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**United Kingdom-Chelmsford: Community health services
2017/S 082-158840**

Contract award notice

Results of the procurement procedure

Services

Directive 2014/24/EU

Section I: Contracting authority

I.1) **Name and addresses**

Essex County Council
County Hall, Market Rd
Chelmsford
CM1 1QH
United Kingdom
Contact person: Amy Wilson
Telephone: +44 8457430430
E-mail: commercial.team@essex.gov.uk
NUTS code: UKH3
Internet address(es):
Main address: <http://www.essex.gov.uk>

I.1) **Name and addresses**

NHS West Essex Clinical Commissioning Group
St Margarets Hospital, Building 4, Spencer Close, The Plain, Essex
Epping
CM16 CTN
United Kingdom
Contact person: Amy Wilson
Telephone: +44 8457430430
E-mail: commercial.team@essex.gov.uk
NUTS code: UKH3
Internet address(es):
Main address: <http://www.essex.gov.uk>

I.2) **Joint procurement**

The contract involves joint procurement

I.4) **Type of the contracting authority**

Regional or local authority

I.5) **Main activity**

General public services

Section II: Object

II.1) **Scope of the procurement**

II.1.1) **Title:**

Integrated Pre Birth — 19 Health, Wellbeing and Family Support.
Reference number: WS740537983 (0169)

II.1.2) **Main CPV code**

85323000

II.1.3) **Type of contract**

Services

II.1.4) **Short description:**

This Contract is now Awarded.

Essex County Council (ECC) and West Essex CCG sought lead providers to deliver an Integrated Pre-Birth to 19 Health, Wellbeing and Family Support service (PB19). The service is designed to support better outcomes in child development, school readiness, parenting aspirations and skills and child and family health for the period from conception to age 19 (or 25 in the case of people with special educational needs or a disability). This service was procured as 4 Quadrant Lots (Mid, North East, West and South) with no limit on the number of Lots a provider can bid for. The PB19 model incorporates the services under ECC's current Children's Centres contracts and Healthy Child Programme contracts and West Essex CCG's Community Health contracts in the West Quadrant. The PB19 Specification applied to all Quadrants with any Quadrant specific information also provided.

II.1.6) **Information about lots**

This contract is divided into lots: yes

II.1.7) **Total value of the procurement (excluding VAT)**

Value excluding VAT: 355 513 893.82 EUR

II.2) **Description**

II.2.1) **Title:**

North East Essex Quadrant
Lot No: 1

II.2.2) **Additional CPV code(s)**

85323000
85100000
85141220
85141200
85140000
85000000
85312100
85312110
85312120
75122000

II.2.3) **Place of performance**

NUTS code: UKH3

Main site or place of performance:

North East Essex, includes Colchester and Tendring.

II.2.4) **Description of the procurement:**

Essex County Council (ECC) and West Essex CCG sought lead providers to deliver an Integrated Pre-Birth to 19 Health, Wellbeing and Family Support service (PB19). The service is designed to support better outcomes in child development, school readiness, parenting aspirations and skills and child and family health for the period from conception to age 19 (or 25 in the case of people with special educational needs or a disability). This service was procured as 4 Quadrant Lots (Mid, North East, West and South) with no limit on the number of Lots a provider could bid for. The PB19 model incorporates the services under ECC's current Children's Centres contracts and Healthy Child Programme contracts and West Essex CCG's Community Health contracts in the West Quadrant. The PB19 Specification applied to all Quadrants with any Quadrant specific information also provided. Further information also provided in section VI.3).

II.2.5) **Award criteria**

Quality criterion - Name: Mobilisation, service delivery proposal, supply chain management and sustainability, case studies / Weighting: 50 %
Price - Weighting: 50 %

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

See section VI.3).

II.2) **Description**

II.2.1) **Title:**

Mid Essex Quadrant
Lot No: 2

II.2.2) **Additional CPV code(s)**

85323000
85100000
85141220
85141200
85140000
85000000
85312100
85312110
85312120
75122000

II.2.3) **Place of performance**

NUTS code: UKH3
Main site or place of performance:
Mid Essex including Braintree, Chelmsford and Maldon.

II.2.4) **Description of the procurement:**

Essex County Council (ECC) and West Essex CCG sought lead providers to deliver an Integrated Pre-Birth to 19 Health, Wellbeing and Family Support service (PB19). The service is designed to support better outcomes in child development, school readiness, parenting aspirations and skills and child and family health for the period from conception to age 19 (or 25 in the case of people with special educational needs or a disability). This service was procured as four Quadrant Lots (Mid, North East, West and South) with no limit on the number of

Lots a provider could bid for. The PB19 model incorporates the services under ECC's current Children's Centres contracts and Healthy Child Programme contracts and West Essex CCG's Community Health contracts in the West Quadrant. The PB19 Specification applied to all Quadrants with any Quadrant specific information also provided. Further information also provided in section VI.3).

II.2.5) **Award criteria**

Quality criterion - Name: Mobilisation, service delivery proposal, supply chain management and sustainability, case studies / Weighting: 50 %

Price - Weighting: 50 %

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

See section VI.3).

