

United Kingdom-Paisley: Wide area network services
OJ S 89/2020 07/05/2020
Contract award notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: The Renfrewshire Council

Postal address: Renfrewshire House, Cotton Street

Town: Paisley

NUTS code: UKM83 Inverclyde, East Renfrewshire and Renfrewshire

Postal code: PA1 1JB

Country: United Kingdom

Contact person: Rachel O'Neill

E-mail: cpu@renfrewshire.gov.uk

Telephone: +44 3003000300

Internet address(es):

Main address: <http://www.renfrewshire.gov.uk>

Address of the buyer profile: https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00400

I.4. Type of the contracting authority

Regional or local authority

I.5. Main activity

General public services

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

Framework Agreement for the Provision of Connectivity as a Service

Reference number: RC-CPU-19-272

II.1.2. Main CPV code

72720000 Wide area network services

II.1.3. Type of contract

Services

II.1.4. Short description

This procurement involves the establishment of a framework agreement with a single service provider (Framework Contract) to meet the Council's current connectivity needs with the potential for future connectivity needs as part of the landmark initiative — 'Connectivity as a Service' (CaaS) to support the Council- delivering the Council's connectivity needs now, and as they evolve over the next 20 years.

II.1.6. Information about lots

This contract is divided into lots: no

II.1.7. Total value of the procurement

Value excluding VAT: 10 000 000,00 GBP

II.2. Description

II.2.2. Additional CPV code(s)

64200000 Telecommunications services, 72400000 Internet services, 72720000 Wide area network services, 64210000 Telephone and data transmission services, 72000000 IT services: consulting, software development, Internet and support, 32410000 Local area network, 72710000 Local area network services, 64227000 Integrated telecommunications services, 72315000 Data network management and support services, 72315100 Data network support services, 72315200 Data network management services, 72222300 Information technology services

II.2.3. Place of performance

NUTS code: UKM83 Inverclyde, East Renfrewshire and Renfrewshire

II.2.4. Description of the procurement

This procurement involves the establishment of a framework agreement with a single service provider (Framework Contract) in accordance with Regulation 34 (6) to meet the Council's current connectivity needs with the potential for other future connectivity needs as more fully described in the specification. The framework contract will be for longer than the usual 4 years (Regulation 34(4) due to the nature of the services required, the costs of investment and the market for such services. The framework contract will be for a period of up to 20 years (15 years extension of 5 years).

This framework contract is to provision digital connectivity to Council Sites. The successful tenderer (Service Provider) must be flexible and capable of providing the Council's current and potential future connectivity needs as they evolve during the framework contract period, using any appropriate evolving technologies in this area.

Tenderers are required to propose value added services to support the digital ambition set out in the Council's Digital Strategy and in the Council Plan and any modification to these arrangements during the framework contract period.

Services will be provided to the Council following receipt of a relevant order form as set out in the procedure noted in the Specification and conditions of contract. While direct award, where appropriate, is the intended route for initial services the Council reserves the right to seek quotes for future services.

The Council has 4 identified connectivity contracts which will form the initial services sought under this framework contract:

- 1) Wide Area Network (WAN) Connectivity (fibre or equivalent) to Council sites;
- 2) Internet access;
- 3) Connectivity to CCTV sites;
- 4) Connectivity to traffic light sites (Urban Traffic Control).

The Council has identified future Services which may be provided by the service provider under this framework include connectivity for:

- 1) Enterprise telephony (fixed and cellular);
- 2) Public WIFI;
- 3) Enterprise WLAN;
- 4) Internet of Things (IoT) including network, sensors and application management.

Furthermore, the scope of future services that may be further extended to the following areas including but are not limited to:

- 1) Managed and unmanaged hosting/data centres services;
- 2) Enterprise LAN;
- 3) Security services such as URL filtering;
- 4) Cloud connectivity such as Express Route to Azure;
- 5) Remote workers access;
- 6) Networks and network services within IaaS.

Before the Council creates a call-off Contract for any future services under this framework contract, it will ensure value for money will be achieved by utilising the framework in accordance with the call-off instructions contained within the invitation to tender which can be found on PCST project number 14983.

Tenderers shall acknowledge that the Council reserves the right not to award any potential future services to the successful service provider and may conduct a separate procurement exercise outside the terms of the framework contract for the delivery of any Future Services and award such future services to third parties.

Tenderers shall acknowledge that no form of exclusivity or volume guarantee will be granted for future services and the Council is entitled to enter into contractual arrangements with other service providers for such services where best value or operational reasons require.

II.2.5. Award criteria

Quality criterion - Name: Technical Specification for Current Scope of Services / Weighting: 25

Quality criterion - Name: Technical Specification for Future Scope of Services / Weighting: 10

Quality criterion - Name: Security / Weighting: 5

Quality criterion - Name: Operation, Support and Maintenance / Weighting: 5

Quality criterion - Name: Team and Capacity / Weighting: 10

Quality criterion - Name: Billing / Weighting: 5

Quality criterion - Name: Transition, Commissioning and Project Management / Weighting: 5

Quality criterion - Name: Innovation and Continuous Improvement / Weighting: 5

Quality criterion - Name: Regulations, Standards and Accreditations / Weighting: 5

Quality criterion - Name: Fair Work Practices / Weighting: 5

Quality criterion - Name: Value Added Services / Weighting: 10

Quality criterion - Name: Exit Strategy / Weighting: 5

Quality criterion - Name: Community Benefits / Weighting: 5

Price - Weighting: 20 %

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2019/S 240-589068](#)

IV.2.8. Information about termination of dynamic purchasing system

IV.2.9. Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Contract No: RC-CPU-19-272

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

17/04/2020

V.2.2. Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 3

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Commsworld Ltd

Postal address: Commsworld House, 39-45 Peffer Place

Town: Edinburgh

NUTS code: UKM75 Edinburgh, City of

Postal code: EH16 4BB

Country: United Kingdom

Telephone: +00 7770123960

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Total value of the contract/lot: 10 000 000,00 GBP

V.2.5. Information about subcontracting

The contract is likely to be subcontracted Value or proportion likely to be subcontracted to third parties Proportion: 35 %

Section VI: Complementary information

VI.3. Additional information

The Council recognises the requirements s34(2) contained in the Public Contract (Scotland) Regulations 2015. Due to the nature of the market for connectivity and the investment required by service providers in this market a framework term of 15 years with the option to extend for a period of 5 years at the discretion of the Council is justified.

All additional information relevant to this procurement exercise is detailed within the invitation to tender document which can be found on PCS-T project number 14893.

(SC Ref:620815)

VI.4. Procedures for review

VI.4.1. Review body

Official name: Paisley Sheriff Court

Postal address: 3 St James Street

Town: Paisley

Postal code: PA3 -2HL

Country: United Kingdom

VI.4.3. Review procedure

Precise information on deadline(s) for review procedures:

An economic operator that suffers, or risks suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015 (SSI 2105/446) (as amended) may bring proceedings in the Sheriff Court or Court of Session.

VI.5. Date of dispatch of this notice

04/05/2020