

**United Kingdom-Cambridge: Telecommunications services**  
**OJ S 89/2015 08/05/2015**  
**Contract award notice**  
**Services**

**Directive 2004/18/EC**

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: GEANT Limited (formerly Delivery of Advanced Technology to Europe Limited)

Postal address: City House, 126-130 Hills Road

Town: Cambridge

Postal code: CB2 1PQ

Country: United Kingdom

Contact person: [procurement@geant.net](mailto:procurement@geant.net)

For the attention of: Procurement Manager

E-mail: [procurement@geant.net](mailto:procurement@geant.net)

Telephone: +44 1223371300

Fax: +44 1223371371

**Internet address(es):**

General address of the contracting authority: [www.geant.org](http://www.geant.org)

Address of the buyer profile: <http://www.geant-procurement.net>

Electronic access to information: <http://www.geant-procurement.net>

Electronic submission of tenders and requests to participate: <http://www.geant-procurement.net>

**I.2. Type of the contracting authority**

Other: not for profit organisation owned by European NREs

**I.3. Main activity**

Other: research and education networks

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: yes

Official name: MoRENet

Postal address: Ministry of Science and Technology of Mozambique, 770 Patrice Lumumba Avenue

Town: Maputo

Country: Mozambique

Official name: X-net

Postal address: Ministry of Education Government Office Park, Luther Street

Town: Windhoek

Country: Namibia

Official name: RwEdNet

Postal address: Kigali Institute of Science, Technology and Management

Town: Kigali

Country: Rwanda

Official name: SomaliREN  
Postal address: Industrial Road, Simad University Main Campus  
Town: Mogadishu  
Country: Somalia

Official name: SUIN  
Postal address: Information Technology & Networks Administration (ITNA) Univeristy of Khartoum  
Town: Khartoum  
Country: Sudan

Official name: TERNET  
Postal address: PO Box 95062, Kawawa Road  
Town: Dar es Salaam  
Country: Tanzania

Official name: RENU  
Postal address: DICTS Network Operations Centre, faculty of Computing & Information Technology, Block A, Makerere University PO Box 350069  
Town: Kampala  
Country: Uganda

Official name: ZAMREN  
Postal address: University of Zambia, Great East Road Campus, School of Education Building, PO Box 32379  
Town: Lusaka  
Country: Zambia

Official name: UbuntuNet Alliance  
Postal address: PO Box 2550  
Town: Lilongwe  
Country: Malawi

Official name: TENET  
Postal address: House Vincent, 10 Ebenezer Road  
Town: Wynberg  
Country: South Africa

Official name: iRENALA  
Postal address: Ministry of Higher Education and Scientific Research — Fiadanana  
Town: Antananarivo  
Country: Madagascar

Official name: [Eb@ale](mailto:Eb@ale)  
Postal address: Avenue de la Democratie No 44  
Town: Kinshasa/Gombe  
Country: Democratic Republic of the Congo

Official name: EthERNet  
Postal address: c/o ICT Center of Excellence, Ground Floor of International Leadership Institute Building, Madagascar Street  
Town: Addis Ababa  
Country: Ethiopia

Official name: KENET  
Postal address: PO Box 30244 00100  
Town: Nairobi  
Country: Kenya

Official name: MAREN  
Postal address: University of Malawi Central Office, Box 278, Zomba

## Section II: Object of the contract

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### II.1. Description

#### II.1.1. Title

AfricaConnect Connectivity — Nairobi and Lusaka to Sudan and Europe.

