

172194-2026 - Result

Romania – Satellite circuit rental services – Servicii satelitare STARLINK sau echivalent
OJ S 50/2026 12/03/2026
Contract or concession award notice – standard regime
Services

1. Buyer

1.1. Buyer

Official name: Ministerul Apararii Nationale - Unitatea Militara 02638

Email: bz191_achizitiidirecte@mapn.ro

Legal type of the buyer: Central government authority

Activity of the contracting authority: Defence

2. Procedure

2.1. Procedure

Title: Servicii satelitare STARLINK sau echivalent

Description: Acordul-cadru are ca obiectiv furnizarea de servicii si echipamente satelitare STARLINK sau echivalent pe 3 loturi, pentru o perioada de 3 ani, fara reluarea competitiei. Lotul 1 - Servicii business si echipamente satelitare STARLINK sau echivalent Lotul 2 - Servicii continentale si echipamente satelitare STARLINK sau echivalent Lotul 3 - Servicii si echipamente satelitare on-the-move STARLINK sau echivalent Cantitatile minime si maxime ale acordului-cadru, cantitatile minime si maxime ale contractului subsecvent si specificatiile tehnice ale produselor se regasesc in caietul de sarcini. Numarul de zile pana la care se pot solicita clarificari inainte de data limita de depunere a ofertelor: 17 zile. Autoritatea contractanta va raspunde in mod clar si complet tuturor solicitarilor de clarificari in a 11-a zi inainte de data limita de depunere a ofertelor.

Procedure identifier: 5db59021-03d1-481c-b42b-1fd5dfec4db3

Internal identifier: 4265965/A8012/3

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 64214100 Satellite circuit rental services

2.1.2. Place of performance

Country subdivision (NUTS): București (RO321)

Country: Romania

Additional information: U.M. 02638 Bucuresti

2.1.3. Value

Maximum value of the framework agreement: 25 198 500,00 RON

2.1.4. General information

Legal basis:

Directive 2014/24/EU

5. Lot

5.1. Lot: LOT-0001

Title: Servicii si echipamente satelitare STARLINK sau echivalent

Description: Achiziția de servicii si echipamente satelitare STARLINK sau echivalent Cantități minime/maxime acord-cadru: servicii - 36/1.080, terminal satelitar - 3/90; Cantități minime /maxime contract subsecvent: servicii - 12/360, terminal satelitar - 1/30; Valoarea estimată a celui mai mare contract subsecvent este de: 1.281.000,00 lei fără T.V.A. (*servicii - 612.000,00 lei;* terminal satelitar - 669.000,00 lei). Garanția de participare: 12.810,00 lei
Internal identifier: 1

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 64214100 Satellite circuit rental services

5.1.2. Place of performance

Country subdivision (NUTS): București (RO321)

Country: Romania

Additional information: U.M. 02638 Bucuresti

5.1.3. Estimated duration

Duration: 36 Months

5.1.4. Renewal

Maximum renewals: 0

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

Additional information: Acordul-cadru se va incheia cu un singur operator economic.

Contractele subsecvente se atribuie fara reluarea competitiei.

5.1.10. Award criteria

Criterion:

Type: Price

Name: Pretul ofertei

Description: Punctajul se acorda astfel: a) Pentru cel mai scazut dintre preturi se acorda punctajul maxim alocat; b) Pentru celelalte preturi ofertate punctajul P(n) se calculeaza proportional, astfel: $P(n) = (\text{Pret minim ofertat} / \text{Pret } n) \times \text{punctaj maxim alocat}$.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 80

Criterion:

Type: Quality

Name: Garantia produsului

Description: Pgr oferta analizata = (Garantie oferta analizata -12) x [Garantie maxima realista (exprimata in nr. de luni) - 12] Pgr - garantie ofertata pentru produs 12 - reprezinta garantia minima exprimata in luni solicitata prin caietul de sarcini, cerinta este conforma, dar nu se puncteaza. Garantia maxima realista este de 24 de luni - peste care oferta nu va fi punctata suplimentar.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 20

