

**United Kingdom-Newry: Business and management consultancy and related services**

OJ S 92/2017 13/05/2017

Contract notice

Services

**Legal Basis:**

Directive 2014/24/EU

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: InterTrade Ireland

Postal address: Old Gaswords Business Park, Kilmorey Street

Town: Newry

NUTS code: UK United Kingdom

Postal code: BT34 2DE

Country: United Kingdom

E-mail: [patrice.mcpolin@finance-ni.gov.uk](mailto:patrice.mcpolin@finance-ni.gov.uk)**Internet address(es):**Main address: <https://etendersni.gov.uk/epps>Address of the buyer profile: <https://etendersni.gov.uk/epps>**I.3. Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://etendersni.gov.uk/epps>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted to the abovementioned address

**I.4. Type of the contracting authority**

Body governed by public law

**I.5. Main activity**

General public services

**Section II: Object**

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**II.1. Scope of the procurement****II.1.1. Title**

DfE Intertrade Ireland Co-Innovate To Procure Consultants to complete Business Status Reviews.

**II.1.2. Main CPV code**

79400000 Business and management consultancy and related services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

The Co-Innovate programme is a cross border research and innovation R and I initiative funded under the European INTERREG VA Programme. The programme aims to increase the

proportion of SMEs engaged in cross-border research and innovation in the Interreg eligible region of Northern Ireland, Border Region of Ireland and Western Scotland. InterTrade Ireland wishes to develop a framework that will be separated into 6 lots one for each of the business sectors. Lot 1-Renewable Energy Lot 2-Life and Health Sciences Lot 3-Food, beverage and agri-tech Lot 4-ICT Lot 5-Manufacturing Lot 6-Tradable Services This competition is to deliver an element of Strand 2 of the Co-Innovate Programme Business Status Review. Business Status Reviews will be conducted on SMEs throughout the eligible regions. They will be used to help identify companies that may then progress to an Innovation Audit stage.

#### **II.1.5. Estimated total value**

Value excluding VAT: 800 000,00 EUR

#### **II.1.6. Information about lots**

This contract is divided into lots: yes

Tenders may be submitted for maximum number of lots: 6

### **II.2. Description**

#### **II.2.1. Title**

Lot 1 — Renewable Energy

Lot No: 1

#### **II.2.2. Additional CPV code(s)**

79410000 Business and management consultancy services

#### **II.2.3. Place of performance**

NUTS code: UKN Northern Ireland

#### **II.2.4. Description of the procurement**

The Co-Innovate programme is a cross border research and innovation R and I initiative funded under the European INTERREG VA Programme. The programme aims to increase the proportion of SMEs engaged in cross-border research and innovation in the Interreg eligible region of Northern Ireland, Border Region of Ireland and Western Scotland. InterTrade Ireland wishes to develop a framework that will be separated into 6 lots one for each of the business sectors. Lot 1-Renewable Energy Lot 2-Life and Health Sciences Lot 3-Food, beverage and agri-tech Lot 4-ICT Lot 5-Manufacturing Lot 6-Tradable Services This competition is to deliver an element of Strand 2 of the Co-Innovate Programme Business Status Review. Business Status Reviews will be conducted on SMEs throughout the eligible regions. They will be used to help identify companies that may then progress to an Innovation Audit stage.

#### **II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6. Estimated value**

#### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 36

This contract is subject to renewal: yes

Description of renewals:

This Framework agreement will be for a duration of three years with the option to extend for a further 12 month period.

#### **II.2.10.**

## **Information about variants**

Variants will be accepted: no

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
yes

Identification of the project:

### **II.2.14. Additional information**

Each Lot will be award to a service provider on the basis of Most Economically Advantageous Tender in line with the criteria detailed in the Specification. There is no restriction on the number of lots that Tenderers may apply for. Each lot will be evaluated independently, resulting in separate award of contract for the 6 lots.

## **II.2. Description**

### **II.2.1. Title**

Lot 2 — Life and Health Sciences

Lot No: 2

### **II.2.2. Additional CPV code(s)**

79410000 Business and management consultancy services

### **II.2.3. Place of performance**

NUTS code: UKN Northern Ireland

### **II.2.4. Description of the procurement**

The Co-Innovate programme is a cross border research and innovation R and I initiative funded under the European INTERREG VA Programme. The programme aims to increase the proportion of SMEs engaged in cross-border research and innovation in the Interreg eligible region of Northern Ireland, Border Region of Ireland and Western Scotland. InterTrade Ireland wishes to develop a framework that will be separated into 6 lots one for each of the business sectors. Lot 1-Renewable Energy Lot 2-Life and Health Sciences Lot 3-Food, beverage and agri-tech Lot 4-ICT Lot 5-Manufacturing Lot 6-Tradable Services This competition is to deliver an element of Strand 2 of the Co-Innovate Programme Business Status Review. Business Status Reviews will be conducted on SMEs throughout the eligible regions. They will be used to help identify companies that may then progress to an Innovation Audit stage.

### **II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6. Estimated value**

### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 36

This contract is subject to renewal: yes

Description of renewals:

This Framework agreement will be for a duration of 3 years with the option to extend for a further 12 month period.

