

Netherlands-The Hague: Business and management consultancy and related services

OJ S 107/2014 05/06/2014

Contract notice

Services

Directive 2004/18/EC

Section I: Contracting authority

I.1. Name and addresses

Official name: CBI

Postal address: Prinses Beatrixlaan 2

Town: The Hague

Postal code: 2595 AL

Country: Netherlands

For the attention of: Mr. L.C. Brussee

E-mail: l.brussee@cbi.eu

Telephone: +31 702054200

Internet address(es):General address of the contracting authority: <http://www.cbi.eu>**Additional information can be obtained from:**

Country: Netherlands

Internet address: https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=126190&B=CTMSOLUTION**Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from:**

Country: Netherlands

Internet address: https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=126190&B=CTMSOLUTION**Tenders or requests to participate must be submitted:** Country: NetherlandsInternet address: https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=126190&B=CTMSOLUTION**I.2. Type of the contracting authority**

National or federal agency/office

I.3. Main activity

Other: Export development and export promotion from developing countries

I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: no

Section II: Object of the contract

II.1. Description**II.1.1. Title attributed to the contract by the contracting authority**

tender for international experts Food & Ingredients for export development and promotion, sector expertise and institutional development.

II.1.2. Type of contract and place of performance or delivery

Services

Service category No 11: Management consulting services [6] and related services

NUTS code

II.1.3. Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

II.1.4. Information about framework agreement

Framework agreement with several operators

Duration of the framework agreement

Duration in years: 4

II.1.5. Short description of the contract or purchase(s)

Through the CBI Export Development and Promotion Programmes, CBI works in selected potential export value chains, with the objective to create a sustainable and inclusive export increase. The programmes usually cover a period of several years in which we improve the export competitiveness of small and medium exporters in developing countries through tailored interventions at company and institutional level. The programmes are designed for specific market sectors and affect the full value chain of selected sectors. To optimally improve export promotion CBI integrates different services together under one programme (country and sector specific). The integrated programmes are focussed on the key actors, influencers and supporters of the export value chain, which are exporters, importers, Business Support Organisations (BSOs) and governmental authorities. CBI wishes to award Framework Agreements for the provision of experts regarding Food & Natural Ingredients in the following export development and export promotion fields: – sector expertise; – institutional development.

II.1.6. CPV code(s)

79400000 Business and management consultancy and related services

II.1.7. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

II.1.8. Lots

This contract is divided into lots: yes

Tenders may be submitted for one or more lots

II.1.9. Information about variants

Variants will be accepted: no

II.2. Scope of the procurement

II.2.1. Total quantity or scope

Estimated value excluding VAT: 3 900 000 EUR

II.2.2. Information about options

Options: no

II.2.3. Information about renewals

II.3. Duration of the contract or time limit for completion

Information about lots

Lot No: 1

Lot title: Lot 1A - Sector Expert Processed Fruits incl. Coconut derivatives

1) Short description

The sector expert will contribute to the programme by supporting participating companies in their preparation for the Regional and European market and in their European market entry activities, through coaching, consultancy and training , sharing knowledge about export marketing and the European market, and facilitating relevant contacts with buyers on the European market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 125 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 2

Lot title: Lot 1B - Sector Expert Value added coffee

1) Short description

The sector expert will contribute to the programme by supporting participating companies in their preparation for the regional and European market and in their regional and European market entry activities, through coaching, consultancy and training, sharing knowledge about export marketing and the European market, and facilitating relevant contacts with buyers on the European market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 140 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 3

Lot title: Lot 1C - Sector Expert Honey

1) Short description

Countries/region: Vietnam / Asia. Activities: audits, export capacity building, EU market entry.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 70 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 4

Lot title: Lot 2A - Sector Expert Tea

1) Short description

The Sector Expert Tea will be asked to contribute to the sub-programme in East and Southern

Africa with the objective to realise a sustainable increase of added value tea exports to EU and Regional Markets from directly and indirectly supported companies. The projects consist of (1) export auditing and action planning (completed), (2) export capacity building, and (3) market entry.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 120 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 5

