

United Kingdom-Manchester: Fibre-optic materials
OJ S 75/2019 16/04/2019
Contract notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Greater Manchester Combined Authority
Postal address: 1st Floor, Churchgate House, 56 Oxford Street
Town: Manchester
NUTS code: UKD3 Greater Manchester
Postal code: M1 6EU
Country: United Kingdom
Contact person: Mr Chris Founds
E-mail: christopher.founds@tfgm.com
Telephone: +44 7931651662

Internet address(es):

Main address: <http://www.greatermanchester-ca.gov.uk>
Address of the buyer profile: <http://www.greatermanchester-ca.gov.uk>

I.1. Name and addresses

Official name: Transport for Greater Manchester
Postal address: 2 Piccadilly Place
Town: Manchester
NUTS code: UKD3 Greater Manchester
Postal code: M1 3BG
Country: United Kingdom
Contact person: Mr Chris Founds
E-mail: christopher.founds@tfgm.com
Telephone: +44 7931651662

Internet address(es):

Main address: <https://www.tfgm.com>
Address of the buyer profile: <https://www.tfgm.com>

I.1. Name and addresses

Official name: Wigan Council
Postal address: Town Hall, Library Street
Town: Wigan
NUTS code: UKD3 Greater Manchester
Postal code: WN1 1YN
Country: United Kingdom
Contact person: Mr Chris Founds
E-mail: christopher.founds@tfgm.com
Telephone: +44 7931651662

Internet address(es):

Main address: <https://www.wigan.gov.uk>

Address of the buyer profile: <https://www.wigan.gov.uk>

I.1. Name and addresses

Official name: Trafford Council

National registration number: Trafford Town Hall

Postal address: Trafford Town Hall, Talbot Road

Town: Stretford

NUTS code: UKD3 Greater Manchester

Postal code: M32 OTH

Country: United Kingdom

Contact person: Mr Chris Founds

E-mail: christopher.founds@tfgm.com

Telephone: +44 7931651662

Internet address(es):

Main address: <https://www.trafford.gov.uk>

Address of the buyer profile: <https://www.trafford.gov.uk>

I.1. Name and addresses

Official name: Rochdale Borough Council

Postal address: Floor 2, Number One Riverside, Smith Street

Town: Rochdale

NUTS code: UKD3 Greater Manchester

Postal code: OL16 1XU

Country: United Kingdom

Contact person: Mr Chris Founds

E-mail: christopher.founds@tfgm.com

Telephone: +44 7931651662

Internet address(es):

Main address: <https://www.rochdale.gov.uk>

Address of the buyer profile: <https://www.rochdale.gov.uk>

I.1. Name and addresses

Official name: Oldham Council

Postal address: Civic Centre, West Street

Town: Oldham

NUTS code: UKD3 Greater Manchester

Postal code: OL1 1UH

Country: United Kingdom

Contact person: Mr Chris Founds

E-mail: christopher.founds@tfgm.com

Telephone: +44 7931651662

Internet address(es):

Main address: <https://www.oldham.gov.uk>

Address of the buyer profile: <https://www.oldham.gov.uk>

I.1. Name and addresses

Official name: Stockport Council

Postal address: Fred Perry House, Edward Street

Town: Stockport

NUTS code: UKD3 Greater Manchester

Postal code: SK1 3XE
Country: United Kingdom
Contact person: Mr Chris Founds
E-mail: christopher.founds@tfgm.com
Telephone: +44 7931651662
Internet address(es):
Main address: <https://www.stockport.gov.uk>
Address of the buyer profile: <https://www.stockport.gov.uk>

I.1. Name and addresses

Official name: Salford Council
Postal address: Civic Centre, Swinton
Town: Manchester
NUTS code: UKD3 Greater Manchester
Postal code: M27 5AW
Country: United Kingdom
Contact person: Mr Chris Founds
E-mail: christopher.founds@tfgm.com
Telephone: +44 7931651662
Internet address(es):
Main address: <https://www.salford.gov.uk>
Address of the buyer profile: <https://www.salford.gov.uk>

I.1. Name and addresses

Official name: Bury Council
Postal address: 3 Knowlsey Place
Town: Bury
NUTS code: UKD3 Greater Manchester
Postal code: BL9 OEJ
Country: United Kingdom
Contact person: Mr Chris Founds
E-mail: christopher.founds@tfgm.com
Telephone: +44 7931651662
Internet address(es):
Main address: <https://www.bury.gov.uk>
Address of the buyer profile: <https://www.bury.gov.uk>

I.1. Name and addresses

Official name: Bolton Council
Postal address: Town Hall
Town: Bolton
NUTS code: UKD3 Greater Manchester
Postal code: BL1 1RU
Country: United Kingdom
Contact person: Mr Chris Founds
E-mail: christopher.founds@tfgm.com
Telephone: +44 7931651662
Internet address(es):
Main address: <https://www.bolton.gov.uk>
Address of the buyer profile: <https://www.bolton.gov.uk>