#### **II.2.10. Information about variants**

Variants will be accepted: no

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
yes

Identification of the project:

#### **II.2.14. Additional information**

Each Lot will be award to a service provider on the basis of Most Economically Advantageous Tender in line with the criteria detailed in the Specification. There is no restriction on the number of lots that Tenderers may apply for. Each lot will be evaluated independently, resulting in separate award of contract for the 6 lots.

### **II.2. Description**

#### **II.2.1. Title**

Lot 3 — Food, Beverage and Agri-Tech

Lot No: 3

#### **II.2.2. Additional CPV code(s)**

79410000 Business and management consultancy services

#### **II.2.3. Place of performance**

NUTS code: UKN Northern Ireland

#### **II.2.4. Description of the procurement**

The Co-Innovate programme is a cross border research and innovation R and I initiative funded under the European INTERREG VA Programme. The programme aims to increase the proportion of SMEs engaged in cross-border research and innovation in the Interreg eligible region of Northern Ireland, Border Region of Ireland and Western Scotland. InterTrade Ireland wishes to develop a framework that will be separated into 6 lots one for each of the business sectors. Lot 1-Renewable Energy Lot 2-Life and Health Sciences Lot 3-Food, beverage and agri-tech Lot 4-ICT Lot 5-Manufacturing Lot 6-Tradable Services This competition is to deliver an element of Strand 2 of the Co-Innovate Programme Business Status Review. Business Status Reviews will be conducted on SMEs throughout the eligible regions. They will be used to help identify companies that may then progress to an Innovation Audit stage.

#### **II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6. Estimated value**

#### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 36

This contract is subject to renewal: yes

Description of renewals:

This Framework agreement will be for a duration of 3 years with the option to extend for a further 12 month period.

#### **II.2.10. Information about variants**

Variants will be accepted: no

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
yes

Identification of the project:

#### **II.2.14. Additional information**

Each Lot will be award to a service provider on the basis of Most Economically Advantageous Tender in line with the criteria detailed in the Specification. There is no restriction on the number of lots that Tenderers may apply for. Each lot will be evaluated independently, resulting in separate award of contract for the six lots.

### **II.2. Description**

#### **II.2.1. Title**

Lot 4 — ICT

Lot No: 4

#### **II.2.2. Additional CPV code(s)**

79410000 Business and management consultancy services

#### **II.2.3. Place of performance**

NUTS code: UKN Northern Ireland

#### **II.2.4. Description of the procurement**

The Co-Innovate programme is a cross border research and innovation R and I initiative funded under the European INTERREG VA Programme. The programme aims to increase the proportion of SMEs engaged in cross-border research and innovation in the Interreg eligible region of Northern Ireland, Border Region of Ireland and Western Scotland. InterTrade Ireland wishes to develop a framework that will be separated into 6 lots one for each of the business sectors. Lot 1-Renewable Energy Lot 2-Life and Health Sciences Lot 3-Food, beverage and agri-tech Lot 4-ICT Lot 5-Manufacturing Lot 6-Tradable Services This competition is to deliver an element of Strand 2 of the Co-Innovate Programme Business Status Review. Business Status Reviews will be conducted on SMEs throughout the eligible regions. They will be used to help identify companies that may then progress to an Innovation Audit stage.

#### **II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6. Estimated value**

#### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 36

This contract is subject to renewal: yes

Description of renewals:

This Framework agreement will be for a duration of three years with the option to extend for a further 12 month period.

#### **II.2.10. Information about variants**

Variants will be accepted: no

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
yes

Identification of the project:

#### **II.2.14. Additional information**

Each Lot will be award to a service provider on the basis of Most Economically Advantageous Tender in line with the criteria detailed in the Specification. There is no restriction on the number of lots that Tenderers may apply for. Each lot will be evaluated independently, resulting in separate award of contract for the six lots.

### **II.2. Description**

#### **II.2.1. Title**

Lot 5 — Manufacturing (other than in sectors 1-4 above)

Lot No: 5

#### **II.2.2. Additional CPV code(s)**

79410000 Business and management consultancy services

#### **II.2.3. Place of performance**

NUTS code: UKN Northern Ireland

#### **II.2.4. Description of the procurement**

The Co-Innovate programme is a cross border research and innovation R and I initiative funded under the European INTERREG VA Programme. The programme aims to increase the proportion of SMEs engaged in cross-border research and innovation in the Interreg eligible region of Northern Ireland, Border Region of Ireland and Western Scotland. InterTrade Ireland wishes to develop a framework that will be separated into 6 lots one for each of the business sectors. Lot 1-Renewable Energy Lot 2-Life and Health Sciences Lot 3-Food, beverage and agri-tech Lot 4-ICT Lot 5-Manufacturing Lot 6-Tradable Services This competition is to deliver an element of Strand 2 of the Co-Innovate Programme Business Status Review. Business Status Reviews will be conducted on SMEs throughout the eligible regions. They will be used to help identify companies that may then progress to an Innovation Audit stage.

