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**United Kingdom-Truro: Installation services of electrical equipment  
2022/S 072-193854**

**Contract award notice**

**Results of the procurement procedure**

**Services**

**Legal Basis:**

Directive 2014/24/EU

**Section I: Contracting authority**

**I.1) Name and addresses**

Official name: Cornwall Council

Postal address: tr13 8lg

Town: Truro

NUTS code: UKK30 Cornwall and Isles of Scilly

Postal code: tr13 8lg

Country: United Kingdom

Contact person: Simon Mols

E-mail: [simon.mols@cornwall.gov.uk](mailto:simon.mols@cornwall.gov.uk)

**Internet address(es):**

Main address: [www.cornwall.gov.uk](http://www.cornwall.gov.uk)

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title:**

Cornwall Council Framework for the Supply, Installation, Operation and Maintenance of Electric Vehicle Charge Points

Reference number: DN555639

**II.1.2) Main CPV code**

51110000 Installation services of electrical equipment

**II.1.3) Type of contract**

Services

**II.1.4) Short description:**

Cornwall Council is seeking to procure an Electric Vehicle (EV) charge point solution Supplier to provide a fully managed service under a 4-year EV infrastructure framework with a £30,000,000 ceiling. The single supplier Framework will cover the supply and installation of chargers, as well as the operation and maintenance of installed charge points via 10-year (plus 5-year optional extension) contracts. It will also provide an option for the Single supplier to self-fund or co-fund charge points on Cornwall Council land.

II.1.6) **Information about lots**

This contract is divided into lots: no

II.1.7) **Total value of the procurement (excluding VAT)**

Value excluding VAT: 30 000 000.00 GBP

II.2) **Description**

II.2.2) **Additional CPV code(s)**

71600000 Technical testing, analysis and consultancy services  
71248000 Supervision of project and documentation  
71245000 Approval plans, working drawings and specifications  
71244000 Calculation of costs, monitoring of costs  
71243000 Draft plans (systems and integration)  
71242000 Project and design preparation, estimation of costs  
71241000 Feasibility study, advisory service, analysis  
63712600 Vehicle refuelling services  
51110000 Installation services of electrical equipment  
51100000 Installation services of electrical and mechanical equipment  
50324100 System maintenance services  
42992000 Special-purpose electrical goods  
34000000 Transport equipment and auxiliary products to transportation  
31681500 Rechargers  
31158000 Chargers  
30163000 Charge cards

II.2.3) **Place of performance**

NUTS code: UKK3 Cornwall and Isles of Scilly

II.2.4) **Description of the procurement:**

The Council are seeking to procure this framework agreement via an Open Tender Procedure and in accordance with the Public Contract Regulations 2015. The Framework will provide the opportunity for the Single successful Supplier:

1. To supply, install, operate and maintain EV charge points for Cornwall Council.
2. To self-fund, build, own and operate charge points on Cornwall Council land.
3. (As an option) to operate and maintain the Council's legacy charge points.

The Framework will allow Cornwall Council to appoint the supplier to manage charge points on the Council's behalf through 10-year (plus 5-year optional extension) Operation and Maintenance contracts, which the Council will enter into as required. The Council expects to contract with the supplier to supply and install at least 150 European Regional Development Fund (ERDF) grant-funded charge points during the 2022-23 financial year, at the value of £2,874,500 inclusive of a 10-year operation and maintenance concession. The Council expects most of the ERDF charge points to be deployed in Council-owned public car parks. The specific charge point locations will be identified by Cornwall Council working with the supplier based on likely customer demand/profitability, availability of electrical supply, cost of installation, connectivity, location suitability and strategic requirement. Further Grant and/or Council-funded Charge Point Solution Call-offs for both public and fleet/workplace charge point installs are being considered. However, no further detail on the scale and/or nature of prospective call-offs are available at this time. The Council will be seeking a supplier willing to make a financial commitment to invest in self-funding commercially viable charge points either on Cornwall Council land and/or in on-street locations. The scale of the proposed investment and the level of alignment with the Council's strategic priorities will be a consideration when awarding the Contract. Full detail is stated in the procurement documents.

II.2.5) **Award criteria**

Quality criterion - Name: Quality / Weighting: 50

Quality criterion - Name: Social Value / Weighting: 15

Price - Weighting: 35

II.2.11) **Information about options**

Options: yes

Description of options:

The specification found in the procurement documents sets out two options; bidders may choose to submit a tender for either option.

Option 1 – Cornwall Council's Mandatory Requirements

Under Option 1, the bidder will tender to:

1. Supply, install, operate and maintain grant funded and/or Cornwall Council funded charge points as specified in Task Orders issued as required by the Council.

2. Self-fund additional charge points to be installed on Council-owned land and/or on-street locations by mutual agreement of the bidder and the Council.

Option 2 – Cornwall Council's Mandatory and Desirable Requirements

Under Option 2, the bidder will tender to:

1. Supply, install, operate and maintain grant funded and/or Cornwall Council funded charge points as specified in Task Orders issued as required by the Council (Mandatory).

2. Self-fund, or co-fund with Cornwall Council, additional charge points to be installed on Council-owned land and/or on-street locations by mutual agreement of the bidder and the Council (Mandatory).

3. Operate and maintain Cornwall Council's legacy public and workplace charge points by mutual agreement of the Council and the bidder (Desirable).

Whilst the Council will consider tender submissions for Option 1 (Mandatory Requirements only), the ability for bidders to deliver the full scope via an Option 2 submission is considered desirable. In accordance with the quality award criteria outlined in the procurement documents, Option 2 submissions will have the potential to achieve a higher score in the quality assessment. Further information is available in the procurement documents.

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: yes

Identification of the project:

DRIVE EV2 project number: 05R17P01865

II.2.14) **Additional information**

**Section IV: Procedure**

IV.1) **Description**

IV.1.1) **Type of procedure**

Open procedure

IV.1.3) **Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

IV.1.8) **Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

IV.2) **Administrative information**

IV.2.1) **Previous publication concerning this procedure**

Notice number in the OJ S: [2021/S 230-607476](#)

IV.2.8) **Information about termination of dynamic purchasing system**

IV.2.9) **Information about termination of call for competition in the form of a prior information notice**

**Section V: Award of contract**

**Contract No:** DN555639

**Title:**

Cornwall Council Framework for the Supply, Installation, Operation and Maintenance of Electric Vehicle Charge Points

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

05/04/2022

V.2.2) **Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Official name: Swarco UK Limited

National registration number: 02754698

Postal address: Unit 1 Maxted Corner

Town: Hemel Hempstead

NUTS code: UK United Kingdom

Postal code: HP2 7RA

Country: United Kingdom

The contractor is an SME: yes

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: 30 000 000.00 GBP

Total value of the contract/lot: 30 000 000.00 GBP

V.2.5) **Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Value excluding VAT: 12 000 000.00 GBP

Proportion: 40 %

Short description of the part of the contract to be subcontracted:

Installation.

**Section VI: Complementary information**

VI.3) **Additional information:**

VI.4) **Procedures for review**

VI.4.1) **Review body**

Official name: Cornwall Council

Town: Truro

Country: United Kingdom

VI.4.2) **Body responsible for mediation procedures**

Official name: Cornwall Council

Town: Truro

Country: United Kingdom

VI.4.4) **Service from which information about the review procedure may be obtained**

Official name: Cornwall Council

Town: Truro

Country: United Kingdom

VI.5) **Date of dispatch of this notice:**

07/04/2022