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**United Kingdom-Glasgow: Business intelligence software package
2019/S 087-209749**

Contract award notice – utilities

Results of the procurement procedure

Services

Legal Basis:

Directive 2014/25/EU

Section I: Contracting entity

I.1) Name and addresses

Scottish Water

The Bridge, Buchanan Gate Business Park, Cumbernauld Road, Stepps

Glasgow

G33 6FB

United Kingdom

Contact person: Mark Duignan

Telephone: +44 1414147918

E-mail: mark.duignan@scottishwater.co.uk

NUTS code: UKM

Internet address(es):

Main address: www.scottishwater.co.uk

Address of the buyer profile: http://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10303

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title:

Costing Tools

Reference number: SW17/TI&T/1080

II.1.2) Main CPV code

48482000

II.1.3) Type of contract

Services

II.1.4) Short description:

Award of contract for provision and maintenance of costing tools.

II.1.6) Information about lots

This contract is divided into lots: no

II.1.7) **Total value of the procurement (excluding VAT) (Agree to publish? yes)**

Value excluding VAT: 2 100 000.00 GBP

II.2) **Description**

II.2.1) **Title:**

II.2.2) **Additional CPV code(s)**

48482000

II.2.3) **Place of performance**

NUTS code: UKM82

Main site or place of performance:

The Bridge, Buchanan Gate Business Park, Cumbernauld Road, Stepps, G33 6FB.

II.2.4) **Description of the procurement:**

Scottish Water is at the start of a transitional journey focusing on developing “cost intelligence” capabilities throughout the business, enabling Scottish Water to truly understand its costs and transform data into knowledge upon which Scottish Water act.

“Costing Tools” is one of the workstreams forming part of the wider cost intelligence strategy and will be one of the key enablers in facilitating the realisation of cost intelligence for the business.

There is a requirement to ensure fit for purpose costing tools that support cost intelligence across the business.

The term costing tool relates to all the tools currently used to provide costing services and currently includes:

— the Engineering Estimating System (EES), which is used to capture and analyse detailed pricing information for bottom up estimating,

— the Project Estimating Form (PEF) which is used for top down pricing,

— the Whole Life Cost (WLC) tool which is used to provide the whole life costs for the lifetime of an asset, which includes all maintenance costs,

— the Engineering Statistical Services Ltd (ESSL) tool which is used to generate algorithms and cost curves,

— other tools — mainly custom tools which are spreadsheet based — are used for business plan pricing, efficiency validation and other analytical outputs.

The essential activities required to effectively manage Scottish Water assets by providing the mechanism for all pricing requirements as well as providing more robust estimates will not be sustainable using our existing suite of costing tools.

The costing tools system(s) will use data from a variety of sources. Outturn cost data and actual cost incurred data sourced from suppliers (both internally and externally) will be required to be stored/accessed by the costing tools. Additionally, cost information from sources including framework suppliers, outturn cost data from small scale interventions and offsite modular treatment plants, will require to be input into a system which will facilitate our understanding of these costs. As well as this more “standard” information, the data required to create effective benchmarks, efficiency measures and optimal cost models needs to be both managed and analysed effectively using the right tools.

A supplier is sought to provide a proprietary yet configurable “off-the-shelf” solution or, a proprietary and configurable solution framework. More than one supplier may be contracted to provide various elements of the solution.

Contracted suppliers will be required to collaborate with SW, and possibly other suppliers, in the implementation and integration of the software.

Contracted suppliers will be required to provide on-going maintenance for the software they have provided.

II.2.5) **Award criteria**

Quality criterion - Name: Product Requirement / Weighting: 4 %
Quality criterion - Name: Proposed Solution / Weighting: 15 %
Quality criterion - Name: Project Implementation / Weighting: 2 %
Quality criterion - Name: Design & Build / Weighting: 2 %
Quality criterion - Name: Integration / Weighting: 2 %
Quality criterion - Name: Testing / Weighting: 1 %
Quality criterion - Name: Deployment / Weighting: 2 %
Quality criterion - Name: Key NFR / Weighting: 2 %
Quality criterion - Name: Data Management / Weighting: 1 %
Quality criterion - Name: Training / Weighting: 2 %
Quality criterion - Name: Data Migration / Weighting: 6 %
Quality criterion - Name: Business Scenarios / Weighting: 5 %
Quality criterion - Name: Future Proofing / Weighting: 1 %
Quality criterion - Name: Support Services / Weighting: 5 %
Cost criterion - Name: Cost / Weighting: 50 %

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

Re: Lots — The ITN stage may be divided into lots relating to elements of the system requirements.

Section IV: Procedure

IV.1) **Description**

IV.1.1) **Type of procedure**

Negotiated procedure with prior call for competition

IV.1.3) **Information about a framework agreement or a dynamic purchasing system**

IV.1.6) **Information about electronic auction**

IV.1.8) **Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

IV.2) **Administrative information**

IV.2.1) **Previous publication concerning this procedure**

Notice number in the OJ S: [2017/S 153-317923](#)

IV.2.8) **Information about termination of dynamic purchasing system**

IV.2.9) **Information about termination of call for competition in the form of a periodic indicative notice**

Section V: Award of contract

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

29/04/2019

V.2.2) **Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0
Number of tenders received from tenderers from non-EU Member States: 0
Number of tenders received by electronic means: 4
The contract has been awarded to a group of economic operators: no

V.2.3) **Name and address of the contractor**

Benchmark Estimating Ltd
Level 17, 111 Piccadilly
Manchester
M1 2HY
United Kingdom
NUTS code: UKD33
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT) (Agree to publish? yes)**

Initial estimated total value of the contract/lot: 1 400 000.00 GBP
Total value of the contract/lot: 2 100 000.00 GBP

V.2.5) **Information about subcontracting**

V.2.6) **Price paid for bargain purchases**

Section VI: Complementary information

VI.3) **Additional information:**

PCS-Tender used to carry out this procurement. Please note this is a separate website and if you are not registered, you must register via <https://www.publictendersscotland.publiccontractsscotland.gov.uk>
Scottish Water will not accept the ESPD. We will only accept a completed Scottish Water PQQ document.
This notice does not preclude Scottish Water from issuing other notices for specific requirements.
Responses to the OJEU Notice will be evaluated and only successful applicants following PQQ evaluation will be invited to submit a tender.
Scottish Water reserves the right to divide the scope of the contract into lots at tender and contract award stages as it deems appropriate.
Applicants who fail to supply all of the information requested in response to this Notice or any resulting tender exercise may risk elimination.
(SC Ref:582640)

VI.4) **Procedures for review**

VI.4.1) **Review body**

Scottish Water
The Bridge, Buchanan Gate Business Park
Cumbernauld Road
Stepps, Glasgow
United Kingdom
Telephone: +44 1414147918
E-mail: ProcurementHelpline@scottishwater.co.uk
Internet address: www.scottishwater.co.uk

VI.4.2) **Body responsible for mediation procedures**

VI.4.3) **Review procedure**

VI.4.4) **Service from which information about the review procedure may be obtained**

VI.5) **Date of dispatch of this notice:**
01/05/2019