

**United Kingdom-Edinburgh: Educational software package**  
**OJ S 87/2020 05/05/2020**  
**Contract award notice**  
**Supplies**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: Heriot Watt University

Postal address: Moyen House, Research Park North, Heriot-Watt University, Riccarton

Town: Edinburgh

NUTS code: UKM75 Edinburgh, City of

Postal code: EH14 4AP

Country: United Kingdom

Contact person: Fred Davidson

E-mail: [f.davidson@hw.ac.uk](mailto:f.davidson@hw.ac.uk)

**Internet address(es):**

Main address: <http://hw.ac.uk>

Address of the buyer profile: [https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00307](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00307)

**I.4. Type of the contracting authority**

Body governed by public law

**I.5. Main activity**

Education

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Virtual Learning Environment (VLE) Solution and Associated Services

Reference number: HWU1909

**II.1.2. Main CPV code**

48190000 Educational software package

**II.1.3. Type of contract**

Supplies

**II.1.4. Short description**

Heriot-Watt University has extended a contract with Instructure Global Ltd for the purchase of a Cloud Based Virtual Learning Environment (VLE) Solution and associated software licences with a support and maintenance element.

**II.1.6. Information about lots**

This contract is divided into lots: no

### **II.1.7. Total value of the procurement**

Value excluding VAT: 559 105,00 GBP

## **II.2. Description**

### **II.2.2. Additional CPV code(s)**

48190000 Educational software package

### **II.2.3. Place of performance**

NUTS code: UKM75 Edinburgh, City of

Main site or place of performance: Edinburgh.

### **II.2.4. Description of the procurement**

The extension to the existing contract will extend the use of the VLE platform across Heriot-Watt University. The Virtual Learning Environment contract extension includes software licencing, support and associated maintenance and an implementation element to support the existing business strategy.

### **II.2.5. Award criteria**

Quality criterion - Name: Quality / Weighting: 90

Price - Weighting: 10

### **II.2.11. Information about options**

Options: yes

Description of options:

Option to extend the contract by a further 3 years after the first three period and a further 3 years after the second 3 year period.

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

## **Section IV: Procedure**

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### **IV.1. Description**

#### **IV.1.1. Type of procedure**

Award of a contract without prior publication of a call for competition in the Official Journal of the European Union in the cases listed below

- Additional deliveries by the original supplier ordered under the strict conditions stated in the directive

Explanation:

Under the provisions of Regulation 33 Section 4 Part b of The Public Contracts (Scotland) Regulations 2015, the extension of the contract pertains to the continuation of growth and the development of the Virtual Learning Environment platform across Heriot-Watt University to support existing business strategies. The purchase of additional cloud based Virtual Learning Environment Software licences with associated support, maintenance and an implementation element is specifically extending an existing agreement with Instructure Global Ltd for the Canvas VLE product. Operating and maintaining more than one VLE system would result in a

disproportionate level of technical difficulty being encountered in the maintenance due to differing technical characteristics.

**IV.1.3. Information about a framework agreement or a dynamic purchasing system**

**IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

**IV.2. Administrative information**

**IV.2.8. Information about termination of dynamic purchasing system**

**IV.2.9. Information about termination of call for competition in the form of a prior information notice**

**Section V: Award of contract**

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A contract/lot is awarded: yes

**V.2. Award of contract**

**V.2.1. Date of conclusion of the contract**

22/04/2020

**V.2.2. Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Instructure Global Ltd

Postal address: 2nd Floor, 25 Kingly Street

Town: London

NUTS code: UKI London

Postal code: W1B 5QB

Country: United Kingdom

Telephone: +44 8003584330

The contractor is an SME: no

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 559 105,00 GBP

**V.2.5. Information about subcontracting**

**Section VI: Complementary information**

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**VI.3. Additional information**

(SC Ref:620523)

**VI.4. Procedures for review**

**VI.4.1.**

**Review body**

Official name: Edinburgh Sheriff Court

Postal address: 27 Chambers Street

Town: Edinburgh

Postal code: EH1 1LB

Country: United Kingdom

**VI.5. Date of dispatch of this notice**

01/05/2020