211510-2026 - Result

Norway – IT services: consulting, software development, Internet and support – License manages Microsoft and Adobe, 2025
OJ S 61/2026 27/03/2026
Contract or concession award notice – standard regime
Services

1. Buyer

1.1. Buyer

Official name: Ålesund kommune
Email: kariann.bigseth@alesund.kommune.no
Legal type of the buyer: Body governed by public law, controlled by a local authority
Activity of the contracting authority: General public services

1.1. Buyer

Official name: Ålesund kommune
Email: kariann.bigseth@alesund.kommune.no
Legal type of the buyer: Body governed by public law, controlled by a local authority
Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: License manages Microsoft and Adobe, 2025
Description: The procurement shall ensure efficient and cost efficient license management of both locally installed and cloud-based Microsoft and Adobe products for the eKommune cooperation, as well as Thatware. Licence management shall i.a. include licence administration, compliance, optimisation of license use and strategic consulting, through Software Asset Management (SAM), for all types of Microsoft and Adobe licenses that the organisation has.
Procedure identifier: c08c5c65-2668-47f6-a89a-855c217e4ba7
Previous notice: 0d8f8bb9-dcdc-48fe-981d-aac44214c5ae-01
Internal identifier: 25/1286
Type of procedure: Open
The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services
Main classification (cpv): 72000000 IT services: consulting, software development, Internet and support
Additional classification (cpv): 48218000 License management software package, 72200000 Software programming and consultancy services, 72260000 Software-related services, 72266000 Software consultancy services, 72268000 Software supply services

2.1.2. Place of performance

Country: Norway
Anywhere in the given country

2.1.4. General information

Additional information: The contracting authority for the competition is: Ålesund municipality. Participants in this procurement (hereafter called the customer) are: The procurement cooperation in Sunnmøre (municipality, including municipal companies in each municipality): Ålesund, Giske, Sula, Fjord and Haram municipalities (eKommune), Sykkylven, Stranda and Vanylven municipalities. Other participants: Ålesund parkering AS / Sunnmøre parkering AS Muritunet Ålesundregionens havnevesen SR (Sunnmøre Regional Council IKS) Sunnmøre municipal training office Ålesund Church Council Giske church joint council Haram Church Doctor Joint Council Sula Sokn Storfjorden church doctor joint council The participants are defined as "customer", cf. the agreement document.

Legal basis:

Directive 2014/24/EU

5. Lot

5.1. Lot: LOT-0000

Title: License manages Microsoft and Adobe, 2025

Description: The procurement shall ensure efficient and cost efficient license management of both locally installed and cloud-based Microsoft and Adobe products for the eKommune cooperation, as well as Thatware. Licence management shall i.a. include licence administration, compliance, optimisation of license use and strategic consulting, through Software Asset Management (SAM), for all types of Microsoft and Adobe licenses that the organisation has.

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Main nature of the contract: Services

Main classification (cpv): 72000000 IT services: consulting, software development, Internet and support

Additional classification (cpv): 48218000 License management software package, 72200000 Software programming and consultancy services, 72260000 Software-related services, 72266000 Software consultancy services, 72268000 Software supply services

5.1.2. Place of performance

Country: Norway

Anywhere in the given country

5.1.3. Estimated duration

Duration: 2 Years

5.1.4. Renewal

Maximum renewals: 4

Other information about renewals: The maximum agreement period is 6 years including options.

5.1.6. General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

Additional information: The contracting authority for the competition is: Ålesund municipality. Participants in this procurement (hereafter called the customer) are: The procurement cooperation in Sunnmøre (municipality, including municipal companies in each municipality): Ålesund, Giske, Sula, Fjord and Haram municipalities (eKommune), Sykkylven, Stranda and

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5.1.10. Award criteria

Criterion:

Type: Price

Name: Price

Description: Weighting: The award criteria is weighted 30%. Orientation: Tenderers shall fill in the attached price form in their cost calculations and submit it as an annex to the tender in Excel format. All fields in the attached price form marked with yellow shall be completed. Missing the price fields can cause difficulties in assessing the tender and the tender can then be rejected. All prices are in NOK, excluding VAT, including all direct or indirect expenses and duties that could be incurred in connection with the delivery. Order fees and invoice fees are to be seen as expenses. The prices shall include all costs for the customer who is included in this competition. Costs that the tenderer knows will be incurred, but that are not specifically stated in the tender, will be seen as included in the stated costs. The tenderer confirms that all the prerequisites for pricing in the price form will be accepted and that the prices are given in accordance with these. Evaluation: When assessing the price, a hybrid model with break point 1 will be used. The attached template for the evaluation model is attached. The tenderer´s total points for this award criteria is weighted with the award criteria´s weighting percentage.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 30

Criterion:

Type: Quality

Name: Assignment comprehension

Description: The award criteria is weighted 25%. The award criteria consists of 3 sub-criteria: The sub-criterion procurement of Microsoft licences is weighted 20% of this award criteria. The sub-criteria For the ordering of licences, 20% of this award criteria is weighted. Sub-criteria Licence consultancy services are weighted 60% of this award criteria. Orientation: See the following point in the requirement specification above: 3.2.2 Purchase of Microsoft licences Tenderers shall describe how they will maintain and further develop certifications/partnerships and competence in the contract period. 3.2.5 License orders Tenderers shall describe the offered system, including descriptions of the system's functionality, security and access management. Tenderers shall create a test user that the contracting authority can use to evaluate user friendliness in the tenderer's ordering system. Log on information shall be presented from the tender and it shall be possible for the contracting authority to use access immediately after the tender deadline has expired. 3.2.6 Licence consultancy services Tenderers shall describe their methodology for how they will solve the licence management assignment, based on the points in point 3.2.6 on what the licence management service shall include. Tenderers shall give a short, general description of the competence and resources that the company has within this area, not on a personal level. Tenderers shall document how they have carried out similar assignments for Norwegian municipalities in the last 36 months. Information shall be provided on the type of project, as well as the project's contracting authority. The response shall be a total of maximum 6 A4 pages. The response shall not include a cover page or table of contents. Any pages stated maximum page numbers will not be evaluated. Any links etc. in the reply will not be evaluated. Evaluation: This award criteria will be assessed based on the tenderer´s description of the award criteria. A total procurement

assessment of the described system will be carried out during the evaluation. The best solution will be awarded the highest score (10) on each sub-criteria. Other solutions will be awarded a point score relative to the best solution. The tenderer´s total points for this award criteria is weighted with the award criteria´s weighting percentage.
Category of award weight criterion: Weight (percentage, exact)
Award criterion number: 25
Criterion:
Type: Quality
Name: Expertise
Description: Weighting: The award criteria is weighted 30%. Orientation: The tenderer´s response to the following points will be emphasised when evaluating Competence: Tenderers shall fill in the attached "Price form and competence overview", tab "Licence Manager´s competence", with information on the offered licence managers. NOTE: Tenderers shall only provide information on the persons offered as the contracting authority´s daily contact point. Information on any team composition that includes more/other resources than the offered license managers will naturally belong during the tenderer´s response to point 3.3.2 Assignment Comprehension. Tenderers shall describe routines for replacing contact persons, including approval from the customer. The contracting authority will conduct interviews with offered license managers in the form of a digital meeting on Teams. The invitation will be sent out as soon as possible after the tender deadline has expired. Necessary contact details (email address) of the licence managers must be stated in the tender. Qualities and fulfilment of the requirements mentioned in point 3.2.7 The licence manager will be emphasised in the evaluation of the offered resources. The response shall be a total of 1 A4 page in addition to a completed competence overview in the attached "Price Form and Competence Overview". The response shall not include a cover page or table of contents. Any pages after page 1 will not be evaluated. Any links etc. in the reply will not be evaluated. Evaluation: This award criteria will be assessed based on the tenderer´s description of the award criteria. A total procurement assessment of the described system will be carried out during the evaluation. Best solution will be awarded the highest score (10). Other solutions will be awarded a point score relative to the best solution. The tenderer´s total points for this award criteria is weighted with the award criteria´s weighting percentage.
Category of award weight criterion: Weight (percentage, exact)
Award criterion number: 30
Criterion:
Type: Quality
Name: Licent tool - Software Asset Management
Description: Weighting: The award criteria is weighted 15%. Orientation: The contracting authority will primarily emphasise the content of reports on licence consumption and the delivered software installations. For example, the customer must be able to identify which software is used on which units, get an overview of the total license consumption for different employee groups and information on changes in license use over time. The contracting authority will make the necessary changes to the licence award and software installations in order to obtain the correct licensing, and the reports must therefore provide the customer with a good data basis and the basis for continual alteration work. The contracting authority also emphasises efficient, secure and predictable processes for the operation and further development of the SAM service and therefore requests the following descriptions: Competence and experience Description of the resources, competence and experience with the SAM service to be provided. Customer environment support Describe how the service will collect data and report installed software on clients and servers for Microsoft and Adobe products. Describe how the service ensures an accurate and comprehensive overview of

licence consumption in relation to the current licence holdings. Operation and maintenance of SAM tools. Describe routines for rolling out new versions or changes in the SAM tool, including how this is communicated and coordinated with the customer. Describe mechanisms for monitoring the SAM tool's health and data quality so that the required functionality and uptime are maintained. How the tool ensures confidentiality, integrity and availability for the acquired data. The response shall have a total of 4 A4 pages (for point 3.3.4). The response shall not include a cover page or table of contents. Any pages subsequent to the page stated maximum page count under each sub-criteria will not be evaluated. Any links etc. in the reply will not be evaluated. Evaluation: This award criteria will be assessed based on the tenderer´s description of the award criteria. A total procurement assessment of the described system will be carried out during the evaluation. Best solution will be awarded the highest score (10). Other solutions will be awarded a point score relative to the best solution. The tenderer´s total points for this award criteria is weighted with the award criteria´s weighting percentage.
Category of award weight criterion: Weight (percentage, exact)
Award criterion number: 15

