

**Ireland-Dublin: Training services**  
**OJ S 70/2023 07/04/2023**  
**Contract notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: Fáilte Ireland-National Tourism Development Authority

National registration number: N/A

Postal address: 88-95 Amiens Street

Town: Dublin 1

NUTS code: IE Éire / Ireland

Postal code: Dublin 1

Country: Ireland

Contact person: Procurement Unit

E-mail: [Procurement@failteireland.ie](mailto:Procurement@failteireland.ie)

Telephone: +353 18847852

**Internet address(es):**

Main address: <https://www.failteireland.ie>

Address of the buyer profile: <https://irl.eu-supply.com/ctm/Company/CompanyInformation/Index/1169>

**I.3. Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: [http://irl.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=238688&B=ETENDERS\\_SIMPLE](http://irl.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=238688&B=ETENDERS_SIMPLE)

[PID=238688&B=ETENDERS\\_SIMPLE](http://irl.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=238688&B=ETENDERS_SIMPLE)

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: [http://irl.eu-supply.com/app/rfq/rwlenrance\\_s.asp?PID=238688&B=ETENDERS\\_SIMPLE](http://irl.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=238688&B=ETENDERS_SIMPLE)

Tenders or requests to participate must be submitted to the abovementioned address

**I.4. Type of the contracting authority**

Body governed by public law

**I.5. Main activity**

General public services

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Fáilte Way of Management Training

Reference number: HR202305, HR202306 & HR202307

**II.1.2.**

**Main CPV code**

80500000 Training services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

Fáilte Ireland runs a series of training programmes for all managers which together comprise the Fáilte Way of Management. This tender is for the delivery of 3 of those programmes in the following lots.

Lot 1: Fáilte Way of Talent Acquisition

Lot 2: Fáilte Way of People Management

Lot 3: Fáilte Way of Financial Management

Tenderers can apply for one or more lot.

Fáilte Ireland intends to introduce a Learning Management System within the next 12 months.

Tenderers will be required to translate the training material developed into a blended model, with elements such as pre course work, assessments, surveys, e learning modules, and live webinars.

**II.1.5. Estimated total value**

Value excluding VAT: 400 000,00 EUR

**II.1.6. Information about lots**

This contract is divided into lots: yes

Tenders may be submitted for all lots

**II.2. Description****II.2.1. Title**

Lot 1 - Fáilte Way of Talent Acquisition

Lot No: 1

**II.2.2. Additional CPV code(s)**

80511000 Staff training services, 80521000 Training programme services, 80532000 Management training services, 80570000 Personal development training services

**II.2.3. Place of performance**

NUTS code: IE Éire / Ireland

**II.2.4. Description of the procurement**

Fáilte Ireland requests proposals for the provision of a new bespoke Talent Acquisition Programme to be delivered over a period of 6 – 9 months to approximately 200 people, commencing in Q2 2023.

**II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6. Estimated value****II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 60

This contract is subject to renewal: no

**II.2.10.**

## **Information about variants**

Variants will be accepted: no

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

#### **II.2. Description**

##### **II.2.1. Title**

Lot 2 - Fáilte Way of People Management

Lot No: 2

##### **II.2.2. Additional CPV code(s)**

80511000 Staff training services, 80521000 Training programme services, 80532000 Management training services, 80570000 Personal development training services

##### **II.2.3. Place of performance**

NUTS code: IE Éire / Ireland

##### **II.2.4. Description of the procurement**

The Fáilte Way of People Management was originally designed and run in 2019/2020. We now wish to run the programme in two phases.

- Phase 1 will take place in 2023 and will be for approximately 50 people who have joined us since the training was last run.
- Phase 2 we will require potentially one to three annual sessions from 2024 to the end of this contract for new starters. We would anticipate 15 to 20 participants per session.

##### **II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

##### **II.2.6. Estimated value**

##### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 60

This contract is subject to renewal: no

### **II.2.10. Information about variants**

Variants will be accepted: no

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

#### **II.2. Description**

### **II.2.1. Title**

Lot 3 - Fáilte Way of Financial Management

Lot No: 3

### **II.2.2. Additional CPV code(s)**

80511000 Staff training services, 80521000 Training programme services, 80532000 Management training services, 80570000 Personal development training services

### **II.2.3. Place of performance**

NUTS code: IE Éire / Ireland

### **II.2.4. Description of the procurement**

The Fáilte Way of Financial Management was originally designed and run in 2020. Fáilte Ireland now wish to run the programme in two phases.

- Phase 1 will take place in 2023 and will be for approximately 50 people who have joined us since the training was last run.
- Phase 2 we will require potentially one to three annual sessions from 2024 to the end of this contract for new starters. We would anticipate 15 to 20 participants per session.

### **II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6. Estimated value**

### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 60

This contract is subject to renewal: no

### **II.2.10. Information about variants**

Variants will be accepted: no

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

## **Section III: Legal, economic, financial and technical information**

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### **III.1. Conditions for participation**

#### **III.1.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions:

As stated in the ITT documentation available for downloading from [www.etenders.gov.ie](http://www.etenders.gov.ie)

#### **III.1.2. Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3.**

## **Technical and professional ability**

Selection criteria as stated in the procurement documents

### **III.2. Conditions related to the contract**

#### **III.2.2. Contract performance conditions**

s stated in the ITT documentation available for downloading from [www.etenders.gov.ie](http://www.etenders.gov.ie)

## **Section IV: Procedure**

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### **IV.1. Description**

#### **IV.1.1. Type of procedure**

Open procedure

#### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

#### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

### **IV.2. Administrative information**

#### **IV.2.2. Time limit for receipt of tenders or requests to participate**

Date: 04/05/2023 Local time: 12:00

#### **IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates**

#### **IV.2.4. Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6. Minimum time frame during which the tenderer must maintain the tender**

Tender must be valid until: 04/05/2024

#### **IV.2.7. Conditions for opening of tenders**

Date: 04/05/2023 Local time: 12:00

## **Section VI: Complementary information**

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### **VI.1. Information about recurrence**

This is a recurrent procurement: no

### **VI.2. Information about electronic workflows**

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3. Additional information**

### **VI.4. Procedures for review**

#### **VI.4.1. Review body**

Official name: High Court

Postal address: Chief Registrar, The Four Courts

Town: Dublin 7

Postal code: Dublin 7

Country: Ireland  
Telephone: +353 18886000

**VI.5. Date of dispatch of this notice**  
03/04/2023