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Consiliul National de Solutionare a Contestatiilor

Organisation providing additional information about the procurement procedure: Ministerul Apararii Nationale - Unitatea Militara 02638

Organisation providing more information on the review procedures: Ministerul Apararii Nationale - Unitatea Militara 02638

5.1. Lot: LOT-0002

Title: Servicii continentale și echipamente satelitare STARLINK sau echivalent

Description: Achiziția de servicii și echipamente satelitare STARLINK sau echivalent
Cantități minime/maxime acord-cadru: servicii - 888/10.008, terminal satelitar - 73/585; Cantități minime /maxime contract subsecvent: servicii - 264/4.188, terminal satelitar - 13/210; Valoarea estimată a celui mai mare contract subsecvent este de: 3.333.000,00 lei fără T.V.A. (*servicii - 2,094.000,00 lei *terminal satelitar - 1.239.000,00 lei). Garanția de participare: 33.330,00 lei
Internal identifier: 2

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 64214100 Satellite circuit rental services

5.1.2. Place of performance

Country subdivision (NUTS): București (RO321)

Country: Romania

Additional information: U.M. 02638 Bucuresti

5.1.3. Estimated duration

Duration: 36 Months

5.1.4. Renewal

Maximum renewals: 0

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

Additional information: Acordul-cadru se va incheia cu un singur operator economic.

Contractele subsecvente se atribuie fara reluarea competitiei.

5.1.10. Award criteria

Criterion:

Type: Price

Name: Pretul ofertei

Description: Punctajul se acorda astfel: a) Pentru cel mai scazut dintre preturi se acorda punctajul maxim alocat; b) Pentru celelalte preturi ofertate punctajul P(n) se calculeaza proportional, astfel: $P(n) = (\text{Pret minim ofertat} / \text{Pret } n) \times \text{punctaj maxim alocat}$.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 80

Criterion:

Type: Quality

Name: Garantia produselor

Description: Pgr oferta analizata = (Garantie oferta analizata -12) x [Garantie maxima realista (exprimata in nr. de luni) - 12] Pgr - garantie ofertata pentru produs 12 - reprezinta garantia minima exprimata in luni solicitata prin caietul de sarcini, cerinta este conforma, dar nu se puncteaza. Garantia maxima realista este de 24 de luni - peste care oferta nu va fi punctata suplimentar.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 20

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Consiliul National de Solutionare a Contestatiilor

Organisation providing additional information about the procurement procedure: Ministerul Apararii Nationale - Unitatea Militara 02638

Organisation providing more information on the review procedures: Ministerul Apararii Nationale - Unitatea Militara 02638

5.1. Lot: LOT-0003

Title: Servicii si echipamente satelitare on-the-move STARLINK sau echivalent

Description: Achiziția de servicii si echipamente satelitare STARLINK sau echivalent Cantități minime/maxime acord-cadru: servicii - 36/1.440, terminal satelitar - 3/120; Cantități minime /maxime contract subsecvent: servicii - 12/480; terminal satelitar - 1/40; Valoarea estimată a celui mai mare contract subsecvent este de: 4.300.000,00 lei fără T.V.A. (*servicii - 3,408.000,00 lei *terminal satelitar - 892.000,00 lei). Garanția de participare: 43.000,00 lei
Internal identifier: 3

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 64214100 Satellite circuit rental services

5.1.2. Place of performance

Country subdivision (NUTS): București (RO321)

Country: Romania

Additional information: U.M. 02638 Bucuresti

5.1.3. Estimated duration

Duration: 36 Months

5.1.4. Renewal

Maximum renewals: 0

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

Additional information: Acordul-cadru se va incheia cu un singur operator economic.

Contractele subsecvente se atribuie fara reluarea competitiei.