#### **II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6. Estimated value**

#### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 36

This contract is subject to renewal: yes

Description of renewals:

This Framework agreement will be for a duration of three years with the option to extend for a further 12 month period.

**II.2.10. Information about variants**

Variants will be accepted: no

**II.2.11. Information about options**

Options: no

**II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
yes

Identification of the project:

**II.2.14. Additional information**

Each Lot will be award to a service provider on the basis of Most Economically Advantageous Tender in line with the criteria detailed in the Specification. There is no restriction on the number of lots that Tenderers may apply for. Each lot will be evaluated independently, resulting in separate award of contract for the six lots.

**II.2. Description****II.2.1. Title**

Lot 6 — Tradable Services (other than in sectors 1-4 above)

Lot No: 6

**II.2.2. Additional CPV code(s)**

79410000 Business and management consultancy services

**II.2.3. Place of performance**

NUTS code: UKN Northern Ireland

**II.2.4. Description of the procurement**

The Co-Innovate programme is a cross border research and innovation R and I initiative funded under the European INTERREG VA Programme. The programme aims to increase the proportion of SMEs engaged in cross-border research and innovation in the Interreg eligible region of Northern Ireland, Border Region of Ireland and Western Scotland. InterTrade Ireland wishes to develop a framework that will be separated into 6 lots one for each of the business sectors. Lot 1-Renewable Energy Lot 2-Life and Health Sciences Lot 3-Food, beverage and agri-tech Lot 4-ICT Lot 5-Manufacturing Lot 6-Tradable Services This competition is to deliver an element of Strand 2 of the Co-Innovate Programme Business Status Review. Business Status Reviews will be conducted on SMEs throughout the eligible regions. They will be used to help identify companies that may then progress to an Innovation Audit stage.

**II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6. Estimated value****II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 36

This contract is subject to renewal: yes

Description of renewals:

This Framework agreement will be for a duration of three years with the option to extend for a further 12 month period.

**II.2.10. Information about variants**

Variants will be accepted: no

**II.2.11. Information about options**

Options: no

**II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
yes

Identification of the project:

**II.2.14. Additional information**

Each Lot will be award to a service provider on the basis of Most Economically Advantageous Tender in line with the criteria detailed in the Specification. There is no restriction on the number of lots that Tenderers may apply for. Each lot will be evaluated independently, resulting in separate award of contract for the six lots.

**Section III: Legal, economic, financial and technical information**

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**III.1. Conditions for participation****III.1.2. Economic and financial standing**

Selection criteria as stated in the procurement documents

**III.1.3. Technical and professional ability**

Selection criteria as stated in the procurement documents

**Section IV: Procedure**

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**IV.1. Description****IV.1.1. Type of procedure**

Open procedure

**IV.1.3. Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement  
Framework agreement with several operators  
Envisaged maximum number of participants to the framework agreement: 100  
In the case of framework agreements, provide justification for any duration exceeding 4 years: Na.

**IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

**IV.2. Administrative information****IV.2.2. Time limit for receipt of tenders or requests to participate**

Date: 15/06/2017 Local time: 15:00

**IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates****IV.2.4. Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6.**

## **Minimum time frame during which the tenderer must maintain the tender**

Tender must be valid until: 13/09/2017

### **IV.2.7. Conditions for opening of tenders**

Date: 15/06/2017 Local time: 15:30

## **Section VI: Complementary information**

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### **VI.1. Information about recurrence**

This is a recurrent procurement: no

### **VI.3. Additional information**

Contract Monitoring. The successful contractor's performance on the contract will be regularly monitored. Contractors not delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a contractor fails to reach satisfactory levels of contract performance they will be given a specified time to improve. If, after the specified time, they still fail to reach satisfactory levels of contract performance, the matter will be escalated to senior management in CPD for further action. If this occurs and their performance still does not improve to satisfactory levels within the specified period, it may be regarded as an act of grave professional misconduct and they may be issued with a Certificate of Unsatisfactory Performance and the contract may be terminated. The issue of a Certificate of Unsatisfactory Performance will result in the contractor being excluded from all procurement competitions being undertaken by Centres of Procurement Expertise on behalf of bodies covered by the Northern Ireland Procurement Policy for a period of twelve months from the date of issue of the certificate..

### **VI.4. Procedures for review**

#### **VI.4.1. Review body**

Official name: The UK does not have any such bodies with responsibility for appeal/mediation procedures.

Town: NA

Country: United Kingdom

#### **VI.4.2. Body responsible for mediation procedures**

Official name: The UK does not have any such bodies with responsibility for appeal/mediation procedures.

Town: NA

Country: United Kingdom

#### **VI.4.3. Review procedure**

Precise information on deadline(s) for review procedures:

CPD will comply with the Public Contracts Regulations 2015 and, where appropriate, will incorporate a standstill period (i.e. a minimum of 10 calendar days) at the point information on the award of contract is communicated to tenderers. That notification will provide full information on the award decision. This provides time for the unsuccessful tenderers to challenge the award decision before the contract is entered into.

### **VI.5. Date of dispatch of this notice**

11/05/2017