Lots a provider could bid for. The PB19 model incorporates the services under ECC's current Children's Centres contracts and Healthy Child Programme contracts and West Essex CCG's Community Health contracts in the West Quadrant. The PB19 Specification applied to all Quadrants with any Quadrant specific information also provided. Further information also provided in section VI.3).

### **II.2.5. Award criteria**

Quality criterion - Name: Mobilisation, service delivery proposal, supply chain management and sustainability, case studies / Weighting: 50 %  
Price - Weighting: 50 %

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

See section VI.3).

## **Section IV: Procedure**

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### **IV.1. Description**

#### **IV.1.1. Type of procedure**

Competitive dialogue

#### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

#### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

#### **IV.2. Administrative information**

##### **IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2016/S 136-244895](#)

##### **IV.2.8. Information about termination of dynamic purchasing system**

##### **IV.2.9. Information about termination of call for competition in the form of a prior information notice**

### **Section V: Award of contract**

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**Contract No:** PB19 HWFS 0169

**Lot No:** 1-4

**Title:**

North East, Mid, South and West Essex — Pre-Birth — 19 Health, Well-being and Family Support Services

A contract/lot is awarded: yes

#### **V.2. Award of contract**

##### **V.2.1. Date of conclusion of the contract**

31/03/2017

##### **V.2.2. Information about tenders**

Number of tenders received: 4

The contract has been awarded to a group of economic operators: no

##### **V.2.3. Name and address of the contractor**

Official name: Virgin Care Services Limited

National registration number: 7557877

Postal address: 7 - 12 Tavistock Square

Town: London

NUTS code: UKI London

Postal code: WC1H NLT

Country: United Kingdom

The contractor is an SME: no

##### **V.2.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot: 362 251 635,00 GBP

Total value of the contract/lot: 354 584 243,00 GBP

##### **V.2.5. Information about subcontracting**

The contract is likely to be subcontracted Value or proportion likely to be subcontracted to third parties Proportion: 30 % Short description of the part of the contract to be subcontracted: Social care elements of the integrated service including Children's Centres delivery and building resilience in the community and amongst families.

## **Section VI: Complementary information**

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### **VI.3. Additional information**

Commissioners may wish to expand services during the lifetime of the contract potentially resulting in a significantly wider network of integrated services being delivered than set out in the Services Specification at the time of contract award. Such modifications will be contemplated where such services are similar/complementary to the services already included in the PB19 model at any given time. Such expansion would be by the addition of services provided and/or commissioned by other ECC departments and/or other contracting authorities. ECC /any contracting authority under the PB19 contracts may also add grant funding to the PB19 contracts where such grants are awarded to the contracting authority and relate to the services and outcomes required under the Services Specification. The PB19 Contract may therefore collectively have a contract value of up to 800 260 000 GBP over the 10 years depending on the further addition and integration of services, as advertised in the Contract Notice.

### **VI.4. Procedures for review**

#### **VI.4.1. Review body**

Official name: N/A

Town: N/A

Country: United Kingdom

### **VI.5. Date of dispatch of this notice**

25/04/2017