I.1. Name and addresses

Official name: Manchester City Council
Postal address: Town Hall
Town: Manchester
NUTS code: UKD3 Greater Manchester
Postal code: M60 2LA
Country: United Kingdom
Contact person: Mr Chris Founds
E-mail: christopher.founds@tfgm.com
Telephone: +44 7391651662

Internet address(es):

Main address: <https://www.manchester.gov.uk>
Address of the buyer profile: <https://www.manchester.gov.uk>

I.2. Information about joint procurement

The contract involves joint procurement
The contract is awarded by a central purchasing body

I.3. Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://procontract.due-north.com/Advert/Index?advertId=fa3ebe67-fe55-e911-80f3-005056b64545>
Additional information can be obtained from the abovementioned address
Tenders or requests to participate must be submitted electronically via: <https://procontract.due-north.com/Advert/Index?advertId=fa3ebe67-fe55-e911-80f3-005056b64545>

I.4. Type of the contracting authority

Regional or local authority

I.5. Main activity

General public services

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

Greater Manchester Local Full Fibre Network Programme
Reference number: DN400805 and 2019/S 067-157089

II.1.2. Main CPV code

32560000 Fibre-optic materials

II.1.3. Type of contract

Services

II.1.4. Short description

The Greater Manchester Combined Authority and the LAs across GM currently run ICT services over a combination of WAN's utilising a wide range of underlying connectivity circuits. To improve the value, flexibility, and future-proofing of these arrangements, the LAs are looking to procure the design, implementation, maintenance and support, including a minimum 20 year right of use of dark fibre connectivity, or dark fibre virtual equivalent circuits. This will provide unlimited capacity dedicated fibre connectivity to as many LA public sites and assets

in the region. The LAs will continue to be able to procure their WAN connectivity from existing Suppliers when required. These services will be delivered over the connectivity achieved through this contract. Simultaneous confirmed contracts will be awarded under each Framework Agreement as described in the tender documents which will collectively connect over 1300 sites across Greater Manchester.

II.1.5. Estimated total value

Value excluding VAT: 32 000 000,00 GBP

II.1.6. Information about lots

This contract is divided into lots: yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 2
The contracting authority reserves the right to award contracts combining the following lots or groups of lots:

Subject to tenderers demonstrating resilience in terms of capacity and capability the following lots or groups of lots may be combined:

— Framework Lot 1: The Northern Arc localities, and

— Framework Lot 2: The Southern Arc localities. The framework authority requires compelling solutions and significant assurances from any Supplier bidding both Lots that delivery capacity can be achieved.

II.2. Description

II.2.1. Title

Framework Lot 1: The Northern Arc (which includes confirmed contracts for Wigan, Bolton, Bury, Oldham, Rochdale and GMCA)

Lot No: 1

II.2.2. Additional CPV code(s)

32420000 Network equipment, 32560000 Fibre-optic materials, 45232300 Construction and ancillary works for telephone and communication lines, 45232332 Ancillary works for telecommunications, 50332000 Telecommunications-infrastructure maintenance services, 71316000 Telecommunication consultancy services

II.2.3. Place of performance

NUTS code: UKD3 Greater Manchester

Main site or place of performance: Wigan, Bolton, Bury, Rochdale and Oldham.

II.2.4. Description of the procurement

The requirements for this contract are as detailed in the main tender document description. It is proposed that a Framework Agreement will be established with up to 2 suppliers. A single supplier will be awarded to each framework lot. At the same time simultaneous confirmed contracts will be awarded to the supplier, for each Contracting Authority within each framework lot. The procurement will be a competitive procedure with negotiation and further details will be defined in the tender documents. The evaluation criteria will be a combination of qualitative technical and cost commercial submissions, including maximising the potential number of sites to be connected across Greater Manchester. In summary there will be a supplier selection process, followed by an invitation to submit initial tenders for up to 5 shortlisted tenderers for each framework lot. Following further evaluation, up to 3 tenderers for each framework lot may then be invited to further negotiation sessions and a final revised tender will then be requested and evaluated before award. The contract is anticipated to commence in September 2019 and works will be delivered such that the Government funding contributions are required to be

expended before 31.3.2021, with Local Authority match contribution completing before and after this date.

II.2.5. Award criteria

Criteria below

Quality criterion - Name: Technical requirements / Weighting: 40

Price - Weighting: 60

II.2.6. Estimated value

Value excluding VAT: 18 178 421,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 27/09/2019

This contract is subject to renewal: yes

Description of renewals:

The confirmed contracts will outlive the Framework Agreement, however the Framework Authority may extend the Framework Agreement for up to 24 months, incrementally over 12 month periods.