#### II.1.2. Type of contract and place of performance or delivery

Services

Service category No 5: Telecommunications services

NUTS code

#### II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)

#### II.1.4. Short description of the contract or purchase(s)

GEANT Liited, on behalf of the Ubuntunet Alliance and European National Research and Education Networks, coordinated this procurement under the AfricaConnect project. The project, funded by the European Commission Development and Cooperation-Europe Aid directorate ([http://ec.europa.eu/europeaid/index\\_en.htm](http://ec.europa.eu/europeaid/index_en.htm)), aims to establish a high-capacity network for research and education in Southern and Eastern Africa (ESA) region, and to connect this network to the worldwide community of Research and Education Networks through GÉANT, the pan-European Research and Education Network operated by GEANT. The beneficiaries of AfricaConnect are the NRENs under the UbuntuNet Alliance, the regional research and Education Network for the ESA region. The Alliance currently has membership drawn from 14 countries namely:

- The Democratic Republic of Congo,
- South Africa,
- Ethiopia,
- Kenya,
- Madagascar,
- Malawi,
- Mozambique,
- Namibia,
- Rwanda,
- Somalia,
- Sudan,
- Tanzania,
- Uganda
- Zambia.

The project has European partners comprising the National Research and Education Networks (NREN) of Germany, Ireland, Italy, the Netherlands and Portugal - who respectively represent the GÉANT community. GEANT sought data links from UbuntuNet Alliance PoP in Nairobi to Port Sudan and Amsterdam and from the Ubuntunet Alliance PoP in Lusaka to London. Minimum connectivity required was STM-1 to Sudan and STM-4 from Lusaka. Pricing was required for 1, 3, 5 and 10 year terms subject to commercial considerations and overall affordability of the total solution.

#### II.1.5. CPV code(s)

64200000 Telecommunications services, 32560000 Fibre-optic materials, 32562200 Optical telecommunication cables

**II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

**II.2. Total value of the contract/lot**

**II.2.1. Total value of the contract/lot**

**Section IV: Procedure**

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**IV.1. Type of procedure**

**IV.1.1. Type of procedure**

Open

**IV.2. Award criteria**

**IV.2.1. Award criteria**

The most economically advantageous tender in terms of

1. Commercial — Total Cost of Ownership. Weighting 65
2. Technical Quality of the Solution. Weighting 15
3. Implementation Planning. Weighting 5
4. Future. Weighting 5
5. Contract. Weighting 10

**IV.2.2. Information about electronic auction**

An electronic auction has been used: no

**IV.3. Administrative information**

**IV.3.1. File reference number attributed by the contracting authority**

**IV.3.2. Previous publication concerning this procedure**

**Contract notice**

Notice number in the OJ S: [2014/S 195-344877](#) of 10.10.2014

**Section V: Award of contract**

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Lot No: 2

- Lot title: Lusaka-London (via Capetown — Bree Street)

**V.1. Date of conclusion of the contract**

16.1.2015

**V.2. Information about tenders**

Number of tenders received: 3

Number of tenders received by electronic means: 3

**V.3. Name and address of the contractor**

Official name: West Indian Ocean Cable Company

Postal address: 1001 Alexander House, 35 Ebene

Town: Cybercity

Postal code: 1001

Country: Mauritius  
E-mail: [info@wiocc.net](mailto:info@wiocc.net)  
Telephone: +254 204212000  
Internet address: [www.wiocc.net](http://www.wiocc.net)

**V.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot:  
Value: 2 565 182 EUR  
excluding VAT

**V.5. Information about subcontracting**

The contract is likely to be subcontracted: no

**Section VI: Complementary information**

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**VI.1. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
yes  
Identification of the project: FED/2010/255139.

**VI.2. Additional information**

**VI.3. Procedures for review**

**VI.3.1. Review body**

**VI.3.2. Review procedure**

Precise information on deadline(s) for review procedures: GEANT incorporated a standstill period at the point information on the award of the contract was communicated to tenderers. That notification provided full information on the award decision. The standstill period, was for a minimum of 10 calendar days provided time for unsuccessful tenderers to challenge the award decision before the contract was entered into. The Public contracts Regulations 2015 (SI 2015 No 102) provides for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland).

**VI.3.3. Service from which information about the review procedure may be obtained**

**VI.4. Date of dispatch of this notice**

5.5.2015