II.2) **Description**

II.2.1) **Title:**

South Essex Quadrant

Lot No: 3

II.2.2) **Additional CPV code(s)**

85323000

85100000

85141220

85141200

85140000

85000000

85312100

85312110

85312120

75122000

II.2.3) **Place of performance**

NUTS code: UKH3

Main site or place of performance:

South Essex including Basildon and Brentwood and Castlepoint and Rochford.

II.2.4) **Description of the procurement:**

Essex County Council (ECC) and West Essex CCG sought lead providers to deliver an Integrated Pre-Birth to 19 Health, Well-being and Family Support service (PB19). The service is designed to support better outcomes in child development, school readiness, parenting aspirations and skills and child and family health for the period from conception to age 19 (or 25 in the case of people with special educational needs or a disability). This service was procured as four Quadrant Lots (Mid, North East, West and South) with no limit on the number of Lots a provider could bid for. The PB19 model incorporates the services under ECC's current Children's Centres contracts and Healthy Child Programme contracts and West Essex CCG's Community Health contracts in the West Quadrant. The PB19 Specification applied to all Quadrants with any Quadrant specific information also provided. Further information also provided in section VI.3).

II.2.5) **Award criteria**

Quality criterion - Name: Mobilisation, service delivery proposal, supply chain management and sustainability, case studies / Weighting: 50 %

Price - Weighting: 50 %

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

See section VI.3).

II.2) **Description**

II.2.1) **Title:**

West Essex Quadrant

Lot No: 4

II.2.2) **Additional CPV code(s)**

85323000

85100000

85141220

85141200

85140000

85000000

85312100

85312110

85312120

75122000

II.2.3) **Place of performance**

NUTS code: UKH3

Main site or place of performance:

West Essex including Uttlesford and Epping Forest.

II.2.4) **Description of the procurement:**

Essex County Council (ECC) and West Essex CCG sought lead providers to deliver an Integrated Pre-Birth to 19 Health, Wellbeing and Family Support service (PB19). The service is designed to support better outcomes in child development, school readiness, parenting aspirations and skills and child and family health for the period from conception to age 19 (or 25 in the case of people with special educational needs or a disability). This service was procured as four Quadrant Lots (Mid, North East, West and South) with no limit on the number of Lots a provider could bid for. The PB19 model incorporates the services under ECC's current Children's Centres contracts and Healthy Child Programme contracts and West Essex CCG's Community Health contracts in the West Quadrant. The PB19 Specification applied to all Quadrants with any Quadrant specific information also provided. Further information also provided in section VI.3).

II.2.5) **Award criteria**

Quality criterion - Name: Mobilisation, service delivery proposal, supply chain management and sustainability, case studies / Weighting: 50 %

Price - Weighting: 50 %

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

See section VI.3).

Section IV: Procedure

IV.1) **Description**

IV.1.1) **Type of procedure**

Competitive dialogue

IV.1.3) **Information about a framework agreement or a dynamic purchasing system**

IV.1.6) **Information about electronic auction**

IV.1.8) **Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

IV.2) **Administrative information**

IV.2.1) **Previous publication concerning this procedure**

Notice number in the OJ S: [2016/S 136-244895](#)

IV.2.8) **Information about termination of dynamic purchasing system**

IV.2.9) **Information about termination of call for competition in the form of a prior information notice**

Section V: Award of contract

Contract No: PB19 HWFS 0169

Lot No: 1-4

Title:

North East, Mid, South and West Essex — Pre-Birth — 19 Health, Well-being and Family Support Services

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

31/03/2017

V.2.2) **Information about tenders**

Number of tenders received: 4

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Virgin Care Services Limited

7557877

7 - 12 Tavistock Square

London

WC1H NLT

United Kingdom

NUTS code: UKI

The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: 362 251 635.00 GBP

Total value of the contract/lot: 354 584 243.00 GBP

V.2.5) **Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 30 %

Short description of the part of the contract to be subcontracted:

Social care elements of the integrated service including Children's Centres delivery and building resilience in the community and amongst families.

Section VI: Complementary information

VI.3) **Additional information:**

Commissioners may wish to expand services during the lifetime of the contract potentially resulting in a significantly wider network of integrated services being delivered than set out in the Services Specification at the time of contract award. Such modifications will be contemplated where such services are similar/complementary to the services already included in the PB19 model at any given time. Such expansion would be by the addition of services provided and/or commissioned by other ECC departments and/or other contracting authorities. ECC /any contracting authority under the PB19 contracts may also add grant funding to the PB19 contracts where such grants are awarded to the contracting authority and relate to the services and outcomes required under the Services Specification. The PB19 Contract may therefore collectively have a contract value of up to 800 260 000 GBP over the 10 years depending on the further addition and integration of services, as advertised in the Contract Notice.

VI.4) **Procedures for review**

VI.4.1) **Review body**

N/A

N/A

United Kingdom

VI.4.2) **Body responsible for mediation procedures**

VI.4.3) **Review procedure**

VI.4.4) **Service from which information about the review procedure may be obtained**

VI.5) **Date of dispatch of this notice:**

25/04/2017