II.2.9. Information about the limits on the number of candidates to be invited

Maximum number: 5 Objective criteria for choosing the limited number of candidates:

There will be an open supplier selection/qualification process, after which the highest 5 scoring and qualified tenderers will be invited to submit initial tenders. Following receipt of initial tenders, a further evaluation will be undertaken against the criteria described in the tender documents and, the highest 3 scoring tenderers may then be invited for further negotiation sessions. If required, a final revised tender will be invited and will be subject to re-evaluation, before an award is confirmed.

This will apply for both framework lots.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Framework Lot 2: The Southern Arc (which includes Confirmed Contracts for Salford, Stockport, Trafford, Manchester and GMCA)

Lot No: 2

II.2.2. Additional CPV code(s)

32420000 Network equipment, 32560000 Fibre-optic materials, 45232300 Construction and ancillary works for telephone and communication lines, 45232332 Ancillary works for telecommunications, 50332000 Telecommunications-infrastructure maintenance services, 71316000 Telecommunication consultancy services

II.2.3. Place of performance

NUTS code: UKD3 Greater Manchester

Main site or place of performance: Stockport, Trafford, Salford and Manchester.

II.2.4. Description of the procurement

The requirements for this contract are as detailed in the main tender document description. It is proposed that a Framework Agreement will be established with up to 2 suppliers. A single supplier will be awarded to each framework lot. At the same time simultaneous confirmed contracts will be awarded to the supplier, for each Contracting Authority within each framework lot. The procurement will be a competitive procedure with negotiation and further details will be defined in the tender documents. The evaluation criteria will be a combination of qualitative technical and cost commercial submissions, including maximising the potential number of sites to be connected across Greater Manchester. In summary there will be a supplier selection process, followed by an invitation to submit initial tenders for up to 5 shortlisted tenderers for each framework lot. Following further evaluation, up to 3 tenderers for each framework lot may then be invited to further negotiation sessions and a final revised tender will then be requested and evaluated before award. The contract is anticipated to commence in September 2019 and works will be delivered such that the Government funding contributions are required to be expended before 31.3.2021, with Local Authority match contribution completing before and after this date.

II.2.5. Award criteria

Criteria below

Quality criterion - Name: Technical requirements / Weighting: 40

Price - Weighting: 60

II.2.6. Estimated value

Value excluding VAT: 13 777 081,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 27/09/2019

This contract is subject to renewal: yes

Description of renewals:

The confirmed contracts will outlive the Framework Agreement, however the Framework Authority may extend the Framework Agreement for up to 24 months, incrementally over 12 month periods.

II.2.9. Information about the limits on the number of candidates to be invited

Maximum number: 5 Objective criteria for choosing the limited number of candidates:

There will be an open supplier selection/qualification process, after which the highest 5 scoring and qualified tenderers will be invited to submit initial tenders. Following receipt of initial tenders, a further evaluation will be undertaken against the criteria described in the tender documents and, the highest 3 scoring tenderers may then be invited for further negotiation sessions. If required, a final revised tender will be invited and will be subject to re-evaluation, before an award is confirmed.

This will apply for both framework lots.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

Section III: Legal, economic, financial and technical information

III.1. Conditions for participation

III.1.2. Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3. Technical and professional ability

Selection criteria as stated in the procurement documents

III.2. Conditions related to the contract

III.2.2. Contract performance conditions

Contained within Schedules 2, 3, 9, 11 and 12 of the tender documents.

Additionally tenderers attention is to be drawn to the requirement for spending (physical works completed) the allocated DCMS Grant Funded element of the overall project, before 31.3.2021. This should feature highly in any response to be returned by tenderers and the Framework Authority and Contracting Authorities will evaluate responses received against the achievability and deliverability of this requirement.

III.2.3. Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Competitive procedure with negotiation

IV.1.3. Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators Envisaged maximum number of participants to the framework agreement: 2 In the case of framework agreements, provide justification for any duration exceeding 4 years:

The Framework Authority and Contracting Authorities intend to award the framework agreements and confirmed contracts simultaneously. Whilst the Framework Authority intends all work to be completed through the Confirmed Contracts, it reserves the right that additional Contracts could be instructed by named parties at a later stage and hence require the Framework agreements to be extended.

IV.1.4. Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.5. Information about negotiation

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2019/S 067-157089](#)

IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 24/06/2019 Local time: 17:00

IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

Date: 27/05/2019

IV.2.4. Languages in which tenders or requests to participate may be submitted

English

IV.2.6. Minimum time frame during which the tenderer must maintain the tender

Duration in months: 6 (from the date stated for receipt of tender)

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.3. Additional information

VI.4. Procedures for review

VI.4.1. Review body

Official name: Greater Manchester Combined Authority

Postal address: 1st Floor, Churchgate House, 56 Oxford Street

Town: Manchester

Postal code: M1 6EU

Country: United Kingdom

E-mail: Liz.Treacy@greatermanchester-ca.gov.uk

VI.5. Date of dispatch of this notice

12/04/2019