Lot title: Lot 2B - Sector Expert Oil seeds

1) Short description

The Sector Expert Oilseeds will be asked to contribute to the sub-programme in East and Southern Africa with the objective to realise a sustainable increase of added value oilseeds exports to EU (such as sesame and sunflower) and Regional Markets from directly and indirectly supported companies. The projects consist of (1) export auditing and action planning (completed), (2) export capacity building, and (3) market entry.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 255 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 6

Lot title: Lot 2C - Expert on organizational and institutional development

1) Short description

Possible future assignments The expert on organizational and institutional development will work in complex (sub-) programmes and projects in East and Southern Africa, in the agricultural sector, with the objective to develop capacity in a (network of) business support organization(s), as part of a value chain. (4 framework agreements to be awarded)

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 525 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 7

Lot title: Lot 2D - 2 Sector Experts Specialty Coffees

1)

Short description

The Sector Experts Specialty Coffee will be asked to contribute to the programme in East and Southern Africa with the objective to realize a sustainable increase of specialty coffee exports to EU (and Regional Markets within Africa) from directly and indirectly supported companies. The projects in East and Southern Africa consist of (1) export auditing and action planning (completed for Uganda), (2) export capacity building, and (3) market entry.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 180 000 EUR

4) Indication about different time frame or duration**5) Additional information about lots**

Lot No: 8

Lot title: Lot 3A - Sector Expert Fresh Fruit & vegetables

1) Short description

The sector expert fresh fruit & vegetables will contribute to the objective of CBI's Central American agro-food programme to increase agro-food exports from Central American SMEs to the European market. The sector expert will contribute to the programme by supporting participating companies in their preparation for the European market and in their European market entry activities.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 102 000 EUR

4) Indication about different time frame or duration**5) Additional information about lots**

Lot No: 9

Lot title: Lot 3B - Sector Expert Processed Fruit & honey

1) Short description

The sector expert processed fruit & honey will contribute to the objective of CBI's Central American agro-food programme to increase agro-food exports from Central American SMEs to the European market. The sector expert will contribute to the programme by supporting participating companies in their preparation for the European market and in their European market entry activities.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 57 000 EUR

4) Indication about different time frame or duration**5) Additional information about lots**

Lot No: 10

Lot title: Lot 3C - Sector Expert Edible nuts and processed food

1) Short description

The sector expert edible nuts & processed food will contribute to the objective of CBI's Central American agro-food programme to increase agro- food exports from Central American SMEs to the European market. The sector expert will contribute to the programme by supporting participating companies in their preparation for the European market and in their European market entry activities.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 48 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 11

Lot title: Lot 3D - 2 Sector Experts Specialty Coffees

1) Short description

The Sector Experts Specialty Coffees will contribute to the objective of CBI's Central American agrofood programme to increase agro-food exports from Central American SMEs to the European market. The sector experts will contribute to the programme by supporting participating companies in their preparation for the European market and in their European market entry activities, through coaching, consultancy and training, sharing knowledge about export marketing and the EU market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 66 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 12

Lot title: Lot 4A - Expert on capacity building (BSO) for Market Intelligence

1) Short description

The programmes cover Benin, Burkina Faso, Ghana, Mali and Senegal and aim to increase exports from these countries mainly to the markets of the EU by providing direct assistance to companies and through the strengthening of the capacity of Business Support Organizations (BSOs) to support the private sector.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated cost excluding VAT: Eur 150.000

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 13

Lot title: Lot 4B - Expert on capacity building (BSO) for Export Development and Export Promotion

1) Short description

All activities for which the expert may be contracted are carried out within the framework of an export development programme for the sector natural ingredients for the food, pharmaceutical and cosmetics industries (NI) or the export development programme for fresh fruit and vegetables (FFV). The programmes cover Benin, Burkina Faso, Ghana, Mali and Senegal and aim to increase exports from these countries mainly to the markets of the European Union.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 120 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 14