5.1.15. Techniques

Framework agreement:
No framework agreement
Information about the dynamic purchasing system:
No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Sunnmøre tingrett
Information about review deadlines: The waiting period will be set at a minimum of 10 days from the day after the award decision has been sent out.
Organisation providing more information on the review procedures: Sunnmøre tingrett
Organisation signing the contract: Ålesund kommune

6. Results

Value of all contracts awarded in this notice: 120 000 000,00 NOK

6.1. Result lot identifier: LOT-0000

Winner selection status: At least one winner was chosen.

6.1.2. Information about winners

Winner:
Official name: Atea AS
Tender:
Tender identifier: Ålesund kommune Lisens 2025
Identifier of lot or group of lots: LOT-0000
Value of the tender: 114 761 040,00 NOK
The tender was ranked: no
The tender is a variant: no
Subcontracting: No
Contract information:
Identifier of the contract: Atea AS
Title: General del-Atea AS
Date on which the winner was chosen: 31/10/2025
Date of the conclusion of the contract: 13/11/2025

Organisation signing the contract: Ålesund kommune

6.1.3. Non-winning tenderers

Non-winning tenderers

:

Official name: Crayon AS

Tender:

Tender identifier: Lisensforvalter Microsoft og Adobe 2025

Identifier of lot or group of lots: LOT-0000

Value of the tender: 113 476 500,00 NOK

The tender was ranked: no

Subcontracting: No

6.1.4. Statistical information

Summary of the review requests the buyer received:

Number of complainants: 0

Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 2

8. Organisations

8.1. ORG-0001

Official name: Ålesund kommune

Registration number: 929911709

Department: Innkjøp

Postal address: Keiser Wilhelms gate 11

Town: Ålesund

Postcode: 6003

Country subdivision (NUTS): Møre og Romsdal (NO0A3)

Country: Norway

Contact point: Kariann Bigseth

Email: kariann.bigseth@alesund.kommune.no

Telephone: +4770162000

Roles of this organisation:

Buyer

Group leader

Organisation signing the contract

8.1. ORG-0002

Official name: Sunnmøre tingrett

Registration number: 926 723 200

Postal address: Postboks 1354

Town: Ålesund

Postcode: 6001

Country subdivision (NUTS): Møre og Romsdal (NO0A3)

Country: Norway

Email: more.og.romsdal.tingrett@domstol.no

Telephone: 70 33 47 00

Internet address: https://www.domstol.no/no/domstoler/tingrett/more-og-romsdal-tingrett/

Roles of this organisation:

Review organisation
Organisation providing more information on the review procedures

8.1. ORG-0003

Official name: Ålesund kommune
Registration number: 929911709
Postal address: Keiser Wilhelmsgate 11
Town: Ålesund
Postcode: 6025
Country subdivision (NUTS): Møre og Romsdal (NO0A3)
Country: Norway
Contact point: Kariann Bigseth
Email: kariann.bigseth@alesund.kommune.no
Telephone: 95854834
Roles of this organisation:
Buyer
Central purchasing body awarding public contracts or concluding framework agreements for works, supplies or services intended for other buyers

8.1. ORG-0004

Official name: Crayon AS
Size of the economic operator: Large
Registration number: 991124810
Department: Bid Management
Postal address: Gullhaug Torg 5
Town: Oslo
Postcode: 0484
Country subdivision (NUTS): Oslo (NO081)
Country: Norway
Contact point: Christie Torkildsen
Email: norwaybidmgmt@crayon.com
Telephone: +4722891000
Roles of this organisation:
Tenderer

8.1. ORG-0005

Official name: Atea AS
Size of the economic operator: Large
Registration number: 976239997
Department: Bid Management
Postal address: Karvesvingen 5
Town: Oslo
Postcode: 0579
Country subdivision (NUTS): Oslo (NO081)
Country: Norway
Contact point: Bid Bergen
Email: bid.bergen@atea.no
Telephone: +4723257200
Roles of this organisation:
Tenderer
Winner of these lots: LOT-0000

The winner is listed on a regulated market

Notice information

Notice identifier/version: 0de2a6d0-795a-4ed9-b900-74b254ed05db - 01
Form type: Result
Notice type: Contract or concession award notice – standard regime
Notice subtype: 29
Notice dispatch date: 25/03/2026 13:57:34 (UTC+00:00) Western European Time, GMT
Notice dispatch date (eSender): 25/03/2026 13:57:47 (UTC+00:00) Western European Time, GMT
Languages in which this notice is officially available: English
Notice publication number: 211510-2026
OJ S issue number: 61/2026
Publication date: 27/03/2026