

**United Kingdom-London: Financial consultancy services**  
**OJ S 76/2019 17/04/2019**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: The Arts Council England  
Postal address: 21 Bloomsbury St, Bloomsbury  
Town: London  
NUTS code: UK United Kingdom  
Postal code: WC1B 3HF  
Country: United Kingdom  
E-mail: [procurement.services@artscouncil.org.uk](mailto:procurement.services@artscouncil.org.uk)  
Telephone: +44 1619344317

**Internet address(es):**

Main address: [www.artscouncil.org.uk](http://www.artscouncil.org.uk)  
Address of the buyer profile: [www.public.bravosolution.co.uk/artscouncil/web/login.html](http://www.public.bravosolution.co.uk/artscouncil/web/login.html)

**I.4. Type of the contracting authority**

Body governed by public law

**I.5. Main activity**

Recreation, culture and religion

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Procurement of a Framework Agreement for Business and Financial Advisors for Arts and Culture Organisations.

**II.1.2. Main CPV code**

66171000 Financial consultancy services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

Arts Council England is seeking to appoint suitably qualified service providers to a new Framework Agreement (a maximum of 20 service providers) with expertise in a minimum of 2 of the following areas to support Arts Council's assessment, monitoring and decision-making across its grant programmes:

- financial analysis and business plan appraisal of arts/cultural organisations,
- organisational change and development of arts/cultural organisations,

- knowledge and experience of the various governance models and structures used in the arts/cultural sector in both large and small organisations,
- knowledge and experience of a range of business models used in the arts/cultural sector in both large and small organisations,
- knowledge and experience of specialist areas of work to support organisations to become more resilient, for example (but not limited to) retail and merchandising, HR, asset exploitation.

#### **II.1.6. Information about lots**

This contract is divided into lots: no

#### **II.1.7. Total value of the procurement**

Value excluding VAT: 375 000,00 GBP

### **II.2. Description**

#### **II.2.2. Additional CPV code(s)**

66171000 Financial consultancy services, 72221000 Business analysis consultancy services

#### **II.2.3. Place of performance**

NUTS code: UK United Kingdom

#### **II.2.4. Description of the procurement**

The Arts Council England is now seeking to appoint suitably qualified service providers to a new Framework Agreement to provide services to Arts Council on a call-off basis during the period of 1.4.2019 to 31.3.2022, with an option to extend for a further 12-month period to 31.3.2023.

The Arts Council England wishes to set up a framework of suitable service providers (a maximum of 20 service providers) with expertise in a minimum of 2 of the following areas to support Arts Council's assessment, monitoring and decision-making across its grant programmes:

- financial analysis and business plan appraisal of arts/cultural organisations,
  - organisational change and development of arts/cultural organisations,
  - knowledge and experience of the various governance models and structures used in the arts/cultural sector in both large and small organisations,
  - knowledge and experience of a range of business models used in the arts/cultural sector in both large and small organisations,
  - knowledge and experience of specialist areas of work to support organisations to become more resilient, for example (but not limited to) retail and merchandising, HR, asset exploitation.
- Service Providers on the Framework would be expected to provide a written report on their findings.

#### **II.2.5. Award criteria**

Quality criterion - Name: Technical/quality / Weighting: 80

Cost criterion - Name: Price / Weighting: 20

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

## Section IV: Procedure

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### IV.1. Description

#### IV.1.1. Type of procedure

Open procedure

#### IV.1.3. Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

#### IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

### IV.2. Administrative information

#### IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2019/S 013-026564](#)

#### IV.2.8. Information about termination of dynamic purchasing system

#### IV.2.9. Information about termination of call for competition in the form of a prior information notice

The contracting authority will not award any further contracts based on the above prior information notice

## Section V: Award of contract

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**Contract No:** ACE 104 ITT

A contract/lot is awarded: yes

### V.2. Award of contract

#### V.2.1. Date of conclusion of the contract

22/03/2019

#### V.2.2. Information about tenders

Number of tenders received: 31

Number of tenders received from SMEs: 30

Number of tenders received by electronic means: 31

The contract has been awarded to a group of economic operators: yes

#### V.2.3. Name and address of the contractor

Official name: Alchemy Research and Consultancy

Town: Woking

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

#### V.2.3. Name and address of the contractor

Official name: S J Royce

Town: London

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Counterculture Partnership LLP  
Town: London  
NUTS code: UK United Kingdom  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Bonnar Keenlyside Scotland  
Town: Edinburgh  
NUTS code: UK United Kingdom  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Golant Media Ventures  
Town: London  
NUTS code: UK United Kingdom  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: People Make it Work  
Town: London  
NUTS code: UK United Kingdom  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Pete O'Hara FCA, Chartered Accountant  
Town: Newcastle upon Tyne  
NUTS code: UK United Kingdom  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: ArtReach (Consultants) Ltd  
Town: Maidenhead  
NUTS code: UK United Kingdom  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Jeanie Scott Consulting  
Town: Edinburgh  
NUTS code: UK United Kingdom  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: DCA Consultancy Ltd  
Town: Birmingham

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Aperte Ltd

Town: Sheffield

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Jon Treadway

Town: London

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: MetaValue

Town: London

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: David Waterfall

Town: Greasby

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Independent Producer

Town: Stockport

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: IanParlane FD Ltd

Town: Shoeburyness

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Arts Quarter LLP

Town: Northampton

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: AP Benson Ltd  
Town: London  
NUTS code: UK United Kingdom  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Independent Mind  
Town: London  
NUTS code: UK United Kingdom  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.3. Name and address of the contractor**

Official name: Festivals and Events Interantional Ltd  
Town: Mickleham  
NUTS code: UK United Kingdom  
Country: United Kingdom  
The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot: 375 000,00 GBP  
Total value of the contract/lot: 375 000,00 GBP

**V.2.5. Information about subcontracting****Section VI: Complementary information**

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**VI.3. Additional information****VI.4. Procedures for review****VI.4.1. Review body**

Official name: The High Court  
Postal address: The Royal Courts of Justice  
Town: London  
Country: United Kingdom

**VI.5. Date of dispatch of this notice**

12/04/2019