5.1.10. Award criteria

Criterion:

Type: Price

Name: Pretul ofertei

Description: Punctajul se acorda astfel: a) Pentru cel mai scazut dintre preturi se acorda punctajul maxim alocat; b) Pentru celelalte preturi ofertate punctajul P(n) se calculeaza proportional, astfel: $P(n) = (\text{Pret minim ofertat} / \text{Pret } n) \times \text{punctaj maxim alocat}$.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 80

Criterion:

Type: Quality

Name: Garantia produsului

Description: Pgr oferta analizata = (Garantie oferta analizata -12) x [Garantie maxima realista (exprimata in nr. de luni) - 12] Pgr - garantie ofertata pentru produs 12 - reprezinta garantia minima exprimata in luni solicitata prin caietul de sarcini, cerinta este conforma, dar nu se puncteaza. Garantia maxima realista este de 24 de luni - peste care oferta nu va fi punctata suplimentar.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 20

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Consiliul National de Solutionare a Contestatiilor

Organisation providing additional information about the procurement procedure: Ministerul Apararii Nationale - Unitatea Militara 02638

Organisation providing more information on the review procedures: Ministerul Apararii Nationale - Unitatea Militara 02638

6. Results

Value of all contracts awarded in this notice: 1 374 180,00 RON

Maximum value of the framework agreements in this notice: 9 793 800,00 RON

Approximate value of the framework agreements

:

12 900 000,00

RON

6.1. Result lot identifier: LOT-0003

Winner selection status: At least one winner was chosen.

Framework agreement:

Maximum value of the framework agreement: 9 793 800,00 RON

Re-estimated value of the framework agreement: 12 900 000,00 RON

6.1.2. Information about winners

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 126 500,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-250

Date of the conclusion of the contract: 20/01/2026

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 5 500,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-5556

Date of the conclusion of the contract: 31/10/2025

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 46 845,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-4248

Date of the conclusion of the contract: 02/09/2025

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 140 535,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-2626

Date of the conclusion of the contract: 13/06/2025

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 9 793 800,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-295

Date of the conclusion of the contract: 23/01/2024

The contract is awarded within a framework agreement: no

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 108 230,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-2159

Date of the conclusion of the contract: 30/05/2024

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 129 345,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-3077

Date of the conclusion of the contract: 18/07/2024

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 11 000,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-907

Date of the conclusion of the contract: 28/02/2025

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 346 500,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-1425

Date of the conclusion of the contract: 28/03/2025

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 156 150,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-3222

Date of the conclusion of the contract: 09/07/2025

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 66 000,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-4796

Date of the conclusion of the contract: 29/09/2025

The contract is awarded within a framework agreement: yes
Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 78 075,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-5704

Date of the conclusion of the contract: 05/11/2025

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 11 000,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-6288

Date of the conclusion of the contract: 28/11/2025

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 22 000,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-533

Date of the conclusion of the contract: 30/01/2026

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

Winner:

Official name: RARTEL

Tender:

Tender identifier: REF_OF: CAN1119965/LOT-0003/CIF: RO 9081840

Identifier of lot or group of lots: LOT-0003

Value of the tender: 126 500,00 RON

The tender was ranked: yes

Rank in the list of winners: 1

Subcontracting: No

Contract information:

Identifier of the contract: A-1079

Date of the conclusion of the contract: 26/02/2026

The contract is awarded within a framework agreement: yes

Notice that created the framework agreement: ed575f2e-59e5-4cfe-a248-8c394563390e-01

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 4

Type of received submissions: Tenders from micro, small or medium tenderers

Number of tenders or requests to participate received: 3

Type of received submissions: Tenders from tenderers registered in other European Economic Area countries than the country of the buyer

Number of tenders or requests to participate received: 2

Type of received submissions: Tenders from tenders registered in countries outside of the European Economic Area

Number of tenders or requests to participate received: 0

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 4

Range of tenders:

Value of the lowest admissible tender: 126 500,00 RON

Value of the highest admissible tender: 10 110 000,00 RON

6.1. Result lot identifier: LOT-0002

Winner selection status: No winner was chosen and the competition is closed.

