

United Kingdom-Newcastle upon Tyne: Business and management consultancy services
OJ S 56/2023 20/03/2023
Contract award notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Newcastle University
Town: Newcastle Upon Tyne
NUTS code: UKC North East (England)
Country: United Kingdom
E-mail: purchasing@ncl.ac.uk

Internet address(es):

Main address: www.ncl.ac.uk

I.1. Name and addresses

Official name: Durham University
Town: Durham
NUTS code: UKC North East (England)
Country: United Kingdom
E-mail: edwin.e.milligan@durham.ac.uk

Internet address(es):

Main address: www.durham.ac.uk

I.1. Name and addresses

Official name: Northumbria University Newcastle
Town: Newcastle Upon Tyne
NUTS code: UKC North East (England)
Country: United Kingdom
E-mail: Hugh.Rhodes@northumbria.ac.uk

Internet address(es):

Main address: www.northumbria.ac.uk

I.1. Name and addresses

Official name: University of Sunderland
Town: Sunderland
NUTS code: UKC North East (England)
Country: United Kingdom
E-mail: Cheryl.Holmstrom@sunderland.ac.uk

Internet address(es):

Main address: <https://sunderland.ac.uk>

I.1. Name and addresses

Official name: Teesside University
Town: Middlesbrough
NUTS code: UKC North East (England)

Country: United Kingdom
E-mail: David.Pratt@tees.ac.uk
Internet address(es):
Main address: www.tees.ac.uk

I.1. Name and addresses

Official name: University of Bath on behalf of the SETsquared
Town: Bath
NUTS code: UKC North East (England)
Country: United Kingdom
E-mail: pb487@bath.ac.uk
Internet address(es):
Main address: www.bath.ac.uk

I.2. Information about joint procurement

The contract involves joint procurement
The contract is awarded by a central purchasing body

I.4. Type of the contracting authority

Body governed by public law

I.5. Main activity

Education

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

(NU/1433-49) Neudio: The Provision of Business Consultancy to Assist Commercialisation of University Research

II.1.2. Main CPV code

79410000 Business and management consultancy services

II.1.3. Type of contract

Services

II.1.4. Short description

The initial brief of the executive will be to:

Phase 1 – Write an ambitious business plan in line with ambitions and market opportunities

Phase 2 – Obtain IP Spin Out Committee Approval

Phase 3 – Complete spin-out legal process and act as company representative in legal formation of the company

Phase 4 – Prepare investment pitch deck and due diligence documents

Phase 5 – Initial negotiations to secure angel, seed or capital funding

Stage (5) will produce the funds by which the new start-up company can consider employing the executive going forward.

II.1.6. Information about lots

This contract is divided into lots: no

II.1.7.

Total value of the procurement

Value excluding VAT: 30 000,00 GBP

II.2. Description

II.2.2. Additional CPV code(s)

79410000 Business and management consultancy services

II.2.3. Place of performance

NUTS code: UKC North East (England)

II.2.4. Description of the procurement

Newcastle, Sunderland, Northumbria, Durham, Teesside universities together with the University of Bath on behalf of the SETSquared Partnership (the Enterprise collaboration of the Universities of Bath, Bristol, Exeter, Southampton and Surrey) and any other HE Institution that wishes to join this DPS, as detailed in the Office for Students Register, <https://www.officeforstudents.org.uk/advice-and-guidance/the-register/the-ofs-register/> will engage suitably qualified and experienced executives through the DPS as and when required over the DPS period. The specific requirements will be detailed in each individual further competition. The typical brief of an executive will be to: (a) Produce a viable business plan; (b) Obtain university approval for the venture; (c) Act for the company in the spin-out legal process and address all company formation matters; (d) Provide to the appropriate university all matters necessary for Research England and ESIF reporting requirements; (e) Secure (venture capital and/or other) funding in accordance with the business plan. This will be a cyclical process throughout the entire Research England, and potential ESIF project along with any additional funding streams.

II.2.5. Award criteria

Quality criterion - Name: Ability to meet the required program / Weighting: Pass/Fail (70%)

Quality criterion - Name: Appointment to CEO / Weighting: Pass/Fail

Price - Weighting: 30%

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
yes

Identification of the project: Northern Accelerator programme involving funding from both the European Regional Development Funding (ERDF) and Research England.

II.2.14. Additional information

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Award of a contract without prior publication of a call for competition in the Official Journal of the European Union in the cases listed below

- The procurement falls outside the scope of application of the directive

Explanation:

This is an award from a DPS framework there was no pin and the contract notice was for the overall DPS itself was being rejected when submitting..

Overall Official Journal reference for the overall DPS is OJ S: [2022/S 186-528050](#). As suggested by the TED Helpdesk we have chosen this route.

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.8. Information about termination of dynamic purchasing system

IV.2.9. Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Contract No: (NU/1433-49)

Title:

Neudio: The Provision of Business Consultancy to Assist Commercialisation of University Research

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

03/02/2023

V.2.2. Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Dr Joern Rickert Consulting

Town: San Andres Cholula

NUTS code: MX Mexico

Country: Mexico

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Total value of the contract/lot: 30 000,00 GBP

V.2.5. Information about subcontracting

Section VI: Complementary information

VI.3. Additional information

This is an award from a DPS framework there was no pin and the contract notice was for the overall DPS itself.

Overall Official Journal reference for the overall DPS is OJ S: [2022/S 186-528050](#)

VI.4. Procedures for review

VI.4.1. Review body

Official name: Newcastle University

Town: Newcastle Upon Tyne

Country: United Kingdom

E-mail: purchasing@ncl.ac.c.uk

Internet address: www.ncl.ac.uk

VI.4.2. Body responsible for mediation procedures

Official name: Newcastle University

Town: Newcastle Upon Tyne

Country: United Kingdom

E-mail: purchasing@ncl.ac.c.uk

Internet address: www.ncl.ac.uk

VI.4.3. Review procedure

Precise information on deadline(s) for review procedures:

The University will incorporate a standstill period at the point information on the award of the contract is communicated to tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into. The Public Contracts Regulations 2015 (SI 2015 No 102) provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland) within 30 days of knowledge or constructive knowledge of breach.

VI.4.4. Service from which information about the review procedure may be obtained

Official name: Newcastle University

Town: Newcastle Upon Tyne

Country: United Kingdom

E-mail: purchasing@ncl.ac.uk

Internet address: www.ncl.ac.uk

VI.5. Date of dispatch of this notice

15/03/2023