Lot title: Lot 4C - Sector Expert Fresh Fruit & Veg. EU Markets (proj. Pineapple Ghana)

1) Short description

All activities for which the expert may be contracted are carried out within the framework of an export development programme for the sector fresh fruit and vegetables. The programme covers Benin, Burkina Faso, Ghana, Mali and Senegal and aims to increase exports from these countries mainly to the markets of the European Union.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 50 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 15

Lot title: Lot 4D - Sector Expert Fresh Fruit & Veg. EU Markets (proj. Mango Senegal + ECP)

1) Short description

All activities for which the expert may be contracted are carried out within the framework of an export development programme for the sector fresh fruit and vegetables. The programme covers Benin, Burkina Faso, Ghana, Mali and Senegal and aims to increase exports from these countries mainly to the markets of the European Union.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 150 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 16

Lot title: Lot 4E - Sector Expert Natural Ingredients: food ingredients

1) Short description

All activities for which the expert may be contracted are carried out within the framework of an export development programme for the sector natural ingredients for the food, pharmaceutical and cosmetics industries. The programme covers Benin, Burkina Faso, Ghana, Mali and Senegal and aims to increase exports from these countries mainly to the markets of the European Union.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 150 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 17

Lot title: Lot 5A - Sector expert Natural Ingredients

1) Short description

All activities for which the expert may be contracted are carried out within the framework of an export development program for the sector Food Ingredients for the food industry. The program will take place in Pakistan and aims to increase exports to regional and EU markets by providing direct assistance to 16 Small-Medium sized companies.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 80 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 18

Lot title: Lot 5B - Sector expert Natural Ingredients

1) Short description

All activities for which the expert may be contracted are carried out within the framework of an export development program for the sector natural ingredients for the food, pharmaceutical and cosmetics industries. The program is to be implemented in Afghanistan and aims to increase exports to both regional and EU markets through the provision of Trade Related Technical Assistance (TRTA).

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 130 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 19

Lot title: Lot 6A - Sector Expert Natural Ingredients for Food, Processed Food, Grains, Pulses & Edible Nuts

1) Short description

The sector expert Natural Ingredients for Food, Processed Food, Grains, Pulses & Edible Nuts will contribute to the objective of CBI's Country Programmes Colombia and Peru to increase the sector's exports from Colombian and Peruvian SMEs to the European market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 430 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 20

Lot title: Lot 6B - Sector Expert Natural Ingredients for Pharmaceuticals and Cosmetics

1) Short description

The sector expert Natural Ingredients for Pharmaceuticals and Cosmetics will contribute to the objective of CBI's Country Programmes Colombia to increase the sector's exports from Colombian and SMEs to the European market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 107 500 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 21

Lot title: Lot 6C - Sector Expert Tropical & Exotic Fresh Fruit

1) Short description

The sector expert Tropical & Exotic Fresh Fruit will contribute to the objective of CBI's Country Programme Colombia to increase Tropical & Exotic Fresh Fruit exports from Colombian SMEs to the European market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 215 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 22

Lot title: Lot 6D - Sector Expert (Processed) Specialty Coffees

1) Short description

The Sector Expert (Processed) Specialty Coffees will contribute to the objective of CBI's Country Programmes Colombia and Peru to increase (Processed) Specialty Coffees exports from Colombian and Peruvian SMEs to the European market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated cost excluding VAT: Eur 322.500

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 23

Lot title: Lot 6E - Sector Expert (Specialty) Cocoa & Derivatives

1) Short description

The Sector Expert (Specialty) Cocoa & Derivatives will contribute to the objective of CBI's Country Programme Peru to increase (Specialty) Cocoa & Derivatives exports from Peruvian SMEs to the European market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 107 500 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Lot No: 24

Lot title: Lot 6F - Sector Expert Tropical & Exotic Flowers & Foliage

1) Short description

The sector expert Tropical & Exotic Flowers & Foliage will contribute to the objective of CBI's Country Programme Colombia to increase Tropical & Exotic Flowers & Foliage exports from Colombian SMEs to the European market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 205 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

Section III: Legal, economic, financial and technical information

III.1. Conditions related to the contract

III.1.1. Deposits and guarantees required

III.1.2.

Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

III.1.3. Legal form to be taken by the group of economic operators to whom the contract is to be awarded

III.1.4. Contract performance conditions

The performance of the contract is subject to particular conditions: no

III.2. Conditions for participation

III.2.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions: See Self Declaration (Form 5).

III.2.2. Economic and financial ability

List and brief description of conditions: The Contracting Authority requires a declaration of willingness, issued by a person authorized in the candidate's own organization, confirming that in the eventuality of a contract the said person is willing to take out a legal liability insurance policy and to submit the policy as information to the Contracting Authority, should the Contracting Authority consider this desirable at that point. The sum insured shall be at least 100 000 EUR a year.

III.2.3. Technical and professional ability

List and brief description of conditions:

See tender documents: each lot has its specific requirements.

Minimum level(s) of standards possibly required:

See tender documents: each lot has its specific requirements.

III.2.4. Information about reserved contracts

III.3. Conditions specific to services contracts

III.3.1. Information about a particular profession

Execution of the service is reserved to a particular profession: no

III.3.2. Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract: yes

Section IV: Procedure

IV.1. Type of procedure

IV.1.1. Type of procedure

Open

IV.1.2. Information about the limits on the number of candidates to be invited

IV.1.3. Information about reduction of the number of solutions or tenders during negotiation or dialogue

IV.2. Award criteria

IV.2.1. Award criteria

The most economically advantageous tender in terms of Price is not the only award criterion and all criteria are stated only in the procurement documents

IV.2.2. Information about electronic auction

An electronic auction will be used: no

IV.3. Administrative information

IV.3.1. File reference number attributed by the contracting authority

RFT103886

IV.3.2. Previous publication concerning this procedure

Prior information notice

IV.3.3. Conditions for obtaining specifications and additional documents or descriptive document

Time limit for receipt of requests for documents or for accessing documents: 8.7.2014 - 18:00

Payable documents: no

IV.3.4. Time limit for receipt of tenders or requests to participate

14.7.2014 - 10:00

IV.3.5. Estimated date of dispatch of invitations to tender or to participate to selected candidates

IV.3.6. Languages in which tenders or requests to participate may be submitted

English.

IV.3.7. Minimum time frame during which the tenderer must maintain the tender

Duration in days: 60 (from the date stated for receipt of tender)

IV.3.8. Conditions for opening of tenders

Date: 14.7.2014 - 10:00

Persons authorised to be present at the opening of tenders: no

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.2. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:

no

VI.3. Additional information

To receive more information about this tender, including any amendments and/or clarifications and to request any clarifications and/or to respond to this tender, you must register your interest to this tender on the following site: https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=126190&B=CTMSOLUTION

VI.4. Procedures for review

VI.4.1. Review body

Official name: Rechtbank Den Haag

Postal address: Postbus 20302

Town: The Hague
Postal code: 2500 EH
Country: Netherlands
E-mail: voorlichting.rb.den.haag@rechtspraak.nl
Internet address: <http://www.rechtspraak.nl/>

VI.4.2. Review procedure

Precise information on deadline(s) for review procedures: Civil or arbitral interlocutory injunction proceedings against the award decision must be initiated within 20 calendar days of sending the notice of the award decision. In that case the award will be deferred pending the judgement in the proceedings. The judgement would then constitute the basis for further decision making on the award. After this twenty day term the right for the tenderer to act against the legitimacy of this tender procedure and/or the awarding decisions will be expired.

VI.4.3. Service from which information about the review procedure may be obtained

Official name: Rechtbank Den Haag
Postal address: Postbus 20302
Town: The Hague
Postal code: 2500 EH
Country: Netherlands
E-mail: voorlichting.rb.den.haag@rechtspraak.nl
Internet address: <http://www.rechtspraak.nl/>

VI.5. Date of dispatch of this notice

3.6.2014