The reason why a winner was not chosen: All tenders, requests to participate or projects were withdrawn or found inadmissible

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 1

Type of received submissions: Tenders from micro, small or medium tenderers

Number of tenders or requests to participate received: 1

Type of received submissions: Tenders from tenderers registered in other European Economic Area countries than the country of the buyer

Number of tenders or requests to participate received: 1

Type of received submissions: Tenders from tenders registered in countries outside of the European Economic Area

Number of tenders or requests to participate received: 0

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 1

6.1. Result lot identifier: LOT-0001

Winner selection status: No winner was chosen and the competition is closed.

The reason why a winner was not chosen: All tenders, requests to participate or projects were withdrawn or found inadmissible

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 3

Type of received submissions: Tenders from micro, small or medium tenderers

Number of tenders or requests to participate received: 2

Type of received submissions: Tenders from tenderers registered in other European Economic Area countries than the country of the buyer

Number of tenders or requests to participate received: 3

Type of received submissions: Tenders from tenders registered in countries outside of the European Economic Area

Number of tenders or requests to participate received: 0

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 3

8. Organisations

8.1. ORG-0004

Official name: Ministerul Apararii Nationale - Unitatea Militara 02638

Registration number: 4265965

Postal address: Strada: Floare de Colț, nr. 1

Town: Bucuresti

Postcode: 051488

Country subdivision (NUTS): București (RO321)

Country: Romania

Contact point: CRISTI TAUDOR

Email: bz191_achizitiidirecte@mapn.ro

Telephone: +40 214250088

Fax: +40 214250087

Internet address: <https://www.bz191lcti.mapn.ro>

Buyer profile: <https://www.e-licitatie.ro>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

8.1. ORG-0002

Official name: Consiliul National de Solutionare a Contestatiilor

Registration number: 20329980

Postal address: Str. Stavropoleos nr. 6, sector 3

Town: București

Postcode: 030084

Country subdivision (NUTS): București (RO321)

Country: Romania

Email: office@cnscl.ro

Telephone: +40 213104641

Fax: +40 213104642

Internet address: <http://www.cnscl.ro>

Roles of this organisation:

Review organisation

8.1. ORG-0005

Official name: Ministerul Apararii Nationale - Unitatea Militara 02638

Registration number: 4265965_3

Postal address: Strada Drumu Floare de Colt, nr. 1, sector 5

Town: Bucuresti

Postcode: 051488

Country subdivision (NUTS): București (RO321)

Country: Romania

Email: Bz191_Achizitii@mapn.ro

Telephone: +40214250088

Fax: +40214250087

Internet address: <https://www.bz191lcti.mapn.ro>

Roles of this organisation:

Organisation providing more information on the review procedures

8.1. ORG-0001

Official name: Operator SEAP

Registration number: RO42283735

Postal address: Strada: Italiana, nr. 22, Sector: -, Judet: Bucuresti, Localitate: Bucuresti, Cod postal: -

Town: Bucuresti

Postcode: 020976

Country subdivision (NUTS): București (RO321)

Country: Romania

Contact point: Roxana Popescu

Email: contact.autoritati@e-licitatie.ro

Telephone: +40 213032997

Internet address: <https://www.adr.gov.ro/>

Roles of this organisation:

TED eSender

8.1. ORG-9000

Official name: RARTEL

Size of the economic operator: Large

Registration number: RO 9081840

Postal address: Strada Dr. Iacob Felix , Nr. 70

Town: Bucuresti

Postcode: 011041

Country subdivision (NUTS): București (RO321)

Country: Romania

Email: bogdan.huma@rartel.ro

Telephone: +40 0213196804

Fax: +40 0213196806

Internet address: <https://www.rartel.ro>

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0003

Notice information

Notice identifier/version: dcae24c4-c462-4b95-93b6-469911408c2d - 01

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Notice type: Contract or concession award notice – standard regime

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